## AGREEMENT FOR ATV RENTAL AT BONE VALLEY

**THIS AGREEMENT** (the "Agreement") is entered into as of the Effective Date (defined in Section 1, below) by and between Polk County (the "County"), a political subdivision of the State of Florida, situated at 330 W. Church Street, Bartow, Florida, 33830, and Showdown ATV LLC (the "Vendor"), a Florida Limited Liability Company, headquartered at 3671 Queens Cove Boulevard, Winter Haven, Florida 33880, and whose Federal Employer Identification Number is 86-3294862.

WHEREAS, the Vendor has considerable expertise in providing rentals of all types of allterrain vehicles; and

WHEREAS, the County desires to employ the Vendor to provide all-terrain vehicle rental services at Bone Valley ATV Park (the "Park"); and

WHEREAS, the County has solicited for these vendor services via an advertised request for proposal ("RFP 24-549") and has received numerous responsive proposals thereto; and

WHEREAS, after review and consideration of all responsive proposals, the County intends to engage the Vendor to provide it all terrain vehicle rental services at Bone Valley ATV Park; and

WHEREAS, the Vendor is able and agreeable to providing the County the all-terrain vehicle rental services and represents that it is competent, qualified, capable and prepared to do so according to the terms and conditions stated herein;

**NOW, THEREFORE**, in consideration of the mutual understandings and covenants set forth herein, the County and the Vendor hereby agree, as follows:

## 1.0 Effective Date; Term

1.1 This Agreement shall take effect on the date (the "Effective Date") of its execution by the County.

1.2 The initial term of this Agreement shall commence upon the Effective Date and shall continue through April 30, 2030, (the "Term") unless otherwise sooner terminated as provided herein. This Agreement shall allow for an annual renegotiation of compensation terms further described in Section 3.0.

## 2.0 Vendor Services

2.1 The County does hereby retain the Vendor to furnish those services and to perform those tasks (collectively, the "Services") as further described in (i) the County's Request

for Proposals RFP #24-549, to include all attachments and addenda, and (ii) the Vendor's responsive proposal, all of which are incorporated into this Agreement by this reference, attached hereto as a composite Exhibit "A" and made a part of this Agreement.

2.2 <u>Marketing Efforts</u>. The Vendor shall produce a strategic promotional plan to include, without limitation, outreach to local resorts, an advertising campaign, and local media coverage. Prior to publication or other public distribution of any promotional material or advertisement which references or includes the Park or Polk County, whether by name, logo or other graphic depiction, the Vendor must receive written approval of the County's Parks and Recreation Manager (the "Manager"). If so, directed by the County, the Vendor shall immediately suspend and discontinue use of any promotional or other advertising material which the County deems objectionable, in its sole and absolute discretion.

2.3 Use of County Property. Throughout the term of this Agreement, the County shall grant the Vendor a limited, non-exclusive right to enter and use the Park property and shall provide the Vendor with use of: (i) an approximately 40'x 8' portable storage unit for purposes of storing the rental vehicles on site at the Park; (ii) an approximately 20' x 8' portable storage unit; and (iii) an approximately 36' x 8' portable, construction-style office trailer for the purposes of conducting ancillary business operations related thereto (collectively, the "Facilities"). Upon the expiration or earlier termination of this Agreement, the Vendor shall surrender use of the Facilities to the County in the same, broom clean condition, reasonable wear and tear excepted. The Vendor shall be responsible for any costs or expenses incurred by the County in storing or removing any property left behind by the Vendor following the expiration or earlier termination of this Agreement. The Vendor shall use the Park solely for purposes of providing the Services and for incidental business operations related thereto, and for no other purpose without obtaining the prior written consent of the Manager, which consent may be withheld in the Manager's sole discretion.

2.4 <u>Parking</u>. This Agreement does not grant the Vendor the right to use specific parking spaces. Available parking spaces are unreserved and may be used by the Vendor, its employees and invitees, in common with the general public who visit the Park.

2.5 <u>Signage</u>. The Vendor shall not paint or place any signs, placards, or any other notice or advertisement (collectively, "Signage") of any type or character upon the doors, walls, roof or windows of the Facilities or elsewhere within the Park without the prior written

consent of the Manager, which may be withheld in the Manager's reasonable discretion. All Signage must directly relate to the Services and Vendor's approved use of the Park. All Signage must comply with applicable code and other applicable restrictions. The Vendor shall not place any Signage upon any other location in the Park.

Hazardous Materials. The Vendor shall not knowingly or unknowingly 2.6 generate, store, treat, dispose of, install or otherwise cause or permit any Hazardous Material (defined, below) to be brought upon, kept or used in or about the Park property by the Vendor, its guests, employees, contractors or invitees. If Vendor fails to comply with the foregoing covenant, then the Vendor shall be wholly responsible for (i) all costs incurred in connection with any investigation of site conditions and cleanup, remediation, removal, or restoration work required by any federal, state, or local governmental agency because of the presence of the Hazardous Materials; and (ii) all consequential damage or loss that the County incurs, both regardless of whether such costs, damages or loss arise during or after the Term. If Vendor must take any remedial action in accordance with this section, the Vendor shall first obtain the County's approval and then immediately take all actions (at the Vendor's sole expense) that are necessary to return the Park to the condition existing prior to the introduction of such Hazardous Materials. The term "Hazardous Materials" is defined to include, but not be limited, to any and all substances, materials, wastes, pollutants, elements or compounds in such quantities as are currently or shall in the future be classified as hazardous, toxic, dangerous or capable of posing a risk of injury to health, safety, or property by any Federal, State or local statute, law, ordinance, code, rule, regulation, order, or decree, excepting therefrom such cleaning materials and petroleum products that are typically sold in most retail grocery, and/or home improvement stores with exception to gasoline and other products necessary for the operation of the services. This Section shall survive the expiration or the early termination of this Agreement.

2.7 <u>Security</u>. The Park is secured by a locked gate at the entrance of the property. The County shall not be responsible to Vendor for providing any other security, and the Vendor's use of the Park, the Facilities and the storage and use of vehicles, office equipment, and any other personal property therein is at the Vendor's sole risk and expense. Upon written approval of the Manager, the Vendor may provide for additional security, at its own cost and expense, for the Facilities and the Vendor's vehicles kept inside the Park.

2.8 <u>Restricted Sales</u>. This Agreement allows for the sale of concession items at the Park by the Vendor including food and drink items, but prohibits the sale of alcohol, tobacco products, and other products prohibited by law.

2.9 <u>Exclusivity</u>. The County agrees that during the Term of this Agreement, the Vendor shall be the exclusive provider of ATV rental services at the Park. The County shall not permit any other entity or individual to provide ATV rentals within the Park without the Vendor's written consent.

## 3.0 **Compensation**

3.1 During the Initial Term, the County shall provide the Vendor with use of the Facilities at an annual rate of \$4,800.00 (Four Thousand Eight Hundred dollars and no cents) payable in 12 monthly installments on the first day of each month.

3.2 The annual rate of compensation shall automatically increase by five percent (5%) on the anniversary of the Effective Date unless otherwise renegotiated.

3.3 The annual rate may, by mutual agreement of the County and the Vendor, be renegotiated annually and executed through amendment to this Agreement.

3.4 In consideration of its providing the Services and of its Rent payment as set forth and described in Section 2.0, the Vendor shall be entitled to retain all revenue that the Vendor derives from its delivering the Services at the Park.

## 4.0 Vendor's Responsibilities

4.1 The Vendor shall be responsible for the professional quality, accuracy, competence, methodology, and the coordination of all Services performed pursuant to this Agreement.

4.2 The County's review, approval, acceptance, or payment for any of the Vendor's Services shall not be construed to: (i) operate as a waiver of any rights the County possesses under this Agreement; or (ii) waive or release any claim or cause of action arising out of the Vendor's performance or nonperformance of this Agreement. The Vendor shall be and will always remain liable to the County in accordance with applicable law for any and all damages to the County caused by the Vendor's negligent or wrongful performance or nonperformance of any of the Services to be furnished under this Agreement.

## 5.0 **Ownership of Documents**

All analyses, reference data, bills, completed reports, or any other form of written instrument or document created or resulting from the Vendor's performance of the Services pursuant to this Agreement shall become the property of the County after payment is made to the Vendor for such instruments or documents.

#### 6.0 **Termination**

6.1 The County or the Vendor may terminate this Agreement, in whole or in part, at any time with sixty (60) days' notice, either for convenience or because of the failure of either party to fulfill its obligations under this Agreement, subject to the cure period provided in Section 26.0, by delivering written notice. Upon receipt of such notice, the Vendor shall:

6.1.1 Immediately discontinue all affected Services unless the notice directs otherwise, and

6.1.2 Deliver to the County all data, reports, summaries, and any and all such other information and materials of whatever type or nature as may have been accumulated by the Vendor in performing this Agreement, whether completed or in process.

6.1.3 The Vendor shall return all County property in good condition, reasonable wear and tear excepted.

6.2 Unless in dispute or subject to the County's right of set-off or other remedy, the Vendor shall be paid for Services actually rendered to the date of termination.

6.3 The rights and remedies of the County provided for in this Section 6 are in addition and supplemental to any and all other rights and remedies provided by law or under this Agreement.

## 7.0 No Contingent Fees

The Vendor warrants that it has not employed or retained any company or person, other than a bona fide employee working solely for the Vendor to solicit or secure this Agreement and that it has not paid or agreed to pay any person, company, corporation, individual or vendor, other than a bona fide employee working solely for the Vendor, any fee, commission, percentage, gift, or other consideration contingent upon or resulting from award of or making of the Agreement. For the breach or violation of this provision, the County shall have the right to terminate the Agreement at its sole discretion, without liability and to deduct from the Agreement price, or otherwise recover, the full amount of such fee, commission, percentage, gift, or consideration.

#### 8.0 Assignment

The Vendor shall not assign, transfer, or encumber this Agreement, or any interest herein, under any circumstances, without obtaining the prior written consent of the County, which consent may be withheld in the County's exercise of its reasonable discretion.

## 9.0 **Professional Associates and Subcontractors**

If the Vendor requires the assistance of any professional associates or subcontractors in connection with its providing the Services the Vendor must obtain the prior express written approval of the County, which the County may withhold in its discretion, before any such professional associate or subcontractor may perform any work for the County. If after obtaining the County's approval the Vendor utilizes any professional associates or subcontractors in the delivery of the Services then the Vendor shall remain solely and fully liable to the County for the performance or nonperformance of all such professional associates and subcontractors. The failure of a professional associate or subcontractor to timely or properly perform any of its obligations to the Vendor shall not relieve the Vendor of its obligations to the County under this Agreement.

#### 10.0 Indemnification of County

Vendor, to the maximum extent permitted by law, shall indemnify, defend (by counsel reasonably acceptable to County) protect and hold the County, and its officers, employees and agents harmless from and against any and all, claims, actions, causes of action, liabilities, penalties, forfeitures, damages, losses, and expenses (including, without limitation, attorneys' fees costs and expenses incurred during negotiation, through litigation and all appeals therefrom) whatsoever including, but not limited, to those pertaining to the death of or injury to any person, or damage to any property, arising out of or resulting from (i) the failure of Vendor to comply with applicable laws, rules or regulations, (ii) the breach by Vendor of its obligations under this Agreement, (iii) any claim for trademark, patent or copyright infringement arising out of the scope of Vendor's performance or nonperformance of this Agreement, or (iv) the negligent acts, errors or omissions, or intentional or willful misconduct, of Vendor, its professional associates, subcontractors, agents, and employees provided, however, that Vendor shall not be obligated to defend or indemnify the County with respect to any such claims or damages arising out of the County's sole negligence.

#### 11.0 Insurance Requirements

11.1 The Vendor shall maintain at all times the following minimum levels of insurance and shall, without in any way altering its liability, obtain, pay for and maintain insurance for the coverage and amounts of coverage not less than those set forth below.

11.1.1 <u>Commercial General Liability.</u> \$4,000,000.00 combined single limit of liability for bodily injuries, death and property damage, and personal injury resulting from any one occurrence, including the following coverages:

Premises and Operations:

Broad Form Commercial General Liability Endorsement to include Blanket Contractual liability (specifically covering, but not limited to, the contractual obligations assumed by the Vendor); Personal Injury (with employment and contractual exclusions deleted); and Broad Form Property Damage coverage.

