

**PIGGYBACK AGREEMENT FOR LIGHTING, EMERGENCY LIGHTING,  
SPECIALITY EQUIPMENT, PUBLIC SAFETY EQUIPMENT AND ACCESSORIES –  
PARTS SALES AND INSTALLATION SERVICE**

**THIS PIGGYBACK AGREEMENT** (the "Agreement") is entered into as of the Effective Date defined in Section 3A, below, by and between Polk County (the "County"), a political subdivision of the State of Florida, situated at 330 W. Church Street, Bartow, Florida 33830, and Dana Safety Supply, Inc (the "Vendor"), a Florida corporation, 1855 Cassat Avenue, Unit 11, Jacksonville, FL, 32210 and whose Federal Employer Identification Number is 27-1557226.

**WHEREAS**, the County's Procurement Ordinance and Procurement Procedures permit it to enter into piggyback purchasing agreements; and

**WHEREAS**, the County requires the services of a vendor who can provide emergency vehicle lighting and installation services; and

**WHEREAS**, the Vendor has contracted with the Bradford County Sheriff's Office to provide lighting, emergency lighting, specialty equipment, public safety equipment and accessories, parts sales and installation services pursuant to that certain Contract No. BCSO2019-01 dated as of July 12, 2019 (the "BCSO Agreement") which those parties entered into upon the Bradford County Sheriff's Office award of RFP BCSO2019-01 to Vendor for lighting, emergency lighting, specialty equipment, public safety equipment and accessories, parts sales and installation services; and

**WHEREAS**, the County and the Vendor have determined that the BCSO Agreement is an acceptable agreement upon which the County and the Vendor may establish a piggyback agreement.

**NOW, THEREFORE**, in consideration of the promises contained herein, the parties hereby agree, as follows:

1. **Recitals.** The above stated recitals are true and correct.
2. **Terms and Conditions; Conflict.** Except as otherwise stated herein, the terms and conditions of the BCSO Agreement shall form the basis of this Agreement, with the County having the rights, duties, and obligations of the "Bradford County Sheriff's Office" thereunder. A true and correct copy of the BCSO Agreement is attached as Exhibit "A" and incorporated herein. If any provision of this Agreement conflicts with any provision of the BCSO Agreement, then the terms, conditions, and provisions of this Agreement shall control.
3. **Supplemental Terms and Conditions.** The terms and conditions of the BCSO Agreement are hereby modified or supplemented, as follows:
  - A. **Term.** The term of this Agreement shall commence on the date (the "Effective Date") the later of the two parties executes the Agreement and, unless sooner terminated pursuant to Section 3.D herein, shall continue until the first to occur of the following: (i) upon expiration or earlier termination of the BCSO Agreement (it being acknowledged and understood that the latest possible termination date for the BCSO Agreement, with all renewal options exercised, is July 14, 2029); or (ii) upon termination by the County, for any reason or no reason, following 30 days' written notice to the Vendor.

**B. Insurance.** The Vendor shall maintain at all times the following minimum levels of insurance and shall, without in any way altering its liability, obtain, pay for and maintain insurance for the coverage and amounts of coverage not less than those set forth below. The Vendor shall provide the County original Certificates of Insurance satisfactory to the County to evidence such coverage before any work commences. The County shall be named as an additional insured on General and Automobile Liability policies. General Liability and Workers' Compensation policies shall contain a waiver of subrogation in favor of Polk County. The commercial General Liability Policy shall (by endorsement if necessary) provide contractual liability coverage for the contractual indemnity stated in Section 10, above. All insurance coverage shall be written with a company having an A.M. Best rating of at least the "A" category and size category of VIII. The Vendor's self-insured retention or deductible per line of coverage shall not exceed \$25,000 without the permission of the County. In the event of any failure by the Vendor to comply with the provisions of this Section 11, the County may, at its option, upon notice to the Vendor suspend Vendor's performance of the Services for cause until there is full compliance. Alternatively, the County may purchase such insurance at the Vendor's expense, provided that the County shall have no obligation to do so and if the County shall do so, the Vendor shall not be relieved of or excused from the obligation to obtain and maintain such insurance amounts and coverage.

Comprehensive Automobile Liability Insurance. \$1,000,000.00 combined single limit of liability for bodily injuries, death and property damage resulting from any one occurrence, including all owned, hired, and non-owned vehicles.

Commercial General Liability. \$1,000,000.00 combined single limit of liability for bodily injuries, death and property damage, and personal injury resulting from any one occurrence, including the following coverages:

Premises and Operations:

Broad Form Commercial General Liability Endorsement to include Blanket Contractual liability (specifically covering, but not limited to, the contractual obligations assumed by the Firm); Personal Injury (with employment and contractual exclusions deleted); and Broad Form Property Damage coverage.

Independent Contractors:

Delete Exclusion relative to collapse, explosion and underground; Property Damage Hazards; Cross Liability Endorsement; and Contractual liability (specifically covering, but not limited to, the contractual obligations assumed by the Firm)

Workers Compensation. The Vendor shall provide, pay for, and maintain workers compensation insurance on all employees, its agents or subcontractors as required by Florida Statutes.

**C. Indemnity.** Vendor, to the maximum extent permitted by law, shall indemnify, defend (by counsel reasonably acceptable to County) protect and hold the County, and its officers, employees and agents harmless from and against any and all, claims, actions, causes of action, liabilities, penalties, forfeitures, damages,

losses, and expenses (including, without limitation, attorneys' fees costs and expenses incurred during negotiation, through litigation and all appeals therefrom) whatsoever including, but not limited, to those pertaining to the death of or injury to any person, or damage to any property, arising out of or resulting from (i) the failure of Vendor to comply with applicable laws, rules or regulations, (ii) the breach by Vendor of its obligations under this Agreement, (iii) any claim for trademark, patent or copyright infringement arising out of the scope of Vendor's performance or nonperformance of this Agreement, or (iv) the negligent acts, errors or omissions, or intentional or willful misconduct, of Vendor, its professional associates, subcontractors, agents, and employees provided, however, that Vendor shall not be obligated to defend or indemnify the County with respect to any such claims or damages arising out of the County's sole negligence.

**D. Force Majeure.** Either party hereunder may be temporarily excused from performance if an Event of Force Majeure directly or indirectly causes its nonperformance. An "Event of Force Majeure" is defined as any event which results in the prevention or delay of performance by a party of its obligations under this Agreement and which is beyond the reasonable control of the nonperforming party. It includes, but is not limited to fire, flood, earthquakes, storms, lightning, epidemic, war, riot, civil disturbance, sabotage, and governmental actions. Neither party shall be excused from performance if non-performance is due to forces which are reasonably preventable, removable, or remediable and which the non-performing party could have, with the exercise of reasonable diligence, prevented, removed, or remedied prior to, during, or immediately after their occurrence. Within five (5) days after the occurrence of an Event of Force Majeure, the non-performing party shall deliver written notice to the other party describing the event in reasonably sufficient detail, along with proof of how the event has precluded the non-performing party from performing its obligations hereunder, and a good faith estimate as to the anticipated duration of the delay and the means and methods for correcting the delay. The non-performing party's obligations, so far as those obligations are affected by the Event of Force Majeure, shall be temporarily suspended during, but no longer than, the continuance of the Event of Force Majeure and for a reasonable time thereafter as may be required for the non-performing party to return to normal business operations. If excused from performing any obligations under this Agreement due to the occurrence of an Event of Force Majeure, the non-performing party shall promptly, diligently, and in good faith take all reasonable action required for it to be able to commence or resume performance of its obligations under this Agreement. During any such time period, the non-performing party shall keep the other party duly notified of all such actions required for it to be able to commence or resume performance of its obligations under this Agreement.

**E. Default and Remedy.** If Vendor materially defaults in its obligations under this Agreement, then the County shall have the right to (i) immediately terminate this Agreement by delivering written notice to Vendor, and (ii) pursue any and all remedies available in law, equity, and under this Agreement. If the County materially defaults in its obligations under this Agreement, then Vendor shall have the right to immediately terminate this Agreement by delivering written notice to the County and to seek payment from County for those services Vendor has provided but for which has not yet been paid.

F. **Attorneys' Fees and Costs.** In connection with any dispute or any litigation arising out of, or relating to this Agreement, each party shall be responsible for its own legal and attorneys' fees, costs and expenses, including attorneys' fees, costs, and expenses incurred for any appellate or bankruptcy proceedings.

G. **Dispute Resolution.** Notwithstanding anything in the Bradford County Sheriff's Office Agreement to the contrary, there shall be no arbitration of any dispute arising or pertaining to this Agreement. The parties shall resolve all such disputes via voluntary and non-binding mediation or negotiation.

H. **LIMITATION OF LIABILITY. IN NO EVENT SHALL THE COUNTY BE LIABLE TO THE VENDOR FOR INDIRECT, INCIDENTAL, CONSEQUENTIAL, SPECIAL, EXEMPLARY, OR PUNITIVE DAMAGES OF ANY KIND OR NATURE WHATSOEVER INCLUDING LOSS OF PROFIT, WHETHER FORESEEABLE OR NOT, ARISING OUT OF OR RESULTING FROM THE NONPERFORMANCE OR BREACH OF THIS CONTRACT BY THE COUNTY WHETHER BASED IN CONTRACT, COMMON LAW, WARRANTY, TORT, STRICT LIABILITY, CONTRIBUTION, INDEMNITY OR OTHERWISE.**

I. **Governing Law.** This Agreement shall be governed in all respects by the Laws of the State of Florida, without regard to conflicts of the laws principles.

J. **Venue.** Any litigation with respect to this Agreement shall be brought and prosecuted only in the courts of Polk County, Florida or in the United States District Court, Middle District of Florida, located in Hillsborough County, Florida.

K. **Notice.** All notices, requests, consents and other communications required or permitted under this Agreement shall be in writing, and shall be, as elected by the person giving such notice, hand delivered by nationally recognized messenger or by courier service, or mailed by registered or certified mail, return receipt requested, and addressed, as follows:

If to the County:	Polk County Fire Rescue Division Attention: Fire Rescue Director 2472 Clower Lane Bartow, FL 33831-9005
If to Vendor:	Dana Safety Supply, Inc Attention: General Manager 561 Stevens Street Jacksonville, FL 32254

L. **Non-exclusive Agreement.** This Agreement does not grant the Vendor the exclusive right to provide the County lighting, emergency lighting, specialty equipment, public safety equipment and accessories, parts sales and installation services for Fire Rescue during the Agreement term. The County may utilize its own personnel to perform such services, or it may employ other vendors or contractors to provide such services.

**M. Public Records Law.**

(a) The Contractor acknowledges the County's obligations under Article I, Section 24, of the Florida Constitution and under Chapter 119, Florida Statutes, to release public records to members of the public upon request and comply in the handling of the materials created under this Agreement. The Vendor further acknowledges that the constitutional and statutory provisions control over the terms of this Agreement. In association with its performance pursuant to this Agreement, the Vendor shall not release or otherwise disclose the content of any documents or information that is specifically exempt from disclosure pursuant to all applicable laws.

(b) Without in any manner limiting the generality of the foregoing, to the extent applicable, the Vendor acknowledges its obligations to comply with Section 119.0701, Florida Statutes, with regard to public records, and shall:

(1) keep and maintain public records required by the County to perform the services required under this Agreement;

(2) upon request from the County's Custodian of Public Records or his/her designee, provide the County with a copy of the requested records or allow the records to be inspected or copied within a reasonable time at a cost that does not exceed the cost provided in Chapter 119, Florida Statutes, or as otherwise provided by law;

(3) ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law for the duration of the term of this Agreement and following completion of this Agreement if the Vendor does not transfer the records to the County; and

(4) upon completion of this Agreement, transfer, at no cost, to the County all public records in possession of the Vendor or keep and maintain public records required by the County to perform the service. If the Vendor transfers all public records to the County upon completion of this Agreement, the Vendor shall destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. If the Vendor keeps and maintains public records upon completion of this Agreement, the Vendor shall meet all applicable requirements for retaining public records. All records stored electronically must be provided to the County, upon request from the County's Custodian of Public Records, in a format that is compatible with the information technology systems of the County.

**(c) IF THE VENDOR HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO THE VENDOR'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS AGREEMENT, CONTACT THE COUNTY'S CUSTODIAN OF PUBLIC RECORDS AT:**

**RECORDS MANAGEMENT LIAISON OFFICER  
POLK COUNTY  
330 WEST CHURCH ST.  
BARTOW, FL 33830**

**TELEPHONE: (863) 534-7527**  
**EMAIL: RMLO@POLK-COUNTY.NET**

**N. Scrutinized Companies and Business Operations Certification: Termination.**

**A. Certification(s).**

(i) By its execution of this Agreement, the Vendor hereby certifies to the County that the Vendor is not on the Scrutinized Companies that Boycott Israel List, created pursuant to Section 215.4725, Florida Statutes, nor is the Vendor engaged in a boycott of Israel, nor was the Vendor on such List or engaged in such a boycott at the time it submitted its bid, proposal, quote, or other form of offer, as applicable, to the County with respect to this Agreement.

(ii) Additionally, if the value of the goods or services acquired under this Agreement are greater than or equal to One Million Dollars (\$1,000,000), then the Vendor further certifies to the County as follows:

(a) the Vendor is not on the Scrutinized Companies with Activities in Sudan List, created pursuant to Section 215.473, Florida Statutes; and

(b) the Vendor is not on the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, created pursuant to Section 215.473, Florida Statutes; and

(c) the Vendor is not engaged in business operations (as that term is defined in Florida Statutes, Section 287.135) in Cuba or Syria; and

(d) the Vendor was not on any of the Lists referenced in this subsection A(ii), nor engaged in business operations in Cuba or Syria when it submitted its proposal to the County concerning the subject of this Agreement.

(iii) The Vendor hereby acknowledges that it is fully aware of the penalties that may be imposed upon the Vendor for submitting a false certification to the County regarding the foregoing matters.

**B. Termination.** In addition to any other termination rights stated herein, the County may immediately terminate this Agreement upon the occurrence of any of the following events:

(i) the Vendor is found to have submitted a false certification to the County with respect to any of the matters set forth in subsection A(i) above, or the Vendor is found to have been placed on the Scrutinized Companies that Boycott Israel List or is engaged in a boycott of Israel; or

(ii) the Vendor is found to have submitted a false certification to the County with respect to any of the matters set forth in subsection A(ii) above, or the Vendor is found to have been placed on the Scrutinized Companies with Activities in Sudan List, or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or has been engaged in business operations in Cuba or Syria, and the value of the goods or services acquired under this Agreement are greater than or equal to One Million Dollars (\$1,000,000).

**O. No Construction Against Drafter.** The Parties acknowledge that this Agreement and all the terms and conditions contained herein have been fully reviewed and negotiated by the Parties. Accordingly, any rule of construction to the effect that ambiguities are to be resolved against the drafting party shall not

apply in interpreting this Agreement.

**P. Public Entity Crimes.** The Vendor declares and warrants that neither the Vendor nor any of the Vendor's affiliates, as that term is defined in Section 287.133, Florida Statutes, are subject to the restrictions in Section 287.133, Florida Statutes, regarding the commission of a public entity crime. If during the term of this Agreement, the Vendor or any affiliate is convicted of a public entity crime or is otherwise prohibited from performing work for or transacting business with the County pursuant to Section 287.133, Florida Statutes, then the Vendor shall be in material default of this Agreement, and in such case, the County shall have the rights and remedies as provided herein.

**Q. Unauthorized Alien(s)**

The Vendor shall not employ or utilize unauthorized aliens in the performance of the Services provided pursuant to this Agreement. The County shall consider the employment or utilization of unauthorized aliens a violation of Section 274A(e) of the Immigration and Naturalization Act (8 U.S.C. 1324a) and a cause for the County's unilateral termination of this Agreement. When delivering executed counterparts of this Agreement to the County, the Vendor shall also deliver a completed and executed counterpart of the attached "AFFIDAVIT CERTIFICATION IMMIGRATION LAWS" form.

**R. Employment Eligibility Verification (E-VERIFY)**

A. Unless otherwise defined herein, terms used in this Section which are defined in Section 448.095, Florida Statutes, as may be amended from time to time, shall have the meaning ascribed in said statute.

B. Pursuant to Section 448.095(5), Florida Statutes, the contractor hereto, and any subcontractor thereof, must register with and use the E-Verify system to verify the work authorization status of all new employees of the contractor or subcontractor. The contractor acknowledges and agrees that (i) the County and the contractor may not enter into this Agreement, and the contractor may not enter into any subcontracts hereunder, unless each party to this Agreement, and each party to any subcontracts hereunder, registers with and uses the E-Verify system; and (ii) use of the U.S. Department of Homeland Security's E-Verify System and compliance with all other terms of this Certification and Section 448.095, Fla. Stat., is an express condition of this Agreement, and the County may treat a failure to comply as a material breach of this Agreement.

C. By entering into this Agreement, the contractor becomes obligated to comply with the provisions of Section 448.095, Fla. Stat., "Employment Eligibility," as amended from time to time. This includes but is not limited to utilization of the E-Verify System to verify the work authorization status of all newly hired employees, and requiring all subcontractors to provide an affidavit attesting that the subcontractor does not employ, contract with, or subcontract with, an unauthorized alien. The contractor shall maintain a copy of such affidavit for the duration of this Agreement. Failure to comply will lead to termination of

this Agreement, or if a subcontractor knowingly violates the statute or Section 448.09(1), Fla. Stat., the subcontract must be terminated immediately. If this Agreement is terminated pursuant to Section 448.095, Fla. Stat., such termination is not a breach of contract and may not be considered as such. Any challenge to termination under this provision must be filed in the Tenth Judicial Circuit Court of Florida no later than 20 calendar days after the date of termination. If this Agreement is terminated for a violation of Section 448.095, Fla. Stat., by the contractor, the contractor may not be awarded a public contract for a period of 1 year after the date of termination. The contractor shall be liable for any additional costs incurred by the County as a result of the termination of this Agreement. Nothing in this Section shall be construed to allow intentional discrimination of any class protected by law.

S. **Entire Agreement.** This Agreement sets forth the entire understanding and agreement between the parties. This Agreement may only be modified or changed in writing, and such modifications and changes signed by both parties.



IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the Effective Date.

**ATTEST:**

STACY BUTTERFIELD  
CLERK OF THE BOARD

Polk County, a political subdivision  
of the State of Florida

By: \_\_\_\_\_  
Deputy Clerk

By: \_\_\_\_\_  
W. C. Braswell, Chairman  
Board of County Commissioners

Date Signed by County \_\_\_\_\_

Reviewed as to form and legal sufficiency:

Sandra B. Houff 10/23/24  
County Attorney's Office Date

**ATTEST:**

Dana Safety Supply, Inc.,  
a Florida corporation

By: Shonam Baker  
Corporate Secretary

By: A. Wells

Shonam Baker  
[Print Name]

Sidney Wells  
[Print Name]

Date: 11/1/24

Regional General Manager  
[Title]  
Date: 11/1/24

SEAL

SHONAM BAKER  
Notary Public  
State of Florida  
Comm# HH474121  
Expires 12/18/2027



ACKNOWLEDGEMENT OF FIRM IF A LIMITED LIABILITY COMPANY  
 STATE OF \_\_\_\_\_ County OF \_\_\_\_\_  
 The foregoing instruments was acknowledged before me by means of  physical presence or  online notarization this \_\_\_\_\_ (Date) by \_\_\_\_\_ (Name of officer or agent) as \_\_\_\_\_ (title of officer or agent) of the Company on behalf of the Company, pursuant to the powers conferred upon him/her by the Company. He/she personally appeared before me at the time of notarization, and  is personally known to me or  has produced \_\_\_\_\_ as identification and did certify to have knowledge of the matters stated in the foregoing instrument and certified the same to be true in all respects. Subscribed and sworn to (or affirmed) before me this \_\_\_\_\_ (Date).  
 \_\_\_\_\_ (Official Notary Signature and Notary Seal)  
 \_\_\_\_\_ (Name of Notary typed, printed or stamped)  
 Commission Number \_\_\_\_\_ Commission Expiration Date \_\_\_\_\_

ACKNOWLEDGEMENT OF FIRM, IF A CORPORATION  
 STATE OF Florida County OF Duval  
 The foregoing instrument was acknowledged before me by means of  physical presence or  online notarization this 11/1/24 (Date) by Sidney Wells (Name of officer or agent) as Regional General Manager (title of officer or agent) of the Corporation on behalf of the Corporation, pursuant to the powers conferred upon him/her by the Corporation. He/she personally appeared before me at the time of notarization, and  is personally known to me or  has produced \_\_\_\_\_ as identification and did certify to have knowledge of the matters stated in the foregoing instrument and certified the same to be true in all respects. Subscribed and sworn to (or affirmed) before me this 11-1-24 (Date).  
 \_\_\_\_\_ (Official Notary Signature and Notary Seal)  
Shona M. Baker (Name of Notary typed, printed or stamped)  
 Commission Number HH474121 Commission Expiration Date 12/18/2027

ACKNOWLEDGEMENT OF FIRM, IF AN INDIVIDUAL  
 STATE OF \_\_\_\_\_ County OF \_\_\_\_\_  
 The foregoing instrument was acknowledged before me by means of  physical presence or  online notarization this \_\_\_\_\_ (Date) By \_\_\_\_\_ (Name of acknowledging) who personally appeared before me at the time of notarization, and  is personally known to me or  has produced \_\_\_\_\_ as identification and did certify to have knowledge of the matters in the foregoing instrument and certified the same to be true in all respects. Subscribed and sworn to (or affirmed) before me this \_\_\_\_\_ (Date).  
 \_\_\_\_\_ (Official Notary Signature and Notary Seal)  
 \_\_\_\_\_ (Name of Notary typed, printed or stamped)  
 Commission Number \_\_\_\_\_ Commission Expiration Date \_\_\_\_\_



**SHONA M. BAKER**  
 Notary Public  
 State of Florida  
 Comm# HH474121  
 Expires 12/18/2027

**ACKNOWLEDGEMENT OF FIRM, IF A PARTNERSHIP**

STATE OF \_\_\_\_\_ County OF \_\_\_\_\_  
The foregoing instrument was acknowledged before me by means of  physical presence  
or  online notarization this \_\_\_\_\_ (Date) by \_\_\_\_\_ (Name  
of acknowledging partner or agent) on behalf of \_\_\_\_\_ a  
partnership. He/She personally appeared before me at the time of notarization, and  is  
personally known to me or  has produced \_\_\_\_\_ as identification and  
did certify to have knowledge of the matters in the foregoing instrument and certified the  
same to be true in all respects. Subscribed and sworn to (or affirmed) before me this \_\_\_\_\_  
\_\_\_\_\_(Date) \_\_\_\_\_ (Official  
Notary Signature and Notary Seal) \_\_\_\_\_ (Name of  
Notary typed, printed or stamped)  
Commission Number \_\_\_\_\_ Commission Expiration Date \_\_\_\_\_

**AFFIDAVIT CERTIFICATION IMMIGRATION LAWS**

SOLICITATION NO.: PB 25-004, LIGHTING, EMERGENCY LIGHTING,  
SPECIALTY EQUIPMENT, PUBLIC SAFETY EQUIPMENT AND ACCESSORIES,  
PARTS SALES AND INSTALLATION SERVICES

POLK COUNTY WILL NOT INTENTIONALLY AWARD COUNTY CONTRACTS TO ANY CONSULTANT WHO KNOWINGLY EMPLOYS UNAUTHORIZED ALIEN WORKERS, CONSTITUTING A VIOLATION OF THE EMPLOYMENT PROVISIONS CONTAINED IN 8 U.S.C. SECTION 1324 a(e) {SECTION 274A(e) OF THE IMMIGRATION AND NATIONALITY ACT ("INA").

