



November 17, 2025

Wildlands Conservation, Inc.
SCOPE OF SERVICES AGREEMENT
From October 1, 2025 To September 30, 2026

GENERAL

This document will define the scope of services to be provided by Wildlands Conservation, Inc. (WILDLANDS) to Polk County, a political subdivision of the state of Florida (COUNTY) as defined by the COUNTY Purchase Order No. _____

OBJECTIVE

The primary focus of this project is for WILDLANDS to provide the COUNTY's Parks and Natural Resources Division with land management support, monitoring, and data analysis, as needed at Parks and Preserves in Polk County. WILDLANDS deliverables shall be determined on a task by task basis, as requested from the County.

TASK 1: LAND MANAGEMENT PLANNING

At the County's request, WILDLANDS shall provide land management support for services including, but not limited to:

- Resource Management Plan development (Friedlander and Masterpiece management plans)
- Environmental Site Assessments (Level 1 and 2)
- Baseline Document Reports
- Environmental Planning
- Potential acquisition site assessments
- Resource monitoring (vegetative monitoring, wildlife monitoring)
- Land Management Implementation (invasive species treatment, prescribed burning, etc.)

Not to Exceed \$100,000

TASK 2: CREDIT BANKING

Wildlands shall provide support, as needed, to all forms of credit banking including: preliminary site assessments, agency coordination, development of prospectus documents, development of permits, site management, and monitoring. These services may be applied to:

- Conservation Banks (listed species)
- Mitigation Banks (wetlands)
- Gopher Tortoise Recipient Sites

Not to Exceed: \$80,000. Includes review and evaluation of permitted skink bank (Masterpiece) and permitting of a tortoise recipient site.

WILDLANDS is experienced in all facets of these particular types of resource opportunities and can guide the COUNTY through these processes.

TASK 3: MONITORING AND DATA ANALYSIS

WILDLANDS can assist the COUNTY with the design and implementation of monitoring projects that answer key questions related to natural resource management and protection. The purpose of county-related monitoring is to obtain a better understanding of the best ways to manage their natural resources from both an effectiveness and cost efficiency standpoint.

Not to Exceed: \$10,000. This is for assessment of skink populations, jay populations, or whatever the county priorities are.

TASK 4: ENVIRONMENTAL EDUCATION

WILDLANDS shall provide the COUNTY environmental education support in any and all areas of their staff's expertise including, but not limited to:

- Youth instruction and school programming
- Gopher tortoise training
- Land Management
- Environmental banking
- Herpetofaunal identification
- Birding by ear
- Wildlife tracking

Not to Exceed: \$5,000

(see attached Fee Schedule)

WILDLANDS shall develop cost proposals for each task assignment using the attached fee schedule that provides hourly rates for all personnel. These rates shall remain in effect throughout the duration of this MOU (2023 through 2028).

Contract Details:

TASK#/DESCRIPTION

TASK 1: LAND MANAGEMENT	\$100,000
TASK 2: CREDIT BANKING	\$80,000
TASK 3: MONITORING AND DATA ANALYSIS	\$10,000
TASK 4: ENVIRONMENTAL EDUCATION	\$5,000
TOTAL PROJECT COST	\$195,000

WILDLANDS CONSERVATION FEE SCHEDULE	
2023-2028	Billing Rate
Project Manager	\$ 110.00
Research Director	\$ 105.00
Senior Ecologist	\$ 100.00
Ecologist	\$ 90.00
Land Manager	\$ 90.00
GIS Analyst	\$ 90.00
GIS Technician	\$ 65.00
Environmental Technician	\$ 50.00
Interns	\$ 20.00
ATV daily rate	\$ 100.00
Kubota daily rate	\$ 150.00
Drone daily rate	\$ 50.00
Brush Truck daily rate	\$ 150.00



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Approved By:

Date Approved:

Martha Santiago, Commissioner