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Winter Haven, Florida 33880



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EMERGENCY MANAGEMENT DIVISION

November 16, 2023

To: Bill Beasley, County Manager

Through: Chief Joe Halman, Jr. Deputy County Manager

From: Paul Womble, Emergency Management Director

Subject: Motorola Master Purchase Agreement #15-09

The Board entered into Agreement #15-09 with Motorola on November 5, 2019. The agreement provides for the purchase of various Motorola equipment and services using discounted pricing and hourly rates. On July 11, 2023, the Board ratified the process for purchases made off of Agreement #15-09 as follows:

- Purchases equal to or less than \$250,000 will require approval by the County Manager or their designee.
- Any purchases over \$250,000 will require Board approval.

Motorola equipment and services to maintain the Polk County Public Safety Radio System are required:

- The FY23-24 approved Emergency Management budget includes approval of Motorola Genesis GenWatch3 analysis and reporting system for the Public Safety Radio System.

Motorola purchases approved by the County Manager will be associated with the necessary requisitions and purchase orders for tracking and auditing.

Attachments:

Motorola Quote dated October 6, 2023: \$154,908.75



MOTOROLA SOLUTIONS

Bob Busch
Motorola, Inc.
3382 Bartlett Blvd.
Orlando, FL 32811

(616) 477-8245 - Cell
bbusch@emcwireless.com
FEID - 361116800

6-Oct-23

Polk County - Kourosh Bastani

New Quote

ITEM	MODEL #	DESCRIPTION	CATEGORY	LIST PRICE	DISCOUNT	DISCOUNTED PRICE	QTY	EXTENDED PRICE
Genesis Reporting GenWatch3 - ATIA								
1	TT2234B	GW3-ATIA Network Management Software for ASTRO 25 Base Bundle	Drop Ship Equipment	\$89,000.00	8.00%	\$81,880.00	1	\$81,880.00
2	TT2266	GenWatch3 - ATIA ADD ON	Drop Ship Equipment	\$0.00	8.00%	\$0.00	1	\$0.00
3	TT05413	GW3-ATIA MAIN READER COMPUTER	Drop Ship Equipment	\$36,500.00	8.00%	\$33,580.00	1	\$33,580.00
4	TT05415	Add- Clone Watch (SAM) to Gen Watch 3	Drop Ship Equipment	\$12,500.00	8.00%	\$11,500.00	1	\$11,500.00
5	SVC03SVC0115D	Project implementation, Equipment Configuration, Programming, Equipment Installation	Essential Services	\$8,926.00	0.00%	\$192.75	145	\$27,948.75
Total=								\$154,908.75

Note: 1. Above pricing is from Polk County Master Purchase Agreement - 11-03








PLEASE ENSURE ALL PURCHASE ORDERS REFLECT THE FOLLOWING INFORMATION:

PAYMENT TERMS: NET 30
VENDOR NAME: MOTOROLA SOLUTIONS, INC.
YOUR BILL TO AND SHIP TO ADDRESS
YOUR PREFERRED EMAIL ADDRESS FOR ELECTRONIC INVOICING

Bob Busch
11/17/2023




**FY 23/24 Proposed Budget
General Fund**

One Time Expense

Description	Affected Area	Justification - Abbreviated	Fund	Estimated Cost	Approved	Not Approved	Comments
4 UPS Replacement @ 50k each (5% inf)	RadioShop	MUL, KAT, FS112, LOU old stlye Infinity out of support/parts	General Fund	\$120,000			
Replacement: ATS for older units (4)	RadioShop	Mulberry, Welcome, Loughman, Bartow MW	Radio Fund	\$25,000			Included in FY 23/24 Budget
New Gen Bartow Site	RadioShop	Bartow gnerator over 25 years.	Radio Fund	\$70,000			Included in FY 23/24 Budget
DiagnostX Boxes	RadioShop	Allow for remote monitoring and early detection of mobile/portable performance issues reduce downtime for officers in the field	General Fund	\$650,000			
Genesis	RadioShop	Allows for metrics generation to optimize resource allocation & growth management, upgradable to sync radio system and Inventory databases to eliminate errors and duplicates	General Fund	\$180,000			
F-350 Truck - Deployment	RadioShop	Old F-350 retired per Fleet due to age and chronic breakdowns	Radio Fund	\$85,000			Included in FY 23/24 Budget
Total One-Time Expense				\$1,130,000			
Total Emergency Management Division FY23-24				\$1,130,000			

**FY 24/25 Proposed Budget
General Fund**

One Time Expense

Description	Affected Area	Justification - Abbreviated	Comments	Estimated Cost	Approved	Not Approved	Comments
4 UPS Replacement @ 50k each (5% inf)	RadioShop	MUL, KAT, FS112, LOU old stlye Infinity out of support/parts	General Fund	\$120,000			
Genesis	RadioShop	Allows for metrics generation to optimize resource allocation & growth management, upgradable to sync radio system and Inventory databases to eliminate errors and duplicates	General Fund	\$240,000			
Total One-Time Expense				\$360,000			
Total Emergency Management Division				\$360,000			

Joe Stalman Jr.
06/19/23