POLK COUNTY MAY CONSIDER THE EMPLOYMENT BY ANY CONSULTANT OF UNAUTHORIZED ALIENS A VIOLATION OF SECTION 274A(e) OF THE INA. **SUCH VIOLATION BY THE RECIPIENT OF THE EMPLOYMENT PROVISIONS CONTAINED IN SECTION 274A(e) OF THE INA SHALL BE GROUNDS FOR UNILATERAL CANCELLATION OF THE CONTRACT BY POLK COUNTY.**

PROPOSER ATTESTS THAT THEY ARE FULLY COMPLIANT WITH ALL APPLICABLE IMMIGRATION LAWS (SPECIFICALLY TO THE 1986 IMMIGRATION ACT AND SUBSEQUENT AMENDMENTS).

Company Name: Dana Safety Supply

Signature: [Handwritten Signature]

Title: Regional General Manager

Date: 11/1/24

State of: Florida

County of: Duval

The foregoing instrument was acknowledged before me by means of  physical presence or  online notarization, this 1 day of November, 2024, by Sidney Wells (name) as General Manager (title of officer) of Dana Safety Supply (entity name), on behalf of the company, who  is personally known to me or  has produced \_\_\_\_\_ as identification.

Notary Public Signature: [Handwritten Signature]

Printed Name of Notary Public: Shona M Baker

Notary Commission Number and Expiration: 1H474121 12/18/27

(AFFIX NOTARY SEAL)



SHONA M. BAKER  
Notary Public  
State of Florida  
Comm# HH474121  
Expires 12/18/2027

SHONA M. BAKER  
Notary Public  
State of Florida  
Comm# HH474121  
Expires 12/18/2027



**Affidavit Regarding the Use of Coercion for Labor or Services**

In compliance with Section 787.06(13), Florida Statutes, this attestation must be completed by an officer or representative of a nongovernmental entity that is executing, renewing, or extending a contract with Polk County, a political subdivision of the State of Florida.

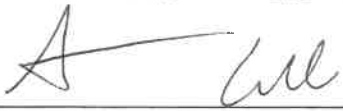
The undersigned, on behalf of the entity listed below (the "Nongovernmental Entity"), hereby attests under penalty of perjury as follows:

1. I am over the age of 18 and I have personal knowledge of the matters set forth herein.
2. I currently serve as an officer or representative of the Nongovernmental Entity.
3. The Nongovernmental Entity does **not** use coercion for labor or services, as those underlined terms are defined in Section 787.06, Florida Statutes.
4. This declaration is made pursuant to Section 92.525, Fla. Stat. and Section 787.06, Fla. Stat. I understand that making a false statement in this declaration may subject me to criminal penalties.

Under penalties of perjury, I Sidney Wells (Signatory Name and Title), declare that I have read the foregoing Affidavit Regarding the Use of Coercion for Labor and Services and that the facts stated in it are true.

Further Affiant sayeth naught.

Dana Safety Supply  
**NONGOVERNMENTAL ENTITY**

  
**SIGNATURE**

Sidney Wells  
**PRINT NAME**

Regional General Manager  
**TITLE**

11/1/24  
**DATE**



[Department of State](#) / [Division of Corporations](#) / [Search Records](#) / [Search by Entity Name](#) /

## Detail by Entity Name

Florida Profit Corporation  
DANA SAFETY SUPPLY, INC.

### Filing Information

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**Event Date Filed** 02/05/2010  
**Event Effective Date** NONE

### Principal Address

561 STEVENS STREET  
Jacksonville, FL 32254

Changed: 01/14/2020

### Mailing Address

1725 Memorial Park Drive  
Jacksonville, FL 32204

Changed: 02/02/2024

### Registered Agent Name & Address

ACKMAN, JOANNE A  
1725 Memorial Park Drive  
JACKSONVILLE, FL 32204

Name Changed: 02/13/2017

Address Changed: 01/17/2018

### Officer/Director Detail

#### **Name & Address**

Title VP, Director

GRAHAM, ALEXANDER M  
1725 Memorial Park Drive  
JACKSONVILLE, FL 32204

Title VP, Director

CURRY, JEFFERY S  
1725 Memorial Park Drive  
JACKSONVILLE, FL 32204

Title VP, Director

GRAHAM, HAMPTON H  
1725 Memorial Park Drive  
JACKSONVILLE, FL 32204

Title President, COO

HOBBS, WANDA J  
4809 Koger Boulevard  
GREENSBORO, NC 27409

Title President

Russo, David  
1725 Memorial Park Drive  
JACKSONVILLE, FL 32204

Title Secretary, Treasurer

Puhalski, Erika  
1725 Memorial Park Drive  
JACKSONVILLE, FL 32204

**Annual Reports**

<b>Report Year</b>	<b>Filed Date</b>
2022	01/20/2022
2023	01/21/2023
2024	02/02/2024

**Document Images**

<a href="#">02/02/2024 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
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<a href="#">02/19/2015 -- ANNUAL REPORT</a>	View image in PDF format
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<a href="#">01/28/2013 -- ANNUAL REPORT</a>	View image in PDF format
<a href="#">01/24/2012 -- ANNUAL REPORT</a>	View image in PDF format
<a href="#">05/03/2011 -- ANNUAL REPORT</a>	View image in PDF format
<a href="#">02/18/2011 -- ANNUAL REPORT</a>	View image in PDF format
<a href="#">01/25/2011 -- ANNUAL REPORT</a>	View image in PDF format
<a href="#">02/25/2010 -- ANNUAL REPORT</a>	View image in PDF format
<a href="#">02/22/2010 -- ANNUAL REPORT</a>	View image in PDF format
<a href="#">02/05/2010 -- Name Change</a>	View image in PDF format
<a href="#">12/11/2009 -- Domestic Profit</a>	View image in PDF format





CORPORATE RESOLUTION

BE IT RESOLVED by the Board of Directors of Dana Safety Supply Inc., in a meeting duly assembled that Sidney Wells, Regional General Manager of the Corporation to negotiate for and sign any and all bid proposals and /or contracts which this corporation might enter into for the furnishing of services for the Corporation under such terms, conditions and stipulations, and for such consideration as he might deem to the best interest of the Corporation.

\*\*\*\*\*

I, Wanda J Hobbs Secretary of Dana Safety Supply do hereby certify that the above and forgoing is a true and correct copy of a Resolution unanimously adopted at a meeting of the Board of Directors of said Corporation held on January 3, 2022 at which meeting all members of the Board of Directors were present and voted thereon and that said Resolution has been spread upon the minute books of the corporation, and same  
Is now in full force and effect.

WITNESS MY SIGNATURE, this 21<sup>st</sup> day of

January 2022 at 11:03 am

Regina Kennedy

## Exhibit A

### CONTRACT No. BCSO2019-01

THIS CONTRACT is executed this 12 day of July, 2019, by and between COUNTY OF BRADFORD, STARKE, FLORIDA, hereinafter called the "County" and DANA SAFETY SUPPLY, INC. hereinafter called the "Contractor",

WITNESSETH:

WHEREAS, the County issued RFP No. BCSO2019-01 (such document and all addenda thereto, if any, being hereafter referred to as "RFP") seeking proposals for furnishing of certain light systems and components; aftermarket vehicle accessories, and public safety / emergency vehicle equipment ("Vehicle Accessories") and other equipment not related to vehicles ("non-Vehicle Accessories"); and,

WHEREAS, the Contractor submitted a certain proposal dated June 17, 2019 ("Proposal") in response to that RFP; and,

WHEREAS, the County and the Contractor desire to enter into a contract for the purchase and installation of Vehicle Accessories, as more particularly set forth in this Contract;

NOW, THEREFORE, in consideration of the mutual promises and covenants, obligations, and terms hereinafter set forth, and other good and valuable considerations, the receipt and sufficiency of which are hereby acknowledged, County and Contractor hereby agree as follows:

#### **SECTION 1.0 PURCHASE AND INSTALLATION OF VEHICLE ACCESSORIES**

1.1 Contractor shall provide and install Vehicle Accessories as may be ordered from time to time by the County. All Vehicle Accessories shall be priced, designed, constructed, equipped, and installed in accordance with the specifications set forth in the Proposal and applicable Change Orders executed by the parties unless otherwise stated in the Contract. All Vehicle Accessories and installations shall conform and comply with all applicable federal, state, and local laws, statues, ordinances, and regulations.

1.1.1 The Contractor and the County shall schedule the following two meetings with respect to each order received from the County:

- (i) A pre-production meeting to completely review the specifications of the Vehicle Accessories and installation prior to commencing assembly or production of each order. The Contractor shall be represented by qualified sales representative(s) and / or technician(s) to properly facilitate the design and construction requirements. This meeting can be held at the County's location, by phone, or at the installation facilities of the Contractor as directed by the County.

(ii) A final review and inspection shall be at the County's facility when the County vehicle with installed Vehicle Accessories ("Completed Vehicle") arrives and is considered by the Contractor to be complete. In addition to a complete inspection, County representatives will conduct a full performance test of each Completed Vehicle and of all integral systems. The Contractor shall provide all technical information and inspections and shall make available to the County all reasonably required third-party certifications. A technician shall be available to complete any needed repairs or to replace items not meeting specifications. At the option of the County, these repairs shall be facilitated at either the County's facility or at the facility of the Contractor.

1.1.2. The County or the Contractor, at any time, may request changes in the specifications or requirements related to a particular Vehicle Accessory or installation. No changes shall become effective until reduced to writing and signed by duly authorized representatives of each party ("Change Order"). All such Change Orders shall include, as a minimum, the following information:

- (i) The specific changes to be made (i.e. equipment installation, equipment, equipment components, etc.);
- (ii) Changes, if any, in the time for delivery of the Completed Vehicle; and,
- (iii) Changes in the price of the Vehicle Accessories or installation services.

## 1.2 Installation.

Should the County require Vehicle Accessories that cannot be provided by or purchased from the Contractor, the Contractor, at the request of the County, shall install such Vehicle Accessories provided by the County.

## **SECTION 2.0 PURCHASE OF PARTS**

2.1 The Contractor shall provide such parts for all Vehicle Accessories installed under this Contract or non-Vehicle Accessories purchased under this Contract as the County may order from time to time. The Contractor shall provide original manufacturer part numbers. All parts ordered by the County shall be delivered to the County's designated location for delivery for each order. Significant delays in shipment beyond the reasonable control of the Contractor shall be subject to Section 10.10; provided, however, the Contractor, in such event, shall promptly notify the County regarding the details of any such delay so the County can make a final determination regarding responsibility.

### **SECTION 3.0        TERM**

The Term of this Contract shall be a period of five (5) years, commencing on July 15, 2019, unless earlier terminated in accordance with the terms of this Contract. Such term may be extended for an additional five (5) year period, subject to mutual agreement of the parties.

### **SECTION 4.0        CONTRACT PRICING AND PAYMENT**

#### **4.1     Pricing.**

- 4.1.1 During the Term, the County shall pay the Contractor for Vehicle Accessories ordered by the County based upon the Contractor's current pricing at the time a particular order is placed, less the stated discount (or mark-up) as set forth in the Proposal. The County shall pay the Contractor for installation of Vehicle Accessories, whether purchased from the Contractor or provided by the County, at the package prices or labor rates, as applicable, set forth in the Proposal, which rates may be modified from this time to time by mutual agreement as set forth in an amendment to this Contract.
- 4.1.2 A standard warranty package, as described and set forth in the Proposal, is included in the price of all Vehicle Accessories and non-Vehicle Accessories.
- 4.1.3 The listing and corresponding pricing of all Vehicle Accessories and non-Vehicle Accessories is listed in Exhibit A.

#### **4.2     Payment.**

- 4.2.1 All proper invoices shall be paid by the County in accordance with Florida Prompt Payment Act, Section 218.70, Florida Statutes.
- 4.2.2 In addition to other remedies available under this Contract, the County shall have the right to deduct, offset against, or withhold from sums or payments otherwise due the Contractor any sums or amounts which the Contractor may owe to the County pursuant to provisions of this Contract, as a result of breach or termination of this Contract, or otherwise.

### **SECTION 5.0        DELIVERY AND ACCEPTANCE**

- 5.1 The Contractor shall fully assemble, service, and adjust each Vehicle Accessory prior to installation and delivery, and the Contractor shall demonstrate, to the satisfaction of the County, that each delivered Vehicle Accessory is in perfect mechanical condition.
- 5.2 Delivery of a Completed Vehicle to the County does not constitute acceptance for the purpose of payment or warranty start time. The County shall inspect and test each delivered Completed Vehicle to determine whether it meets all specifications and requirements set forth in this Contract and within ten (10) days following delivery, the

County shall notify the Contractor, in writing, of either its final acceptance of the Completed Vehicle and Accessory or the failure of the Completed Vehicle or Accessory to meet certain specifications and requirements. In the latter case, the Contractor, within ten (10) days following its receipt of written notice from the County, shall deliver to the County a detailed proposal and schedule for corrective action. If the proposed corrective action or schedule is not acceptable, or if approved corrective action is not timely completed, the County may refuse the Completed Vehicle. Each vehicle delivered or picked up by the Contractor for installation of Vehicle Accessories shall remain the responsibility of the Contractor, and the Contractor shall bear all risk of loss with respect thereto, until final acceptance of the Completed Vehicle by the County.

- 5.3 All non-Vehicle Accessory items that are delivered to the County should be inspected within three (3) business days for verification of all items being received that are listed on the packing slip that is included with the shipment. In the event that a packing slip is not included with the shipment, the Contractor should be notified with one (1) business day so that a packing slip can be provided. In addition, all items will need to be inspected for damage.

#### **SECTION 6.0 INDEMNIFICATION.**

- 6.1 The Contractor shall indemnify and save harmless the County, its officials and employees, from all losses, damages, costs, expenses, liability, claims, actions, and judgements of any kind whatsoever, including reasonable attorney's fees and costs of litigation, to the extent arising out of or caused by any act or omission of the Contractor, its subcontractors, or their respective employees, officers, directors, or agents, in the performance under this Contract. The indemnification obligation under this clause shall not be limited in any way by any limitation on the amount or type of damages, compensation or benefits payable by or for the Contractor or any subcontractor under any Workers' Compensation Act, Disability Benefit Act, or other Employee Benefit Act.
- 6.2 The Contractor shall, at its sole expense, defend any claim, suit or proceeding brought against the County, its official or employees, to the extent such claim, suit or proceeding is based on a claim that any Vehicle Accessories or non-Vehicle Accessories furnished under this Contract (collectively, "Infringing Work") constitutes infringement of any registered patent of the United States of America or county of manufacture, provided that County shall give the Contractor prompt written notice of any such claim, suit or proceeding and shall give the Contractor authority, information, and assistance in a timely manner for the defense of the same. The Contractor shall indemnify and hold the County, its officials or employees, harmless from and against all costs and damages awarded, and all attorney's fees incurred or awarded. In any suit or proceeding so defended. The Contractor will not be responsible for any settlement or proceeding made without its prior written response. In case said Infringing Work is enjoined, the Contractor shall, at its own expense and at its option, either (a) procure for County the right to continue using said Infringing Work, (b) replace said Infringing Work with substantially equivalent, equally functional, non-infringing work, parts or combination

thereof, or (c) modify such Infringing Work so that it becomes non-infringing, while maintaining the same functionality.

## **SECTION 7.0 INSURANCE.**

7.1 Prior to commencing work, Contractor shall procure and maintain at Contractor's own cost and expense for the duration of the Contract, the following insurance against claims for injuries to person or damages to property which may arise from or in connection with the performance of the Scope of Services hereunder by Contractor, its agents, representatives, employees or sub-consultants. The cost of such insurance shall be borne by Contractor.

7.1.1 Contractor shall maintain the following coverage with limits no less than the indicated amounts:

(a) *Commercial General/Umbrella Liability Insurance* - \$1,000,000 limit per occurrence for property damage and bodily injury. The certificate of insurance shall state whether the coverage is provided on a claims-made or preferably on an occurrence basis. The insurance shall include coverage for the following:

- (i) Premise/Operations
- (ii) Products/Completed Operations
- (iii) Contractual
- (iv) Independent Contractors
- (v) Broad Form Property Damage
- (vi) Personal Injury

(b) *Business Automobile/Umbrella Liability Insurance* - \$1,000,000 limit per accident for property damage and personal injury.

- (i) Owned/Leased Autos
- (ii) Non-owned Autos
- (iii) Hired Autos

(c) *Workers' Compensation and Employers'/Umbrella Liability Insurance* - Workers' Compensation statutory limits as required by Chapter 440, Florida Statutes. This policy should include Employers'/Umbrella Liability Coverage for \$1,000,000 per accident.

7.1.2 Other Insurance Provisions

(a) Commercial General Liability and Automobile Coverage

- (i) County, members of its County Commission, boards, commissions and committees, officers, agents, employees and volunteers are to be covered as additional insureds as respects, liability arising out of activities performed by or on behalf of Contractor; products and completed operations of Contractor;

premises owned, leased or used by Contractor or premises on which Contractor is performing Services on behalf of County. The coverage shall contain no special limitations on the scope of protection afforded to County, members of its County Commission, boards, commissions and committees, officers, agents, employees, and volunteers.

- (ii) The Contractor insurance coverage shall be primary insurance as respects County, members of its County Commission, board, commissions and committees, officers, agents, employees and volunteers. Any insurance or self-insurance maintained by County, members of its County Commission, board, commissions and committees, officers, agents, employees and volunteers shall be excess of Contractor insurance and shall not contribute with it.
- (iii) Any failure to comply with reporting provisions of the policies shall not affect coverage provided to County, members of its County Commission, board, commissions and committees, officers, agents, employees and volunteers.
- (iv) Coverage shall state that Contractor's insurance shall apply separately to each insured against whom a claim is made or suit is brought, except with respect to the limits of the insurer's liability.

(b) Workers' Compensation and Employers' Liability and Property Coverage

The insurer shall agree to waive all rights of subrogation against County, members of its County Commission, board, commissions and committees, officers, agents, employees and volunteers for losses arising from activities and operations of Contractor in the performance of Services under this Contract.

(c) All Coverage

- (i) Each insurance policy required by this Article shall be endorsed to state that coverage shall not be suspended, voided, canceled, reduced in coverage or in limits except after thirty (30) days prior written notice has been given to County in accordance with this Contract.
- (ii) If Contractor, for any reason, fails to maintain any insurance coverage that is required pursuant to this Contract, the same shall be deemed a material breach of contract. County, at its sole option, may terminate this Contract and obtain damages from Contractor resulting from said breach.
- (iii) Alternatively, County may purchase such required insurance coverage (but has no special obligation to do so); and without further notice to Contractor, County may deduct from sums due to Contractor any premium costs advanced by County for such insurance.

### 7.1.3 Deductibles and Self-Insured Retention's

Any deductibles or self-insured retentions must be declared to and approved by County. At the option of County, the insurer shall reduce or eliminate such deductibles or self-insured retentions as respects County, members of its County Commission, board, commissions and committees, officers, agents, employees and volunteers; or Contractor shall procure a bond guaranteeing payment of losses, related investigation, claim administration and defense expenses.

### 7.1.4 Acceptability of Insurers

Insurance is to be placed with Florida admitted insurers rated B+X or better by A.M. Best's rating service.

### 7.1.5 Verification of Coverage

Contractor shall furnish County with certificates of Insurance and with original endorsements affecting coverage required by this clause. The certificates and endorsements for each policy are to be signed by a person authorized by that insurer to bind coverage on its behalf. Upon execution of the contract documents, the certificates and endorsements are to be received and approved by County before work commences.

## **SECTION 8.0            TERMINATION**

- 8.1 The County may, by written notice to the Contractor, terminate this Contract in whole or in part, at any time, either for the convenience of County or because of failure of the contractor to fulfill its obligations. Upon receipt of such notice, the Contractor shall immediately discontinue all work affected (unless the notice directs otherwise).
- 8.2 If the termination is for the convenience of the County, the Contractor shall be paid for Vehicle Accessories and installation finally accepted and non-Vehicle Accessories received by the County as of the effective date of termination.
- 8.3 If the termination is due to the failure of the Contractor to fulfill its obligations under this Contract, the Contractor shall be liable to County for reasonable additional costs incurred by County as a result of such breach.
- 8.4 If, after notice of termination for failure to fulfill its obligations under this Contract, it is determined that Contractor has not so failed, the termination shall be deemed to have been effected for the convenience of County.
- 8.5 The rights and remedies of the parties provided in this Section 8 are in addition to any other rights and remedies such party may have a law, in equity, or under this Contract.



**SECTION 9.0           WARRANTY AND MAINTENANCE**

- 9.1     The Contractor hereby warrants all Vehicle Accessories and installation as set forth in its Proposal and the individual warranty documents delivered with order. The Contractor will respond, either on-site in Bradford County or by the vehicle being brought to the Contractor's facility, for all warranty repairs within two (2) business days following notice from the County.

**SECTION 10.0        MISCELLANEOUS PROVISIONS**

- 10.1    Time shall be the essence in performance of this Contract; provided, however, that either party shall be excused from timely performance under this Contract to the extent that, but only to the extent that, such delay is the result of any cause beyond the reasonable control of, and not the result of negligence or the lack of diligence of, the party claiming such excuse from timely performance.
- 10.2    Failure to enforce or insist upon compliance with any of the terms or conditions of this Contract or failure to give notice or declare this Contract terminated shall not constitute a general waiver or relinquishment of the same or any other terms, conditions, or acts; but the same shall be and remain at all times in full force and effect.
- 10.3    If written notice to a party is required under this Contract, such notice shall be given by hand delivery, recognized overnight delivery service, or by first class mail, registered and return receipt requested, to Contractor as follows:

Dana Safety Supply, Inc.  
1855 Cassat Avenue, Unit 11  
Jacksonville, Florida 32210  
Attn: Sidney Wells

And to the County as follows:

Bradford County  
Fleet Management Division  
945-B North Temple Avenue  
Starke, Florida 32091

- 10.4    Contractor shall not assign any of their rights or obligations under this Contract without prior approval by the County.
- 10.5    Contractor shall be responsible for the actions of any and all of their subcontractors and consultants. Neither subcontractors nor any consultants shall interface directly with the County.
- 10.6    This Contract and every question arising hereunder shall be construed, interpreted, or determined according to the laws of the State of Florida. Venue for any action brought in

relation to this Contract shall be placed in a court competent jurisdiction in Bradford County, Florida.