11.1.2 <u>Comprehensive Automobile Liability Insurance.</u> \$1,000,000.00 combined single limit of liability for bodily injuries, death and property damage resulting from any one occurrence, including all owned, hired and non-owned vehicles.

11.1.3 <u>Workers Compensation</u>. The Vendor required to provide statutory benefits, including those that may be required by any applicable federal statute. Any sole proprietor or partner actively engaged in the construction industry, and any corporate officer of a construction or non-construction industry corporation who elects to be exempt from the provisions of the workers' compensation law must provide either a workers' compensation exemption certificate (construction industry) or a letter stating the exemption status and number of employees (non-construction industry). For non-exempt vendors, Employers Liability in the amount of \$1,000,000.

11.2 The Vendor shall provide the County original Certificates of Insurance satisfactory to the County to evidence such coverage before any work commences.

11.3 Polk County, a political subdivision of the State of Florida, must be named as an additional insured with respect to liability arising from all work being performed for Polk County, for Automobile and General Liability policies of insurance.

11.4 General Liability and Workers' Compensation policies shall contain a waiver of subrogation in favor of Polk County.

11.5 The commercial General Liability Policy shall (by endorsement if necessary) provide contractual liability coverage for the contractual indemnity stated in Section 10, above.

11.6 All insurance coverage shall be written with a company having an A.M. Best rating of at least the "A" category and size category of VIII.

11.7 The Vendor's self-insured retention or deductible per line of coverage shall not exceed \$25,000 without the permission of the County. In the event of any failure by the Vendor to comply with the provisions of this Section 11, the County may, at its option, upon notice to the Vendor suspend Vendor's performance of the Services for cause until there is full compliance. Alternatively, the County may purchase such insurance at the Vendor's expense, provided that the County shall have no obligation to do so and if the County shall do so, the Vendor shall not be relieved of or excused from the obligation to obtain and maintain such insurance amounts and coverage.

#### 12.0 Public Entity Crimes

The Vendor declares and warrants that neither the Vendor nor any of the Vendor's affiliates, as that term is defined in Section 287.133, Florida Statutes, are subject to the restrictions in Section 287.133, Florida Statutes, regarding the commission of a public entity crime. If during the term of this Agreement, the Vendor or any affiliate is convicted of a public entity crime or is otherwise prohibited from performing work for or transacting business with the County pursuant to Section 287.133, Florida Statutes, then the Vendor shall be in material default of this Agreement, and in such case, the County shall have the rights and remedies as provided herein.

#### 13.0 Non-Discrimination

The Vendor warrants and represents that all of its employees are treated equally during employment without regard to race, color, religion, gender, age or national origin.

## 14.0 **Designation of Party Representatives**

14.1 Upon receipt of a request from the Vendor, the County shall designate in writing one or more of its employees who are authorized to act by and on behalf of the County to transmit instructions, receive information and interpret and define the County's policy and decisions with respect to the Services to be provided pursuant to this Agreement.

14.2 The Vendor shall designate or appoint one or more Vendor representatives who are authorized to act on behalf of and to bind the Vendor regarding all matters involving the conduct of its performance pursuant to this Agreement.

## 15.0 All Prior Agreements Superseded

This document incorporates and includes all prior negotiations, correspondence, conversations, agreements or understandings applicable to the matters contained herein and the parties agree that there are no commitments, agreements or understandings concerning the subject matter of this Agreement that are not contained in this document or its designated exhibits. Accordingly, it is agreed that no deviation from the terms hereof shall be predicated upon any prior representations or agreements, whether oral or written.

#### 16.0 Modifications, Amendments or Alterations

No modification, amendment or alteration in the terms or conditions contained herein shall be effective unless agreed to and executed in writing by both parties to this Agreement in a form acceptable to the County.

## 17.0 Independent Contractor

Nothing stated in this Agreement is intended or should be construed in any manner as creating or establishing a relationship of co-partners between the parties, or as constituting the Vendor (including its officers, employees, and agents) as the agent, representative, or employee of the County for any purpose, or in any manner, whatsoever. The Vendor is to be and shall remain forever an independent contractor with respect to all Services performed under this Agreement. The Vendor shall not pledge the County's credit or make the County a guarantor of payment or surety for any contract, debt, obligation, judgment, lien or any form of indebtedness and the Vendor shall have no right to speak for or bind the County in any manner.

#### 18.0 Public Records Law

(a) The Vendor acknowledges the County's obligations under Article I, Section 24, of the Florida Constitution and under Chapter 119, Florida Statutes, to release public records to members of the public upon request and comply in the handling of the materials created under this Agreement. The Vendor further acknowledges that the constitutional and statutory provisions control over the terms of this Agreement. In association with its performance pursuant to this Agreement, the Vendor shall not release or otherwise disclose the content of any documents or information that is specifically exempt from disclosure pursuant to all applicable laws.

(b) Without in any manner limiting the generality of the foregoing, to the extent applicable, the Vendor acknowledges its obligations to comply with Section 119.0701, Florida Statutes, with regard to public records, and shall:

(1) keep and maintain public records required by the County to perform the services required under this Agreement;

(2) upon request from the County's Custodian of Public Records or his/her designee, provide the County with a copy of the requested records or allow the records to be inspected or copied within a reasonable time at a cost that does not exceed the cost provided in Chapter 119, Florida Statutes, or as otherwise provided by law;

(3) ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law for the duration of the term of this Agreement and following completion of this Agreement if the Vendor does not transfer the records to the County; and

(4) upon completion of this Agreement, transfer, at no cost, to the County all public records in possession of the Vendor or keep and maintain public records required by the County to perform the service. If the Vendor transfers all public records to the County upon completion of this Agreement, the Vendor shall destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. If the Vendor keeps and maintains public records upon completion of this Agreement, the Vendor shall meet all applicable requirements for retaining public records. All records stored electronically must be provided to the County, upon request from the County's Custodian of Public Records, in a format that is compatible with the information technology systems of the County.

(c) IF THE VENDOR HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO THE VENDOR'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS AGREEMENT, CONTACT THE COUNTY'S CUSTODIAN OF PUBLIC RECORDS AT:

## **RECORDS MANAGEMENT LIAISON OFFICER**

## POLK COUNTY 330 WEST CHURCH ST. BARTOW, FL 33830 TELEPHONE: (863) 534-7527 EMAIL: RMLO@POLK-COUNTY.NET

#### 19.0 **Compliance with Laws and Regulations**

In providing all Services pursuant to this Agreement, the Vendor shall abide by all statutes, ordinances, rules, and regulations pertaining to or regulating the provisions of such Services, including those now in effect and hereafter adopted. Any violation of said statutes, ordinances, rules, or regulations shall constitute a material breach of this Agreement and shall entitle the County to terminate this Agreement immediately upon delivery of written notice of termination to the Vendor.

#### 20.0 Governing Law and Venue

This Agreement shall be governed in all respects by the laws of the State of Florida and any litigation with respect thereto shall be brought only in the courts of Polk County, Florida or in the United States District Court, Middle District of Florida, located in Hillsborough County, Florida. Each party shall be responsible for its own attorneys' fees and other legal costs and expenses.

#### 21.0 Notices

Whenever either party desires to give notice unto the other, it must be given by written notice, delivered (i) in person, (ii) via registered or certified United States mail, postage prepaid with return receipt requested, or (iii) via nationally recognized overnight delivery service, and addressed to the party for whom it is intended at the place last specified by each party. The place for giving of notice shall remain such until it is changed by written notice delivered in compliance with the provisions of this Section 21. For the present, the parties designate the following as the respective places for giving of notice, to wit:

For County:Parks and Natural Resources Division330 West Church StreetBartow, Florida 33830Attention: Parks and Natural Resources Division Director

For Vendor:	r: Showdown ATV LLC	
	3671 Queens Cove Boulevard	
	Winter Haven, Florida 33880	
	Attention: Casey Reedus and Broderick Oliver	

#### 22.0 Severability

The invalidity, illegality, or unenforceability of any provision of this Agreement, or the occurrence of any event rendering any portion or provision of this Agreement void, shall in no way affect the validity or enforceability of any other portion or provision of the Agreement; any void provision shall be deemed severed from the Agreement and the balance of the Agreement shall be construed and enforced as if the Agreement did not contain the particular portion or provision held to be void. The parties further agree to reform the Agreement to replace any stricken provision with a valid provision that comes as close as possible to the intent of the stricken provision. The provisions of this section shall not prevent the entire Agreement from being void should a provision which is of the essence of the Agreement be determined to be void.

## 23.0 Annual Appropriations

Vendor acknowledges that during any fiscal year the County shall not expend money, incur any liability, or enter into any agreement which by its terms involves the expenditure of money in excess of the amounts budgeted as available for expenditure during such fiscal year. Accordingly, any agreement, verbal or written, the County may make in violation of this fiscal limitation is null and void, and no money may be paid on such agreement. The County may enter into agreements whose duration exceeds one year; however, any such agreement shall be executory only for the value of the services to be rendered which the County agrees to pay as allocated in its annual budget for each succeeding fiscal year. Accordingly, the County's performance and obligation to pay the Vendor under this Agreement is contingent upon annual appropriations being made for that purpose.

## 24.0 Employment Eligibility Verification (E-VERIFY)

A. Unless otherwise defined herein, terms used in this Section which are defined in Section 448.095, Florida Statutes, as may be amended from time to time, shall have the meaning ascribed in said statute.

B. Pursuant to Section 448.095(5), Florida Statutes, the Vendor hereto, and any subcontractor thereof, must register with and use the E-Verify system to verify the work

authorization status of all new employees of the Vendor or subcontractor. The Vendor acknowledges and agrees that (i) the County and the Vendor may not enter into this Agreement, and the Vendor may not enter into any subcontracts hereunder, unless each party to this Agreement, and each party to any subcontracts hereunder, registers with and uses the E-Verify system; and (ii) use of the U.S. Department of Homeland Security's E-Verify System and compliance with all other terms of this Certification and Section 448.095, Fla. Stat., is an express condition of this Agreement, and the County may treat a failure to comply as a material breach of this Agreement.

C. By entering into this Agreement, the Vendor becomes obligated to comply with the provisions of Section 448.095, Fla. Stat., "Employment Eligibility," as amended from time to time. This includes but is not limited to utilization of the E-Verify System to verify the work authorization status of all newly hired employees and requiring all subcontractors to provide an affidavit attesting that the subcontractor does not employ, contract with, or subcontract with, an unauthorized alien. The Vendor shall maintain a copy of such affidavit for the duration of this Agreement. Failure to comply will lead to termination of this Agreement, or if a subcontractor knowingly violates the statute or Section 448.09(1), Fla. Stat., the subcontract must be terminated immediately. If this Agreement is terminated pursuant to Section 448.095, Fla. Stat., such termination is not a breach of contract and may not be considered as such. Any challenge to termination under this provision must be filed in the Tenth Judicial Circuit Court of Florida no later than 20 calendar days after the date of termination. If this Agreement is terminated for a violation of Section 448.095, Fla. Stat., by the Vendor, the Vendor may not be awarded a public contract for a period of 1 year after the date of termination. The Vendor shall be liable for any additional costs incurred by the County as a result of the termination of this Agreement. Nothing in this Section shall be construed to allow intentional discrimination of any class protected by law.

## 25.0 Vendor Representations

25.1 The Vendor hereby represents and warrants the following to the County:

25.1.1 Vendor is a limited liability company that is duly organized and existing in good standing under the laws of the State of Florida with full right and authority to do business within the State of Florida.

25.1.2 Vendor's performance under this Agreement will not violate or breach any contract or agreement to which the Vendor is a party or is otherwise bound, and will not violate any governmental statute, ordinance, rule, or regulation.

25.1.3 Vendor has the full right and authority to enter into this Agreement and to perform its obligations in accordance with its terms.

25.1.4 Vendor now has and will continue to maintain all licenses and approvals required to conduct its business, and that it will at all times conduct its business activities in a reputable manner.

25.1.5 Vendor has no obligation or indebtedness that would impair its ability to fulfill the terms of this Agreement.

25.1.6 Vendor has the personnel and experience necessary to perform all Services in a professional and workmanlike manner.

