

PHILIPS HEALTHCARE
222 Jacobs Street, 3rd Floor
Cambridge, MA 02141
Tel: (800) 934-7372
Fax: (800) 947-3299



**AMENDMENT #5
BETWEEN
PHILIPS HEALTHCARE
A DIVISION OF
PHILIPS NORTH AMERICA LLC (“Philips”)
And
Polk County, a Political Subdivision of the State of Florida
 (“Customer”)
DATED: October 26, 2023**

The following provisions of Philips Agreement LTDA458 dated July 26, 2011 are hereby amended as follows:

Extend the current terms and conditions of the Agreement to October 27, 2026

Delete in its entirety

Exhibit A Pricing, Products and Price Price Lists dated December 13, 2021

And insert in its place

Exhibit A Pricing, Products and Price Lists dated October 26, 2023

Philips’ Agreement LTDA458 dated July 26, 2011 including the descriptions of the items of equipment, together with this Amendment represents the entire agreement between the parties and supersedes all previous communications, representations, agreements, and negotiations between the parties on this matter. Any modification, amendment or supplement shall not be binding unless it is in writing and signed by an authorized representative of Polk County, a Political Subdivision of the State of Florida, and Philips Healthcare a division of Philips North America LLC.

Accepted and agreed by:

Polk County, a Political Subdivision of the
State of Florida

Philips Healthcare a division of Philips North
America LLC

Signature:

Signature:

Printed Name:

Printed Name:

Date:

Date:

Exhibit A

Pricing , Products and Supplies

1. List Price Harmonization:

- 1.2.1 No more than once during the term of each Agreement, Philips shall unilaterally adjust the price list and discount schedule for products under the Agreement, with no impact to the current net price.
- 1.2.2 Provide 30 days' written notice prior to fixing the net price of the product(s) sold under the Agreement for 12 months (the "Lock Period") at the net price (the "Lock Price") of the product(s) in effect at the time of signing of this Agreement
- 1.2.3 Provide an updated Agreement price file showing the new list price and new discount, which together will not change the Lock Price set at the beginning of the Lock Period.
- 1.2.4 Upon termination of the Lock Period, the net price of the product(s) will be maintained in the manner defined in the Agreement.
- 1.2.5 If Philips decides not to implement the price simplification initiative described in this Agreement, then Philips will notify you in writing.

2. Price Indexation:

Philips reserves the right to adjust customer list pricing and (or) net pricing, during the Term of the agreement, in accordance with the Consumer Price Index published by the United States Department of Labor in its website at <http://www.bls.gov/cpi>. Such adjustment in pricing requires thirty (30) day written notice, will not be retroactive, cannot start before first year of contract and will not exceed more than five percent (5%) change annually.

All orders under \$500 must be placed through Philips online store using one of the methods below:

Website store: <https://www.patientcare.shop.philips.com/login>

Email: healthcare.store@philips.com

Phone: 1-800-225-0230

Fax: 1-800-947-3299



Confidential Proprietary Information

The prices shown reflect the discounted cash price for the items. Upon request, we will provide you with the price of an item based on any other payment method that we accept. If you elect a different payment method, then the quotation we provide prior to sale will reflect the price that accords with the payment method that you selected.

Pricing is a discount off of list price, list price is subject to change without notice.

Material Number	Product Description	Product Category	List Price	Discount	Net Price
989803158661	Replacement Pads/CPR Meter Cable	CRS	\$ 180.00	35.00%	\$ 117.00
M5066A_C01	C01 HS1 Standard Carry Case	CRS	\$ 119.00	35.00%	\$ 77.35
M5066A_C02	C02 HS1 Slim Carry Case	CRS	\$ 40.00	35.00%	\$ 26.00
M5066A_R01	R01 Ready-Pack	CRS	\$ 169.00	35.00%	\$ 109.85
861282	HeartStart Defibrillator, HS1	CRS	\$ 1,529.00	35.00%	\$ 993.85
989803121761	HeartStart Home Training Video, NTSC	CRS	\$ 19.00	35.00%	\$ 12.35
861431_A01	A01 Single-PC License	CRS	\$ 2,650.00	35.00%	\$ 1,722.50
861436_A01	A01 Single-PC License	CRS	\$ 1,075.00	35.00%	\$ 698.75
861436_A03	A03 Site-Wide License	CRS	\$ 2,150.00	35.00%	\$ 1,397.50
861467_A01	A01 Case, Pads, Cable, Key	CRS	\$ 599.00	35.00%	\$ 389.35
861487_A01	A01 Configure - United States	CRS	\$ 79.00	35.00%	\$ 51.35
861291	HS1 Adult SMART Pads Cartridge	CRS	\$ 79.00	35.00%	\$ 51.35
861292	HS1 Infant/Child SMART Pads Cartridge	CRS	\$ 115.00	35.00%	\$ 74.75