- 10.7 As required by Section 287.133 (2 (a), Florida Statutes, a person or affiliate who has been placed on the convicted vendor list following a conviction for a public entity crime may not submit a proposal on a contract to provide any goods or services to a public entity, may not submit a proposal on a contract with a public entity for the construction or repair of a public building or a public work, may not submit proposals or leases of real property to a public entity, may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under a contract with any public entity, and may not transact business with any public entity in excess of the threshold amount provided in s. 287.010 for CATEGORY TWO for a period of 36 months from the date of being placed on the convicted vendor list. Any person must notify the County within 30 days after a conviction of a public entity crime applicable to that person or to an affiliate of that person.
- 10.8 The language of this Contract shall be construed according to its fair meaning, and not strictly for or against either County or Contractor. The section headings appearing herein are for the convenience of the parties and shall not be deemed to govern, limit, modify or in any manner affect the scope, meaning or intent of the provisions of the Contract. If any provision of this Contract is determined to be void by any court of competent jurisdiction, then such determination shall not remain in full force and effect; and it is the intention of the parties hereto that if any provision of this Contract is capable of two constructions, one of which would render the provision void and the other of which would render the provisions valid, then the provision shall have the meaning which renders it valid.
- 10.9 Contractor agrees that it will not discriminate against any employee or applicant for employment for work under this Contract because of race, color, religion, gender, age or national origin and will take affirmative steps to ensure that applicants are employed and employees are treated during employment without regard to race, creed, color, sex, marital status or national origin.
- 10.10 Either party shall be excused from timely performance under this Agreement to the extent, but only to the extent, such delay is the result of any cause beyond the reasonable control of, and not the result of negligence or the lack of diligence on the part of, the party claiming such excuse from timely performance.
- 10.11 The Contractor shall make Vehicle Accessories, installation, and non-Vehicle Accessories available to other governmental entities on the same terms and conditions as set forth in this Contract. Should any such governmental entity purchase Vehicle Accessories, installation, and non-Vehicle Accessories on such basis utilizing this Contract, the Contractor shall report such purchase to the County and, within thirty (30) days following final payment for each order of such Vehicle Accessories, installation, and non-Vehicle Accessories, shall provide a credit to the County, which can be used toward the purchase of such Vehicle Accessories, installation, and non-Vehicle

Accessories from the Contractor, in the amount of 1% of the purchase price of such Vehicle Accessories, installation, and non-Vehicle Accessories. This provision shall apply to all purchases initiated during the term of this Agreement, even if such purchase continues and payment is received after the expiration of such term. The contractor may charge this as a transaction fee.

- 10.12 It is understood and agreed that this Contract, including exhibits and references (if any), is the entire Contract between the parties and supersedes all prior oral agreements and negotiations between the parties relating to the subject matter hereof. County and Contractor, by mutual agreement, may change or amend, at their discretion, the products, terms, and conditions of this Contract. All such changes or amendments shall be set forth in a written amendment to this Contract.
- 10.13 If any portion of this Contract, or any Exhibit or portion thereof, is held to be invalid by a court of law, such provision shall be considered severable, and the remainder of this Contract shall be construed and enforced in a manner consistent with the intent of the Parties.

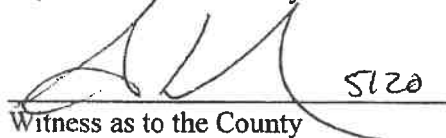
IN WITNESS WHEREOF, the parties hereto have caused these presents to be executed by their duly authorized representatives, effective the date first above written.

BRADFORD COUNTY, FLORIDA

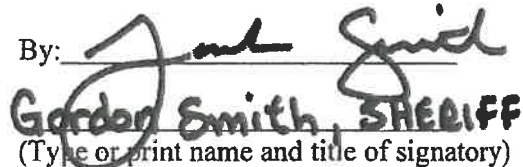
Attest:



Witness as to the County

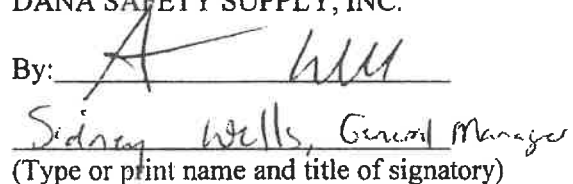
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Witness as to the County


By:

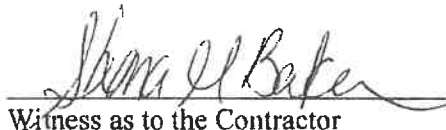
  
Gordon Smith, SHERIFF  
(Type or print name and title of signatory)

DANA SAFETY SUPPLY, INC.

By:

  
Sidney Wells, General Manager  
(Type or print name and title of signatory)

  
Witness as to the Contractor

  
Witness as to the Contractor

Emergency Vehicle Lighting				
Manufacturer	Products Offered	% off MSRP	Master Distributor or Dealer	Warranty
911 Signal	Emergency and commercial vehicle lighting	30%	MD	Up to 5 Years
Able2 Products	Emergency and commercial vehicle lighting	40%	MD	Up to 5 Years
Brooking Industries	Emergency and commercial vehicle lighting	30%	MD	Up to 5 Years
Code 3	Emergency and commercial vehicle lighting	30%	MD	Up to 5 Years
D&R Electronics	Emergency and commercial vehicle lighting	15%	MD	Up to 5 Years
ECCO	Emergency and commercial vehicle lighting	40%	MD	Up to 5 Years
Federal Signal	Emergency and commercial vehicle lighting	15%	MD	Up to 5 Years
Fenlex	Emergency and commercial vehicle lighting	30%	MD	Up to 5 Years
GoLight	Scene lighting	20%	MD	Up to 5 Years
GoLight	Helios (thermal imaging) and parts / accessories	5%	Dealer	1 Year
Maxxima	Emergency and commercial vehicle lighting	15%	MD	Up to 5 Years
SoundOff Signal	Emergency and commercial vehicle lighting	40%	MD	Up to 5 Years
Star Warning Products	Emergency and commercial vehicle lighting	40%	MD	Up to 5 Years
Unify Spotlights	Scene lighting	50%	Dealer	Limited
Whelen	Emergency and commercial vehicle lighting	42%	MD	Up to 5 Years
Whelen	Parts only	30%	MD	Up to 5 Years
Vehicle Push Bumpers / Prisoner & K9 Transport				
Manufacturer	Products Offered	% off MSRP	Master Distributor or Dealer	Warranty
AceK9 / Radiotronics	K9 transport electronics	8%	Dealer	Up to 2 Years
American Aluminum	Prisoner and K9 transport	15%	Dealer	Up to 3 Years
Brooking Industries	Prisoner transport (seats and window bars)	30%	MD	2 Years
D&R Electronics	K9 Transport, cargo partitions, and window bars	15%	MD	1 Year
Go Rhino	Prisoner transport (partition and window bars) and push bumpers	18%	MD	1 Year
	Prisoner transport (seats)	8%	MD	1 Year
Havis	Prisoner and K9 transport	30%	MD	Up to Lifetime
Jotto Desk	Prisoner transport (partition, seats, window bars)	18%	MD	1 Year
Laguna	Prisoner transport (seats and window bars)	18%	MD	Up to 5 Years
Pro-gard Products	Prisoner transport (partition, seats, window bars)	20%	MD	Limited
Prisoner Transport Systems (PTS)	Prisoner transport (partition, seats, window bars)	10%	Dealer	Limited
Ranch Hand	Push bumpers	10%	Dealer	1 Year
Ray Allen	K9 transport electronics	3%	Dealer	Up to 2 Years
Setina	Prisoner (partition, seats, window bars) and K9 transport and non-lighted push bumpers	20%	MD	Up to 2 Years
Setina	Lighted push bumpers	10%	MD	Up to 5 Years
Troy Products	Prisoner transport (partition and window bars) and push bumpers	20%	MD	Up to 5 Years
Westin	Push bumpers	10%	MD	1 Year
Vehicle Weapon Mounts & Storage				
Manufacturer	Products Offered	% off MSRP	Master Distributor or Dealer	Warranty
Big Sky Gun Racks	Gun racks	10%	MD	1 Year
CargoGlide	Truck storage access solution	30%	Dealer	Up to Lifetime
D&R Electronics	Gun racks and storage boxes	15%	MD	1 Year
DECKED	Storage solution for truck bed	15%	Dealer	3 Years
Go Rhino	Gun racks and storage boxes	15%	MD	1 Year
Jotto Desk	Gun racks	18%	MD	1 Year
Lund Industries	Gun racks and storage boxes	10%	MD	Limited
OPS	Storage boxes	15%	MD	Limited
Prisoner Transport Systems (PTS)	Storage boxes	10%	Dealer	Limited
Pro-gard Products	Gun racks and storage boxes	20%	MD	Limited
Rockand	Storage boxes	20%	MD	Limited
Santa Cruz Gun Locks	Gun racks	18%	Dealer	1 Year
Setina	Gun racks and storage boxes	20%	MD	Up to 2 Years
Setina	Blac-rac gun racks	0%	MD	Up to 2 Years
Troy Products	Gun racks and storage boxes	15%	MD	Up to 5 Years
Truck Vault	Storage boxes	5%	MD (Exclusive)	Up to Lifetime
Tuffy	Storage boxes	15%	MD	Limited
TuLoc / Esmet	Storage boxes	10%	MD	3 Years
Computers / Consoles / Docking Stations / Laptop and Tablet Mounts / Printers				
Manufacturer	Products Offered	% off MSRP	Master Distributor or Dealer	Warranty
Brother Mobile Solutions	Printers and accessories	5%	MD	Up to 2 Years
D&R Electronics	Consoles, laptop mounts, docking stations	15%	Dealer	1 Year
Gamber Johnson	Consoles, laptop mounts, docking stations	35%	MD	Up to Lifetime
Havis	Consoles, laptop mounts, docking stations	30%	MD	Up to Lifetime
Havis	Apple related product and ICS (Integrated Control System)	3%	MD	3 Years
HINT Mounts	Consoles, laptop mounts, docking stations	12%	MD	Limited
Jotto Desk	Consoles, laptop mounts, docking stations	18%	MD	1 Year
LEM Solutions	Printer mounts	9%	MD	Limited
Lund Industries	Consoles, laptop mounts, docking stations	10%	MD	Limited
Panasonic	Laptops	5%	Dealer	Up to 3 Years
PMT (Precision Mounting Technologies)	Consoles, laptop mounts, docking stations	15%	MD	Up to Lifetime
Prisoner Transport Systems (PTS)	Consoles	10%	Dealer	Limited
RAM Products	Consoles and laptop mounts	30%	MD	Up to Lifetime
Samsung	Computing devices	5%	Dealer	Up to 3 Years
Troy Products	Consoles, laptop mounts, docking stations	18%	MD	Up to 5 Years
Radar / In-Car Video / LPR / Collision Avoidance / Vehicle Safety				
Manufacturer	Products Offered	% off MSRP	Master Distributor or Dealer	Warranty
Apollo Video	In-car video	5%	MD	2 Years
Decatur Electronics	In-car video and radar	8%	MD	Up to 5 Years
Digital Ally	Body camera and In-car video	2%	MD	Limited
Genetec	LPR	5%	MD (Exclusive)	Up to 5 Years
IQ Mobile Vision / Safe Fleet	In-car video	3%	Dealer	Up to 3 Years
Mobileye	Collision avoidance	5%	MD (Exclusive)	Limited
MPH Radar	Radar	3%	Dealer	Up to 3 Years
Point Blank / Advanced Tech Group	Body camera and In-car video	5%	MD	Limited
Patrol Witness	In-car video	2%	MD	Limited
Rearview Safety	Back-up camera systems, back-up sensors, 360 systems, mobile DVRs, dash cameras	10%	Dealer	1 Year
Rostra	Back-up camera systems, back-up sensors, 360 systems, mobile DVRs, dash cameras	10%	Dealer	Up to 3 Years
Stalker	Radar	3%	MD	Up to 3 Years



Radar / In-Car Video / LPR / Collision Avoidance / Vehicle Safety (continued)				
Manufacturer	Products Offered	% off MSRP	Master Distributor or Dealer	Warranty
Utility	Body camera and in-car video	3%	Dealer	Up to 5 Years
WatchGuard	Body camera and in-car video	2%	MD	1 Year
Flashlights & Other Lighting				
Manufacturer	Products Offered	% off MSRP	Master Distributor or Dealer	Warranty
Bayco Products	Flashlights	30%	MD	Up to Lifetime
Maglite	Flashlights	30%	MD	Up to Lifetime
Pelican Products	Flashlights and scene lighting	25%	MD	Up to Lifetime
Streamlight	Flashlights	30%	MD	Up to Lifetime
Sure Fire	Flashlights	12%	Dealer	Up to Lifetime
Truck Toppers / Caps				
Manufacturer	Products Offered	% off MSRP	Master Distributor or Dealer	Warranty
A.R.E.	Toppers and tonneau covers	5%	Dealer	Up to Lifetime
BAKFlip	Bed cover	10%	Dealer	Up to 2 Years
Reading	Steel commercial caps	5%	MD	5 Years
Holl n Lock	Bed cover	12%	Dealer	Up to 3 Years
SpecKap	Transferable fiberglass caps	2%	MD	Up to Lifetime
Bodies / Cranes / Truck Equipment				
Manufacturer	Products Offered	% off MSRP	Master Distributor or Dealer	Warranty
A.R.E.	Toppers and tonneau covers	5%	MD	Up to Lifetime
Buyers Products	Truck equipment and accessories	18%	Dealer	Up to Lifetime
DeeZee	Truck equipment and accessories	10%	Dealer	Up to Lifetime
Keystone Automotive	Truck equipment and accessories	10%	Dealer	Varies by Manufacturer
Liftmoore Cranes	Service cranes	5%	MD	Up to 3 Years
Meyer Distributing	Truck equipment and accessories	10%	Dealer	Varies by Manufacturer
Palfinger	Service cranes	8%	Dealer	Up to 3 Years
Reading	Crane bodies, mechanics-bodies, dump bodies, stake / platform bodies, service / utility bodies	5%	MD	Up to 10 Years
Rugby Manufacturing	Dump bodies	5%	MD	Up to 3 Years
Sterling Equipment	Heavy duty push bumpers and headache racks	5%	Dealer	Up to 1 Year
Thieman Tailgates	Liftgates	5%	MD	Up to 1 Year
Venturo Cranes	Service cranes	5%	Dealer	Up to 1 Year
Van Storage Equipment				
Manufacturer	Products Offered	% off MSRP	Master Distributor or Dealer	Warranty
Kargo Master	Van interior packages, van ladder racks	5%	MD	Up to Lifetime
Legend Fleet Solutions	Van interior floor and wall solutions	5%	Dealer	Limited
Masterack	Van interior packages, van ladder racks, van interior floor and wall liners	15%	MD	1 Year
OPS	Van interior packages	10%	MD	Limited
Westcan Manufacturing	Van interior packages, van interior floor and wall liners	5%	Dealer	Limited
Footwear / Apparel				
Manufacturer	Products Offered	% off MSRP	Master Distributor or Dealer	Warranty
5.11 Tactical	Apparel, bags, boots, shoes	30%	MD	Up to Lifetime
Bates	Boots and shoes	25%	Dealer	Limited
Blackhawk	Apparel, bags, boots	25%	Dealer	Up to Lifetime
Danner	Boots and shoes	18%	Dealer	Up to 6 Months
Magnum	Boots and shoes	22%	Dealer	1 Year
Propper	Apparel, bags, boots, shoes	15%	MD	Limited
Rocky	Boots and shoes	22%	Dealer	1 Year
Tru-Spec	Apparel, bags, boots	25%	MD	2 Years
DSS Products & Services				
Manufacturer	Products Offered	Pricing	Master Distributor or Dealer	Warranty
DSS Graphics	Design, printing, installation, and removal services	Quoted per Job		7 Years
DSS Products	Private label products or sole distributor products	15% off MSRP		Varies
DSS Website	www.danassafety.com - All products	5% off MSRP		Varies
Fleet Safety Website	www.fleet-safety.com - All products	5% off MSRP		Varies
Install Rate	Hourly install rate for install and repair services	\$70 per hour		5 Years
Vehicle pick-up and delivery	Calculated based on round trip from DSS location to customer.	\$1 per mile		
Body Armor				
Manufacturer	Products Offered	% off MSRP	Master Distributor or Dealer	Warranty
Armor Express	Body armor	30%	MD	5 Years
Onyx	Body armor	15%	MD	5 Years
Point Blank	Body armor	25%	MD	5 Years
Propper	Body armor	20%	MD	5 Years
Duty Gear				
Manufacturer	Products Offered	% off MSRP	Master Distributor or Dealer	Warranty
1791 Gun Leather	Holsters	10%	Dealer	Limited
Gould & Goodrich	Holsters, belts, and accessories	30%	MD	Limited
Hero's Pride	Badges, duty gear, insignia, patches and recognitions	25%	Dealer	Limited
High Speed Gear	Holsters, belts, and accessories	10%	Dealer	Up to Lifetime
Safariland	Holsters, belts, and accessories	20%	Dealer	Up to Lifetime
Fire Gear & Tools				
Manufacturer	Products Offered	% off MSRP	Master Distributor or Dealer	Warranty
ATI Fire Products	Nozzles, hoses, and coupling	10%	Dealer	Varies
Fire Ninja	Safety vests, glow/reflect tracking decals, sub zero cooling towels, and knives	12%	Dealer	Varies
Holik	Gloves	10%	Dealer	Limited
Innotex	Bunker / turnout gear	5%	Dealer	Limited
Nupla	Fire tools	30%	MD	Up to Lifetime
Full Line Supplier of Other Items				
Manufacturer	Products Offered	% off MSRP	Master Distributor or Dealer	Warranty
Aerovee	LED flares	20%	Dealer	Up to 5 Years
Amerex	Fire extinguishers	10%	MD	Up to 12 Years
Angel Armor	Vehicle driver window armor	5%	Dealer	5 Years
ASP	Baton, flashlights, handcuffs	20%	MD	Up to Lifetime
Avon Protection	First responder Core Products (includes gas masks, etc and Accessories / Spares)	5%	MD	Varies
Blackinton	Badges, insignia, and recognitions	20%	MD	Up to Lifetime
Combined Tactical Systems (CTS)	Less lethal munitions	8%	MD	Limited
Edge Tactical	Protective and ballistic eyewear	10%	MD	Limited
Garrett Metal Detectors	Walk thru and hand metal detectors	5%	MD	Up to 2 Years
Nite Track	Night vision	5%	MD	1 Year

Full Line Supplier of Other Items				
Manufacturer	Products Offered	% off MSRP	Master Distributor or Dealer	Warranty
NopTc	Vehicle mounted thermal imaging	5%	Dealer	2 Years
Pac Kit	First aid kits	20%	Dealer	Limited
Panorama Antennas	Antennas for vehicle mounting	10%	MD	Limited
Sabre	Less lethal	34%	MD	Up to 2 Years
SIG Sauer	Handguns, rifles, scopes, sights, ammunition	5%	MD (Exclusive)	Up to Lifetime
Simuntions	Non-lethal training ammunition	5%	MD	Up to 5 Years
Sirchie	Forensic, vehicle, evidence, and surveillance solutions	5%	MD	Up to Lifetime
Smith & Warren	Badges, insignia, and recognitions	20%	MD	Up to Lifetime
Theon	Night vision	10%	MD	Up to 10 Years
Tremco	Vehicle anti-theft system	10%	MD	Limited
Wanco	Arrow board, light tower, message signs, and speed signs	3%	MD	Up to 5 Years
Zoll	AED	25%	MD	Up to Lifetime
Zoll	AED accessories	10%	MD	Up to Lifetime
Vehicles				
Manufacturer	Products Offered	% over Cost	Master Distributor or Dealer	Warranty
Chevrolet	Chevrolet line of vehicles	4%	Dealer	3 Years / 36K Miles
Dodge	Dodge line of vehicles	4%	Dealer	3 Years / 36K Miles
Ford	Ford line of vehicles	4%	Dealer	3 Years / 36K Miles

**REQUEST FOR PROPOSALS OF  
LIGHTING, EMERGENCY LIGHTING, SPECIALTY EQUIPMENT, PUBLIC SAFETY  
EQUIPMENT AND ACCESSORIES - PARTS SALES AND INSTALLATION SERVICE  
RFP NO. BCSO2019-01**

**Date: June 03, 2019**

The Bradford County Sheriff's Office, Bradford County, Florida requests proposals for Installation of lighting systems, aftermarket and specialty equipment for the Fleet Management Division.

**SECTION 1.0 GENERAL INFORMATION**

The Bradford County Sheriff's Office area covers 300 square miles serving a population of approximately 27,000.

**1.1 General Requirements**

- Proposer must provide current reference for manufacturer and dealer that will be servicing the Bradford County Sheriff's Office
- Proposer shall be responsible for pick-up and delivery of vehicles/equipment from and to the Bradford County Sheriff's Office's Fleet Management Department.
- Proposer must maintain a full time technical service department capable of providing on-site service and repairs as well as technical assistance via telephone.
- Proposer must be the actual installer of all equipment utilizing properly trained personnel thoroughly familiar with the equipment to be installed.
- Proposer shall provide a minimum of five references to substantiate previous satisfactory and successful completion of similar projects.
- Proposer shall be responsible for each manufacturer's standard warranty on equipment and accessories.

**1.2 Equipment**

- Proposer shall be a full line supplier of emergency lighting, general lighting systems and equipment.
- Proposer shall be a full line supplier of vehicle aftermarket accessories and public safety accessories.
- Proposer shall provide a full line of law enforcement /emergency vehicle equipment for light, medium and heavy-duty vehicles.
- Pricing shall not be limited to lighting systems, but must also be extended to all other items as well.

**1.3 Dealership**

- Proposer shall state number of years in business
- Proposer shall have an established working dealership with staffed office, parts, and service facilities.

## SECTION 2.0 STATEMENT OF WORK

### 2.1 General

It is the intention of the Bradford County Sheriff's Office to enter into contract with a single provider for purchases of various safety equipment, lighting, law enforcement/emergency equipment and installation services

A price structure is to be established for equipment installs, options, accessories and parts, which the Bradford County Sheriff's Office may purchase for five years with an option for renewal for an additional five years.

All equipment installed shall be the manufacturers' latest model. Appurtenances and/or accessories not herein mentioned shall be included, conform to best practice known in design, quality of workmanship and material, and be subject to these specifications in full. The specifications shall be construed as a minimum.

Should the manufacturer's current published data or specifications exceed these, they shall be considered minimum and be furnished.

All equipment furnished under this Contract shall be constructed with due consideration to intended use and performance characteristics, including but not limited to, such that they will operate under all conditions (weather, environmental, etc.) in conformity with Owner's specifications and all applicable federal, state, and local laws.

All warranty papers shall be delivered with each piece of equipment.

A preconstruction meeting to completely review the specifications for the installation of equipment, including an agreement that the price is consistent with the contract and approved by the Bradford County Sheriff's Office. The Bradford County Sheriff's Office will perform a final inspection and full performance test of the equipment. The seller shall provide the technical information and representative(s) to allow for a complete and thorough conformance meeting/inspection. Any and all third party certifications shall be available for review at this meeting. The equipment will not be accepted until the accessories have been tested and accepted by the Bradford County Sheriff's Office Fleet Management.

### 2.2 Contract Change Orders

The vendor shall notify the Bradford County Sheriff's Office, in writing, of all Change Orders for every piece of equipment/ installation purchased. Change Orders shall be approved by the Bradford County Sheriff's Office's Fleet Management Department.

Change Orders shall include the following as a minimum:

- A. Changes to be made (i.e., equipment, equipment components, equipment installation, accessories, accessory components).
- B. Additional time associated with any changes, (if any).
- C. Additional cost associated with any changes, (if any).

The Bradford County Sheriff's Office shall not be held liable for costs associated with Change Orders for which they are not properly notified in writing. A copy of all Change Orders shall be sent to the addresses listed below:



Attn.: Chief of Operations/Capt. G. Konkel  
Bradford County Sheriff's Office  
Fleet Management Department  
945-B North Temple Avenue  
Starke, Florida 32091  
Phone Number – (904) 964-2276  
Fax Number – (904)966-6160

**2.3 Delivery**

The vendor shall state in their proposal process used to establish delivery dates for the various vehicles. Bidder shall state delivery times, after receipt of order (ARO), for all types of vehicles offered by the bidder. Vendor shall deliver all equipment to Bradford County Sheriff's Office free of charge.

The equipment shall be installed, serviced, adjusted, and demonstrated to the satisfaction of the Bradford County Sheriff's Office that they are in perfect mechanical condition.