25.1.7 Vendor shall exercise the same degree of care, skill, and diligence in the performance of the Services as provided by a professional of like experience, knowledge and resources, under similar circumstances.

25.1.8 Vendor shall, at no additional cost to County, re-perform those Services which fail to satisfy the foregoing standard of care or which otherwise fail to meet the requirements of this Agreement.

25.1.9 Each individual executing this Agreement on behalf of the Vendor is authorized to do so.

#### 26.0 Default and Remedy

If the Vendor materially defaults in its obligations under this Agreement and fails to cure the same within fifteen (15) days after the date the Vendor receives written notice of the default from the County, then the County shall have the right to (i) immediately terminate this Agreement by delivering written notice to the Vendor, and (ii) pursue any and all remedies available in law, equity, and under this Agreement. If the County materially defaults in its obligations under this Agreement and fails to cure the same within fifteen (15) days after the date the County receives written notice of the default from the Vendor, then the Vendor shall have the right to immediately terminate this Agreement by delivering written notice to the County. Upon any such termination, the County shall pay the Vendor the full amount due and owing for all Services performed through the date of Agreement termination. 27.0 Limitation of Liability

IN NO EVENT, SHALL THE COUNTY BE LIABLE TO THE VENDOR FOR INDIRECT, INCIDENTAL, CONSEQUENTIAL, SPECIAL, EXEMPLARY, OR PUNITIVE DAMAGES OF ANY KIND OR NATURE, INCLUDING LOSS OF PROFIT, WHETHER FORESEEABLE OR NOT, ARISING OUT OF OR RESULTING FROM THE NONPERFORMANCE OR BREACH OF THIS CONTRACT BY THE COUNTY WHETHER BASED IN CONTRACT, COMMON LAW, WARRANTY, TORT, STRICT LIABILITY, CONTRIBUTION, INDEMNITY OR OTHERWISE.

#### 28.0 Waiver

A waiver by either County or Vendor of any breach of this Agreement shall not be binding upon the waiving party unless such waiver is in writing. In the event of a written waiver, such a waiver shall not affect the waiving party's rights with respect to any other or further breach of this Agreement. The making or acceptance of a payment by either party with the knowledge of the other party's existing default or breach of the Agreement shall not waive such default or breach, or any subsequent default or breach of this Agreement, and shall not be construed as doing so.

#### 29.0 Attorneys' Fees and Costs

Each party shall be responsible for its own legal and attorneys' fees, costs and expenses incurred in connection with any dispute or any litigation arising out of, or relating to this Agreement, including attorneys' fees, costs, and expenses incurred for any appellate or bankruptcy proceedings.

#### 30.0 Force Majeure

Either party hereunder may be temporarily excused from performance if an Event of Force Majeure directly or indirectly causes its nonperformance. An "Event of Force Majeure" is defined as any event which results in the prevention or delay of performance by a party of its obligations under this Agreement and which is beyond the reasonable control of the nonperforming party. It includes, but is not limited to fire, flood, earthquakes, storms, lightning, epidemic, war, riot, civil disturbance, sabotage, and governmental actions. Neither party shall be excused from performance if non-performance is due to forces which are reasonably preventable, removable, or remediable and which the non-performing party could have, with the exercise of reasonable diligence, prevented, removed, or remedied prior to, during, or immediately after their occurrence. Within five (5) days after the occurrence of an Event of Force Majeure, the non-performing party shall

deliver written notice to the other party describing the event in reasonably sufficient detail, along with proof of how the event has precluded the non-performing party from performing its obligations hereunder, and a good faith estimate as to the anticipated duration of the delay and the means and methods for correcting the delay. The non-performing party's obligations, so far as those obligations are affected by the Event of Force Majeure, shall be temporarily suspended during, but no longer than, the continuance of the Event of Force Majeure and for a reasonable time thereafter as may be required for the non-performing party to return to normal business operations. If excused from performing any obligations under this Agreement due to the occurrence of an Event of Force Majeure, the non-performing party shall promptly, diligently, and in good faith take all reasonable action required for it to be able to commence or resume performing party shall keep the other party duly notified of all such actions required for it to be able to commence.

#### 31.0 Key Personnel

The Vendor shall notify the County if any of the Vendor's Key Personnel (as defined, below) change during the Term of the Agreement. To the extent possible, the Vendor shall notify the County at least ten (10) days prior to any proposed change in its Key Personnel. At the County's request the Vendor shall remove without consequence to the County any of the Vendor's contractors, sub-contractors, sub-vendors, agents or employees and replace the same with an appropriate substitute having the required skill and experience necessary to perform the Services. The County shall have the right to reject the Vendor's proposed changes in Key Personnel. The following individuals shall be considered "Key Personnel:"

## Name: Casey Reedus

## Name: Broderick Oliver

## 32.0 Scrutinized Companies and Business Operations Certification; Termination.

#### A. <u>Certification(s)</u>.

(i) By its execution of this Agreement, the Vendor hereby certifies to the County that the Vendor is not on the Scrutinized Companies that Boycott Israel List, created pursuant to Section 215.4725, Florida Statutes, nor is the Vendor engaged in a boycott of Israel, nor was the Vendor on such List or engaged in such a boycott at the time it

submitted its bid, proposal, quote, or other form of offer, as applicable, to the County with respect to this Agreement.

(ii) Additionally, if the value of the goods or services acquired under this Agreement are greater than or equal to One Million Dollars (\$1,000,000), then the Vendor further certifies to the County as follows:

(a) the Vendor is not on the Scrutinized Companies with Activities in Sudan List, created pursuant to Section 215.473, Florida Statutes; and

(b) the Vendor is not on the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, created pursuant to Section 215.473, Florida Statutes; and

(c) the Vendor is not engaged in business operations (as that term is defined in Florida Statutes, Section 287.135) in Cuba or Syria; and

(d) the Vendor was not on any of the Lists referenced in this subsection A(ii), nor engaged in business operations in Cuba or Syria when it submitted its proposal to the County concerning the subject of this Agreement.

(iii) The Vendor hereby acknowledges that it is fully aware of the penalties that may be imposed upon the Vendor for submitting a false certification to the County regarding the foregoing matters.

B. <u>Termination</u>. In addition to any other termination rights stated herein, the County may immediately terminate this Agreement upon the occurrence of any of the following events:

(i) The Vendor is found to have submitted a false certification to the County with respect to any of the matters set forth in subsection A(i) above, or the Vendor is found to have been placed on the Scrutinized Companies that Boycott Israel List or is engaged in a boycott of Israel.

(ii) The Vendor is found to have submitted a false certification to the County with respect to any of the matters set forth in subsection A(ii) above, or the Vendor is found to have been placed on the Scrutinized Companies with Activities in Sudan List, or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or has been engaged in business operations in Cuba or Syria, and the value of the goods or services acquired under this Agreement are greater than or equal to One Million Dollars (\$1,000,000).

## 33. No Construction Against Drafter

The Parties acknowledge that this Agreement and all the terms and conditions contained herein have been fully reviewed and negotiated by the Parties. Accordingly, any rule of construction to the effect that ambiguities are to be resolved against the drafting party shall not apply in interpreting this Agreement.

## 34. Unauthorized Alien(s)

The Vendor shall not employ or utilize unauthorized aliens in the performance of the Services provided pursuant to this Agreement. The County shall consider the employment or utilization of unauthorized aliens a violation of Section 274A(e) of the Immigration and Naturalization Act (8 U.S.C. 1324a) and a cause for the County's unilateral termination of this Agreement. When delivering executed counterparts of this Agreement to the County, the Vendor shall also deliver a completed and executed counterpart of the attached "AFFIDAVIT CERTIFICATION IMMIGRATION LAWS" form.

## (THE REMAINDER OF THE PAGE IS LEFT INTENTIONALLY BLANK; THE AGREEMENT CONTINUES ON THE FOLLOWING PAGE WITH THE PARTIES SIGNATURES.)

IN WITNESS WIJEREOF, the parties hereto have executed this Agreement as of the Effective Date.

ATTEST:

STACY M. BUTTERFIELD CLERK OF THE BOARD **Polk County**, a political subdivision of the State of Florida

T.R. Wilson, Chairman

Board of County Commissioners

By:

Deputy Clerk

By:

Date Signed by County

Reviewed as to form and legal sufficiency:

Noah Mulan 3/21/2025

County Attorney's Office

## ATTEST:

By:

PRINT NAME

UNOF TITLE

Date: 5425

SEAL

Showdown ATV LLC, a Florida limited liability company

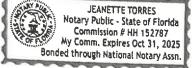
June By: B.(

Broderick Ollier PRINT NAME

Owner

TITLE

ACKNOWLEDGEMENT OF VENDOR IF A LIMITED LIABILITY COMPANY
STATE OF FLORIda County OF POLK
The foregoing instruments was acknowledged before me by means of physical presence or online
notarization this 4/30/25 (Date) by Brederich Oliver (Name of other or agent)
as Owner (title of officer or agent) of the Company on behalf of the Company,
pursuant to the powers conferred upon him/her by the Company. He/she personally appeared before me at
the time of notarization, and is personally known to me or has produced
as identification and did certify to have knowledge of the matters stated in the foregoing instrument and
certified the same to be true in all respects. Subscribed and sworn to (or affirmed) before me this
4-30-25 (Date) Jenne HA Jours (Official Notary Signature and Notary
<u>4-30-25</u> (Datc) <u>feaneth</u> Jours (Official Notary Signature and Notary Seal) (Name of Notary typed, printed or stamped)
Commission Number HH 152787 Commission Expiration Date 10-31-25
JEANETTE TORRES



## AFFIDAVIT CERTIFICATION IMMIGRATION LAWS

SOLICITATION NO .: RFP 24-549, ATV Rental at Bone Valley

POLK COUNTY WILL NOT INTENTIONALLY AWARD COUNTY CONTRACTS TO ANY VENDOR WHO KNOWINGLY EMPLOYS UNAUTHORIZED ALIEN WORKERS, CONSTITUTING A VIOLATION OF THE EMPLOYMENT PROVISIONS CONTAINED IN 8 U.S.C. SECTION 1324 a(e) {SECTION 274A(c) OF THE IMMIGRATION AND NATIONALITY ACT ("INA").

POLK COUNTY MAY CONSIDER THE EMPLOYMENT BY ANY VENDOR OF UNAUTHORIZED ALIENS A VIOLATION OF SECTION 274A(c) OF THE INA. SUCH VIOLATION BY THE RECIPIENT OF THE EMPLOYMENT PROVISIONS CONTAINED IN SECTION 274A(c) OF THE INA SHALL BE GROUNDS FOR UNILATERAL CANCELLATION OF THE CONTRACT BY POLK COUNTY.

PROPOSER ATTESTS THAT THEY ARE FULLY COMPLIANT WITH ALL APPLICABLE IMMIGRATION LAWS (SPECIFICALLY TO THE 1986 IMMIGRATION ACT AND SUBSEQUENT AMENDMENTS).

Company Name: Show down ATY LLC	
Signature: Balum	
Title: <u>Owner</u>	
Date: 130/25	
State of: Florida	
County of: <u>county</u>	
The foregoing instrument was acknowledged before me by means of physical presence or online	2
notarization, this 30th day of April, 2025, by Broderick, Ollicer (name) as	
Owner (title of officer) of Showderwy ATY (entity name), on behalf of	he
company, who is personally known to me or in has producedas	
identification.	
Notary Public Signature: Jeaneth Jam.	
Printed Name of Notary Public: Jeanette Torres	
Notary Commission Number and Expiration: HH 152 782/10-31-2025	
(AFFIX NOTARY SEAL)	
JEANETTE TORRES Notary Public - State of Florida Commission # HH 152787 My Comm. Expires Oct 31, 2025 Bonded through National Notary Assn.	

## Affidavit Regarding the Use of Coercion for Labor or Services

In compliance with Section 787.06(13), Florida Statutes, this attestation must be completed by an officer or representative of a nongovernmental entity that is executing, renewing, or extending a contract with Polk County, a political subdivision of the State of Florida.