861293	HS1 Adult Training Pads Cartridge	CRS	\$	119.00	35.00%	\$	77.35
861294	HS1 Infant/Child Training Pads Cartridge	CRS	\$	105.00	35.00%	\$	68.25
861295	HS1 Trainer, Philips, Guidelines 2005	CRS	\$	469.00	35.00%	\$	304.85
861306	HeartStart FRx Trainer	CRS	\$	509.00	35.00%	\$	330.85
861394	Battery Charger, FR3 Training Battery	CRS	\$	379.00	35.00%	\$	246.35
861431	Event Review Pro 5	CRS	\$	-	35.00%	\$	-
861436	ER Pro 5 Upgrade from 4.x	CRS	\$	-	35.00%	\$	-
861467	AED Trainer 3	CRS	\$	-	35.00%	\$	-
861476	AED Awareness Posters	CRS	\$	23.00	35.00%	\$	14.95
861477	AED Wall Mount and Signage Bundle	CRS	\$	160.00	35.00%	\$	104.00
861478	AED Signage Bundle	CRS	\$	75.00	35.00%	\$	48.75
861487	HeartStart Configure Software	CRS	\$	-	35.00%	\$	-
453563474961	IFU, Philips HeartStart Trainer	CRS	\$	14.00	35.00%	\$	9.10
989803100031	Heartstream Pads to QUIK-COMBO Adapter	CRS	\$	49.00	35.00%	\$	31.85
989803100041	Heartstream Pads to Zoll Adapter	CRS	\$	69.00	35.00%	\$	44.85
989803100051	Heartstream Pads to CodeMaster Adapter	CRS	\$	43.26	35.00%	\$	28.12
989803101861	Fast Response Kit	CRS	\$	52.00	35.00%	\$	33.80
989803108521	Secure Pull Seal for Wall Mount, 10 pack	CRS	\$	12.00	35.00%	\$	7.80
989803110031	AED Cabinet, Semi-recessed	CRS	\$	599.00	35.00%	\$	389.35



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989803110041	AED Cabinet, Wall Surface Mounted	CRS	\$	589.00	35.00%	\$	382.85
989803110251	Carrying Case, Plastic Waterproof Shell	CRS	\$	265.00	35.00%	\$	172.25
989803121381	HS1 Battery Pack	CRS	\$	189.00	35.00%	\$	122.85
989803121431	Standard Carry Case for HeartStart HS1	CRS	\$	139.00	35.00%	\$	90.35
989803121441	Slim Carry Case for HeartStart HS1	CRS	\$	119.00	35.00%	\$	77.35
989803121451	Replacement Pads, Infant/Child Training	CRS	\$	45.00	35.00%	\$	29.25
989803121461	ACT-IR Data cable for HeartStart AED's	CRS	\$	235.00	35.00%	\$	152.75
989803121471	Owner's Manual, Onsite, English	CRS	\$	24.00	35.00%	\$	15.60
989803121661	Quick Reference, HS1 English	CRS	\$	6.00	35.00%	\$	3.90
989803121741	Training Toolkit DVD/CD, HS1, Engl NTSC	CRS	\$	39.00	35.00%	\$	25.35
989803129851	External Manikin Adapter	CRS	\$	105.00	35.00%	\$	68.25
989803129921	Replacement Pads, Adult Training	CRS	\$	45.00	35.00%	\$	29.25
989803130431	HeartStart Trainer Replacem. Carry Case	CRS	\$	32.00	35.00%	\$	20.80
989803130441	Internal Manikin Adapter	CRS	\$	42.00	35.00%	\$	27.30
989803136471	Adult Pad Placement Guide	CRS	\$	45.00	35.00%	\$	29.25
989803136531	Defibrillator Cabinet - Basic	CRS	\$	339.00	35.00%	\$	220.35
989803137771	ECG Monitoring Electrodes, 20 3-packs	CRS	\$	59.00	35.00%	\$	38.35
989803138601	Quick Reference Guide, FRx, English	CRS	\$	17.00	35.00%	\$	11.05