**2.4 Acceptance**

Equipment and accessories will be accepted only after the above requirements for delivery have been met. Delivery of equipment and accessories to the Bradford County Sheriff's Office does not constitute acceptance for the purpose of payment. Final acceptance and authorization of payment shall be given only after a thorough inspection indicates that the delivered equipment or accessory meet specifications and the conditions listed in the specifications have been met. Should the delivered equipment or accessory differ in any respect from specifications, payment will be withheld until such time as the vendor completes necessary corrective action.

The Fleet Management Division shall notify the equipment installer of any deviation(s) in writing within ten (10) calendar days and the contract provisions regarding delivery shall prevail. Within ten (10) calendar days following notification of non-compliance by the Fleet Management Division, the Seller shall provide to the Bradford County Sheriff's Office a detailed proposal for corrective action. If the proposed corrective action is not acceptable to the receiving agency, the County may authorize the recipient to refuse final acceptance of the equipment and/or accessory in which case the equipment and/or accessory shall remain the property and the responsibility of the provider and the Bradford County Sheriff's Office shall not be liable for payment for any portion thereof. Electronic notification shall be accepted by both the Contractor and the Bradford County Sheriff's Office.

2.5 **Deliverables**

Upon request, vendor shall include Operational manuals and or CDs for equipment installed.

2.6 **Training**

Operator and technician training for each new model:

An authorized representative shall conduct the operator training for each new model. It shall consist of detailed operator maintenance requirements and techniques for proper operation of the equipment.

2.7 **Warranties**

Proposer shall provide detailed manufacturers' warranty information.

A delay in warranty start date is required on all equipment purchased by the Bradford County Sheriff's Office. Warranty shall become effective when the vehicle is put into use by the County rather than at time of delivery. Equipment and accessories must all meet ANSI, SAE and other applicable standards.

Proposer shall provide all warranty service.

Vendor must provide immediate response time for warranty work.

Vendor must provide immediate response time for recalls.

### **SECTION 3.0 PROPOSAL RESPONSE REQUIREMENTS**

- 3.1 A prospective Respondent's response to this RFP should include the following information at a minimum. Please note that the proposal should address the requirements in a clear and concise manner in the order stated herein.

Proposals must be tabbed as follows and must include the information/documents specified in the applicable tab. Proposals that do not adhere to the following format or include the requested information/documents may be considered incomplete and therefore unresponsive by the Bradford County Sheriff's Office.

- 3.2 The Bradford County Sheriff's Office reserves the right to seek additional/supplemental representation on specific issues as needed.

- 3.3 Respondent's shall construct their proposal in the following format and a tab must separate each section. **Do not submit BINDERS 1 and BINDERS 2 together. Place in separate sealed envelopes.**

**BINDER 1 - (NO-COST) PROPOSAL**

**Do not include any pricing in any part of BINDER 1.**

**TAB 1 - EXECUTIVE SUMMARY (Maximum 5 points)**

Present in brief, concise terms, a summary level description of the contents of the proposal and your company and its capabilities. Give the names of the person(s) who will be authorized to make representations for the Respondent, their title(s), address(es), and telephone and fax number(s). The summary must be limited to a

maximum of two pages and the signer of the proposal must declare that the proposal is in all respects fair and in good faith without collusion or fraud and that the signer of the proposal has the authority to bind the principal proponent.

**TAB 2 – Equipment (Maximum 40 points)**

Vendor shall enclose a complete description of equipment and accessories. Creativity shall be welcomed and considered in awarding points. Points shall be awarded for the ability to supply a variety of different equipment and accessories.

**TAB 3 – LOCATION (Maximum 10 points)**

Provide a description of the firm’s local (Florida) presence, including local offices, personnel, clients, etc.

Location	Rating Points
Within 50 miles of County - Firm’s Home Office or Branch Office that will complete at least one hundred percent (100%) of the work by total fees.	10

**TAB 4 –Delivery Schedule (Maximum 5 points)**

Vendor shall enclose detail delivery schedule. Creativity shall be welcomed and considered in awarding points.

**TAB 5 –Warranty (Maximum 15 points)**

State conditions of the warranty(s) provided by the vendor and/or manufacturers. If the proposal includes one or more warranties, then a list must be provided of different dealers names and locations. Creativity shall be welcome and considered in awarding points. Extended warranty prices and conditions should be included in this section.

**TAB 6 – Service and Maintenance (Maximum 25 points)**

State name and location of nearest factory authorized parts and service facilities. Describe mobile service and response time. All parts and service related issues shall be considered in this tab.

**Service**

- Mobile service shall be provided immediately upon request of service.
- Technicians shall be employees of the manufacturer or dealer. No subcontractors will be allowed.
- Proposer shall state level of shop capability and types of service provided
- Proposer shall provide fixed and hourly cost of service provided by factory and dealer.
- Creativity shall be welcomed and considered in awarding points.
- Proposer could include extended maintenance pricing.

**Training**

- Proposer shall provide equipment repair, maintenance and operational training for Bradford County Sheriff’s Office.

**TAB 7 – Vehicle Manufacturer Drop Ship Codes (Maximum 15 Points)**

Complete and attach a listing of the vehicle manufacturer drop ship codes currently obtained by the vendor. These drop ship codes will allow Bradford County Sheriff's Office to ship vehicles directly to the vendor for installation work.

**TAB 8 – Financials (Maximum 10 points)**

Provide company income statement and balance sheet information for review by Bradford County Sheriff's Office. The purpose of this information is to ensure the vendor has sufficient financial strength and stability to meet the demands of the department.

**TAB 9 – Bradford County Sheriff's Office Documents**

Complete and attach the forms contained in the attachments:

- Attachment A – Representations/Certifications
- Attachment B – Local Vendor Affidavit
- Attachment C – Formula for Assigning Cost Points
- Federal IRS Form W-9

**BINDER 2 - FEE PROPOSAL (Maximum 65 Points)**

In a separate, sealed envelope, provide an ORIGINAL, so identified and three (3) complete copies and One (1) Electronic copy of your proposed cost for equipment defined herein for the term of the contract. The fee shall include all travel, equipment, and any other related expenses. All equipment prices are to be FOB, Bradford County Sheriff's Office, Fleet Division, 945 N Temple Avenue, Starke, Florida 32091

The Seller shall complete the pricing of the items listed in Appendix A, which will be the basis for awarding the points of the Fee Proposal portion of the request for proposal. In addition, the Seller shall state any discounts (priced at a percentage off of MSRP or a fixed dollar amount / percentage over the cost of the item) for other manufacturers that can be offered by the Seller (discounts must be shown for each classification of items or individual items unless all items have the same percentage of discounts / pricing).

Vendor shall state warranty cost and extended warranty cost which the Vendor may offer.

3.4 Proposals shall be submitted as follows.

3.4.1 All proposals must be delivered to the Bradford County Sheriff's Office at the address below no later than Month Day, 2019. Late proposals will be rejected. Failure to comply with this, or any other paragraph of the Request for Proposals, shall be sufficient reason for rejection of the proposal.

Please mark **Four (4) copies and One (1) original** of the written proposal envelope(s) as follows: **TWO (2) IN ELECTRONIC FORMAT COPIES (FLASH DRIVE OR COMPACT DISC (CD)) IN MICROSOFT WORD 10.0 OR HIGHER, OR ADOBE ACROBAT:**

Please mark Four (4) copies of the cost proposal envelope(s) as follows:

Cost Proposal

Do not open Until Qualified.

Request for Proposal No. BCSO 2019-01

Please address the mailing envelope(s) as follows:

Bradford County Sheriff's

Chief of Operations

945 N Temple Avenue

Starke, Florida 32091

3.4.2 The front of each proposal envelope/container shall contain the following information for proper identification:

- the name and address of the Respondent
- the word "Proposal" and the RFP number
- the time/date specified for receipt of proposals
- the number of each envelope/container submitted (i.e. "1 of 3", "2 of 3", "3 of 3")

**3.4.3 ALL PROPOSALS MUST BE RECORDED (CLOCKED-IN) IN THE PURCHASING DIVISION ON OR BEFORE THE TIME AND DATE INDICATED ON THE RFP DOCUMENT.** The responsibility for submitting the proposal to the Procurement Services Division on or before the above stated time and date is solely that of the Respondent. The Bradford County Sheriff's Office will in no way be responsible for delays in mail delivery or delays caused by any other occurrence. **LATE PROPOSALS WILL NOT BE ACCEPTED.**

3.4.4 All proposals must be in writing. Non-responsive proposals may not be considered. The signer of the proposal must declare that the proposal is in all respects fair and in good faith without collusion or fraud and that the signer of the proposal has the authority to bind the principal Respondent.

3.4.5 The Bradford County Sheriff's Office shall not be liable for any costs incurred by a Respondent prior to entering into a contract. Therefore, all Respondents are encouraged to provide a simple, straightforward, and concise description of their ability to meet the project requirements.

**This Section left blank intentionally**

**SECTION 4.0 SCHEDULE**

The proposed time schedule as related to this procurement is as follows:

Release of RFP ..... June 03, 2019  
 Deadline for requests for clarification, questions, etc..... June 07, 2019  
 (Responded to by County as addendum if necessary) ... June 10, 2019  
 Deadline for submission of proposal..... June 17, 2019  
 Anticipated Contract Award ..... June 24, 2019

**SECTION 5.0 EVALUATIONS OF PROPOSALS**

5.1 Evaluation Criteria: The Bradford County Sheriff's Office shall evaluate and rank responsive proposals and score them using the following criteria:

5.1.1 Scoring Criteria Table

CRITERIA	MAX SCORE	FACTOR	TECHNICAL SCORE MAXIMUM POINTS
<b>TECHNICAL PROPOSAL</b>	<b>(whole # only)</b>		
Executive Summary	5	1	5
Equipment/accessory product line	5	8	40
Delivery Schedule	5	1	5
Warranty	5	3	15
Service and Maintenance	5	5	25
Vehicle Manufacturer Drop Ship	5	3	15
Financials	5	2	10
Location	5	2	10
<b>COST/PRICE PROPOSAL</b>			
Cost to the Bradford County Sheriff's Office			65
<b>Maximum Points Allowed</b>			<b>190</b>

5.1.2 Technical Scoring Scale Table

Score	Basic Description	Full Description
0	No Response / Not Addressed or Vaguely Addressed	Answer is No to RFP requirements; this element of the evaluation criteria was <b>not addressed or vaguely addressed</b> .
1	Poor/Below Expectations / Unsatisfactory	The proposal is inadequate in most basic requirements, specifications or provisions of the criteria element; respondent's information for this element of the evaluation criteria was <b>unsatisfactory</b> .

2	Below Average / Meets Some Expectations	The proposal meets many of the basic requirements, specifications or provisions of the criteria element; respondent's information for this element of the evaluation criteria is <b>below average</b> .
3	Average / Meets Most Expectations	The proposal adequately meets the minimum requirements, specifications or provisions of the criteria element; respondent's information for this element of the evaluation criteria is <b>average</b> .
4	Above Average / Meets All Expectations	The proposal more than adequately meets the minimum requirements, specifications or provisions of the criteria element; respondent's information for this element of the evaluation criteria is <b>above average</b> .
5	Excellent / Exceeds Expectations	The proposal exceeds minimum requirements, specifications or provision in most aspects of the criteria element; respondent's information for this element of the evaluation criteria is <b>Excellent</b> .

5.2 Technical Score: Evaluators will independently review each proposal and award points based on a zero (0) to five (5) point scale for the established criteria. This score will be multiplied by the designated factor to receive a point score for these criteria. The sum the Evaluator's scores for each criterion will be divided by the number of evaluators to provide an overall Technical point score for each criteria and Respondent respectively. The fractional value of points to be assigned will be rounded to one decimal place.

5.3 Cost/Price Proposal Score: Price analysis is conducted through the comparison of Price Proposals submitted. The maximum points will be awarded to the lowest responsive Price Proposal. Proposals with higher costs will receive the fraction of the maximum points proportional to the ratio of the lowest Price Proposal to the higher Price Proposal. The fractional value of points to be assigned will be rounded to one decimal place.

The criteria for price evaluation shall be based upon the following formula:

**(Low Price/Respondent's Price) x Price Points = Respondent's Awarded Cost/Price Points**

5.4 Overall Score and Ranking: The Respondent's Technical point score plus the Cost/Price points equals the Respondent's Total Proposal score. Respondents will be ranked numerically 1, 2, 3, etc. from highest point score to the lowest point score.

## **SECTION 6.0 CONTRACT AWARD**

6.1 The Bradford County Sheriff's Office reserves the right to incorporate the successful firm's proposal into a contract. Failure of a firm to accept this obligation may result in the cancellation of any award.

6.2 The selected firm will be required to assume responsibility for all services offered in the proposal. The Bradford County Sheriff's Office will consider the selected firm to be the sole point of contact with regard to contractual matters, including payment of any or all charges.



6.3 A copy of the recommended ranking and award will be available for review in the Purchasing Division upon completion of the evaluation by the committee. Vendors may obtain a copy of the final ranking from the Bradford County Sheriff's Office, Chief of Operations.

#### **SECTION 7.0 RIGHT OF REJECTION:**

The Bradford County Sheriff's Office reserves the right to waive any informality in any proposal, to reject any or all proposals in whole or in part, with or without cause, and/or to accept the proposal that in its judgment will be in the best interest of the Bradford County Sheriff's Office and its citizens.

#### **SECTION 8.0 REQUESTS FOR CLARIFICATIONS. INTERPRETATIONS & ASSISTANCE**

All questions concerning this Request for Proposals must be directed through:

Chief of Operations

Phone: 904-966-2276

E-mail:

george\_konkel@bradfordsheriff.org

CHIEF OF OPERATIONS

BRADFORD COUNTY SHERIFF'S OFFICE

945 N TEMPLE AVENUE, STARKE, FLORIDA 32091

All telephone conversations are to be considered unofficial responses and will not be binding. Questions, verifying the Request for Proposals' content, if appropriate, will be responded to in writing. The written response will be the Bradford County Sheriff's Office official response and will be mailed to all Respondents that requested the Request for Proposals.

#### **SECTION 9.0 GENERAL TERMS AND CONDITIONS**

##### **9.1 EQUAL OPPORTUNITY AGREEMENT**

- 9.1.1 In connection with work performed under a Bradford County Sheriff's Office contract, the Respondent agrees, upon receipt of a written award or acceptance of a contract, to support and abide by the Bradford County Sheriff's Office Equal Opportunity Pledge.
- 9.1.2 By submitting a proposal in response to this solicitation, the Respondent agrees to --
  - (a) Not discriminate against any employee or job applicant because of their race, creed, color, sex, marital status or national origin;

- (b) Post a copy of this pledge in a conspicuous place, available to all employees and job applicants.
- 9.13 Place or cause to be placed a statement in all solicitations or advertisement for job applicants, including subcontracts, that the respondent is an "Equal Opportunity Employer".

## **9.2 PUBLIC ENTITY CRIMES**

As required by Florida State Statute 287.133, (2 (a), A person or affiliate who has been placed on the convicted vendor list following a conviction for a public entity crime may not submit a proposal on a contract to provide any goods or services to a public entity, may not submit a proposal on a contract with a public entity for the construction or repair of a public building or a public work, may not submit proposals on leases of real property to a public entity, may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under a contract with any public entity, and may not transact business with any public entity in excess of the threshold amount provided in s.287.017 for CATEGORY TWO for a period of 36 months from the date of being placed on the convicted vendor list. Any person must notify the Bradford County Sheriff's Office within 30 days after a conviction of a public entity crime applicable to that person or to an affiliate of that person.

## **9.3 INDEMNIFICATION**

The consultant shall indemnify and save harmless the Bradford County Sheriff's Office, its officials and employees, from all losses, damages, costs, expenses, liability, claims, actions, and judgments of any kind whatsoever brought or asserted against, or incurred by, the Bradford County Sheriff's Office including without limitation attorney's fees and costs of litigation, to the extent that the same arise out of or are caused by any act or omission of the consultant, its subconsultants or subcontractors, or by the employees, officers, directors, or agents of the consultant, or its subcontractors.

## **9.4 ISSUANCE OF ADDENDA**

9.4.1 If this solicitation is amended, the Bradford County Sheriff's Office will issue an appropriate addendum to the solicitation. If an addendum is issued, all terms and conditions that are not specifically modified shall remain unchanged.

9.4.2 Respondents shall acknowledge receipt of each addendum to this solicitation using one of the following methods:

- By signing and returning the addendum;
- By signed letter;
- By signed facsimile (subject to the conditions specified in the provision entitled "FACSIMILE DOCUMENTS".)

9.4.3 The Bradford County Sheriff's Office must receive the acknowledgment by the time and date, and at the location specified for receipt of proposals.

## 9.5 PAYMENT

### 951 Prompt Pay Policy

It is the policy of the Bradford County Sheriff's Office to fully implement the provisions of the State of Florida Prompt Payment Act. For more information, please refer to Florida State Statute 218.7.

### 952 Withholding Payment

In the event a contract is canceled under any provision herein, the Bradford County Sheriff's Office may withhold from the Contractor any monies owed on that or any contract, an amount sufficient to compensate for damages suffered because of the violation resulting in cancellation.

## 9.6 INSURANCE REQUIREMENTS:

Prior to commencing work, the Consultant shall procure and maintain at Consultant's own cost and expense for the duration of the agreement the following insurance against claims for injuries to person or damages to property which may arise from or in connection with the performance of the work or services hereunder by the Consultant, his agents, representatives, employees or Subcontractors. The cost of such insurance shall be included in Consultant's proposal.

9.6.1 Consultant shall maintain limits no less than:

*Commercial General/Umbrella Liability Insurance* - \$1,000,000 limit per occurrence for property damage and bodily injury. The service provider should indicate in its proposal whether the coverage is provided on a claims-made or preferably on an occurrence basis. The insurance shall include coverage for the following:

- Premise/Operations
- Explosion, Collapse and Underground Property Damage Hazard (only when applicable to the project)
- Products/Completed Operations
- Contractual
- Independent Contractors
- Broad Form Property Damage
- Personal Injury

*Business Automobile/Umbrella Liability Insurance* - \$1,000,000 limit per accident for property damage and personal injury.

- Owned/Leased Autos
- Non-owned Autos
- Hired Autos

## Workers' Compensation and Employers'/Umbrella Liability Insurance --

Workers' Compensation coverage with benefits and monetary limits as set forth in Chapter 440, Florida Statutes. This policy shall include Employers'/Umbrella Liability coverage for \$1,000,000 per accident. Workers' Compensation coverage is required as a condition of performing work or services for the Bradford County Sheriff's Office whether or not the Contractor or Vendor is otherwise required by law to provide such coverage.

*Professional Liability Insurance* - \$1,000,000 or as per project (ultimate loss value per occurrence).

### 9.6.2 Other Insurance Provisions

#### 9.6.2.1 *Commercial General Liability and Automobile Liability Coverages*

- The Bradford County Sheriff's Office, members of its County Commission, boards, commissions and committees, officers, agents, employees and volunteers are to be covered as additional insureds as respects: liability arising out of activities performed by or on behalf of the Contractor; products and completed operations of the Contractor; premises owned, leased or used by the Contractor or premises on which Contractor is performing services on behalf of the County. The coverage shall contain no special limitations on the scope of protection afforded to the Bradford County Sheriff's Office, members of the County Commission, boards, commissions and committees, officers, agents, employees and volunteers.
- The Contractor's insurance coverage shall be primary insurance as respects the Bradford County Sheriff's Office, members of its County Commission, boards, commissions and committees, officers, agents, employees and volunteers. Any insurance or self-insurance maintained by the Bradford County Sheriff's Office, members of its County Commission, boards, commissions and committees, officers, agents, employees and volunteers shall be excess of Contractor's insurance and shall not contribute with it.
- Any failure to comply with reporting provisions of the policies shall not affect coverage provided to the Bradford County Sheriff's Office, members of its County Commission, boards, commissions and committees, officers, agents, employees and volunteers.
- Coverage shall state that Contractor's insurance shall apply separately to each insured against whom a claim is made or suit is brought, except with respect to the limits of the insurer's liability.

#### 9.6.2.2 *Workers' Compensation and Employers' Liability and Property Coverage's*

The insurer shall agree to waive all rights of subrogation against the Bradford County Sheriff's Office, member of its County Commission, boards, commissions and committees, officers, agents, employees and volunteers for losses arising from activities and operations of Contractor in the performance of services under this Agreement.

#### 9.6.2.3 All Coverage's

- Each insurance policy required by this clause shall be endorsed to state that coverage shall not be suspended, voided, canceled, reduced in coverage or in limits except after thirty (30) days prior written notice has been given to the Bradford County Sheriff's Office.
- If Contractor, for any reason, fails to maintain insurance coverage which is required pursuant to this Agreement, the same shall be deemed a material breach of contract. Bradford County Sheriff's Office County, at its sole option, may terminate this Agreement and obtain damages from the Contractor resulting from said breach.
- Alternatively, Bradford County Sheriff's Office may purchase such required insurance coverage (but has no special obligation to do so), and without further notice to Contractor, the Bradford County Sheriff's Office may deduct from sums due to Contractor any premium costs advanced by the Bradford County Sheriff's Office for such insurance.
- Bradford County Sheriff's Office named as "additional insured" as its interest may appear.

#### 9.6.2.4 Deductibles and Self-Insured Retention's

Any deductibles or self-insured retention's must be declared to and approved by the County. At the option of the County, the insurer shall reduce or eliminate such deductibles or self-insured retention's as respects the Bradford County Sheriff's Office, members of its County Commission, boards, commissions and committees, officers, agents, employees and volunteers; or the Contractor shall procure a bond guaranteeing payment of losses, related investigation, claim administration and defense expenses.

#### 9.6.2.5 Acceptability of Insurers

Insurance is to be placed with Florida admitted insurers rated B+X or better by *A.M. Best's* rating service.

#### 9.6.2.6 Verification of Coverage

Contractor shall furnish the Bradford County Sheriff's Office with

certificates of insurance and with original endorsements affecting coverage required by this clause. The certificates and endorsements for each policy are to be signed by a person authorized by that insurer to bind coverage on its behalf. The certificates and endorsements are to be received and approved by the County before work commences.

#### 9.6.2.7 Subcontractors

Contractor shall include each of its subcontractors as insureds under the policies of insurance required herein.

### 9.7 ACCESS TO MEETINGS

Persons with disabilities requiring reasonable accommodations to attend meetings, please call, **PROCUREMENT SERVICES DIVISION, PHONE: 904-966-2279**, at least forty-eight (48) hours in advance (excluding weekends and holidays). For Selection Committee meeting date(s) contact the Chief of Operations, Bradford County Sheriff's Office, 945 N Temple Avenue, Starke, Florida.

### 9.8 CONFIDENTIALITY

10.8.1 By submitting a proposal in response to this solicitation, a Respondent acknowledges that Bradford County Sheriff's Office is a governmental entity subject to the Florida Public Records Law (Chapter 119, Florida Statutes). The Respondent further acknowledges that any materials or documents provided to County may be "public records" and, as such, may be subject to disclosure to, and copying by, the public unless otherwise specifically exempt by statute. Should a Respondent provide the County with any materials which it believes, in good faith, contain information which would be exempt from disclosure or copying under Florida law, the Respondent shall indicate that belief by typing or printing, in bold letters, the phrase "Proprietary Information" on the face of each affected page of such material. The Respondent shall submit to County both a complete copy of such material and a redacted copy in which the exempt information on each affected page, and only such exempt information, has been rendered unreadable. In the event a Respondent fail to submit both copies of such material, the copy submitted will be deemed a public record subject to disclosure and copying regardless of any annotations to the contrary on the face of such document or any page(s) thereof.