The undersigned, on behalf of the entity listed below (the "Nongovernmental Entity"), hereby attests under penalty of perjury as follows:

- 1. I am over the age of 18 and I have personal knowledge of the matters set forth herein.
- 2. I currently serve as an officer or representative of the Nongovernmental Entity.
- 3. The Nongovernmental Entity does **not** use <u>coercion</u> for <u>labor</u> or <u>services</u>, as those underlined terms are defined in Section 787.06, Florida Statutes.
- 4. This declaration is made pursuant to Section 92.525, Fla. Stat. and Section 787.06, Fla. Stat. I understand that making a false statement in this declaration may subject me to criminal penalties.

Under penalties of perjury, I <u>Broderick</u> Oliver (Signatory Name and Title), declare that I have read the foregoing Affidavit Regarding the Use of Coercion for Labor and Services and that the facts stated in it are true.

Further Affiant sayeth naught.

Showdown Atu NONGOVERNMENTAL ENTITY

B. Olim SIGNATURE

Broderick Oliver PRINT NAME

TITLE

<u>Ч/30/25</u> DATE

## **EXHIBIT "A"**

# RFP #24-549, to include all attachments and addenda, and the Vendor's responsive proposal

## EXHIBIT "A"

## **RFP NOTICE**

Polk County, a political subdivision of the State of Florida, requests the submittal of proposals from vendors that are interested in providing all types of All Terrain Vehicle (ATV) rentals at Bone Valley ATV Park as described herein. Sealed proposals must be received in the Procurement Division, prior to the due date and time listed below.

RFP Number and Title: 24-549, ATV Rental at Bone Valley

**Description:** Provide all supervision, labor, equipment, and supplies to provide all types of ATV rentals at Bone Valley ATV Park.

Receiving Period: Prior to 2:00 p.m., Wednesday, September 18, 2024

**Bid Opening:** Wednesday, September 18, 2024, at 2:00 p.m. or as soon as possible thereafter.

This form is for RFP registration only. Please scroll down for additional information.

**Special Instructions:** A **MANDATORY** pre-proposal meeting will be held Friday, August 30, 2024, 2:00 p.m. at Bone Valley ATV Park, located at 10427 County Road 630 W., Mulberry, FL. An authorized representative or agent of the Proposer must be present at this meeting in person as evidenced by their signature on the meeting's signin sheet, or the Proposer's Proposal will be considered non-responsive. A **MANDATORY** site visit will immediately follow. An authorized representative or agent of the Proposer must be present at the site visit as evidenced by their signature on the meeting's sign-in sheet, or the Proposers Proposal will be considered non-responsive.

Questions regarding this RFP must be in writing and must be sent to Brad Howard, Senior Procurement Analyst, via email at bradhoward@polk-county.net or via fax at (863) 534-6789. All questions must be received by 4:00 p.m. on Monday, September 9, 2024.

## **RFP REGISTRATION**

You must register using this form to receive notice of any addenda to these documents. Please fax the completed form to the Procurement Division as soon as possible. It is the vendor's responsibility to verify if addenda have been issued.

RFP Number: 24-549

RFP Title: ATV Rental at Bone Valley

This form is for bid registration only. Please scroll down for additional information,

Carefully complete this form and return it to the Procurement Division via e-mail to procurement@polk-county.net or fax (863) 534-6789. You must submit one form for each solicitation that you are registering for.

Company Name:	
Contact Name:	
Email:	

## **PROPOSAL SUBMITTAL INSTRUCTIONS**

Proposers must submit their proposal prior to 2:00 p.m. on the receiving date. Proposals must be submitted in a "sealed" parcel or electronically through Polk County's secure website, Kiteworks. Proposals will be publicly opened at 2:00 p.m. on the receiving date.

## Sealed Parcel Submittal:

If you are submitting a sealed parcel proposal submit one (1) original marked ORIGINAL and five (5) copies marked COPY of the proposal in a sealed parcel to the Procurement Division. The parcel should be labeled "RFP #24-549, ATV Rental at Bone Valley" and marked with the proposer's name and address. The Proposals may be mailed or delivered to:

## Polk County Procurement Division

## 330 West Church Street, Room 150

## Bartow, FL 33830

To assist with labeling the sealed parcel, please cut along the outer border and affix this label. Be sure to include the name of the company submitting the proposal where requested.

Sealed Proposal. DO NOT OPEN	
RFP Number	24-549
RFP Title	ATV Rental at Bone Valley
Due Date/Time:	September 18, 2024, prior to 2:00 pm
Submitted by:	
Deliver To:	Polk County Procurement Division
	330 West Church Street, Room 150
	Bartow, Florida 33830

Proposals may be mailed, express mailed or hand delivered. It is the Proposers responsibility to ensure their package is delivered to the Procurement Division prior to 2:00 p.m. on the Receiving date and time referenced above. Proposals delivered at 2:00 p.m. or later will not be accepted.

## Electronic Proposals Submittal:

All prospective Proposers that are interested in submitting their proposals electronically can do so via the County's secure electronic submittal website, Kiteworks. Proposers must email <u>bradhoward@polk-county.net</u> at least 48 hours prior to opening to receive a link to upload their submittal. Please only upload your documents as a PDF or Excel file for the Cost Tab, if applicable. Please use the name convention of your files as follow:

"RFP 24-549 Tab 1" "RFP 24-549 Tab 2" "RFP 24-549 Tab 3" "RFP 24-549 Tab 4" "RFP 24-549 Tab 5"

For more instructions, a video tutorial has been produced to further explain the electronic solicitation submittal process. It can be found by clicking here for RFP Submittals: <u>https://youtu.be/vkn\_7AHgioE</u>. If you need assistance accessing this website due to ADA or any other reason, please email Brad Howard at <u>bradhoward@polk-county.net</u>.

Procurement recommends that Proposers submitting electronically double check the documents submitted into Kiteworks to ensure all requested tab information has been uploaded. Failure to upload the requested tab information may result in the proposal being deemed nonresponsive.

## POLK COUNTY

## **Procurement Division**

## Fran McAskill

## **Procurement Director**

## **REQUEST FOR PROPOSAL 24-549, ATV Rental at Bone Valley**

Sealed proposals will be received in the Procurement Division, Wednesday, September 18, 2024, prior to 2:00 p.m.

Attached are important instructions and specifications regarding responses to this Request for Proposal (the "RFP"). The failure of a responding proposer (a "Proposer") to follow these instructions could result in Proposer disqualification from consideration for a contract to be awarded pursuant to this RFP.

This document is issued by Polk County (the "County") which is the sole distributor of this RFP and all addenda and changes to the RFP documents. The County shall record its responses to inquiries and provide any supplemental instructions or additional documents pertaining to this RFP in the form of written addenda to the RFP. The County shall post all such addenda, together with any other information pertaining to this RFP, on the County's website at <a href="https://www.polk-">https://www.polk-</a>

<u>county.net/business/procurement/</u>. It is the sole responsibility of each Proposer to review the website prior to submitting a responsive proposal (a "Proposal") to this RFP to ensure that that the Proposer has obtained all available instructions, addenda, changes, supporting documents, and any other information pertaining to this RFP.

The County is not responsible for any solicitations issued through subscriber, publications, or other sources not connected with the County and the Proposer should not rely on such sources for information regarding the RFP solicitation.

Questions regarding this RFP must be in writing and must be sent to Brad Howard, Senior Procurement Analyst, via email at Brad Howard or via fax at (863) 534-6789. All **questions must be received by 4:00 p.m. on Monday, September 9, 2024.** 

Proposers and any prospective proposers shall not contact, communicate with or discuss any matter relating in any way to this RFP with any member of the Polk County Board of County Commissioners or any employee of Polk County other than the County Procurement Director or the individual designated above. This prohibition begins with the issuance of the Request for Proposal and ends upon execution of the final contract. Any such communication initiated by a Proposer or prospective proposer shall be grounds for disqualifying the offender from consideration for a contract to be awarded pursuant to this RFP and for contracts to be awarded pursuant to RFPs or Requests for Bid that the County may issue in the future. A Proposer's responsive Proposal to this RFP may be mailed, express mailed, or hand delivered to:

Polk County Procurement Division 330 West Church Street, Room 150 Bartow, Florida 33830 (863)534-6757

## Introduction/Background

Polk County, a political subdivision of the state of Florida has operated Bone Valley ATV Park for three (3) years. The facility is a 200-acre park on the south side that includes trails, a track, two hill climb area and training areas and 300-acre park on the north side that includes motocross track and additional trails. The County will continue development of the north side over the next several years. The County has had a successful partnership with Revolution Off Road Experience, LLC for the past three (3) years, however the contract has since expired.

Polk County Parks and Recreation is seeking submittals from vendors interested in continuing to provide ATV rentals for Bone Valley ATV Park.

It is the intent of the County to enter into an agreement with one firm.

## **Scope of Services**

Vendors will provide ATV rentals during the operational hours of Bone Valley ATV Park. The park currently operates Friday thru Monday from 8:00 a.m. to 5:00 p.m. Vendors must have a minimum of eight (8) vehicles, that can be of any make or model, for rent along with an attendant that is 18 years old or older, to be always present on-site at the park. Attendant will be responsible for vendor's clients while on Bone Valley ATV Park property. ATV's may include motorcycles, four-wheelers, and side-by-sides. Vendors will be supplied with a location to meet their clients and conduct business. A site for a Conex storage box (40'x8') will also be available for vendors within 200 yards of the main building.

Polk County will award to one (1) vendor to provide rental services based on qualifications, inventory submitted and business plan. Vendor fees will be considered as a part of the business plan. Monthly vendor fees (if applicable) will be collected upon approval and due on the same date in subsequent months prior to services being performed. Checks are to be made out to Polk County Board of County Commissioners. Park entrance fees are not associated with vehicle rental fees and will be collected separately by the County. There is no gas on property, other than what patrons bring with them. Vendors would be able to bring canned gas with them.

The County shall request the services on an as-needed basis. There is no guarantee that any or all the services described in the agreement will be assigned during the term of the agreement. Further, the Proposer is providing these services on a nonexclusive basis. The County, at its option, may elect to have any of the services set forth herein performed by other proposers or County staff.

## AGREEMENT

The term of this agreement will be for approximately 5 years. The Actual term will be negotiated as part of Elevation Level 4, Contract Negotiations.

## SUBMITTAL

Submittals should not contain information in excess of that requested, must be concise, and must specifically address the issues of this RFP. The responses should be in the same order as the selection and evaluation procedures. Proposals are to be printed double-sided. Unnecessarily elaborate brochures or other presentations beyond those sufficient to present a complete and effective submittal to this solicitation are not desired and may be construed as an indication of the proposer's lack of cost consciousness. Elaborate artwork, expensive visual aids, and other presentation aids are neither necessary nor desired, unless specifically requested. The proposal submittals should be contained within a three (3) ring binder (original and each copy in separate binders). Each submittal should contain:

## Tab 1, Introduction Letter

Introduction letter describing your firm, experience, number of years in business, contact name, company address, phone number and email address of contact person. (One page, single or double sided)

## Tab 2, Experience and Expertise (40 Points)

- Provide your firm's organization structure.
- Provide a resume for the project manager and all key personnel that will be involved in providing the services as outlined in the scope of work. (1 page single or double sided for each resume)
- Describe any additional experience within the ATV industry operations, and maintenance, to include any recreational vehicle experience or other rental experience as it relates to the scope of work.

- Provide a minimum of two (2) and a maximum of five (5) projects that demonstrates your firm's experience with rental of recreational vehicles for similar scope of work services in the past four (4) years as the prime vendor. For each project identified please include (2 pages for each project, single or doubled sided):
  - Client name
  - Contact person
  - Contact's phone number and email address
  - Cost of the services
  - Start and end date of project.
  - Brief description of the services provided.

## Tab 3, Approach to Project (50 points)

• Provide a short narrative project approach outlining how you propose to provide ATV rental services, including types and quantities of vehicles for rent. Also, include how your firm will handle equipment breakdowns as well as client injury as a result of operating your equipment. Ensure that the business plan includes proposals for vehicle rental rates and the park needs.

## Tab 4, Cost

Describe proposed compensation to the County and any other additional values that may be provided to the County or patrons of the park; please provide the total allinclusive compensation to the County. If during Elevation Level 4, Contract negotiations, it is determined that additional services are needed, the cost amount submitted may also be negotiated.