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989803138731	Owner Manual, FRx, English	CRS	\$	25.00	35.00%	\$	16.25
989803139251	Carrying Case, FRx Defibrillator	CRS	\$	159.00	35.00%	\$	103.35
989803139261	HeartStart SMART Pads II	CRS	\$	62.00	35.00%	\$	40.30
989803139271	HeartStart Adult Training Pads II Kit	CRS	\$	129.00	35.00%	\$	83.85
989803139281	HeartStart Inf./Ch. Pad Placement Guide	CRS	\$	55.00	35.00%	\$	35.75
989803139291	Replacement Training Pads II	CRS	\$	49.00	35.00%	\$	31.85
989803139301	Aviation Battery, FRx Defibrillator	CRS	\$	189.00	35.00%	\$	122.85
989803139311	Infant/Child Key, FRx Defibrillator	CRS	\$	111.00	35.00%	\$	72.15
989803139321	Training Toolkit, FRx Defib, US Eng NTSC	CRS	\$	39.00	35.00%	\$	25.35
989803139341	Training Video, FRx Defib, US Eng NTSC	CRS	\$	25.00	35.00%	\$	16.25
989803139531	HeartStart FRx Trainer Carry Case	CRS	\$	32.00	35.00%	\$	20.80
989803149951	Cable Link, FR3 to Q-CPR Meter	CRS	\$	169.00	35.00%	\$	109.85
989803149971	Philips System Case, Rigid, FR3	CRS	\$	299.00	35.00%	\$	194.35
989803149981	SMART Pads III, 1 set	CRS	\$	60.00	35.00%	\$	39.00
989803149991	SMART Pads III, 5 sets	CRS	\$	250.00	35.00%	\$	162.50
989803150011	Pad Sentry, FR3	CRS	\$	49.00	35.00%	\$	31.85
989803150031	Infant/Child Key, FR3	CRS	\$	115.00	35.00%	\$	74.75
989803150041	3-Lead ECG Cable, FR3, AAMI	CRS	\$	329.00	35.00%	\$	213.85
989803150061	Data Card, FR3	CRS	\$	100.00	35.00%	\$	65.00



989803150111	Fast Response Kit, FR3	CRS	\$	69.00	35.00%	\$	44.85
989803150161	Primary Battery, FR3	CRS	\$	289.00	35.00%	\$	187.85
989803150171	FAA Compliant Battery, FR3	CRS	\$	309.00	35.00%	\$	200.85
989803150181	Replacement Training Pads III	CRS	\$	49.00	35.00%	\$	31.85
989803150191	FR3 Training Pack	CRS	\$	314.15	35.00%	\$	204.20
989803150201	Interconnect Cable, Training Pads III	CRS	\$	25.00	35.00%	\$	16.25
989803150211	Bottom Case Insert for FR3 Case	CRS	\$	41.00	35.00%	\$	26.65
989803150241	Rechargeable clinical use battery, FR3	CRS	\$	559.00	35.00%	\$	363.35
989803162231	CPR Meter Cradle, FR3	CRS	\$	25.00	35.00%	\$	16.25
989803169181	Defibrillator Cabinet, BLANK, Basic	CRS	\$	289.00	35.00%	\$	187.85
989803170891	AED Wall Mount	CRS	\$	105.00	35.00%	\$	68.25
989803170901	AED Awareness Placard, red	CRS	\$	37.00	35.00%	\$	24.05
989803170921	AED Wall Sign, red	CRS	\$	38.00	35.00%	\$	24.70
989803171631	Remote Control for AED Trainer 3	CRS	\$	65.00	35.00%	\$	42.25
989803179161	Philips Soft System Case w/o Auto-On FR3	CRS	\$	175.00	35.00%	\$	113.75
989803179181	Philips Small Soft Case w/o Auto-On, FR3	CRS	\$	169.00	35.00%	\$	109.85
989803105041	Extra Lrg Switchless Int Pdl	CRS	\$	892.00	35.00%	\$	579.80
989803105051	Large Switchless Int Pdl	CRS	\$	769.00	35.00%	\$	499.85
989803105061	Medium Switchless Int Pdl	CRS	\$	769.00	35.00%	\$	499.85
989803105071	Small Switchless Int Pdl	CRS	\$	769.00	35.00%	\$	499.85
989803105231	CM 50 ohm Test Load	CRS	\$	129.00	35.00%	\$	83.85