9.8.2 Should any person request to examine or copy any material so designated, and provided the affected Respondent has otherwise fully complied with this provision, Bradford County Sheriff's Office, in reliance on the representations of the Respondent, will produce for that person only the redacted version of the affected material. If

the person requests to examine or copy the complete version of the affected material, Bradford County Sheriff's Office shall notify the Respondent of that request, and the respondent shall reply to such notification, in a writing that must be received by the Bradford County Sheriff's Office no later than 4:00 p.m., ET, of the second Bradford County Sheriff's Office business day following Respondent's receipt of such notification, either permitting or refusing to permit such disclosure or copying. Failure to provide a timely written reply shall be deemed consent to disclosure and copying of the complete copy of such material. If the Respondent refuses to permit disclosure or copying, the Respondent agrees to, and shall, hold harmless and indemnify the Bradford County Sheriff's Office for all expenses, costs, damages, and penalties of any kind whatsoever which may be incurred by the Bradford County Sheriff's Office, or assessed or awarded against the Bradford County Sheriff's Office, in regard to Bradford County Sheriff's Office refusal to permit disclosure or copying of such material. If litigation is filed in relation to such request and the Respondent is not initially named as a party, the Respondent shall promptly seek to intervene as a defendant in such litigation to defend its claim regarding the confidentiality of such material. This provision shall take precedence over any provisions or conditions of any proposal submitted by a Respondent in response to the RFP and shall constitute Bradford County Sheriff's Office sole obligation with regard to maintaining confidentiality of any document, material, or information submitted to the Bradford County Sheriff's Office.

## 9.9 GRIEVANCE PROCEDURE

(a) Right to Protest. Any prospective bidder, or respondent may protest the provisions of a Request for Bids (IFB) or Request for Proposals (RFP).

i Protest of Specifications or Proceedings Prior to Bid Opening

Any actual or prospective bidder, or contractor, who is aggrieved in connection with the solicitation of a contract or bid, may protest on the grounds or irregularities in specifications or bid procedure.

ii Protest of Recommended Award

Any actual bidder or respondent, who is aggrieved in connection with the evaluation of bids, the evaluation of proposals, or the staff recommendation regarding award of a contract, provided that such bidder or respondent would have been awarded the contract but for the aggrieved action, may protest such evaluation or award recommendation.

(b) Filing a Protest. A written protest shall be considered filed, for purposes of this procedure when all related items are actually delivered to and received by the Chief of Operations. All protest shall be directed to the attention of the Chief of Operations.

i For protest related to the specifications or proceeding of an IFB or RFP, a formal written protest must be filed no later than 72 hours (excluding

weekends and holidays) prior to the scheduled bid opening date. Failure to timely file the written protest including the required protest bond/cashier's check, shall constitute a waiver of such protest.

ii For protest related to the evaluation of bids, evaluation of proposals, or staff recommendation regarding award of a contract, a written notice of intent to protest must be filed with Procurement Services within 72 hours (excludes weekends and holidays) after posting of the intended recommendation regarding award, and a written protest, must be filed with the Procurement Services Division no later than 5:00 p.m., ET, on the seventh (7<sup>th</sup>) calendar day following the date on which the written notice of intent to protest was filed. A weekend commences at 12:00 a.m., ET, on Saturday and ends at the same time on the following Monday. A holiday begins at 12:00 a.m., ET, on the observed holiday and ends at the same time on the following day. Such written protest shall state, with particularity the facts and grounds upon which the protest is based, and shall include references to applicable laws, statutes, ordinances, policies, or other authority on which the protest is based. Failure to timely file either the notice of intent or the written protest including the protest bond/cashier's check, shall constitute a waiver of such protest.

- (c) **Protest Bond.** Any person who files a formal written protest, shall post with the Chief of Operations, at the time of filing the formal written protest, a cashier's check or bond payable to the Bradford County Sheriff's Office in an amount equal to 1 percent of the County's estimate of the total volume of the contract or \$5,000, whichever is less.
- (d) **Final Decision.** The Bradford County Sheriff's Office attorney or designee shall consider each protest and shall render a final determination. If the decision of the Bradford County Sheriff's Office Attorney or designee upholds the action taken by the Bradford County Sheriff's Office, then the Bradford County Sheriff's Office shall retain the amount in payment of a portion of the cost and expense, including but not limited to, time spent by Bradford County Sheriff's Office staff in responding to the protest and in conducting the evaluation of the protest. If the decision of the Bradford County Sheriff's Office attorney or designee does not uphold the action taken by the Bradford County Sheriff's Office, then the Bradford County Sheriff's Office shall return that amount, without deduction, to the person or entity filing the protest.
- (e) **Stay of Procurement During Bid Protest**  
In the event protest is filed in accordance with the bid protest procedures herein, Chief of Operations shall not proceed further with the solicitation or award of the contract until the Bradford County Sheriff's Office Attorney or designee has rendered a written decision regarding the protest or until the or designee makes a written determination that continuation of the process and award of a contract without delay is necessary to protect the substantial interest of the County.



**9.10**      **PROHIBITED COMMUNICATIONS**

Any form of communication, other than written correspondence, shall be prohibited between any person or representative of any firm seeking an award of this solicitation and any Sheriff's staff, or any County employee authorized to act on behalf of the Sheriff. Prohibited communications shall be in effect from the date/time submittals are due for this solicitation until the Sheriff or authorized designee awards or approves a contract, rejects all responses, or otherwise takes action which ends the solicitation process.

**Section 10.0**      **Purchases by other Governmental agencies**

10.1      **ALL TERM CONTRACTS:** With the consent and agreement of the successful bidder(s), purchases may be made under this bid by other governmental agencies or political subdivisions. Such purchases shall be governed by the same terms and conditions stated herein. This agreement in no way restricts or interferes with the right of any Florida State or political subdivision or other public entity to bid any or all of these items independently. Should any such governmental entity purchase said services on such basis, the Contractor shall report such purchase to the Bradford County Sheriff's Office and, within thirty (30) days following final payment for each such service, shall provide a payment to the Bradford County Sheriff's Office, in the amount of 1% of the purchase price. This provision shall apply to all purchases initiated during the term of this Agreement, even if such purchase continues and payment is received after expiration of such term.

**ATTACHMENT A  
REPRESENTATIONS/CERTIFICATIONS**

**TAXPAYER IDENTIFICATION**

Bidder must complete Federal Form W-9 and submit it with their bid. The form may be downloaded from the Internal Revenue web site at [www.irs.gov](http://www.irs.gov).

**OFFICIAL COMPANY INFORMATION AS REGISTERED (Type/Print)**

COMPANY NAME: \_\_\_\_\_  
MAIL ADDRESS: \_\_\_\_\_  
\_\_\_\_\_  
(City) (State) (Zip Code+4)  
TELEPHONE NO: VOICE: (\_\_\_\_) \_\_\_\_\_, EXTENSION: \_\_\_\_\_  
(Toll-Free Preferred) OTHER: (\_\_\_\_) \_\_\_\_\_; FAX: (\_\_\_\_) \_\_\_\_\_  
EMAIL ADDRESS: \_\_\_\_\_  
WEBSITE URL: \_\_\_\_\_

**COMPANY CONTACT FOR CONTRACT MANAGEMENT (Type/Print)**

PERSON NAME: \_\_\_\_\_  
TELEPHONE NO: VOICE: (\_\_\_\_) \_\_\_\_\_, EXTENSION: \_\_\_\_\_  
(Toll-Free Preferred) OTHER: (\_\_\_\_) \_\_\_\_\_; FAX: (\_\_\_\_) \_\_\_\_\_  
EMAIL ADDRESS: \_\_\_\_\_

**PAYMENT REMITTANCE ADDRESS (Type/Print) (if same as 2.8, enter "SAME 2.8")**

NAME: \_\_\_\_\_  
MAIL ADDRESS: \_\_\_\_\_  
\_\_\_\_\_  
(City) (State) (Zip Code+4)  
TELEPHONE NO: VOICE: (\_\_\_\_) \_\_\_\_\_, EXTENSION: \_\_\_\_\_  
(Toll-Free Preferred) OTHER: (\_\_\_\_) \_\_\_\_\_; FAX: (\_\_\_\_) \_\_\_\_\_  
EMAIL ADDRESS: \_\_\_\_\_

**CONTACT FOR INVOICE INQUIRIES**

NAME: \_\_\_\_\_  
TELEPHONE NO: VOICE: (\_\_\_\_) \_\_\_\_\_, EXTENSION: \_\_\_\_\_  
(Toll-Free Preferred) OTHER: (\_\_\_\_) \_\_\_\_\_; FAX: (\_\_\_\_) \_\_\_\_\_  
EMAIL ADDRESS: \_\_\_\_\_

**WHERE TO SEND PURCHASE ORDER (IF APPLICABLE)**

COMPANY NAME: \_\_\_\_\_  
MAIL ADDRESS: \_\_\_\_\_  
\_\_\_\_\_  
(City) (State) (Zip Code+4)

**ATTACHMENT B**  
**Local Vendor Affidavit**

To qualify for Location points, a vendor must maintain a permanent place of business with full-time employees within 100 miles of Bradford County, Florida, for a minimum of six (6) months prior to the date quotes are received. Local vendor must submit this Local Vendor Affidavit with their proposal for the preference.

The undersigned, as a duly authorized representative of the vendor listed herein, certifies to the best of his/her knowledge and belief, that the vendor meets the definition of a "Local Business." For purposes of this section, "local business" shall mean a business which meets ALL below requirements:

- a) Has had a fixed office or distribution point located in and having a street address within 100 miles of Bradford County for at least six (6) months immediately prior to the submission of bids/quotes, to the Bradford County Sheriff's Office, and
- b) Holds any business license required by the county area of which the business resides (please attach copies); and
- c) Employs at least one (1) full time employee, or two (2) part time employees whose primary residence is in the 100 mile radius of Bradford County, or, if the business has no employees, the business shall be at least fifty percent (50%) owned by one or more persons whose primary residence is in the 100 mile radius of Bradford County.

Please complete the following in support of the self-certification and submit copies of your County and/or County business licenses. Failure to provide the information requested will result in denial of certification as a local business.

Business/Company Name:	
Current Local Address:	Phone: (    ) Fax: (    )
If the above address has been for less than six months, please provide the prior local address:	
Length of time at this address:	
Home Office Address:	Phone: (    ) Fax: (    )

**NOTE: The purchasing agent shall not be required to verify the accuracy of any such certifications, and shall have the sole discretion to determine if a bidder meets the definition of a "local business."**

\_\_\_\_\_  
Signature of Authorized Representative

\_\_\_\_\_  
Print Name of Authorized Representative

\_\_\_\_\_  
Date Signed

## Attachment C

### FORMULA FOR ASSIGNING COST POINTS

**Cost evaluation points are determined based on the following:**

Lowest bid in each category = Max Points in each category

Second lowest bid in each category = percentage of points relative to the difference in cost from the lowest bid in each category.

Add all points from each category to arrive at the total number of points.

Each bid after the second lowest to be determined using the same process.

Example:

\$1,000 (Lowest Bid) = 25 points

\$1500 (second lowest bid) = 500 divided by 1000 = 50% or 12.5 points

#### **BID SUBMITTAL**

**Name:** \_\_\_\_\_

(This section must be submitted with bid and shall become an integral part of the resultant contract.)

#### **THE BIDDER AGREES**

To sell the items listed in Appendix A to the Bradford County Sheriff's Office.

#### **CERTIFICATION OF INDEPENDENT PRICE DETERMINATION**

The bidder certifies that:

- (1) The price set forth herein has been arrived at independently, without, for the purpose of restricting competition, any consultation, communication, or agreement with any other bidder or competitor.
- (2) The price set forth herein will not be knowingly disclosed by the bidder, directly or indirectly, to any other bidder or competitor before bid opening.

- (3) No attempts have been made by the bidder to induce any other concern to submit or not to submit a bid for the purpose of restricting competition.

**CERTIFICATION OF BIDDER**

In response to this solicitation, I, the undersigned representative of the named bidder, hereby certify and represent as follows:

- (1) That I have read and examined the solicitation in full and all attachments thereto, and that I have satisfied myself with respect to any questions I have regarding the solicitation; and
- (2) That I am duly authorized by the named bidder to execute the bid and associated Purchase and Sale Agreement intending to bind the bidder to the County as stated in those documents; and
- (3) That, if awarded the subject bid, the bidder will sell and/or donate the real estate described in the Purchase and Sale Agreement in strict accordance with its terms and conditions.

---

Print/Type Name, Title and Date

---

Signature

## APPENDIX A

Item No	Item	Description	Qty	Unit Price	Total Price
1	EMPLBS48	SOI M POWER LIGHT BAR – BCSO SPEC	1		
2	ETS4481CSR	SOI 100 WATT SIREN CONTROLLER	1		
3	ETSS100N	SOI 100 WATT SPEAKER	1		
4	EMPS2QMS2B	SOI 4" M POWER, BLUE, QUICK MOUNT FOR PUSHBUMPER	4		
5	TDXL6BB	BROOKING TITAN LIGHT – REAR DECK	2		
6	PK0600CGR11	SETINA PARTITION	1		
7	ST0380CGR11	SETINA LEP	1		
8	GK10301S1UHKSSCA	SETINA DUAL GUN RACK	1		
9	C-VS-2400-CHGR-2	HAVIS CONSOLE	1		
10	C-HDM-204	HAVIS SIDE MOUNT POLE	1		
11	C-HDM-303	HAVIS FIXED ADAPTOR	1		
12	C-MD-202	HAVIS TILT/SWIVEL	1		
13	C-CUP-2-1	HAVIS CUPHOLDER	1		
14	C-LP-4	HAVIS 4 OUTLET PLUGS	1		
15	C-ARM-103	HAVIS ARMREST	1		
16	C-AP-0645-L	HAVIS LOCKBOX	1		
17	C-MC	HAVIS MIC CLIP	2		
18	C-MCB	HAVIS MIC CLIP BRACKET	2		
19	WGI-D24	HAVIS WINDOW GUARDS	1		
20	UT-1003	HAVIS LAPTOP TRAY	1		
21	BK0532CGR15	SETINA PUSH BUMPER	1		
22	FL-80RFIP-2	BROOKING FLASHER	1		
23	MLS-2436R	REAR COMPARTMENT LIGHT	1		
24	VTX609B	WHELEN BLUE VERTEX	2		
<b>Total:</b>					

ORIGINAL



June 17, 2019

Bradford County Sheriff's Office  
Chief of Operations  
945 North Temple Avenue  
Starke, FL 32091

RE: RFP # BCSO2019-01: Lighting, Emergency Lighting, Specialty Equipment, Public Safety Equipment and Accessories - Parts Sales and Installation Service

To Whom It May Concern:

Dana Safety Supply (DSS) would like to thank the Bradford County Sheriff's Office for the opportunity to offer our submission for the lighting, emergency lighting, specialty equipment, public safety equipment and accessories - parts sales and installation service of the RFP referenced above. The enclosed documentation pertains to the requested information associated with this bid. All the specifications for the bid can be met / exceeded by our firm.

DSS is 100% committed to the sales, service, inventory and administrative support necessary to be a supplier to the largest public safety agencies in the Southeast. Ensuring total customer satisfaction and providing quality products and timely installation is the main objective. DSS has the knowledge and expertise required to effectively administer and service major governmental contracts with extensive expertise in the sales and service of emergency vehicle equipment and related law enforcement products. DSS will utilize its human resources, expertise, facilities, and financial strength to insure that the Bradford County Sheriff's Office is 100% satisfied with DSS's performance.

Sincerely,

  
Sidney Wells  
General Manager  
Dana Safety Supply

**DeLand, FL**

1401 Saratoga Street  
DeLand, Florida 32916  
Phone (800) 845-0045

**Ft Myers, FL**

3350 Hanson Street  
Ft Myers, Florida 33916  
Phone (239) 590-8665

**Jacksonville, FL**

1855 Cassat Avenue, # 11  
Jacksonville, Florida 32210  
Phone (904) 388-7006  
Fax (904) 388-7181

**Miami, FL**

7001 NW 36th Avenue  
Miami, Florida 33614  
Phone (305) 639-6055  
Fax (305) 639-6056

**Orlando, FL**

4832 North Orange Blossom Trail  
Orlando, Florida 32810  
Phone (407) 880-2769  
Fax (407) 802-2966

**Pompano, FL**

4100 N Powerline Road  
Suite W4-5  
Pompano Beach, FL 33073  
Phone (954) 708-2071

**Tallahassee, FL**

4412 Production Court  
Tallahassee, Florida 32310  
Phone (850) 765-6145  
Fax (904) 388-7181

**Tampa, FL**

3810-A West Osborne Avenue  
Tampa, Florida 33614  
Phone (813) 348-4866  
Fax (813) 348-0450



## TAB 1 – EXECUTIVE SUMMARY



**Executive Summary**

Dana Safety Supply (DSS) is a major distributor and installer of law enforcement and public safety graphics and fleet vehicle equipment including emergency lighting, and related law enforcement products, that are typically utilized by law enforcement agencies. In addition, DSS is a distributor of law enforcement duty gear, body armor, tactical supplies, firearms, uniforms, and related items. DSS is headquartered in Florida and operates twenty-one (21) locations throughout the Southeast and Rocky Mountains.

DSS was founded in 2005 and has grown exponentially, meaning it has more than thirteen (13) years of relevant experience in providing turn-key solutions in the upfitting of government-owned emergency response vehicles. DSS was acquired by the Jacksonville based Duval Motor Company (DMC) of Jacksonville in January 2010 and is a wholly owned subsidiary of DMC. DMC is a 100+ year-old family owned company that has been in continuous operation and under the same ownership since 1916. DMC is one of the largest automotive groups in the U.S. and operates four (4) automotive dealerships and a sub-prime finance company in addition to DSS. Each DMC subsidiary is headed by its own President and operates independently, but has the financial backing and resources of DMC at its disposal.

Each DSS location is staffed with personnel who possess extensive experience in the sale and service of law enforcement products. Many DSS personnel are current or former law enforcement officers with expertise in administrative operations, patrol operations, special operations, and training. DSS directly employs approximately two hundred twenty-five (225) personnel. With a staff of more than one hundred ten (110) installers throughout the company, DSS has the ability to perform the installations at each of our facilities or travel installers from other locations to ensure timely completion of the installation work. A majority of the installers have received their certification as Emergency Vehicle Technicians (EVTs). The EVT certification is a good foundation upon which to establish the necessary skillset to be an effective, productive installer of emergency vehicle equipment.

DSS regularly provides emergency vehicle lighting and equipment, installation services, and other law enforcement products and goods to numerous State, Federal, and Local law enforcement agencies. DSS holds multiple large volume contracts with major law enforcement agencies within the State of Florida and has a successful track record of insuring customer satisfaction including many successful, multi-year contracts that have been completed, as well as ongoing contracts that are in varying years of renewal.

The mission objective of DSS is to provide our customers with top tier products, backed by first rate service, while maintaining the competitive pricing structure that is necessary in order to compete successfully for government contracts. Major emphases of DSS's business model are brick and mortar sales, service, installation, and warehouse operations. Each operation is staffed by an inside and outside sales staff to support the purchasing and service needs of governmental agencies. DSS recognizes the need to have local service available in major markets and given the geographical size and population of the State of Florida, eight (8) such facilities are in place and fully operational.

DSS and its management have a proven track record of successfully administering and servicing large governmental contracts. DSS has the financial resources, staffing and warehouse facilities that enable us to the stock large quantities of the equipment needed by our customers. Specifically, and relevant to the Bradford County Sheriff's Office's needs and requirements; DSS maintains more than \$4M of emergency lighting and vehicle equipment at our eight (8) warehouses within the State of Florida, insuring that we can service the Bradford County Sheriff's Office's needs on an ongoing basis.

DSS recognizes that service after the sale is as important to the Bradford County Sheriff's Office as competitive pricing and is committed to 100% customer satisfaction. DSS collectively has an uncommon knowledge of the sales and installation of law enforcement equipment. DSS senior management collectively possesses more than one hundred twenty years of experience directly related to the needs and requirements of the Bradford County Sheriff's Office's bid requirements.

DSS will be able to provide the Bradford County Sheriff's Office with one vendor for the Vehicle Equipment Repair, Removal and Reinstallation. DSS has the warehouse capacity, secured parking, and financial capability to store the Bradford County Sheriff's Office vehicles and equipment during the service process. DSS is an authorized master distributor of a majority of the products referenced in our proposal response which allows us to service the needs of the Bradford County Sheriff's Office with inventory and warranty service. Prior to commencement of work, DSS will provide a certificate of insurance information showing \$15M in umbrella coverage with the Bradford County Sheriff's Office listed as an additional insured. In addition, our financial strength, as demonstrated by our parent company, DMC, enables us to meet the demands of a project this size without any delays due to cash flow.

DSS has offered a number of manufacturers for consideration of this bid. The large number of manufacturer options affords the Bradford County Sheriff's Office with the option of taking advantage of more product options and pricing comparisons for product which they may have traditionally purchased through other resources. It is our hope and intent to either provide confirmation to the Bradford County Sheriff's Office that they are obtaining the best pricing from their current vendor or it may provide an opportunity for the Bradford County Sheriff's Office to save some money. The large number of manufacturers also enables other agencies to consider using the contract once it is in place. The more agencies that utilize the contract, it will ultimately be a benefit to the Bradford County Sheriff's Office with the additional exposure to the contract.

We have attempted to provide all the necessary information for this proposal, but understand there may be a need to ask additional questions. The following individuals, in order of contact preference, will be authorized to make representations for DSS:

Sidney Wells, General Manager, (904) 635-1894

David Russo, CEO, (850) 624-5450

JJ Etheridge, Senior Sales Associate, (904) 521-4484

Wanda Hobbs, COO, (336) 337-9134

Dana Safety Supply

1855 Cassat Avenue, Unit 11

Jacksonville, FL 32210

Fax: (904) 635-1894

I certify and acknowledge DSS's understanding, compliance, and adherence to the requirements stated in sections 1.1 and 1.2 of the proposal document. As the authorized signer of this proposal, I declare that the proposal is in all respects fair and in good faith without collusion or fraud and that as signer of the proposal I have the authority to bind the principal proponent.