## Tab 5, Surveys of Past Performance (10 Points)

- Provide reference surveys from past clients for the projects identified under Tab 2.
- Completed surveys. (See Exhibit 1) Procurement will take the average of all surveys and score as follows:
  - Average Score between 9-10 (10 Points)
  - Average Score between 7-8 (8 Points)
  - o Average Score between 5-6 (6 Points)
  - Average Score between 3-4 (4 Points)

- Average Score between 1-2 (2 Points)
- Average Score of 0 (0 Points)

## **EVALUATION CRITERIA AND SELECTION PROCESS**

Proposals will be evaluated in accordance with this section and all applicable County procurement policies and procedures.

The County shall appoint a selection committee (the "Selection Committee") that will be responsible for evaluating and scoring/ranking the Proposals in accordance with this Section.

The County will use a competitive selection process based on the Elevation Levels described in this Section. At Elevation Levels 2 and 3, the Selection Committee will score and/or rank the Proposals as applicable.

Selection of a final Proposal will be based upon the following steps and factors:

## **Elevation Level 1 (Procurement Requirements Assessment)**

The County Procurement Division shall review all Proposals for conformance with RFP guidelines and detailed submittal requirements. At the County's discretion, non-conforming Proposals may be eliminated from further consideration and conforming Proposals shall be elevated to Elevation Level 2.

Procurement will distribute Proposals and evaluation criteria to the Selection Committee.

The Selection Committee may convene to review questions that arise during individual member review of submitted Proposals before Elevation Level 2 to allow for questions, clarifications, explanations, or other discussion to be held before the review of Proposals is completed.

## **Elevation Level 2 (Selection Committee Evaluation)**

Procurement shall score each Proposal on the following evaluation criteria:

<u>Surveys of Past Performance (Tab 5) - 10 points</u>
 Subtotal Points - 10 Points

by the process stated under each corresponding Tab description.

Each Selection Committee member shall score each Proposal on the following evaluation criteria:

- Experience and Expertise (Tap 2) 40 points
- Approach and Methodology (Tab 3) 50 points
   Subtotal Points 90 points

by the following process:

Each Selection Committee member shall determine which of the following descriptions applies to each of the foregoing evaluation criteria:

**EXCELLENT (1.0):** Of the highest or finest quality; exceptional; superior; superb; exquisite; peerless. The Proposer provided information for a given criteria that satisfied the requirements and described specifically how and what will be accomplished in such a manner that exhibited an exceptional and superior degree of understanding, skill, and competency, both qualitatively and quantitatively. The facts included in the narrative (including all supporting documentation, diagrams, drawings, charts, and schedules, etc.) demonstrate the Proposer's ability to perform and deliver far beyond expectation. **VERY GOOD (0.8):** To a high degree; better than or above competent and/or skillful. The Proposer provided information for a given criteria that satisfied the requirements and described specifically how and what will be accomplished in such a manner that exhibited a very high degree of understanding, skill, and competency, both qualitatively and quantitatively. The facts included in the narrative (including all supporting documentation, diagrams, drawings, skill, and competency, both qualitatively and quantitatively. The facts included in the narrative (including all supporting documentation, diagrams, drawings, charts, and schedules, etc.) demonstrate the

Proposer's ability to perform and deliver beyond expectation.

**GOOD (0.6):** Having positive or desirable qualities; competent; skilled; above average. The Proposer provided information for a given criteria that satisfied the requirements and described specifically how and what will be accomplished in such a manner that exhibited a skillful and above-average degree of understanding, skill, and competency, both qualitatively and quantitatively. The facts included in the narrative (including all supporting documentation, diagrams, drawings, charts, and schedules, etc.) demonstrate the Proposer's ability to perform and deliver at the expected level. **FAIR (0.4):** Average; moderate; mediocre; adequate; sufficient; satisfactory; standard. The Proposer provided information for a given criteria that satisfied the requirements and described sufficiently how and what will be accomplished in a manner that exhibited an adequate and average degree of understanding, skill, and competency, both qualitatively and quantitatively. The facts included in the narrative (including all supporting documentation, diagrams, drawings, charts, and schedules, etc.) demonstrate the Proposer's ability to perform and deliver at a level slightly below expectation.

**POOR (0.2):** Inadequate; lacking; inferior in quality; of little or less merit; substandard; marginal.

The Proposer provided information for a given criteria that did not satisfy the requirements and described in an inadequate manner how and what will be accomplished. The information provided simply reiterated a requirement, contained inaccurate statements or references, lacked adequate information, or was of inferior quality. The facts included in the narrative (including all supporting documentation, diagrams, drawings, charts, and schedules, etc.) demonstrate the Proposer's ability to perform and deliver at a substandard and inferior level.

## UNACCEPTABLE (0.0):

The Proposer failed to provide any information for a given criteria, provided information that could not be understood, or did not provide the information for a given category as requested.

After a Selection Committee member has determined the description applicable for each evaluation criterion, the total points available for such criterion shall be multiplied by the factor associated with the applicable description to produce the number of points allocated for that evaluation criterion. For example, a Selection Committee member classifies the "Experience and Expertise" criterion (which shall be worth 25 points for the purpose of this example) as "Very Good" (which is a description factor multiplier of 0.8). The points that Selection Committee member allocated for that evaluation criterion would be 20, calculated as follows: 25 available points x 0.8 applicable description factor multiplier = 20 points.

A Selection Committee member's total score for each Proposal shall equal the sum of the total points allocated for each evaluation criteria.

When all Selection Committee members have completed their proposal evaluations, the individual Selection Committee member's total scores for each Proposal will be added together to produce a final score for each Proposal.

Procurement will confirm the calculations for the final score for each Proposal. Then, Procurement shall publish a rank-ordered listing of the Proposals to the Selection Committee with the Proposal receiving the highest point as the highest-ranked Proposal.

If the Selection Committee decides to interview Proposers based on the final scores, then at a minimum the Selection Committee shall elevate the two highest-ranked Proposers to Elevation Level 3 for interviews. If the Selection Committee decides not to interview Proposers, they will collectively decide if they would like to recommend the Board, or if applicable the County Manager authorize staff to enter into Contract Negotiations with all Proposers, starting with the highest scoring Proposer. After Board or County Manager approval, as applicable, to authorize staff to negotiate a contract, the Proposers will then be elevated to Elevation Level 4 for contract negotiations.

The determination of whether the County Manager may authorize negotiations, without further approval of the Board, is contingent upon whether the anticipated cost of the agreement exceeds \$100,000. The County Manager may authorize contract negotiations for contracts which are not anticipated to exceed \$100,000 in total. **Elevation Level 3 (Proposer Interviews)** 

The Selection Committee shall conduct interviews of the Proposers that it has elevated from Elevation Level 2 to Elevation Level 3. During an interview, elevated Proposers shall make a presentation describing the key elements of their Proposal and/or address any specific topics the Selection Committee may determine necessary. The Selection Committee members will have an opportunity to inquire about any aspect of the RFP and the Proposer's Proposal. After all elevated Proposer interviews, each Selection Committee member shall evaluate each Proposer with emphasis on the following:

Proposer interview and presentation focusing on the key elements of their presentation and answers to questions of the Selection Committee. After the interviews, each Selection Committee member will individually rank the Proposers in numerical order beginning at number 1 for the highest-ranked Proposer. Procurement shall receive and compile each Selection Committee member's ranking of each Proposer, and then publish a rank-ordered listing of Proposers to the Selection Committee, based on the combined average rankings given each Proposer. The Selection Committee members will then collectively decide if they would like to recommend the Board, or if applicable the County manager, authorize staff to enter into Contract Negotiations with all Proposers elevated to Proposer Interviews, starting with the highest-ranked Proposer. After Board or County Manager approval, as applicable, to authorize staff to negotiate a contract, the highest-ranked Proposer will then be elevated to Elevation Level 4, Contract Negotiations.

The determination of whether the County Manager may authorize negotiations, without further approval of the Board, is contingent upon whether the anticipated cost of the agreement exceeds \$100,000. The County Manager may authorize contract negotiations for contracts which are not anticipated to exceed \$100,000 in total.

#### **Elevation Level 4 (Contract Negotiations)**

If a Proposer is elevated to this level, the User division, with the assistance of the Procurement and the County Attorney's Office, shall negotiate an Agreement with the elevated Proposer.

If after negotiating for a reasonable time period the parties cannot agree on a contract, the County shall, in its sole discretion, terminate further contract negotiations with that Proposer. Procurement shall notify the Selection Committee that contract negotiations with the elevated Proposer have terminated. The Selection Committee shall then determine whether to enter into contract negotiations with the next-highest-ranked Proposer, and so on. If the Selection Committee decides not to recommend contract negotiations with the next-highest-ranked Proposer, and so on, or if the County determines there is no other Proposer with whom the County can successfully negotiate a contract, then the RFP Selection Process shall terminate.

After contract negotiations with a Proposer are successfully completed pursuant to Elevation Level 4, the Selection Committee shall recommend to the Board of County

Commissioners or County Manager, as applicable, that it selects such Proposer to provide the services as outlined in the Agreement. The Board of County Commissioners or County Manager, as applicable, shall make the final decision whether the County shall enter into an Agreement with a Proposer.

The determination of whether the County Manager may execute a contract, without further Board approval, is contingent upon whether the cost of the agreement exceeds \$100,000. The County Manager may execute contracts that do not exceed \$100,000 in total.

#### **GENERAL CONDITIONS**

#### **BID OPENING**

Proposers may attend the Bid Opening in person or via conference call by dialing (646) 558-8656 and enter Meeting ID: 327 647 2818. A listing of all proposers will be posted to Procurement's website as soon as possible after bid opening.

#### COMMUNICATIONS

After the issuance of any Request for Proposal, prospective proposers shall not contact, communicate with or discuss any matter relating in any way to the Request for Proposal with the Board of County Commissioners, the County Manager, or any employee of Polk County other than the Procurement Director or as directed in the cover page of the Request for Proposal. This prohibition begins with the issuance of any Request for Proposal and ends upon execution of the final contract. Such communications initiated by a proposer shall be grounds for disqualifying the offending proposer from consideration for award of the proposal and/or any future proposal.

#### INSURANCE REQUIREMENTS

The selected Vendor, if any, shall maintain, at all times, in force during the contract period the insurance described below as specified with an insurer licensed to do business in the State of Florida; rated "A VIII" or better by A.M. Best Rating Company for Class VIII financial size category. The firm's self-insured retention or deductible per line of coverage shall not exceed \$25,000 without the permission of the County. In the event of any failure by the firm to comply with the provisions; the County may, at its option, on notice to the firm suspend the project for cause until there is full compliance. Alternatively, the County may purchase such insurance at the firm's expense, provided that the County shall have no obligation to do so and if the County shall do so, the firm shall not be relieved of or excused from the obligation to obtain and maintain such insurance amounts and coverages.

 Commercial General Liability Insurance \$5,000,000 combined single limit of liability for bodily injuries, death, and property damage, and personal injury resulting from any one occurrence, including the following coverages: Premises and Operations: Broad Form Commercial General Liability Endorsement to include blanket contractual liability (specifically covering, but not limited to, the contractual obligations assumed by the Firm); Personal Injury (with employment and contractual exclusions deleted) and Broad Form Property Damage coverages; Independent Vendors.

- Comprehensive Automobile Liability Insurance \$1,000,000; combined single limit of liability for bodily injuries, death and property damage resulting from any one occurrence, including all owned, hired and non-owned vehicles.
- Workers' Compensation Insurance is required to provide statutory benefits, including those that may be required by any applicable federal statute. Any sole proprietor or partner actively engaged in the construction industry, and any corporate officer of a construction or non-construction industry corporation who elects to be exempt from the provisions of the workers' compensation law must provide either a workers' compensation exemption certificate (construction industry) or a letter stating the exemption status and number of employees (nonconstruction industry). For non-exempt vendors, Employers Liability in the amount of \$1,000,000.

Polk County, a political subdivision of the State of Florida, must be named as an additional insured with respect to liability arising from all work being performed for Polk County, for Automobile and General Liability policies of insurance.

The certificate holder must be Polk County, a political subdivision of the State of Florida, 330 W Church St, Rm 150, Bartow, Florida 33830.

The general liability and worker's compensation policies shall contain a waiver of subrogation in favor of Polk County.

An original certificate of insurance must be on file in the Procurement Division before a purchase order will be issued.