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989803105301	Rect. Pdl Electrode Replace	CRS	\$	56.00	35.00%	\$	36.40
989803106921	Adult/Child Pads AAMI Barrel Conn.	CRS	\$	271.00	35.00%	\$	176.15
989803106951	Infant Pads AAMI Barrel Conn.	CRS	\$	143.00	35.00%	\$	92.95
989803106971	Hands-free Cable Barrel Conn.	CRS	\$	142.00	35.00%	\$	92.30
989803106981	HeartStart Hands-free Cable	CRS	\$	132.00	35.00%	\$	85.80
989803107041	HeartStart SLA Battery	CRS	\$	111.00	35.00%	\$	72.15
989803107831	HeartStart 50 ohm Test Load	CRS	\$	125.00	35.00%	\$	81.25
989803109721	HS Switchless Int Pdl Adapter	CRS	\$	249.00	35.00%	\$	161.85
989803109731	Extra Lrg Switched Int Pdl	CRS	\$	1,049.00	35.00%	\$	681.85
989803109741	Lrg Switched Int Pdl	CRS	\$	949.00	35.00%	\$	616.85
989803109751	Medium Switched Int Pdl	CRS	\$	949.00	35.00%	\$	616.85
989803109761	Small Switched Int Pdl	CRS	\$	949.00	35.00%	\$	616.85
989803128961	3-electrode cable set, snap (AAMI)	CRS	\$	99.00	35.00%	\$	64.35
989803128971	Add 7-wire lead set for 12-lead use AAMI	CRS	\$	139.00	35.00%	\$	90.35
989803129021	Carrying Case for Fusion	CRS	\$	355.00	35.00%	\$	230.75
989803129071	Bed Rail Hook	CRS	\$	26.00	35.00%	\$	16.90
989803139961	Q-CPR Compression Sensor Adhesive Pads	CRS	\$	54.00	35.00%	\$	35.10
989803143341	Rect. Pdl Electrode Repl. M3535A - Gray	CRS	\$	150.00	35.00%	\$	97.50
989803145361	MRx Wide Bed Rail Hook	CRS	\$	64.00	35.00%	\$	41.60
989803145571	MRx Display Cover	CRS	\$	88.00	35.00%	\$	57.20
989803146981	MRx Data Card and Tray	CRS	\$	108.00	35.00%	\$	70.20



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989803163291	CPR Meter Patient Adhesive Pads	CRS	\$	51.50	35.00%	\$	33.48
989803176161	CBL 5 Lead, Snap, Shld, AAMI, Limb, Rgd	CRS	\$	139.00	35.00%	\$	90.35
989803176171	CBL 5 Lead, Snap, Shld, AAMI, Chest, Rgd	CRS	\$	159.00	35.00%	\$	103.35
989803176541	HS MRx Quick Disconnect DC Power Cable	CRS	\$	227.00	35.00%	\$	147.55
989803185181	MRx Black Soft Carry Bag Universal	CRS	\$	345.00	35.00%	\$	224.25
989803210531	Extra Large Switched Internal Paddles	CRS	\$	947.00	35.00%	\$	615.55
989803210541	Large Switched Internal Paddles	CRS	\$	838.00	35.00%	\$	544.70
989803210551	Medium Switched Internal Paddles	CRS	\$	838.00	35.00%	\$	544.70
989803210561	Small Switched Internal Paddles	CRS	\$	838.00	35.00%	\$	544.70
861304_A01	A01 FRx Aviation Bundle	CRS	\$	180.00	50.00%	\$	90.00
861304_A04	A04 FRx Aviation SWA, No Case	CRS	\$	35.00	50.00%	\$	17.50
861304_C01	C01 Standard Carry Case	CRS	\$	155.00	50.00%	\$	77.50
861304_C03	C03 Hard Case	CRS	\$	249.00	50.00%	\$	124.50
861304_C04	C04 No Carry Case	CRS	\$	-	50.00%	\$	-
861304_R01	R01 FRx Ready-Pack	CRS	\$	195.00	50.00%	\$	97.50
861304_R02	R02 FRx Ready-Pack Aviation	CRS	\$	220.00	50.00%	\$	110.00
861304	HeartStart FRx Defibrillator	CRS	\$	2,099.00	50.00%	\$	1,049.50
861388_A01	A01 FAA Compliant Battery	CRS	\$	25.00	40.00%	\$	15.00
861389_A01	A01 FAA Compliant Battery	CRS	\$	25.00	40.00%	\$	15.00
861388	HeartStart FR3 Defibrillator, Text	CRS	\$	2,799.00	40.00%	\$	1,679.40

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861389	HeartStart FR3 Defibrillator, ECG	CRS	\$ 3,320.00	40.00%	\$	1,992.00
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