Sincerely,



Sidney Wells

General Manager

Dana Safety Supply



**TAB 2 – EQUIPMENT**

Emergency Vehicle Lighting		
Manufacturer	Products Offered	Master Distributor or Dealer
911 Signal	Emergency and commercial vehicle lighting	MD
Able2 Products	Emergency and commercial vehicle lighting	MD
Brooking Industries	Emergency and commercial vehicle lighting	MD
Code 3	Emergency and commercial vehicle lighting	MD
D&R Electronics	Emergency and commercial vehicle lighting	MD
ECCO	Emergency and commercial vehicle lighting	MD
Federal Signal	Emergency and commercial vehicle lighting	
Feniex	Emergency and commercial vehicle lighting	
GoLight	Scene lighting	MD
GoLight	Helios (thermal imaging) and parts / accessories	MD
Maxxima	Emergency and commercial vehicle lighting	Dealer
SoundOff Signal	Emergency and commercial vehicle lighting	MD
Star Warning Products	Emergency and commercial vehicle lighting	MD
Unity Spotlights	Scene lighting	MD
Whelen	Emergency and commercial vehicle lighting	Dealer
Whelen	Parts only	MD
Vehicle Push Bumpers / Prisoner & K9 Transport		
Manufacturer	Products Offered	Master Distributor or Dealer
AceK9 / Radiotronics	K9 transport electronics	Dealer
American Aluminum	Prisoner and K9 transport	Dealer
Brooking Industries	Prisoner transport (seats and window bars)	MD
D&R Electronics	K9 Transport, cargo partitions, and window bars	MD
Go Rhino	Prisoner transport (partition and window bars) and push bumpers	MD
Go Rhino	Prisoner transport (seats)	MD
Havis	Prisoner and K9 transport	MD
Jotto Desk	Prisoner transport (partition, seats, window bars)	MD
Laguna	Prisoner transport (seats and window bars)	MD
Pro-gard Products	Prisoner transport (partition, seats, window bars)	MD
Prisoner Transport Systems (PTS)	Prisoner transport (partition, seats, window bars)	MD
Ranch Hand	Push bumpers	Dealer
Ray Allen	K9 transport electronics	Dealer
Setina	Prisoner (partition, seats, window bars) and K9 transport and non-lighted push bumpers	MD
Setina	Lighted push bumpers	MD
Troy Products	Prisoner transport (partition and window bars) and push bumpers	MD
Westin	Push bumpers	MD
Vehicle Weapon Mounts & Storage		
Manufacturer	Products Offered	Master Distributor or Dealer
Big Sky Gun Racks	Gun racks	MD
CargoGlide	Truck storage access solution	Dealer
D&R Electronics	Gun racks and storage boxes	MD
DECKED	Storage solution for truck bed	Dealer
Go Rhino	Gun racks and storage boxes	MD
Jotto Desk	Gun racks	MD
Lund Industries	Gun racks and storage boxes	MD
OPS	Storage boxes	MD
Prisoner Transport Systems (PTS)	Storage boxes	Dealer
Pro-gard Products	Gun racks and storage boxes	MD
Rockland	Storage boxes	MD
Santa Cruz Gun Locks	Gun racks	Dealer
Setina	Gun racks and storage boxes	MD
Setina	Biac-rac gun racks	MD
Troy Products	Gun racks and storage boxes	MD
Truck Vault	Storage boxes	MD (Exclusive)
Tuffy	Storage boxes	MD
TufLoc / Esmet	Storage boxes	MD
Computers / Consoles / Docking Stations / Laptop and Tablet Mounts / Printers		
Manufacturer	Products Offered	Master Distributor or Dealer
Brother Mobile Solutions	Printers and accessories	MD
D&R Electronics	Consoles, laptop mounts, docking stations	Dealer
Gamber Johnson	Consoles, laptop mounts, docking stations	MD
Havis	Consoles, laptop mounts, docking stations	MD
Havis	Apple related product and ICS (Integrated Control System)	MD
HINT Mounts	Consoles, laptop mounts, docking stations	MD
Jotto Desk	Consoles, laptop mounts, docking stations	MD
LEM Solutions	Printer mounts	MD
Lund Industries	Consoles, laptop mounts, docking stations	MD



<b>Computers / Consoles / Docking Stations / Laptop and Tablet Mounts / Printers (continued)</b>		
<b>Manufacturer</b>	<b>Products Offered</b>	<b>Master Distributor or Dealer</b>
Panasonic	Laptops	Dealer
PMT (Precision Mounting Technologies)	Consoles, laptop mounts, docking stations	MD
Prisoner Transport Systems (PTS)	Consoles	Dealer
RAM Products	Consoles and laptop mounts	MD
Samsung	Computing devices	Dealer
Troy Products	Consoles, laptop mounts, docking stations	MD
<b>Radar / In-Car Video / LPR / Collision Avoidance / Vehicle Safety</b>		
<b>Manufacturer</b>	<b>Products Offered</b>	<b>Master Distributor or Dealer</b>
Apollo Video	In-car video	MD
Decatur Electronics	In-car video and radar	MD
Digital Ally	Body camera and in-car video	MD
Genetec	LPR	MD (Exclusive)
L3 Mobile Vision / Safe Fleet	In-car video	Dealer
Mobilitye	Collision avoidance	MD (Exclusive)
MPH Radar	Radar	Dealer
Point Blank / Advanced Tech Group	Body camera and in-car video	MD
Patrol Witness	In-car video	MD
Rearview Safety	Back-up camera systems, back-up sensors, 360 systems, mobile DVRs, dash cameras	Dealer
Rostra	Back-up camera systems, back-up sensors, 360 systems, mobile DVRs, dash cameras	Dealer
Stalker	Radar	MD
Utility	Body camera and in-car video	Dealer
WatchGuard	Body camera and in-car video	MD
<b>Flashlights &amp; Other Lighting</b>		
<b>Manufacturer</b>	<b>Products Offered</b>	<b>Master Distributor or Dealer</b>
Bayco Products	Flashlights	MD
Maglite	Flashlights	MD
Pelican Products	Flashlights and scene lighting	MD
Streamlight	Flashlights	MD
Sure Fire	Flashlights	Dealer
<b>Truck Toppers / Caps</b>		
<b>Manufacturer</b>	<b>Products Offered</b>	<b>Master Distributor or Dealer</b>
A.R.E.	Toppers and tonneau covers	Dealer
BAKFlip	Bed cover	Dealer
Reading	Steel commercial caps	MD
Roll n Lock	Bed cover	Dealer
SpaceKap	Transferable fiberglass caps	MD
<b>Bodies / Cranes / Truck Equipment</b>		
<b>Manufacturer</b>	<b>Products Offered</b>	<b>Master Distributor or Dealer</b>
A.R.E.	Toppers and tonneau covers	MD
Buyers Products	Truck equipment and accessories	Dealer
DeeZee	Truck equipment and accessories	Dealer
Keystone Automotive	Truck equipment and accessories	Dealer
Liftmoore Cranes	Service cranes	MD
Meyer Distributing	Truck equipment and accessories	Dealer
Palfinger	Service cranes	Dealer
Reading	Crane bodies, mechanics bodies, dump bodies, stake / platform bodies, service / utility bodies	MD
Rugby Manufacturing	Dump bodies	MD
Sterling Equipment	Heavy duty push bumpers and headache racks	Dealer
Thieman Tailgates	Liftgates	MD
Venturo Cranes	Service cranes	Dealer
<b>Van Storage Equipment</b>		
<b>Manufacturer</b>	<b>Products Offered</b>	<b>Master Distributor or Dealer</b>
Kargo Master	Van interior packages, van ladder racks	MD
Legend Fleet Solutions	Van interior floor and wall solutions	Dealer
Masterack	Van interior packages, van ladder racks, van interior floor and wall liners	MD
OPS	Van interior packages	MD
Westcan Manufacturing	Van interior packages, van interior floor and wall liners	Dealer
<b>Footwear / Apparel</b>		
<b>Manufacturer</b>	<b>Products Offered</b>	<b>Master Distributor or Dealer</b>
S.11 Tactical	Apparel, bags, boots, shoes	MD
Bates	Boots and shoes	Dealer
Blackhawk1	Apparel, bags, boots	Dealer
Danner	Boots and shoes	Dealer
Magnum	Boots and shoes	Dealer
Propper	Apparel, bags, boots, shoes	MD
Rocky	Boots and shoes	Dealer
Tru-Spec	Apparel, bags, boots	MD

<b>DSS Products &amp; Services</b>		
<b>Manufacturer</b>	<b>Products Offered</b>	<b>Master Distributor or Dealer</b>
DSS Graphics	Design, printing, installation, and removal services	
DSS Products	Private label products or sole distributor products	
DSS Website	www.danasafetysupply.com - All products	
Fleet Safety Website	www.fleetsafety.com - All products	
Install Rate	Hourly install rate for install and repair services	
Vehicle pick-up and delivery	Calculated based on round trip from DSS location to customer	
<b>Body Armor</b>		
<b>Manufacturer</b>	<b>Products Offered</b>	<b>Master Distributor or Dealer</b>
Armor Express	Body armor	MD
Onyx	Body armor	MD
Point Blank	Body armor	MD
Propper	Body armor	MD
<b>Duty Gear</b>		
<b>Manufacturer</b>	<b>Products Offered</b>	<b>Master Distributor or Dealer</b>
1791 Gun Leather	Holsters	Dealer
Gould & Goodrich	Holsters, belts, and accessories	MD
Hero's Pride	Badges, duty gear, insignia, patches and recognitions	Dealer
High Speed Gear	Holsters, belts, and accessories	Dealer
Safariland	Holsters, belts, and accessories	Dealer
<b>Full Line Supplier of Other Items</b>		
<b>Manufacturer</b>	<b>Products Offered</b>	<b>Master Distributor or Dealer</b>
Amerex	Fire extinguishers	MD
Angel Armor	Vehicle armor doors	Dealer
Angel Armor	Vehicle driver window armor	Dealer
ASP	Baton, flashlights, handcuffs	MD
Avon Protection	First responder Core Products (includes gas masks, etc and Accessories / Spares	MD
Blackinton	Badges, insignia, and recognitions	MD
Combined Tactical Systems (CTS)	Less lethal munitions	MD
Edge Tactical	Protective and ballistic eyewear	MD
Garrett Metal Detectors	Walk thru and hand metal detectors	MD
Nite Track	Night vision	MD
Noptic	Vehicle mounted thermal imaging	Dealer
Panorama Antennas	Antennas for vehicle mounting	MD
Sabre	Less lethal	MD
SIG Sauer	Handguns, rifles, scopes, sights, ammunition	MD (Exclusive)
Simunitions	Non-lethal training ammunition	MD
Sirchie	Forensic, vehicle, evidence, and surveillance solutions	MD
Smith & Warren	Badges, insignia, and recognitions	MD
Theon	Night vision	MD
Tremco	Vehicle anti-theft system	MD
Wanco	Arrow board, light tower, message signs, and speed signs	MD
<b>Vehicles</b>		
<b>Manufacturer</b>	<b>Products Offered</b>	<b>Master Distributor or Dealer</b>
Chevrolet	Chevrolet line of vehicles	Dealer
Dodge	Dodge line of vehicles	Dealer
Ford	Ford line of vehicles	Dealer



**TAB 3 – LOCATION**

**Location**

DSS has maintained locations in Florida since its inception in 2005. As the company has grown over the years, it now operates twenty-one (21) locations throughout the Southeast and Rocky Mountains, eight (8) of which are based in Florida. Each location maintains the necessary insurance coverages, which is included in this section of the proposal response. Brief descriptions of each DSS facility located in Florida are as follows:

- DeLand, FL: 2,500 square feet, which includes installation shop and warehouse,
- Fort Myers, FL: 2,500 square feet, which includes installation shop and warehouse,
- Jacksonville, FL: 11,600 square feet, which includes installation shop, sales office, and warehouse,
- Miami FL: 12,000 square feet, which includes installation shop, sales office, and warehouse,
- Orlando, FL: 20,000 square feet, which includes graphics shop, installation shop, retail store, sales office, and warehouse,
- Pompano Beach, FL: 5,000 square feet, which includes installation shop and warehouse,
- Tallahassee, FL: 5,000 square feet, which includes installation shop and warehouse,
- Tampa, FL: 6,000 square feet, which includes installation shop, retail store, sales office, and warehouse.

The Jacksonville location is at 1855 Cassat Avenue, Unit 11, zip 32210, which is within 50 miles of the Bradford County Sheriff's Office. Locally, DSS is currently doing business with the Leon County Sheriff's Office, Suwannee County Sheriff's Office, Starke Police Department, University of Florida Police Department, Gainesville Police Department, Nassau County Sheriff's Office, St. Johns County Sheriff's Office, numerous other law enforcement agencies, and other commercial accounts just to provide a few in the area. A listing of some of the major accounts that we work with in the state is provided below.

1. Agency/Company name	Seminole County Sheriff Office
Address	100 Bush Blvd Sanford, FL 32773
Contact person	John Blackwood
Telephone	407-665-6592
E-mail	<a href="mailto:jblackwood@seminolesheriff.org">jblackwood@seminolesheriff.org</a>
Product(s) provided	Emergency Vehicle Equipment & Installation
Approx. dollar cost	\$500k (annual)
2. Agency/Company name	Nassau County Sheriff Office
Address	76001 Bobby Moore Circle Yulee, FL 32097
Contact person	Nick Gaskill
Telephone	904-583-4783
E-mail	<a href="mailto:ngaskill@nassaucountysheriff.com">ngaskill@nassaucountysheriff.com</a>
Product(s) provided	Emergency Vehicle Equipment & Installation
Approx. dollar cost	\$150k (annual)
3. Agency/Company name	City of Gainesville
Address	6317 NW 16 <sup>th</sup> Street Gainesville, FL 32653



Contact person	Jason Foster
Telephone	352-339-6715
E-mail	<a href="mailto:fosterjb@cityofgainesville.org">fosterjb@cityofgainesville.org</a>
Product(s) provided	Emergency Vehicle Equipment & Installation
Approx. dollar cost	\$200k (annual)
4. Agency/Company name	Tampa Police Department
Address	411 North Franklin Street Tampa, FL 33602
Contact person	Leigh Ann Smith
Telephone	813-276-3387
E-mail	<a href="mailto:LeighAnn.Smith@tampagov.net">LeighAnn.Smith@tampagov.net</a>
Product(s) provided	Emergency Vehicle Equipment & Installation and Police Duty Gear
Approx. dollar cost	\$700k (annual)
5. Agency/Company name	City of Miami
Address	1390 NW 20th Street Miami, FL 33142
Contact person	John Babos
Telephone	305-329-4874
E-mail	<a href="mailto:JBabos@miamigov.com">JBabos@miamigov.com</a>
Product(s) provided	Emergency Vehicle Equipment & Installation
Approx. dollar cost	\$1M (annual)
6. Agency/Company name	Orange County Sheriff Office
Address	2500 West Colonial Drive Orlando, FL 32804
Contact person	Steve Valtinson
Telephone	407-254-7209
E-mail	<a href="mailto:Steve.Valtinson@ocfl.net">Steve.Valtinson@ocfl.net</a>
Product(s) provided	Emergency Vehicle Equipment & Installation
Approx. dollar cost	\$800k (annual)
7. Agency/Company name	Escambia County Sheriff Office
Address	ECISO Fleet Services Section P.O. Box 18770 Pensacola, FL 32523
Contact person	Jake Lucas
Telephone	850-436-9636
E-mail	<a href="mailto:julcas@escambiaso.com">julcas@escambiaso.com</a>
Product(s) provided	Emergency Vehicle Equipment & Installation
Approx. dollar cost	\$400k (annual)

Out of the eight (8) locations in the state, DSS employs eighteen (18) inside / outside salespeople and general managers within Florida. These individuals are dedicated to being on the road and working with agencies and municipalities throughout the state to provide products and solutions that meet their needs. When the time comes for the sales staff and managers to utilize the contract that results from this proposal to make purchasing easier and more price competitive for fleet and purchasing managers, the DSS sales staff will surely produce the results of more sales by way of the contract.



## TAB 4 – DELIVERY SCHEDULE

**Delivery Schedule**

DSS will commence work and provide the following general timeline for its work plan after the notification of a successful award by Bradford County Sheriff's Office.

Week One – Contact the Bradford County Sheriff's Office to schedule a face-to-face meeting to determine the approximate time frames for the following:

1. Arrival of vehicles
2. Specific equipment to be ordered and installed on each vehicle
3. Numbers of vehicles on which installations will be performed
4. Timelines
5. Any questions that the Bradford County Sheriff's Office has for DSS and vice-versa, related to the above items.

Week One – Issuance of purchase orders to manufacturers for the required equipment.

Week Two – Telephone communication with the Bradford County Sheriff's Office as needed

Week Four – Expected arrival of substantial amounts, if not all, of the required equipment. DSS will initiate and complete the required preparation work on the equipment so that it is ready for installation on Bradford County Sheriff's Office vehicles. This preparation work includes assembly of lightbar mounting kits, assembly of prisoner cage side panels, consoles and components, leg kits, push bumper installation kits, assembly, installation of amp connections and quick connectors on sub components and small items such as headlight flashers, speakers, and non-lightbar related LED warning lights.

Week Four – Continued communication with the Bradford County Sheriff's Office via telephone and in person with regular updates.

Week Six – Expected arrival of any equipment that did not arrive during week four and commencement of full-scale production and assembly.

Week Seven – Delivery of Prototype(s) as required and/or delivery of first 2-3 completed vehicles.

Week Eight and beyond – Completion of a minimum of two (2) vehicles per week.

Week Eight and beyond – Regular telephone communication and in person visits with the Bradford County Sheriff's Office to ensure that DSS is meeting / exceeding all expectations and continues to meet all contractual requirements.

Week Eight and beyond – In the unlikely event that the Bradford County Sheriff's Office has any questions or issues that are not solved via the normal telephone and in person contacts with JJ Etheridge and/or Sidney Wells, DSS provides David Russo, CEO & President, and Wanda Hobbs, COO, as points of contact to ensure ANY issues that might be raised by the Bradford County Sheriff's Office are resolved immediately, and to the

complete satisfaction of the Bradford County Sheriff's Office. Mr. Russo and Mrs. Hobbs have all required authority to make any required adjustments to work schedules or any other item that could be required to ensure the Bradford County Sheriff's Office's complete satisfaction. The cell numbers for Mr. Russo and Mrs. Hobbs were provided earlier to allow the Bradford County Sheriff's Office immediate access in the event it is needed.

#### Estimated Staff Hours

The estimated hours for staff members for this contract will vary with their job function with DSS. Of course, staff will be assigned for clerical functions such as billing and purchasing. DSS has an administrative staff of ten (10) people assigned to such functions and their hours will be allocated to insure that those functions are carried out efficiently and accurately. However, since the primary focus of this proposal is geared to technical discussions, the focus here is on job skill classifications and staff hours.

In general, DSS utilizes the following technical skill classifications:

- a. Technician
- b. Lead Technician
- c. Install Manager
- d. General Managers/Executive Staff

Technicians and Lead Technicians are directly responsible for installing the components on the Bradford County Sheriff's Office vehicles. They will spend approximately 75-100% of their time working on vehicles when installations are being performed. DSS will assign the appropriate number of technicians to meet or exceed the desired production requirements.

It is estimated that one (1) technicians will produce at least 2 completed vehicles per week. The number can vary based on the amount and type of equipment installed on the vehicle as well as the make and model of the vehicle. Based on a typical 40-hour work week, this Technician and Lead Technician skill classifications will allocate 30-40 hours each week per person to the project during the preparation, installation, and assembly phases of the contract.

The Install Manager is responsible for supervising technicians and lead technicians and for quality control inspections of vehicles. The install manager will spend approximately 25% of his time inspecting vehicles at various stages of completion during the installation process and will perform the final quality control inspections and equipment function testing on the vehicles. Based on a typical 40-hour work week, the install manager skill classification will allocate approximately 10 hours per week to the project during the preparation, installation, and assembly phases of the contract.

The General Managers are responsible for the supervision of the DSS location and for the oversight of DSS operations within the given geographical area. Executive Staff members are responsible for overall

management of DSS. They are listed in this proposal and are available at any time to interface with and assist Bradford County Sheriff's Office personnel.



TAB 5 – WARRANTY

**Warranty**

As a master distributor or dealer for all the products listed within the equipment portion of the proposal, DSS is well equipped to handle any warranty issues that may arise. Each manufacturer has a warranty policy which acts as a guideline for handling any warranty concerns. However, due to the size and amount of business that DSS with a number of these manufacturers we are often able to work closely with them to do what is best for the customer, the Bradford County Sheriff's Office. Please refer to the warranty breakdown by manufacturer that is included within this section to obtain more information about the warranties.

Any issues related to warranty or repair will be initiated by first contacting JJ Etheridge. JJ will coordinate the communication of the problem description and resolution with the manufacturer, or manufacturer representative. When necessary, a return UPS label will be provided to the agency in order to send any warranty repair back to DSS or the manufacturer. If necessary, DSS will send one of its employees to inspect / diagnose a faulty or damaged product to ensure successful problem identification if the product is not easily returnable. Issues that arise from a warranty standpoint will be addressed within two (2) business days.

In the unlikely or unfortunate event that a warranty issue is not handled in the appropriate timeframe, Sidney Wells, the General Manager, will step in to assist JJ with resolving the warranty issue. This will be accomplished by working with the local manufacturer's independent representative, the manufacturer's regional sales representative, and if necessary, one of the executive team members of the manufacturer, as high as the CEO or owner. David Russo, CEO, and Wanda Hobbs, COO, will also make themselves available to get any issues resolved since they have both been in this business for more than a combined 70 years. They have developed great relationships with the manufacturer and are able to "make things happen" when the need arises.