#### INDEMNIFICATION

Proposer, to the extent permitted by law, shall indemnify, defend (by counsel reasonably acceptable to County), protect and hold the County, and its officers, employees and agents, harmless from and against any and all, claims, actions, causes

of action, liabilities, penalties, forfeitures, damages, losses, and expenses whatsoever (including, without limitation, attorneys' fees, costs, and expenses incurred during negotiation, through litigation and all appeals therefrom) including, without limitation, those pertaining to the death of or injury to any person, or damage to any property, arising out of or resulting from (i) the failure of Proposer to comply with applicable laws, rules or regulations, (ii) the breach by Proposer of its obligations under any Agreement with the County entered into pursuant to this solicitation, (iii) any claim for trademark, patent, or copyright infringement arising out of the scope of Proposer's performance or nonperformance of the Agreement, or (iv) the negligent acts, errors or omissions, or intentional or willful misconduct, of Proposer, its professional associates, subcontractors, agents, and employees; provided, however, that Proposer shall not be obligated to defend or indemnify the County with respect to any such claims or damages arising out of the County's sole negligence. The obligations imposed by this Section shall survive the expiration or earlier termination of the Agreement.

#### PUBLIC ENTITY CRIMES STATEMENT

The Proposer declares and warrants that neither the Proposer nor any of the Proposer's affiliates, as that term is defined in Section 287.133, Florida Statutes, are subject to the restrictions in Section 287.133, Florida Statutes, regarding the commission of a public entity crime. If during the term of this Agreement, the Proposer or any affiliate is convicted of a public entity crime or is otherwise prohibited from performing work for or transacting business with the County pursuant to Section 287.133, Florida Statutes, then the Proposer shall be in material default of this Agreement, and in such case, the County shall have the rights and remedies as provided herein.

#### EQUAL OPPORTUNITY/AFFIRMATIVE ACTION

The County is an equal opportunity/affirmative action employer. The County is committed to equal opportunity employment effort; and expects Proposers that do business with the County to have a vigorous affirmative action program.

## WOMEN/MINORITY BUSINESS ENTERPRISE OUTREACH

The County hereby notifies all Proposers that W/MBE's are to be afforded a full opportunity to participate in any request for proposal by the County and will not be subject to discrimination on the basis of race, color, sex or national origin.

### AFFIRMATION

By submitting their proposal, the Proposer affirms that the proposal is genuine and not made in the interest of or on behalf of any undisclosed person, Proposer or corporation and is not submitted in conformity with any agreement or rules of any group, association, organization or corporation; the Proposer has not directly or indirectly induced or solicited any other person to submit a false or sham proposal; the Proposer has not solicited or induced any person, Proposer or corporation to refrain from submitting a proposal; and the Proposer has not sought by collusion to obtain for him/herself any advantage over other persons or over the County.

### **DEVELOPMENT COSTS**

Neither the County nor its representative(s) shall be liable for any expenses incurred in connection with preparation of a submittal to the RFP. Proposers should prepare their proposals simply and economically, providing a straightforward and concise description of the proposer's ability to meet the requirements of the RFP.

## ADDENDA

The County may record its responses to inquiries and any supplemental instructions in the form of written addenda. The addenda will be posted on the County's website at <a href="https://www.polk-county.net/business/procurement/">https://www.polk-county.net/business/procurement/</a>. It is the sole responsibility of the proposers to check the website to ensure that all available information has been received prior to submitting a proposal.

#### CODE OF ETHICS

If any proposer violates or is a party to a violation of the code of ethics of Polk County or the State of Florida, with respect to this proposal, such proposer may be disqualified from performing the work described in this proposal or from furnishing the goods or services for which the proposal is submitted and shall be further disqualified from bidding on any future proposals for work, goods, or services for the County.

### DRUG FREE WORKPLACE

Preference shall be given to businesses with Drug Free Workplace (DFW) programs. Whenever two or more proposals, which are equal with respect to price, quality and service, are received by the County for the procurement of commodities or contractual services, a proposal received from a business that has provided a statement that it is a DFW shall be given preference in the award process.

## APPLICABLE LAWS AND COURTS

This RFP and any resulting agreements shall be governed in all respects by the laws of the State of Florida and any litigation with respect thereto shall be brought only in the courts of Polk County, State of Florida or the Middle District of Florida, Hillsborough County, Florida. The proposer shall comply with all applicable federal, state and local laws and regulations.

### CONTRACT

All contracts are subject to final approval of the Polk County Board of County Commissioners or County Manager, as applicable. Persons or Proposers which incur expenses or change position in anticipation of a contract prior to the Board's approval do so at their own risk.

## PROPOSAL ACCEPTANCE PERIOD

A proposal shall be binding upon the offeror and irrevocable by it for one hundred and twenty (120) calendar days following the proposal opening date. Any proposal in which offeror shortens the acceptance period may be rejected.

#### ADDITION/DELETION

The County reserves the right to add to or delete any item from this proposal or resulting agreements when deemed to be in the best interest of the County.

**INVOICING AND PAYMENT:** The successful proposer shall submit a properly certified invoice to the County at the contract prices. An original invoice shall be submitted to the appropriate User Division. The proposer shall include the contract number and/or the purchase order number on all invoices. By submitting an invoice, the proposer's Project Manager or any authorized officer is attesting to the correctness and accuracy of all charges. Invoices will be processed for payment when approved by the appropriate

Division's Project Manager or designee. The County's payment of an invoice shall not constitute evidence of the County's acceptance of the Proposers performance of the Service or the County's acceptance of any work.

## **PROPRIETARY INFORMATION**

In accordance with Chapter 119 of the Florida Statutes (Public Records Law) and except as may be provided by other applicable State and Federal Law, all proposers should be aware that Request for Proposals and the submittals thereto are in the public domain. However, the proposers are required to identify specifically any information contained in their proposals which they consider confidential and/or proprietary and which they believe to be exempt from disclosure, citing specifically the applicable exempting law. Proposers should provide a redacted copy of proposal with submittal or must provide within thirty (30) days from the Proposal due date.

All proposals received from proposers in response to this Request for Proposal will become the property of the County and will not be returned to the proposers. In the event of contract award, all documentation produced as part of the contract will become the exclusive property of the County.

#### **REVIEW OF PROPOSAL FILES**

In accordance with Chapter 119.071 of the Florida Statutes, the submittals received for this Request for Proposal are exempt from review for thirty (30) days after the Bid Opening Date or at Recommendation of Award, whichever event occurs first.

Should the RFP be cancelled and re-solicited for any reason, proposal submittals shall remain exempt from disclosure for a period not to exceed twelve (12) months or at Recommendation of Award of the subsequent solicitation.

**RFP PROTEST**: Any proposer desiring to file a protest, with respect to a recommended award of any RFP, shall do so by filing a written protest. The written protest must be in the possession of the Procurement Division within three (3) working days of the Notice of Recommended Award mailing date. All proposers who submitted a proposal will be sent a Notice of Recommended Award, unless only one proposal was received.

A copy of the protest procedures may be obtained from the Polk County Procurement Division or can be downloaded from the County's website at <u>https://www.polk-</u> <u>county.net/business/procurement/protest-procedures/</u>.

FAILURE TO FOLLOW PROTEST PROCEDURE REQUIREMENTS WITHIN THE TIME FRAMES PRESCRIBED HEREIN AS ESTABLISHED BY POLK COUNTY, FLORIDA, SHALL CONSTITUTE A WAIVER OF THE PROPOSER'S RIGHT TO PROTEST AND ANY RESULTING CLAIM.

### UNAUTHORIZED ALIEN(S)

The vendor agrees that unauthorized aliens shall not be employed nor utilized in the performance of the requirements of this solicitation. The County shall consider the employment or utilization of unauthorized aliens a violation of Section 274A(e) of the Immigration and Naturalization Act (8 U.S.C. 1324a). Such violation shall be cause for unilateral termination of this Agreement by the County. As part of the response to this solicitation, the successful Proposer will complete and submit the attached form "AFFIDAVIT CERTIFICATION IMMIGRATION LAWS."

#### **EMPLOYMENT ELIGIBILITY VERIFICATION (E-Verify)**

A. Unless otherwise defined herein, terms used in this Section which are defined in Section 448.095, Florida Statutes, as may be amended from time to time, shall have the meaning ascribed in said statute.

B. Pursuant to Section 448.095(5), Florida Statutes, the proposer hereto, and any subcontractor thereof, must register with and use the E-Verify system to verify the work authorization status of all new employees of the proposer or subcontractor. The proposer acknowledges and agrees that (i) the County and the proposer may not enter into this Agreement, and the proposer may not enter into any subcontracts hereunder, unless each party to this Agreement, and each party to any subcontracts hereunder, registers with and uses the E-Verify system; and (ii) use of the U.S. Department of Homeland Security's E-Verify System and compliance with all other terms of this Certification and Section 448.095, Fla. Stat., is an express condition of this Agreement, and the County may treat a failure to comply as a material breach of this Agreement.

C. By entering into this Agreement, the proposer becomes obligated to comply with the provisions of Section 448.095, Fla. Stat., "Employment Eligibility," as amended from time to time. This includes but is not limited to utilization of the E-Verify System to verify the work authorization status of all newly hired employees, and requiring all subcontractors to provide an affidavit attesting that the subcontractor does not employ, contract with, or subcontract with, an unauthorized alien. The proposer shall maintain a copy of such affidavit for the duration of this Agreement. Failure to comply will lead to termination of this Agreement, or if a subcontractor knowingly violates the statute or

Section 448.09(1), Fla. Stat., the subcontract must be terminated immediately. If this Agreement is terminated pursuant to Section 448.095, Fla. Stat., such termination is not a breach of contract and may not be considered as such. Any challenge to termination under this provision must be filed in the Tenth Judicial Circuit Court of Florida no later than 20 calendar days after the date of termination. If this Agreement is terminated for a violation of Section 448.095, Fla. Stat., by the proposer, the proposer may not be awarded a public contract for a period of 1 year after the date of termination. The proposer shall be liable for any additional costs incurred by the County as a result of the termination of this Agreement. Nothing in this Section shall be construed to allow intentional discrimination of any class protected by law.

### LIMITATIONS

The County reserves the right to revise, amend or withdraw this proposal at any time to protect its interest. Proposers will not be compensated by the County for costs incurred in preparation of responses to this RFP.

ATTORNEY'S FEES AND COSTS: Each party shall be responsible for its own legal and attorney's fees, costs and expenses incurred in connection with any dispute or any litigation arising out of, or relating to this Agreement, including attorney's fees, costs and expenses incurred for any appellate or bankruptcy proceedings.

**Prohibition Against Considering Vendor Interests:** In accordance with Section 287.05701, Florida Statutes, the County may not (i) request documentation of or consider a Vendor's social, political, or ideological interests when determining if the Vendor is a responsible vendor; or (ii) give preference to a Vendor based on the Vendor's social, political, or ideological interests.

## PUBLIC RECORD LAWS

(a)The Proposer acknowledges the County's obligations under Article I, Section 24, of the Florida Constitution and under Chapter 119, Florida Statutes, to release public records to members of the public upon request and comply in the handling of the materials created under this Agreement. The Proposer further acknowledges that the constitutional and statutory provisions control over the terms of this Agreement. In association with its performance pursuant to this Agreement, the Proposer shall not release or otherwise disclose the content of any documents or information that is specifically exempt from disclosure pursuant to all applicable laws.

(b) Without in any manner limiting the generality of the foregoing, to the extent applicable, the Proposer acknowledges its obligations to comply with Section 119.0701, Florida Statutes, with regard to public records, and shall:

(1) keep and maintain public records required by the County to perform the services required under this Agreement;

(2) upon request from the County's Custodian of Public Records or his/her designee, provide the County with a copy of the requested records or allow the records to be inspected or copied within a reasonable time at a cost that does not exceed the cost provided in Chapter 119, Florida Statutes, or as otherwise provided by law;

(3) ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law for the duration of the term of this Agreement and following completion of this Agreement if the Proposer does not transfer the records to the County; and

(4) upon completion of this Agreement, transfer, at no cost, to the County all public records in possession of the Proposer or keep and maintain public records required by the County to perform the service. If the Proposer transfers all public records to the County upon completion of this Agreement, the Proposer shall destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. If the Proposer keeps and maintains public records upon completion of this Agreement, the Proposer keeps and maintains public records to the County. Agreement, the Proposer shall meet all applicable requirements for retaining public records. All records stored electronically must be provided to the County, upon request from the County's Custodian of Public Records, in a format that is compatible with the information technology systems of the County.

(c) IF THE PROPOSER HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO THE PROPOSER'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS AGREEMENT, CONTACT THE COUNTY'S CUSTODIAN OF PUBLIC RECORDS AT:

RECORDS MANAGEMENT LIAISON OFFICER POLK COUNTY 330 WEST CHURCH ST BARTOW, FL 33830 TELEPHONE: (863) 534-7527 EMAIL: RMLO@POLK-COUNTY.NET

## Scrutinized Companies and Business Operations Certification; Termination.

A. Certification(s)

(I) By its execution of this Agreement, the Vendor hereby certifies to the County that the Vendor is not on the Scrutinized Companies that Boycott Israel List, created pursuant to Section 215.4725, Florida Statutes, nor is the Vendor engaged in a boycott of Israel, nor was the Vendor on such List or engaged in such a boycott at the time it submitted its bid, proposal, quote, or other form of offer, as applicable, to the County with respect to this Agreement. (II) Additionally, if the value of the goods or services acquired under this Agreement are greater than or equal to One Million Dollars (\$1,000,000), then the Vendor further certifies to the County as follows:

(a) the Vendor is not on the Scrutinized Companies with Activities in Sudan List, created pursuant to Section 215.473, Florida Statutes; and
(b) the Vendor is not on the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, created pursuant to Section 215.473, Florida Statutes; and

(c) the Vendor is not engaged in business operations (as that term is defined in Florida Statutes, Section 287.135) in Cuba or Syria; and
(d) the Vendor was not on any of the Lists referenced in this subsection A(ii), nor engaged in business operations in Cuba or Syria when it submitted its proposal to the County concerning the subject of this Agreement.

(iii) The Vendor hereby acknowledges that it is fully aware of the penalties that may be imposed upon the Vendor for submitting a false certification to the County regarding the foregoing matters.

B. Termination. In addition to any other termination rights stated herein, the County may immediately terminate this Agreement upon the occurrence of any of the following events:

(i) The Vendor is found to have submitted a false certification to the County with respect to any of the matters set forth in subsection A(i) above, or the Vendor is found to have been placed on the Scrutinized Companies that Boycott Israel List or is engaged in a boycott of Israel.

(ii) The Vendor is found to have submitted a false certification to the County with respect to any of the matters set forth in subsection A(ii) above, or the Vendor is found to have been placed on the Scrutinized Companies with Activities in Sudan List, or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or has been engaged in business operations in Cuba or Syria, and the value of the goods or services acquired under this Agreement are greater than or equal to One Million Dollars (\$1,000,000).

## **Proposers Incorporation Information**

(Submittal Page)

The following section should be completed by all bidders and submitted with their bid submittal:

Com	pany Name:
DBA/	Fictitious Name (if applicable):
TIN #	t:
Addro	ess:
City:	
State	:,
Zip C	ode:
Coun	ty:
	Company name must match legal name assigned to the TIN number. A current W9 d be submitted with your bid submittal.
Cont	act Person:
Phon	e Number:
Cell F	Phone Number:
Emai	I Address:
Туре	of Organization (select one type)
	Sole Proprietorship
	Partnership
	Non-Profit
	Sub Chapter
	Joint Venture
	Corporation
	LLC
	LLP
	Publicly Traded
	Employee Owned
State	of Incorporation:

The Successful vendor must complete and submit this form prior to award. The Successful vendor must invoice using the company name listed above.

## **Drug-Free Workplace Form**

#### (Submittal Page)

The undersigned vendor in accordance with Florida Statue 287.087 hereby certifies that, (Name of the Business): \_\_\_\_\_\_ does:

- 1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
- 2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation programs, employee assistance programs and the penalties that may be imposed upon employees for drug abuse violations.
- 3. Give each employee engaged in providing the commodities or contractual services that are under this RFP a copy of the statement specified in subsection (1).
- 4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under this RFP, the employee will abide by the terms of the statement and will notify the employer of any conviction of, plea of guilty or nolo contendere to, any violation of Chapter 1893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
- 5. Impose a sanction on or require the satisfactory participation in a drug abuse assistance or rehabilitation program, if such is available in the employee's community, by any employee who is so convicted.
- 6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.

Vendor Signature: \_\_\_\_\_

Date: \_\_\_\_\_

## EXHIBIT 1 DETAILED INSTRUCTIONS ON HOW TO PREPARE AND SEND PERFORMANCE SURVEYS

The objective of this process is to identify the past performance of the Proposer submitting a proposal package. This is accomplished by sending survey forms to past customers. The customers should return the forms directly to the Proposer. The Proposer is to include all surveys in their proposal package.

#### Sending the Survey

The surveys shall be sent to all clients for whom the Proposer has identified under Tab 2. Surveys should correlate to all projects identified under Tab 2.

If more surveys are included, Procurement will only use those identified under Tab 2.

1. The Proposer shall complete the following information for each customer that a survey will be sent

CLIENT NAME	Name of the company that the work was performed for (i.e. Hillsborough County).
FIRST NAME	First name of the person who will answer customer satisfaction questions.
LAST NAME	Last name of the person who will answer customer satisfaction questions.
PHONE NUMBER	Current phone number for the reference (including area code).
EMAIL ADDRESS	Current email address for the reference.
PROJECT NAME	Name of the project (ATV Rentals for Hillsborough County), Etc.
DATE COMPLETE	Date when the services were completed. (i.e. 5/31/2022)

2. The Proposer is responsible for verifying that their information is accurate prior to submission for references.

3. The survey must contain different services/projects. You cannot have multiple people evaluating the same job. However, one person may evaluate several different jobs.

4. The past projects can be either completed or on-going.

5. The past client/owner must evaluate and complete the survey.

#### Preparing the Surveys

- 1. The Proposer is responsible for sending out a performance survey to the clients that have been identified under Tab 2. The survey can be found on the next page.
- 2. The Proposer should enter the past clients' contact information, and project information on each survey form for each reference. The Proposer should also enter their name as the Proposer being surveyed.
- 3. The Proposer is responsible for ensuring all references/surveys are included in their submittal under Tab 5.
- 4. Polk County Procurement may contact the reference for additional information or to clarify survey data. If the reference cannot be contacted, there will be no credit given for that reference.

# Survey Questionnaire – Polk County RFP 24-549, ATV Rental at Bone Vallev

То:	(Name of Person completing survey)	
	(Name of Client Company/Proposer)	
Phone Number:	Email:	
Subject: Past Performance Survey	of Similar work:	
Project name:		
Name of Vendor being surveyed:		
Cost of Services: Original Cost:	Ending Cost:	
Contract Start Date:	Contract End Date:	

Rate each of the criteria on a scale of 1 to 10, with 10 representing that you were very satisfied (and would hire the Proposer /individual again) and 1 representing that you were very unsatisfied (and would never hire the Proposer /individual again). Please rate each of the criteria to the best of your knowledge. If you do not have sufficient knowledge of past performance in a particular area, leave it blank.

NO	CRITERIA	UNIT	SCORE
1	Ability to market service.	(1-10)	
2	Ability to work with County staff	(1-10)	
3	Ability to provide excellent customer service.	(1-10)	
4	Ability to resolve issues promptly.	(1-10)	
5	Ability to provide modern and well-maintained equipment.	(1-10)	

Printed Name of Evaluator

Signature of Evaluator: \_\_\_\_\_

Please fax or email the completed survey to:

## AFFIDAVIT CERTIFICATION IMMIGRATION LAWS

POLK COUNTY WILL NOT INTENTIONALLY AWARD COUNTY CONTRACTS TO ANY PROPOSER WHO KNOWINGLY EMPLOYS UNAUTHORIZED ALIEN WORKERS, CONSTITUTING A VIOLATION OF THE EMPLOYMENT PROVISIONS CONTAINED IN 8 U.S.C. SECTION 1324 a(e) {SECTION 274A(e) OF THE IMMIGRATION AND NATIONALITY ACT ("INA").

POLK COUNTY MAY CONSIDER THE EMPLOYMENT BY ANY PROPOSER OF UNAUTHORIZED ALIENS A VIOLATION OF SECTION 274A(e) OF THE INA. SUCH VIOLATION BY THE RECIPIENT OF THE EMPLOYMENT PROVISIONS CONTAINED IN SECTION 274A(e) OF THE INA SHALL BE GROUNDS FOR UNILATERAL CANCELLATION OF THE CONTRACT BY POLK COUNTY.

PROPOSER ATTESTS THAT THEY ARE FULLY COMPLIANT WITH ALL APPLICABLE IMMIGRATION LAWS (SPECIFICALLY TO THE 1986 IMMIGRATION ACT AND SUBSEQUENT AMENDMENTS).

Company Name:
Signature:
Title:
Date:
State of:
County of:
The foregoing instrument was acknowledged before me by means of $\square$ physical
presence oronline notarization, this day of, 2024, by
(name) as(title of officer) of
( <i>entity name</i> ), on behalf of the company, who 🗌 is
personally known to me or 🗌 has produced as
identification.
Notary Public Signature:
Printed Name of Notary Public:
Notary Commission Number and Expiration:
(AFFIX NOTARY SEAL)

#### EMPLOYMENT ELIGIBILITY VERIFICATION (E-VERIFY) CERTIFICATION

(Florida Statutes, Section 448.095)

PROJECT NAME: 24-549, ATV Rental at Bone Valley

The undersigned, as an authorized officer of the proposer identified below (the "**Proposer**"), having full knowledge of the statements contained herein, hereby certifies to Polk County, a political subdivision of the State of Florida (the "**County**"), by and on behalf of the Proposer in accordance with the requirements of Section 448.095, Florida Statutes, as related to the contract entered into by and between the Proposer and the County on or about the date hereof, whereby the Proposer will provide labor, supplies, or services to the County in exchange for salary, wages, or other remuneration (the "**Contract**"), as follows:

1. Unless otherwise defined herein, terms used in this Certification which are defined in Section 448.095, Florida Statutes, as may be amended from time to time, shall have the meaning ascribed in said statute.

2. Pursuant to Section 448.095(5), Florida Statutes, the Proposer, and any subcontractor under the Contract, must register with and use the E-Verify system to verify the work authorization status of all new employees of the Proposer or subcontractor. The Proposer acknowledges and agrees that (i) the County and the Proposer may not enter into the Contract, and the Proposer may not enter into any subcontracts thereunder, unless each party to the Contract, and each party to any subcontracts thereunder, registers with and uses the E-Verify system; and (ii) use of the U.S. Department of Homeland Security's E-Verify System and compliance with all other terms of this Certification and Section 448.095, Fla. Stat., is an express condition of the Contract, and the County may treat a failure to comply as a material breach of the Contract.

By entering into the Contract, the Proposer becomes obligated to comply with the 3. provisions of Section 448.095, Fla. Stat., "Employment Eligibility," as amended from time to time. This includes but is not limited to utilization of the E-Verify System to verify the work authorization status of all newly hired employees, and requiring all subcontractors to provide an affidavit attesting that the subcontractor does not employ, contract with, or subcontract with, an unauthorized alien. The Proposer shall maintain a copy of such affidavit for the duration of the Contract. Failure to comply will lead to termination of the Contract, or if a subcontractor knowingly violates the statute or Section 448.09(1), Fla. Stat., the subcontract must be terminated immediately. If the Contract is terminated pursuant to Section 448.095, Fla. Stat., such termination is not a breach of contract and may not be considered as such. Any challenge to termination under this provision must be filed in the Tenth Judicial Circuit Court of Florida no later than 20 calendar days after the date of termination. If the Contract is terminated for a violation of Section 448.095, Fla. Stat., by the Proposer, the Proposer may not be awarded a public contract for a period of 1 year after the date of termination. The Proposer shall be liable for any additional costs incurred by the County as a result of the termination of the Contract. Nothing in this Certification shall be construed to allow intentional discrimination of any class protected by law.