Emergency Vehicle Lighting		
Manufacturer	Products Offered	Warranty
911 Signal	Emergency and commercial vehicle lighting	Up to 5 Years
Able2 Products	Emergency and commercial vehicle lighting	Up to 5 Years
Brooking Industries	Emergency and commercial vehicle lighting	Up to 5 Years
Code 3	Emergency and commercial vehicle lighting	Up to 5 Years
D&R Electronics	Emergency and commercial vehicle lighting	Up to 5 Years
ECCO	Emergency and commercial vehicle lighting	Up to 5 Years
Federal Signal	Emergency and commercial vehicle lighting	Up to 5 Years
Fenlex	Emergency and commercial vehicle lighting	Up to 5 Years
GoLight	Scene lighting	Up to 5 Years
GoLight	Helios (thermal imaging) and parts / accessories	1 Year
Maxlima	Emergency and commercial vehicle lighting	Up to 5 Years
SoundOff Signal	Emergency and commercial vehicle lighting	Up to 5 Years
Star Warning Products	Emergency and commercial vehicle lighting	Up to 5 Years
Unity Spotlights	Scene lighting	Limited
Whelen	Emergency and commercial vehicle lighting	Up to 5 Years
Whelen	Parts only	Up to 5 Years
Vehicle Push Bumpers / Prisoner & K9 Transport		
Manufacturer	Products Offered	Warranty
AceK9 / Radiotronics	K9 transport electronics	Up to 2 Years
American Aluminum	Prisoner and K9 transport	Up to 3 Years
Brooking Industries	Prisoner transport (seats and window bars)	2 Years
D&R Electronics	K9 Transport, cargo partitions, and window bars	1 Year
Go Rhino	Prisoner transport (partition and window bars) and push bumpers	1 Year
Go Rhino	Prisoner transport (seats)	1 Year
Havis	Prisoner and K9 transport	Up to Lifetime
Jotto Desk	Prisoner transport (partition, seats, window bars)	1 Year
Laguna	Prisoner transport (seats and window bars)	Up to 5 Years
Pro-gard Products	Prisoner transport (partition, seats, window bars)	Limited
Prisoner Transport Systems (PTS)	Prisoner transport (partition, seats, window bars)	Limited
Ranch Hand	Push bumpers	1 Year
Ray Allen	K9 transport electronics	Up to 2 Years
Setina	Prisoner (partition, seats, window bars) and K9 transport and non-lighted push bumpers	Up to 2 Years
Setina	Lighted push bumpers	Up to 5 Years
Troy Products	Prisoner transport (partition and window bars) and push bumpers	Up to 5 Years
Westin	Push bumpers	1 Year
Vehicle Weapon Mounts & Storage		
Manufacturer	Products Offered	Warranty
Big Sky Gun Racks	Gun racks	1 Year
CargoGlide	Truck storage access solution	Up to Lifetime
D&R Electronics	Gun racks and storage boxes	1 Year
DECKED	Storage solution for truck bed	3 Years
Go Rhino	Gun racks and storage boxes	1 Year
Jotto Desk	Gun racks	1 Year
Lund Industries	Gun racks and storage boxes	Limited
OPS	Storage boxes	Limited
Prisoner Transport Systems (PTS)	Storage boxes	Limited
Pro-gard Products	Gun racks and storage boxes	Limited
Rockland	Storage boxes	Limited
Santa Cruz Gun Locks	Gun racks	1 Year
Setina	Gun racks and storage boxes	Up to 2 Years
Setina	Blac-rac gun racks	Up to 2 Years
Troy Products	Gun racks and storage boxes	Up to 5 Years
Truck Vault	Storage boxes	Up to Lifetime
Tuffy	Storage boxes	Limited
TufLoc / Esmet	Storage boxes	3 Years
Computers / Consoles / Docking Stations / Laptop and Tablet Mounts / Printers		
Manufacturer	Products Offered	Warranty
Brother Mobile Solutions	Printers and accessories	Up to 2 Years
D&R Electronics	Consoles, laptop mounts, docking stations	1 Year
Gamber Johnson	Consoles, laptop mounts, docking stations	Up to Lifetime
Havis	Consoles, laptop mounts, docking stations	Up to Lifetime
Havis	Apple related product and ICS (Integrated Control System)	3 Years
HiNT Mounts	Consoles, laptop mounts, docking stations	Limited
Jotto Desk	Consoles, laptop mounts, docking stations	1 Year

<b>Computers / Consoles / Docking Stations / Laptop and Tablet Mounts / Printers (continued)</b>		
<b>Manufacturer</b>	<b>Products Offered</b>	<b>Warranty</b>
LEM Solutions	Printer mounts	Limited
Lund Industries	Consoles, laptop mounts, docking stations	Limited
Panasonic	Laptops	Up to 3 Years
PMT (Precision Mounting Technologies)	Consoles, laptop mounts, docking stations	Up to Lifetime
Prisoner Transport Systems (PTS)	Consoles	Limited
RAM Products	Consoles and laptop mounts	Up to Lifetime
Samsung	Computing devices	Up to 3 Years
Troy Products	Consoles, laptop mounts, docking stations	Up to 5 Years
<b>Radar / In-Car Video / LPR / Collision Avoidance / Vehicle Safety</b>		
<b>Manufacturer</b>	<b>Products Offered</b>	<b>Warranty</b>
Apollo Video	In-car video	2 Years
Decatur Electronics	In-car video and radar	Up to 5 Years
Digital Ally	Body camera and in-car video	Limited
Genetec	LPR	Up to 5 Years
I3 Mobile Vision / Safe Fleet	In-car video	Up to 3 Years
Mobileye	Collision avoidance	Limited
MPH Radar	Radar	Up to 3 Years
Point Blank / Advanced Tech Group	Body camera and in-car video	Limited
Patrol Witness	In-car video	Limited
Rearview Safety	Back-up camera systems, back-up sensors, 360 systems, mobile DVRs, dash cameras	1 Year
Rostra	Back-up camera systems, back-up sensors, 360 systems, mobile DVRs, dash cameras	Up to 3 Years
Stalker	Radar	Up to 3 Years
Utility	Body camera and in-car video	Up to 5 Years
WatchGuard	Body camera and in-car video	1 Year
<b>Flashlights &amp; Other Lighting</b>		
<b>Manufacturer</b>	<b>Products Offered</b>	<b>Warranty</b>
Bayco Products	Flashlights	Up to Lifetime
Maglite	Flashlights	Up to Lifetime
Pelican Products	Flashlights and scene lighting	Up to Lifetime
Streamlight	Flashlights	Up to Lifetime
Sure Fire	Flashlights	Up to Lifetime
<b>Truck Toppers / Caps</b>		
<b>Manufacturer</b>	<b>Products Offered</b>	<b>Warranty</b>
A.R.E.	Toppers and tonneau covers	Up to Lifetime
BAKFlip	Bed cover	Up to 2 Years
Reading	Steel commercial caps	5 Years
Roll n Lock	Bed cover	Up to 3 Years
SpaceKap	Transferable fiberglass caps	Up to Lifetime
<b>Bodies / Cranes / Truck Equipment</b>		
<b>Manufacturer</b>	<b>Products Offered</b>	<b>Warranty</b>
A.R.E.	Toppers and tonneau covers	Up to Lifetime
Buyers Products	Truck equipment and accessories	Up to Lifetime
DeeZee	Truck equipment and accessories	Up to Lifetime
Keystone Automotive	Truck equipment and accessories	Varies by Manufacturer
Liftmoore Cranes	Service cranes	Up to 3 Years
Meyer Distributing	Truck equipment and accessories	Varies by Manufacturer
Palfinger	Service cranes	Up to 3 Years
Reading	Crane bodies, mechanics bodies, dump bodies, stake / platform bodies, service / utility bodies	Up to 10 Years
Rugby Manufacturing	Dump bodies	Up to 3 Years
Sterling Equipment	Heavy duty push bumpers and headache racks	Up to 1 Year
Thieman Tailgates	Liftgates	Up to 1 Year
Venturo Cranes	Service cranes	Up to 1 Year
<b>Van Storage Equipment</b>		
<b>Manufacturer</b>	<b>Products Offered</b>	<b>Warranty</b>
Kargo Master	Van interior packages, van ladder racks	Up to Lifetime
Legend Fleet Solutions	Van interior floor and wall solutions	Limited
Masterack	Van interior packages, van ladder racks, van interior floor and wall liners	1 Year
OPS	Van interior packages	Limited
Westcan Manufacturing	Van interior packages, van interior floor and wall liners	Limited
<b>Footwear / Apparel</b>		
<b>Manufacturer</b>	<b>Products Offered</b>	<b>Warranty</b>
5.11 Tactical	Apparel, bags, boots, shoes	Up to Lifetime
Bates	Boots and shoes	Limited
BlackhawkI	Apparel, bags, boots	Up to Lifetime
Danner	Boots and shoes	Up to 6 Months



<b>Footwear / Apparel (continued)</b>		
<b>Manufacturer</b>	<b>Products Offered</b>	<b>Warranty</b>
Magnum	Boots and shoes	1 Year
Propper	Apparel, bags, boots, shoes	Limited
Rocky	Boots and shoes	1 Year
Tru-Spec	Apparel, bags, boots	2 Years
<b>DSS Products &amp; Services</b>		
<b>Manufacturer</b>	<b>Products Offered</b>	<b>Warranty</b>
DSS Graphics	Design, printing, installation, and removal services	7 Years
DSS Products	Private label products or sole distributor products	Varies
DSS Website	www.danasafetysupply.com - All products	Varies
Fleet Safety Website	www.fleetsafety.com - All products	Varies
Install Rate	Hourly install rate for install and repair services	5 Years
Vehicle pick-up and delivery	Calculated based on round trip from DSS location to customer	
<b>Body Armor</b>		
<b>Manufacturer</b>	<b>Products Offered</b>	<b>Warranty</b>
Armor Express	Body armor	5 Years
Onyx	Body armor	5 Years
Point Blank	Body armor	5 Years
Propper	Body armor	5 Years
<b>Duty Gear</b>		
<b>Manufacturer</b>	<b>Products Offered</b>	<b>Warranty</b>
1791 Gun Leather	Holsters	Limited
Gould & Goodrich	Holsters, belts, and accessories	Limited
Hero's Pride	Badges, duty gear, insignia, patches and recognitions	Limited
High Speed Gear	Holsters, belts, and accessories	Up to Lifetime
Safariland	Holsters, belts, and accessories	Up to Lifetime
<b>Full Line Supplier of Other Items</b>		
<b>Manufacturer</b>	<b>Products Offered</b>	<b>Warranty</b>
Amerex	Fire extinguishers	Up to 12 Years
Angel Armor	Vehicle armor doors	5 Years
Angel Armor	Vehicle driver window armor	5 Years
ASP	Baton, flashlights, handcuffs	Up to Lifetime
Avon Protection	First responder Core Products (includes gas masks, etc and Accessories / Spares)	Varies
Blackinton	Badges, insignia, and recognitions	Up to Lifetime
Combined Tactical Systems (CTS)	Less lethal munitions	Limited
Edge Tactical	Protective and ballistic eyewear	Limited
Garrett Metal Detectors	Walk thru and hand metal detectors	Up to 2 Years
Nite Track	Night vision	1 Year
Noptic	Vehicle mounted thermal imaging	2 Years
Panorama Antennas	Antennas for vehicle mounting	Limited
Sabre	Less lethal	Up to 2 Years
SIG Sauer	Handguns, rifles, scopes, sights, ammunition	Up to Lifetime
Simunitions	Non-lethal training ammunition	Up to 5 Years
Sirchie	Forensic, vehicle, evidence, and surveillance solutions	Up to Lifetime
Smith & Warren	Badges, insignia, and recognitions	Up to Lifetime
Theon	Night vision	Up to 10 Years
Tremco	Vehicle anti-theft system	Limited
Wanco	Arrow board, light tower, message signs, and speed signs	Up to 5 Years
<b>Vehicles</b>		
<b>Manufacturer</b>	<b>Products Offered</b>	<b>Warranty</b>
Chevrolet	Chevrolet line of vehicles	3 Years / 36K Miles
Dodge	Dodge line of vehicles	3 Years / 36K Miles
Ford	Ford line of vehicles	3 Years / 36K Miles



## TAB 6 – SERVICE AND MAINTENANCE

**Service and Maintenance**

The DSS Jacksonville location, where 100% of the work will be completed, is in close proximity to the Bradford County Sheriff's Office fleet department. With a staff of more than one hundred ten (110) installers throughout the company, DSS has the ability to perform the installations at our facility in Jacksonville or travel installers from other locations into Jacksonville to ensure timely completion of the installation work. DSS has been able to complete more than 6,000 vehicle installations each year across all of its locations. Many of the installers have received their certification as Emergency Vehicle Technicians (EVTs). Copies of some of the certified technicians' certificates are included, following this page (this is not a conclusive listing of all DSS certified EVT's). Our installers also receive training from our manufacturer partners to ensure they maintain their level of knowledge for any new products or systems that the manufacturer produces.

DSS Jacksonville employs an install manager who will be responsible for ensuring uniformity and that proper Quality Assurance (QA) inspection has been performed per the Bradford County Sheriff's Office requests utilizing the QA inspection form. In the event that a vehicle does not meet the required specifications after being inspected by a Bradford County Sheriff's Office team member within the allotted timeframe, DSS will pick up the vehicle and make the appropriate corrections within the necessary timeframe as requested by the Bradford County Sheriff's Office.

DSS acknowledges that it will be responsible for providing the wiring, connectors, loom, and fuse holders and any other incidentals needed to complete the upfitting of the vehicles. The incidentals used will meet the Society of Automotive Engineers (SAE) standards.

DSS offers a five (5) year warranty for all installation work that is completed. The warranty exists for the duration of the five (5) year period that the equipment is installed in the original vehicle. As a master distributor and warranty service center for the manufacturers, DSS is able to handle all product warranty claims for the manufacturer and ensure minimal downtime for the fleet of the Bradford County Sheriff's Office.

Due to the close proximity to the Bradford County Sheriff's Office Fleet Department, DSS will be able to respond quickly upon request of service. When needed, DSS will also provide the necessary equipment repair, maintenance and operational training for the Bradford County Sheriff's Office. With its eight (8) locations in the State of Florida and personnel based throughout the state, DSS has the knowledge and resources to respond to any product training concerns at any time within a one (1) day period if the need arises. DSS is capable of providing the necessary training for its products or enlisting the assistance from the manufacturer and its local representatives. Utilizing the manufacturer to conduct training is a great way to educate the Bradford County Sheriff's Office staff and it helps develop a relationship with the manufacturer so that each party has mutual buy-in to ensure the successful implementation of a product. This time spent together also allows the Bradford County Sheriff's Office to express any issues or ideas that could possibly improve a product or produce new ones. These types of training sessions should be planned a couple of times each year to get a refresher or to possibly train new staff.

# Emergency Vehicle Technician

## Certification Commission, Inc.



**Dave Duren**

is certified in the areas listed below:

Expires:  
05/20/2021

Law Enforcement Vehicle Installation Technician

*Stephen Wilde*  
Stephen Wilde, President



# Emergency Vehicle Technician

Certification Commission, Inc.



**Tracy Mossman**

is certified in the areas listed below:

Expires:

Law Enforcement Vehicle Installation Technician

05/20/2021

*Stephen Wilde*  
Stephen Wilde, President

# Emergency Vehicle Technician

Verification Commission, Inc.



## Christopher Crews

is certified in the areas listed below:

Expires:

Law Enforcement Vehicle Installation Technician

10/21/2021

  
Stephen Wilde, President



**EMERGENCY VEHICLE TECHNICIAN**  
CERTIFICATION COMMISSION, INC.

**Anthony Joseph**

is certified in the areas listed below:

Expires:  
08/07/2020

Law Enforcement Vehicle Installation Technician

*Stephen Wilde*

Stephen Wilde, President



# Emergency Vehicle Technician

Certification Commission, Inc.



**George Maris**

is certified in the areas listed below:

Law Enforcement Vehicle Installation Technician

Expires:

09/16/2021

*Stephen Wilde*  
Stephen Wilde, President



# Emergency Vehicle Technician

Certification Commission, Inc.



**Erwin Stout**

is certified in the areas listed below:

Expires:  
12/16/2021

Law Enforcement Vehicle Installation Technician

*Stephen Wilde*  
Stephen Wilde, President



**TAB 7 – VEHICLE MANUFACTURER DROP SHIP  
CODES**

**Vehicle Manufacturer Drop Ship Codes**

The Jacksonville, FL location currently has Chevrolet (307032), Dodge (T9971), and Ford (F88PX8) drop ship codes and is in close proximity to the Bradford County Sheriff's Office and will enable DSS to easily pick up / deliver vehicles, when required, or perform on-site work at the Bradford County Sheriff's Office whenever the opportunity presents itself. Having a drop ship location enables the dealer to deliver the vehicles directly to DSS, reducing vehicle mileage and having the reassurance that the vehicles are ready for installation. One of the advantages of having a location in Jacksonville is that commonly used inventory items by the Bradford County Sheriff's Office will be stocked in this location to provide quick access to items that may be needed to get a vehicle back in service in a timely manner.



**TAB 8 – FINANCIALS**

**\*\* CONTAINED IN SEPARATE SEALED ENVELOPE \*\***

**\*\* CONFIDENTIAL INFORMATION \*\***

**ATTACHMENT A  
REPRESENTATIONS/CERTIFICATIONS**

**TAXPAYER IDENTIFICATION**

Bidder must complete Federal Form W-9 and submit it with their bid. The form may be downloaded from the Internal Revenue web site at [www.irs.gov](http://www.irs.gov).

**OFFICIAL COMPANY INFORMATION AS REGISTERED (Type/Print)**

COMPANY NAME: Dana Safety Supply  
MAIL ADDRESS: 1855 Cassat Avenue, Unit 11  
Jacksonville FL 32210  
(City) (State) (Zip Code+4)  
TELEPHONE NO: VOICE: (904) 388-7006, EXTENSION: \_\_\_\_\_  
(Toll-Free Preferred) OTHER: (904) 635-1894 FAX: (904) 388-7181  
EMAIL ADDRESS: swells@danasafetysupply.com  
WEBSITE URL: www.danasafetysupply.com

**COMPANY CONTACT FOR CONTRACT MANAGEMENT (Type/Print)**

PERSON NAME: Sidney Swells  
TELEPHONE NO: VOICE: (904) 388-7006, EXTENSION: \_\_\_\_\_  
(Toll-Free Preferred) OTHER: (904) 635-1894; FAX: (904) 388-7181  
EMAIL ADDRESS: swells@danasafetysupply.com

**PAYMENT REMITTANCE ADDRESS (Type/Print) (if same as 2.8, enter "SAME 2.8")**

NAME: Dana Safety Supply  
MAIL ADDRESS: 4089 Koger Blvd  
Greensboro, NC 27409  
(City) (State) (Zip Code+4)  
TELEPHONE NO: VOICE: (800) 845-0045, EXTENSION: \_\_\_\_\_  
(Toll-Free Preferred) OTHER: (336) 856-5536; FAX: (336) 854-3884  
EMAIL ADDRESS: whobbs@danasafetysupply.com

**CONTACT FOR INVOICE INQUIRIES**

NAME: Joan Miller  
TELEPHONE NO: VOICE: (800) 845-0045, EXTENSION: \_\_\_\_\_  
(Toll-Free Preferred) OTHER: (336) 854-5536; FAX: (336) 854-3884  
EMAIL ADDRESS: jmillers@danasafetysupply.com

**WHERE TO SEND PURCHASE ORDER (IF APPLICABLE)**

COMPANY NAME: Dana Safety Supply  
MAIL ADDRESS: 1855 Cassat Avenue, Unit 11  
Jacksonville FL 32210  
(City) (State) (Zip Code+4)

## ATTACHMENT B Local Vendor Affidavit

To qualify for Location points, a vendor must maintain a permanent place of business with full-time employees within 100 miles of Bradford County, Florida, for a minimum of six (6) months prior to the date quotes are received. Local vendor must submit this Local Vendor Affidavit with their proposal for the preference.

The undersigned, as a duly authorized representative of the vendor listed herein, certifies to the best of his/her knowledge and belief, that the vendor meets the definition of a "Local Business." For purposes of this section, "local business" shall mean a business which meets ALL below requirements:

- a) Has had a fixed office or distribution point located in and having a street address within 100 miles of Bradford County for at least six (6) months immediately prior to the submission of bids/quotes, to the Bradford County Sheriff's Office, and
- b) Holds any business license required by the county area of which the business resides (please attach copies); and
- c) Employs at least one (1) full time employee, or two (2) part time employees whose primary residence is in the 100 mile radius of Bradford County, or, if the business has no employees, the business shall be at least fifty percent (50%) owned by one or more persons whose primary residence is in the 100 mile radius of Bradford County.

Please complete the following in support of the self-certification and submit copies of your County and/or County business licenses. Failure to provide the information requested will result in denial of certification as a local business.

Business/Company Name: <u>Dana Safety Supply</u>	
Current Local Address: <u>1855 Cassat Avenue, Unit 11 Jacksonville, FL 32210</u>	Phone: <u>(904) 388-7006</u> Fax: <u>(904) 388-7181</u>
If the above address has been for less than six months, please provide the prior local address:	
Length of time at this address: <u>4 years</u>	
Home Office Address: <u>4809 Koger Blvd Greensboro, NC 27409</u>	Phone: <u>(336) 854-5536</u> Fax: <u>(336) 854-3884</u>

**NOTE: The purchasing agent shall not be required to verify the accuracy of any such certifications, and shall have the sole discretion to determine if a bidder meets the definition of a "local business."**

  
Signature of Authorized Representative

Sidney Wells  
Print Name of Authorized Representative

6/17/19  
Date Signed





**2018-2019 BUSINESS TAX RECEIPT**

**DUVAL COUNTY TAX COLLECTOR**

231 E. FORSYTH STREET, SUITE 130, JACKSONVILLE, FL 32202-3370

Phone: (904) 630-1916, option 3; Fax: (904) 630-1432

Website: www.coj.net/tc; Email: taxcollector@coj.net

Note – A penalty is imposed for failure to keep this receipt exhibited conspicuously at your place of business .  
This business tax receipt is furnished pursuant to Municipal Ordinance Code, Chapters 770-772, for the period  
October 1, 2018 through September 30, 2019.

DANA SAFETY SUPPLY INC  
ATTN: ACCOUNTS PAYABLE  
1855 CASSAT AVE  
STE 10  
JACKSONVILLE, FL 32210

**ACCOUNT NUMBER:** 82037  
**LOCATION ADDRESS:** 1855 CASSAT AVE STE 10  
JACKSONVILLE, FL 32210

<b>DESCRIPTION:</b>	TRADING TPP OWNR/BROK AT RETAIL	<b>STATE LICENSE NO.:</b>	
<b>COUNTY RECEIPT DESC:</b>	TRADING TPP OWNR/BROK AT RETAIL	<b>COUNTY TAX:</b>	30.00
<b>MUNICIPAL RECEIPT DESC:</b>	RETAIL INVENTORY	<b>MUNICIPAL TAX:</b>	996.30
		<b>TOTAL TAX PAID:</b>	1,026.30

**VALID UNTIL September 30, 2019**

**\*\*\* ATTENTION \*\*\***

**THIS RECEIPT IS FOR BUSINESS TAX RECEIPT ONLY.**  
CERTAIN BUSINESSES MAY REQUIRE ADDITIONAL STATE LICENSING.

This is a business tax receipt only. It does not permit the receipt holder to violate any existing regulatory or zoning laws of the County or City. It does not exempt the receipt holder from any other license or permit required by law. This is not a certification of the receipt holder's qualifications.

DUVAL COUNTY TAX COLLECTOR

**THIS BECOMES A RECEIPT AFTER VALIDATION.**

PAID-4135121.0001-0001 Y02 09/19/2018 2,271.68

## Attachment C

### FORMULA FOR ASSIGNING COST POINTS

Cost evaluation points are determined based on the following:

Lowest bid in each category = Max Points in each category

Second lowest bid in each category = percentage of points relative to the difference in cost from the lowest bid in each category.

Add all points from each category to arrive at the total number of points.

Each bid after the second lowest to be determined using the same process.

Example:

\$1,000 (Lowest Bid) = 25 points

\$1500 (second lowest bid) = 500 divided by 1000 = 50% or 12.5 points

#### BID SUBMITTAL

Name: Dana Safety Supply  
(This section must be submitted with bid and shall become an integral part of the resultant contract.)

#### THE BIDDER AGREES

To sell the items listed in Appendix A to the Bradford County Sheriff's Office.

#### CERTIFICATION OF INDEPENDENT PRICE DETERMINATION

The bidder certifies that:

- (1) The price set forth herein has been arrived at independently, without, for the purpose of restricting competition, any consultation, communication, or agreement with any other bidder or competitor.
- (2) The price set forth herein will not be knowingly disclosed by the bidder, directly or indirectly, to any other bidder or competitor before bid opening.

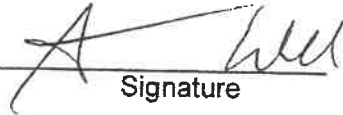
- (3) No attempts have been made by the bidder to induce any other concern to submit or not to submit a bid for the purpose of restricting competition.

**CERTIFICATION OF BIDDER**

In response to this solicitation, I, the undersigned representative of the named bidder, hereby certify and represent as follows:

- (1) That I have read and examined the solicitation in full and all attachments thereto, and that I have satisfied myself with respect to any questions I have regarding the solicitation; and
- (2) That I am duly authorized by the named bidder to execute the bid and associated Purchase and Sale Agreement intending to bind the bidder to the County as stated in those documents; and
- (3) That, if awarded the subject bid, the bidder will sell and/or donate the real estate described in the Purchase and Sale Agreement in strict accordance with its terms and conditions.

Sidney Wells, General Manager, 6/17/19  
Print/Type Name, Title and Date

  
Signature

# Request for Taxpayer Identification Number and Certification

**Give Form to the  
 requester. Do not  
 send to the IRS.**

▶ Go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9) for instructions and the latest information.

Print or type. See Specific Instructions on page 3.	<p><b>1</b> Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.                  Dana Safety Supply, Inc</p> <p><b>2</b> Business name/disregarded entity name, if different from above</p>	
	<p><b>3</b> Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only <b>one</b> of the following seven boxes.</p> <p> <input type="checkbox"/> Individual/sole proprietor or single-member LLC                         <input checked="" type="checkbox"/> C Corporation                         <input type="checkbox"/> S Corporation                         <input type="checkbox"/> Partnership                         <input type="checkbox"/> Trust/estate  <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ _____                      Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.  <input type="checkbox"/> Other (see instructions) ▶ _____                 </p>	<p><b>4</b> Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):</p> <p>Exempt payee code (if any) _____</p> <p>Exemption from FATCA reporting code (if any) _____</p> <p><small>(Applies to accounts maintained outside the U.S.)</small></p>
	<p><b>5</b> Address (number, street, and apt. or suite no.) See instructions.                  1855 Cassat Avenue, Unit 11</p> <p><b>6</b> City, state, and ZIP code                  Jacksonville, FL 32210</p> <p><b>7</b> List account number(s) here (optional)</p>	<p>Requester's name and address (optional)</p>

### Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

**Note:** If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

<b>Social security number</b>										
<table border="1" style="width: 100%; height: 20px;"> <tr> <td style="width: 25%;"></td> <td style="width: 25%;"></td> <td style="width: 25%;"></td> <td style="width: 25%;"></td> </tr> </table>										
or										
<b>Employer identification number</b>										
<table border="1" style="width: 100%; height: 20px;"> <tr> <td style="width: 12.5%;">2</td> <td style="width: 12.5%;">7</td> <td style="width: 12.5%;">-</td> <td style="width: 12.5%;">1</td> <td style="width: 12.5%;">5</td> <td style="width: 12.5%;">5</td> <td style="width: 12.5%;">7</td> <td style="width: 12.5%;">2</td> <td style="width: 12.5%;">2</td> <td style="width: 12.5%;">6</td> </tr> </table>	2	7	-	1	5	5	7	2	2	6
2	7	-	1	5	5	7	2	2	6	

### Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

<b>Sign Here</b>	Signature of U.S. person ▶	Date ▶ 6/17/19
------------------	----------------------------	----------------

### General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

**Future developments.** For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9).

### Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

*If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.*



# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)  
10/14/2024

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).


<b>PRODUCER</b> FEDERATED MUTUAL INSURANCE COMPANY HOME OFFICE: P.O. BOX 328 OWATONNA, MN 55060	<b>CONTACT NAME:</b> CLIENT CONTACT CENTER <b>PHONE (A/C, No, Ext):</b> 888-333-4949 <b>FAX (A/C, No):</b> 507-446-4664 <b>E-MAIL ADDRESS:</b> CLIENTCONTACTCENTER@FEDINS.COM
	<b>INSURERS AFFORDING COVERAGE</b> <b>NAIC #</b> INSURER A: FEDERATED MUTUAL INSURANCE COMPANY      13935 INSURER B: INSURER C: INSURER D: INSURER E: INSURER F:
<b>INSURED</b> DANA SAFETY SUPPLY, INC. 1725 MEMORIAL PARK DRIVE JACKSONVILLE, FL 32204	

COVERAGES      CERTIFICATE NUMBER: 136      REVISION NUMBER: 3

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
	COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:						EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurrence) MED EXP (Any one person) ✓ PERSONAL & ADV INJURY GENERAL AGGREGATE PRODUCTS & COMP/OP ACC
A	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS OWNLY <input type="checkbox"/> NON-OWNED AUTOS ONLY		N	1830704	04/01/2024	04/01/2025	COMBINED SINGLE LIMIT (Ea accident)      \$1,000,000 BODILY INJURY (Per Person) BODILY INJURY (Per Accident) PROPERTY DAMAGE (Per Accident)
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED    RETENTION		N	1833548	04/01/2024	04/01/2025	EACH OCCURRENCE      \$5,000,000 AGGREGATE      \$15,000,000
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/ EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below		Y/N	1833551	04/01/2024	04/01/2025	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER E.L EACH ACCIDENT      \$1,000,000 E.L DISEASE EA EMPLOYEE      \$1,000,000 E.L DISEASE - POLICY LIMIT      \$1,000,000
A	AUTO DEALER LIABILITY		Y	1833543	04/01/2024	04/01/2025	AUTO LIAB - EA ACCIDENT      \$1,000,000 GENERAL LIABILITY - EACH ACCIDENT      \$1,000,000 - AGGREGATE      \$2,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101. Additional Remarks Schedules, may be attached if more space is required)  
SEE ATTACHED PAGE

<b>CERTIFICATE HOLDER</b> POLK COUNTY, A POLITICAL SUBDIVISION OF THE STATE OF FLORIDA 330 W CHURCH ST BARTOW, FL 33830-3760	<b>CANCELLATION</b> SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.  AUTHORIZED REPRESENTATIVE  
---	---



AGENCY CUSTOMER ID: \_\_\_\_\_

LOC #: \_\_\_\_\_

**ADDITIONAL REMARKS SCHEDULE**Page 1 of 1

AGENCY FEDERATED MUTUAL INSURANCE COMPANY		NAMED INSURED DANA SAFETY SUPPLY, INC. 1725 MEMORIAL PARK DRIVE JACKSONVILLE, FL 32204	
POLICY NUMBER SEE CERTIFICATE # 136.3			
CARRIER SEE CERTIFICATE # 136.3	NAIC CODE	EFFECTIVE DATE: SEE CERTIFICATE # 136.3	

**ADDITIONAL REMARKS**

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,

FORM NUMBER: 25 FORM TITLE: CERTIFICATE OF LIABILITY INSURANCE

GENERAL LIABILITY AND BUSINESS AUTO LIABILITY IS COVERED UNDER THE AUTO DEALERS LIABILITY POLICY  
THE CERTIFICATE HOLDER IS AN ADDITIONAL INSURED ON AUTO DEALERS COVERAGE FORM SUBJECT TO THE CONDITIONS OF THE AUTO  
DEALERS ADDITIONAL INSURED ENDORSEMENT  
AUTO DEALERS COVERAGE FORM CONTAINS A WAIVER OF SUBROGATION IN FAVOR OF THE CERTIFICATE HOLDER SUBJECT TO THE  
CONDITIONS OF THE WAIVER OF TRANSFER OF RIGHTS OF RECOVERY AGAINST OTHERS TO US (WAIVER OF SUBROGATION).

**THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.**

**WAIVER OF TRANSFER OF RIGHTS OF RECOVERY  
AGAINST OTHERS TO US (WAIVER OF SUBROGATION)**

This endorsement modifies insurance provided under the following:

AUTO DEALERS COVERAGE FORM  
BUSINESS AUTO COVERAGE FORM  
MOTOR CARRIER COVERAGE FORM

With respect to coverage provided by this endorsement, the provisions of the Coverage Form apply unless modified by the endorsement.

This endorsement changes the policy effective on the inception date of the policy unless another date is indicated below.

**Named Insured:** Scott-McRae Automotive Group, LLLP

**Endorsement Effective Date:** 10/09/2024

**SCHEDULE**

**Name(s) Of Person(s) Or Organization(s):**

Polk County A Political Subdivision of the State of Florida  
330 W Church St  
Bartow, FL 33830-3760

Information required to complete this Schedule, if not shown above, will be shown in the Declarations.

The **Transfer Of Rights Of Recovery Against Others To Us** condition does not apply to the person(s) or organization(s) shown in the Schedule, but only to the extent that subrogation is waived prior to the "accident" or the "loss" under a contract with that person or organization.

**FEDERATED INSURANCE COMPANIES**

**THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.**

**ADDITIONAL INSURED ENDORSEMENT**

This endorsement modifies insurance provided under the following:

**AUTO DEALERS COVERAGE FORM**

**INSURED:**

Scott-McRae Automotive Group, LLLP  
1725 Memorial Park Dr  
Jacksonville, FL 32204-4100

1. WHO IS AN INSURED for "bodily injury" and "property damage" liability is amended to include the Additional Insured specified below but only with respect to liability arising out of your operations or premises owned by or rented to you.
2. The insurance does not apply to "bodily injury" or "property damage" liability arising out of the sole negligence of the Additional Insured named below.
3. We agree to notify the Additional Insured named below at the address stated below of any cancellation of, or material change to, this policy.

Relationship of the Additional Insured to the Insured:

Limited to Certificate Holder Vehicle Maintenance Work Performed by the Named Insured Per Written Service/Maintenance Agreement.

**Additional Insured Name and Address:**

Polk County A Political Subdivision of the State of Florida  
330 W Church St  
Bartow, FL 33830-3760

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# AM Best Rating Services

## Federated Mutual Insurance Company

BestLink  AMB #: 000384 NAIC #: 13935 FEIN #: 410417460

### Mailing Address

121 East Park Square  
Owatonna, Minnesota 55060  
[United States](#)

Web: [www.federatedinsurance.com](http://www.federatedinsurance.com)

Phone: 507-455-5200

Fax: 507-446-4664

[View Additional Address Information](#)

AM Best Rating Unit: [AMB #: 004284 - Federated Mutual Group](#)

Assigned to insurance companies that have, in our opinion, a superior ability to meet their ongoing insurance obligations.



View additional [news, reports and products](#) for this company.

Based on AM Best's analysis, [000384 - Federated Mutual Insurance Company](#) is the **AMB Ultimate Parent** and identifies the topmost entity of the corporate structure. View a list of [operating insurance entities](#) in this structure.

### Best's Credit Ratings

#### Financial Strength View Definition

Rating (Rating Category):	A+ (Superior)
Affiliation Code:	p (Pooled)
Outlook (or Implication):	Stable
Action:	Affirmed
Effective Date:	April 10, 2024
Initial Rating Date:	June 30, 1920

#### Best's Credit Rating Analyst

Rating Office: A.M. Best Rating Services, Inc.  
Senior Financial Analyst: Elizabeth Blamble  
Director: Doniella Pliss  
**Note:** See the Disclosure information Form or Press Release below for the office and analyst at the time of the rating event.

#### Long-Term Issuer Credit View Definition

Rating (Rating Category):	aa- (Superior)
Outlook (or Implication):	Positive
Action:	Affirmed
Effective Date:	April 10, 2024
Initial Rating Date:	January 10, 2008

#### Disclosure Information

##### Disclosure Information Form

View AM Best's [Rating Disclosure Form](#)

##### Press Release

[AM Best Revises Issuer Credit Rating Outlooks to Positive for Federated Mutual Insurance Company and Subsidiaries; Affirms Credit Ratings of Affiliates](#)  
April 10, 2024

View AM Best's [Rating Review Form](#)

#### Financial Size Category View Definition

Financial Size Category: XV (Greater than or Equal to USD 2.00 Billion)

u Denotes [Under Review](#) [Best's Rating](#)

## Rating History

A.M. Best has provided ratings & analysis on this company since 1920.

### Financial Strength Rating

Effective Date	Rating
April 10, 2024	A+
April 05, 2023	A+
April 06, 2022	A+
March 10, 2021	A+
February 21, 2020	A+

### Long-Term Issuer Credit Rating

Effective Date	Rating
April 10, 2024	aa-
April 05, 2023	aa-
April 06, 2022	aa-
March 10, 2021	aa-
February 21, 2020	aa-

## Related Financial and Analytical Data

The following links provide access to related data records that AM Best utilizes to provide financial and analytical data on a consolidated or branch basis.

AMB #	Company Name	Company Description
<a href="#">004284</a>	Federated Mutual Group (G) <b>Rating Unit</b>	Represents the AM Best Consolidated financials for the Property/Casualty business of this legal entity.

## Best's Credit & Financial Reports



[Best's Credit Report](#) - financial data included in Best's Credit Report reflects the data used in determining the current credit rating(s) for AM Best Rating Unit: AMB #: [004284 - Federated Mutual Group](#).



[Best's Credit Report - Archive](#) - reports which were released prior to the current Best's Credit Report.



[Best's Financial Report](#) - financial data included in Best's Financial Report reflects the most current data available to AM Best, including updated financial exhibits and additional company information, and is available to subscribers of Best's Insurance Reports.



[Best's Financial Report - Archive](#) - reports which were released prior to the current Best's Financial Report.

View additional [news](#), [reports](#) and [products](#) for this company.

## Press Releases

<u>Date</u>	<u>Title</u>
Apr 10, 2024	<a href="#">AM Best Revises Issuer Credit Rating Outlooks to Positive for Federated Mutual Insurance Company and Subsidiaries; Affirms Credit Ratings of Affiliates</a>
Apr 06, 2022	<a href="#">AM Best Assigns Credit Ratings to Federated Specialty Insurance Co; Affirms Ratings of Federated Mutual Ins Co and Main Subs</a>
Feb 15, 2018	<a href="#">A.M. Best Upgrades Credit Ratings of Granite Re, Inc.; Affirms Federated Mutual Insurance Company and Subsidiaries</a>
Apr 06, 2017	<a href="#">A.M. Best Assigns Credit Ratings to Federated Reserve Insurance Company</a>
Jan 31, 2017	<a href="#">A.M. Best Removes From Under Review and Upgrades Credit Ratings of Granite Re, Inc.</a>
Oct 27, 2016	<a href="#">A.M. Best Places Credit Ratings of Granite Re, Inc. Under Review With Positive Implications</a>
May 13, 2011	<a href="#">A.M. Best Revises Outlook to Negative for The Motorists Insurance Pool and Its Members; Affirms Ratings</a>

### European Union Disclosures

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### United Kingdom Disclosures

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### Australian Disclosures

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### Dubai Disclosures

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**AMENDMENT TO CONTRACT NO. BCSO2019-01**

THIS AMENDMENT TO CONTRACT is entered into this 19 day of August, 2019, by and between the BRADFORD COUNTY SHERIFF'S OFFICE and DANA SAFETY SUPPLY, INC. hereinafter called the "Contractor".

WHEREAS, the Bradford County Sheriff's Office and Contractor entered into a certain Contract dated July 12, 2019 relating to the furnishing of certain light systems and components; aftermarket vehicle accessories, and public safety / emergency vehicle equipment and other equipment not related to vehicle equipment (BCSO2019-01), hereinafter called the "Contract"; and,

WHEREAS, the parties now desire to amend the contract as set forth in this amendment;

NOW, THEREFORE, in consideration of the following mutual covenants and other good and valuable considerations, the receipt and sufficiency of which are hereby acknowledged, the parties hereby agree as follows:

1. To add the following
  - a. Under the DSS Products & Services section, add the following:

DSS Products & Services			
Manufacturer	Products Offered	Pricing	Warranty
On Site Service & Maintenance	Hourly rate for non-warranty maintenance and repair services performed on-site	\$85 per hour	5 Years

2. This agreement becomes effective Aug. 19, 2019.
3. Except as specifically amended hereby, the terms and conditions of the Contract shall continue in full force and effect.

IN WITNESS WHEREOF the Bradford County Sheriff's Office and Contractor have caused this Amendment to Contract to be executed by the duly authorized representatives effective the date and year first written above.

ATTEST:



BRADFORD COUNTY SHERIFF'S OFFICE


BY:  5120  
Captain George Konkel

DANA SAFETY SUPPLY, INC.

BY: 

Sidney Wells, General Manager  
(Type or Print Name and Title of Signatory)

Ropal Wells  
Witness as to Contractor

  
Witness as to Contractor

## **Amendment to Contract No. BCSO2019-01**

This Amendment to Contract is entered into this 7<sup>th</sup> day of October, 2023, by and between the **Bradford County Sheriff's Office and Dana Safety Supply, INC.** hereinafter called the "Contractor".

Whereas, the Bradford County Sheriff's Office and the Contractor enter into a certain Contract dated this 12<sup>th</sup> day of July, 2019 relating to the furnishing of certain light systems and components; aftermarket vehicle accessories, and public safety / emergency vehicle equipment and other equipment not related to vehicle equipment (BCSO2019-01), hereinafter called the "Contract"; and,

Whereas, the parties now desire to amend the contract as set forth in this amendment;

Now, therefore, in consideration of the following mutual covenants and other good and valuable considerations, the receipt and sufficiency of which are hereby acknowledged, the parties hereby agree as follows:

1. To add the following under the DSS Products and Services section;

Galco Holsters - Holsters, belts, and leather gear  
20% off MSRP, Dealer, 1yr warranty

Strong Leather - Badge Holders and Wallets  
10% off MSRP, MD, 1 yr warranty

FN - Handguns and Rifles  
5% off MSRP, MD, Limited

Walther - Handguns  
5% off MSRP, MD, Limited

**Alien Gear/Rapid Force - Holsters**

**15% off MSRP, MD, Lifetime**

**RTS Tactical - Ballistic Shields, Ballistic White Boards - Other Armor - IFAK Kits**

**19% off MSRP, MD, 2-5 years**

**Team Wendy - Ballistic and Bump Helmets**

**10% off MSRP, MD, 5-10 years**

**Slate Solutions - Body Armor, Ballistic Shields, Helmets, Hard Plates**

**10% off MSRP, MD, 5 years**

**Bergara - Precision Rifles**

**5% off MSRP, MD, Limited Lifetime**

**Precision Weapons Systems - Rifles**

**5% off MSRP, MD, Limited Lifetime**

**Under Armor - Apparel, Footwear**

**15% off MSRP, MD, Limited**

**ISBI – BALLISTIC GLASS**

**5% OFF MSRP**

**UTILITY – IN-CAR VIDEO/BODY CAM**

**5% OFF MSRP**

**LEER – TOPPERS**

**5% OFF MSRP**

**G9 Defense: Ammunition**

**12% off MSRP**

North American Resue  
5% off MSRP

Solar Tech  
3% off MSRP

2. This agreement becomes effective August 8<sup>th</sup>, 2023.
3. Except as specifically amended hereby, the terms and conditions of this Contract shall continue in full force and effect.

In Witness Whereof the Bradford County Sheriff's Office and Contractor have caused this Amendment to Contract to be executed by the authorized representatives effective the date and year first written above.

Attest:

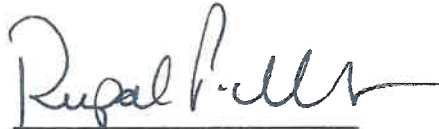


Kim Nichols

Bradford County Sheriff's Office


By:  5120

Major George Konkel



Witness as to Contractor

Dana Safety Supply, Inc.

By: 

Sidney Wells, Regional GM

**Amendment to Contract No. BCSO2019-01**

This Amendment to Contract is entered into this 23<sup>rd</sup> day of October, 2023, by and between the **Bradford County Sheriff's Office** and **Dana Safety Supply, INC.** hereinafter called the "Contractor".

Whereas, the Bradford County Sheriff's Office and the Contractor enter into a certain Contract dated this 12<sup>th</sup> day of July, 2019 relating to the furnishing of certain light systems and components; aftermarket vehicle accessories, and public safety / emergency vehicle equipment and other equipment not related to vehicle equipment (BCSO2019-01), hereinafter called the "Contract"; and,

Whereas, the parties now desire to amend the contract as set forth in this amendment;

Now, therefore, in consideration of the following mutual covenants and other good and valuable considerations, the receipt and sufficiency of which are hereby acknowledged, the parties hereby agree as follows:

1. To add the following under the DSS Products and Services section;

Zebra Products

5% off MSRP, 1 year warranty

Dakota / CM Truck / PJ Truck

5% off MSRP, 4-10 year warranty depending on product

2. Change the following under the DSS Products and Services section;

Whelen Emergency and Commercial Vehicle Lighting

30% off MSRP (Reduced from 42%) warranty up to 5 years





3. This agreement becomes effective October 23<sup>rd</sup>, 2023.

4. Except as specifically amended hereby, the terms and conditions of this Contract shall continue in full force and effect.

In Witness Whereof the Bradford County Sheriff's Office and Contractor have caused this Amendment to Contract to be executed by the authorized representatives effective the date and year first written above.

Attest:

Trish Tucker

Trish Tucker

Bradford County Sheriff's Office

By: [Signature] 8/20

Major George Konkel

E. Thomas Start

Witness as to Contractor

Dana Safety Supply, Inc.

By: [Signature]

Sidney Wells, Regional GM



June 18, 2024

Dana Safety Supply, Inc.  
561 Stevens St  
Jacksonville, Fl. 32254

Re: Extending term to Contract No. BCSO2019-01 (w/amendment)

To whom it may concern,

This letter shall serve as formal notice of the Bradford County Sheriff's Office extending the terms of contract BCSO2019-01 from July 15, 2024, to July 14<sup>th</sup>, 2029, as indicated in Section 3.0 of said contract.

The following amendments will also be effective beginning July 15, 2024.

- Install rate \$90 an hour
- On-site install rate \$120 an hour
- Vehicle pick-up and delivery: \$1.50 per mile (Minimum \$100)
- Kustom Signal Inc. 2% off MSRP

The Bradford County Sheriff's Office looks forward to continuing its excellent working relationship with Dana Safety Supply. Please provide a current Certificate of Insurance to cover the extension period.

In Witness Whereof the Bradford County Sheriff's Office and Contractor (Dana Safety Supply) have agreed to this Extension and Amendment to the contract to be executed by the authorized representatives effective the date and year indicated above.

Attest:

  
Angel Lovell

Bradford County Sheriff's Office

By:  5120  
Major George Konkel

  
Witness as to Contractor

Dana Safety Supply, Inc.

By:   
Sidney Wells, Regional GM

## Amendment to Contract No. BCSO2019-01

This Amendment to Contract is entered into this 14<sup>th</sup> day of August, 2024, by and between the **Bradford County Sheriff's Office** and **Dana Safety Supply, INC.** hereinafter called the "Contractor".

Whereas, the Bradford County Sheriff's Office and the Contractor enter into a certain Contract dated this 12<sup>th</sup> day of July, 2019 (5 year extension 7/15/24) relating to the furnishing of certain light systems and components; aftermarket vehicle accessories, and public safety / emergency vehicle equipment and other equipment not related to vehicle equipment (BCSO2019-01), hereinafter called the "Contract"; and,

Whereas, the parties now desire to amend the contract as set forth in this amendment;

Now, therefore, in consideration of the following mutual covenants and other good and valuable considerations, the receipt and sufficiency of which are hereby acknowledged, the parties hereby agree as follows:

1. To add the following under the DSS Products and Services section;

Peerless Handcuff Company – Handcuffs at a 10% Discount off MSRP

Shadow Systems – Handguns at a 5% Discount off MSRP

Custom Glass Solutions – Ballistic Glass at a 5% Discount off MSRP

C&H Precision - optic mounts and milling, 5% off MSRP, Dealer, 1 year warranty

Brixtel Defense - ammo: special, practice, and frangible, 5% off MSRP, Dealer, Limited warranty

Trijicon - Sights and Optics 5% off MSRP, Other, 1 year warranty

Orion - Flares, 5% off MSRP, Dealer, 1 year warranty

LOWA – Boots, 10% off MSRP, Dealer, 1 year warranty

Salomon - Boots, 10% off MSRP, Dealer, 1 year warranty

RIPP – Restraints, 5% off MSRP, Dealer, 1 year warranty

AVERT Industries - Breaching and Less Lethal Ammo, 5% off MSRP, Dealer, 5 year warranty

Force On Force - Marking Cartridges, Training Bolts, 10% off MSRP, Dealer, 5 year warranty

2. This agreement becomes effective August 14, 2024.

3. Except as specifically amended hereby, the terms and conditions of this Contract shall continue in full force and effect.

In Witness Whereof the Bradford County Sheriff's Office and Contractor have caused this Amendment to Contract to be executed by the authorized representatives effective the date and year first written above.

Attest:

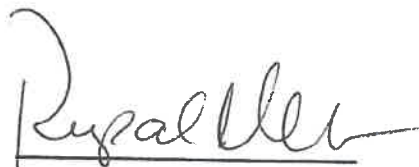


Melissa Hewitt

Bradford County Sheriff's Office

By:  5120

Major George Konkel



Witness as to Contractor

Dana Safety Supply, Inc.

By: 

Sidney Wells, Regional GM