Executed this day of	, 2024.
ATTEST:	PROPOSER:
Ву:	Ву:
PRINTED NAME:	PRINTED NAME:
Its:	Its:

September 4, 2024

# POLK COUNTY, A POLITICAL SUBDIVISION OF THE STATE OF FLORIDA ADDENDUM # 1 RFP # 24-549, ATV Rental at Bone Valley

This addendum is issued to clarify, add to, revise and/or delete items of the Bid Document for this work. This Addendum is a part of the Bid Document and acknowledgment of its receipt shall be noted on the Addendum.

A second **MANDATORY** pre-proposal meeting will be held Tuesday, September 10, 2024, at 9:00 a.m. at Bone Valley ATV Park, located at 10427 County Road 630 W., Mulberry, FL. An authorized representative or agent of the Proposer must be present at this meeting in person as evidenced by their signature on the meeting's sign-in sheet, or the Proposer's Proposal will be considered non-responsive.

The Bid Question Deadline has been extended to Thursday, September 12, 2024, at 4:00 p.m.

The Bid Receiving Date has been extended to Wednesday, September 25, 2024, prior to 2:00 p.m.

Respectfully,

Brad Howard Sr. Procurement Analyst Procurement Division

Signature	
Printed Name:	
Title:	
Company:	

September 17, 2024

# POLK COUNTY, A POLITICAL SUBDIVISION OF THE STATE OF FLORIDA ADDENDUM # 2 RFP # 24-549, ATV Rental at Bone Valley

This addendum is issued to clarify, add to, revise and/or delete items of the Bid Document for this work. This Addendum is a part of the Bid Document and acknowledgment of its receipt shall be noted on the Addendum.

A third **MANDATORY** pre-proposal meeting will be held Friday, September 27, 2024, at 2:00 p.m. at Bone Valley ATV Park, located at 10427 County Road 630 W., Mulberry, FL. An authorized representative or agent of the Proposer must be present at this meeting in person as evidenced by their signature on the meeting's sign-in sheet, or the Proposer's Proposal will be considered non-responsive.

The Bid Question Deadline has been extended to Wednesday, October 2, 2024, at 4:00 p.m.

The Bid Receiving Date has been extended to Wednesday, October 9, 2024, prior to 2:00 p.m.

Respectfully,

Brad Howard

Sr. Procurement Analyst Procurement Division

Signature	
Printed Name:	
Title:	
Company:	

October 4, 2024

# POLK COUNTY, A POLITICAL SUBDIVISION OF THE STATE OF FLORIDA ADDENDUM # 3 RFP # 24-549, ATV Rental at Bone Valley

This addendum is issued to clarify, add to, revise and/or delete items of the Bid Document for this work. This Addendum is a part of the Bid Document and acknowledgment of its receipt shall be noted on the Addendum.

Contained within this addendum: questions and answers

Respectfully,

Brad Howard

Brad Howard Sr. Procurement Analyst Procurement Division

Signature	
Printed Name:	
Title:	
Company:	

# Bid # 24-549, ATV Rental at Bone Valley Addendum # 3

#### **Questions and Answers**

- Q1: In reference to 'Tab 4, Cost' is this meant to be the section I am putting in my bid for the park, or do they mean something different by compensation to the county?
- A1: Yes, proposers shall provide their plan to compensate the County if awarded the solicitation. Proposers may propose any type of compensation arrangement; however, it must be inclusive of all costs.

The Cost provided in Tab 4 may be negotiated, during Elevation Level 4, Contract Negotiations.

October 7, 2024

# POLK COUNTY, A POLITICAL SUBDIVISION OF THE STATE OF FLORIDA ADDENDUM # 4 RFP # 24-549, ATV Rental at Bone Valley

This addendum is issued to clarify, add to, revise and/or delete items of the Bid Document for this work. This Addendum is a part of the Bid Document and acknowledgment of its receipt shall be noted on the Addendum.

The Bid Receiving Date has been extended to Wednesday, October 16, 2024, prior to 2:00 p.m.

Respectfully,

Brad Howard Sr. Procurement Analyst Procurement Division

Signature	
Printed Name:	
Title:	
Company:	



# **Company Information:**

Showdown ATV, 4 years of experience, specializing in off-road vehicle rentals, including ATVs and Polaris Slingshots.

# **Primary Contact:**

Casey Reedus 2337 Tudor House St, Unit 303 Wesley Chapel, FL 33544 <u>showdownaty@gmail.com</u> | (813) 507-5965

# **Proposal Overview**

Showdown ATV Rentals is proud to submit this proposal for the opportunity to partner with Bone Valley ATV Park to provide premium ATV rental services. With four years of proven success, Showdown ATV Rentals has grown to become the leading off-road vehicle rental service in Central Florida, recognized for our customer-centric approach, innovative ATV modifications, and ability to operate in multiple locations. We believe our expertise in the ATV rental industry, coupled with our strong marketing partnerships and commitment to safety, make us an ideal partner for Bone Valley ATV Park.

Showdown ATV is uniquely positioned to bring a new level of excitement and professionalism to Bone Valley, and we look forward to contributing to the park's growth by offering seamless, hassle-free ATV rental services. Our experience and proven success at Withlacoochee State Forest and other locations demonstrate our dedication to delivering high-quality experiences for park visitors, and we are confident that our partnership with Bone Valley will yield positive results for both parties.



# **Experience and Expertise**

#### **Casey Reedus**

2337 Tudor House St, Unit 303 Wesley Chapel, FL 33544 <u>casey@orlandoatvriding.com</u> | (813) 507-5965

# **Professional Summary:**

A dedicated and experienced business owner, Casey Reedus has successfully operated Showdown ATV Rentals for the past four years, growing it into a competitive multi-location ATV rental service in Florida. With a deep understanding of customer service, operations, and off-road vehicle maintenance, Casey has introduced innovative services like after-hours ATV riding and Slingshot rentals, enhancing the company's offerings. With a basic mechanical background and a strong grasp of business development, Casey ensures that Showdown ATV Rentals runs smoothly and continues to meet high standards of service and safety.

# **Professional Experience:**

## Showdown ATV Rentals, Owner/Operator | 2020-Present

- Founded and currently operates Showdown ATV Rentals, overseeing business operations, marketing, customer relations, and equipment maintenance.
- Grew the company to multiple locations, becoming the only ATV rental service in Central Florida to successfully and safely run evening hours operations.
- Successfully introduces and manages new services, including after-hours ATV riding and Polaris Slingshot rentals.
- Implements ATV modifications to enhance user experience and minimize equipment downtime, ensuring a hassle-free experience for riders.
- Manages vendor relationships, secured partnerships, and developed strategic business proposals to expand the company's offerings.

#### Skills:

- Business Operations & Management
- ATV Rental Services
- Customer Relations & Satisfaction
- ATV Mechanical Skills
- Strategic Planning & Development
- Equipment Maintenance & Safety
- Vendor & Partner Management



# Approach to Project

# **Rental Service Approach:**

Showdown ATV is not only dedicated to providing a smooth and enjoyable rental process but also takes pride in its strategic marketing partnerships. We currently partner with well-established companies like Visit Orlando, UNATION, and Adventure Coast, all of which help drive visibility and bookings for our services. We are eager to include Bone Valley in all of our marketing efforts, giving the park increased exposure through these trusted platforms. This will further boost awareness and drive traffic to Bone Valley, ensuring mutual success.

# Handling Equipment Breakdown:

No matter the situation, customer safety remains our top priority. In addition to our current safety protocols, we have modified all of our semi-automatic ATVs to fully automatic versions, giving our customers added peace of mind and minimizing the likelihood of being stranded on the trail. Breakdowns are rare but do happen, and our team is trained to quickly assess the situation, ensure the safety of the rider, and address the issue immediately. We always have a towing 4x4 ATV on hand for quick retrieval if a machine cannot be fixed on the trail.



# **Cost Proposal**

# **Compensation to the County:**

We propose a monthly compensation of \$750 to start. This initial range allows both parties to assess the success of the partnership while minimizing risk. We are open to negotiations and adjustments as the partnership develops and traffic increases at Bone Valley.

# **Additional Clarification:**

The proposed monthly fee would cover any necessary storage for our equipment on Bone Valley property. We also understand that the park may require flexibility in compensation, particularly as we begin assessing the volume of traffic and services needed. We are committed to maintaining transparent communication with Bone Valley to ensure mutual success.

# **Additional Value:**

Showdown ATV is engaged with a variety of media and promotional platforms, both domestically and internationally. Through our extensive marketing efforts, which include partnerships with Visit Orlando, UNATION, and Adventure Coast, we will incorporate Bone Valley in our advertisements, raising awareness of the park and its offerings. Showdown ATV has a significant budget dedicated to marketing and promotion, and we will ensure Bone Valley benefits from this exposure. Furthermore, we are eager to participate in and support any events the park hosts, offering machine rentals, assisting with setup, and contributing to the overall success of these events.



# **Surveys of Past Performance**

Showdown ATV Rentals takes pride in maintaining an exceptional level of customer satisfaction, as evidenced by our numerous five-star reviews across multiple platforms, including Google, Groupon, TripAdvisor, GetYourGuide, and Yelp. We consistently receive positive feedback from our clients regarding the quality of our service, equipment, and overall customer experience.

To streamline the review process for Bone Valley, we invite you to visit our <u>Google page</u>, where you can read reviews from customers who have rented from us over the years. Additionally, we are happy to provide direct contact information for any reviewers you see on these platforms if further validation is required.

If formal past project surveys are required, we will gladly work with our clients to complete and submit them in the required format.

We are confident that our dedication to customer service, combined with our years of experience, makes us an ideal partner for Bone Valley ATV Park. Thank you for considering Showdown ATV Rentals for this exciting opportunity, and we look forward to building a strong, successful partnership.

September 4, 2024

# POLK COUNTY, A POLITICAL SUBDIVISION OF THE STATE OF FLORIDA ADDENDUM # 1 RFP # 24-549, ATV Rental at Bone Valley

This addendum is issued to clarify, add to, revise and/or delete items of the Bid Document for this work. This Addendum is a part of the Bid Document and acknowledgment of its receipt shall be noted on the Addendum.

A second **MANDATORY** pre-proposal meeting will be held Tuesday, September 10, 2024, at 9:00 a.m. at Bone Valley ATV Park, located at 10427 County Road 630 W., Mulberry, FL. An authorized representative or agent of the Proposer must be present at this meeting in person as evidenced by their signature on the meeting's sign-in sheet, or the Proposer's Proposal will be considered non-responsive.

The Bid Question Deadline has been extended to Thursday, September 12, 2024, at 4:00 p.m.

The Bid Receiving Date has been extended to Wednesday, September 25, 2024, prior to 2:00 p.m.

Respectfully,

Brad Howard Sr. Procurement Analyst Procurement Division

Signature	hr
Printed Name:	Casey Reedus
Title:	Owner
Company:	Showdown ATV

September 17, 2024

# POLK COUNTY, A POLITICAL SUBDIVISION OF THE STATE OF FLORIDA ADDENDUM # 2 RFP # 24-549, ATV Rental at Bone Valley

This addendum is issued to clarify, add to, revise and/or delete items of the Bid Document for this work. This Addendum is a part of the Bid Document and acknowledgment of its receipt shall be noted on the Addendum.

A third **MANDATORY** pre-proposal meeting will be held Friday, September 27, 2024, at 2:00 p.m. at Bone Valley ATV Park, located at 10427 County Road 630 W., Mulberry, FL. An authorized representative or agent of the Proposer must be present at this meeting in person as evidenced by their signature on the meeting's sign-in sheet, or the Proposer's Proposal will be considered non-responsive.

The Bid Question Deadline has been extended to Wednesday, October 2, 2024, at 4:00 p.m.

The Bid Receiving Date has been extended to Wednesday, October 9, 2024, prior to 2:00 p.m.

Respectfully,

Brad Howard Sr. Procurement Analyst Procurement Division

This Addendum sheet should be signed and submitted with your bid submittal. This is the only acknowledgment required.

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Signature	hr
Printed Name:	Casey Reedus
Title:	Owner
Company:	Showdown ATV

October 4, 2024

# POLK COUNTY, A POLITICAL SUBDIVISION OF THE STATE OF FLORIDA ADDENDUM # 3 RFP # 24-549, ATV Rental at Bone Valley

This addendum is issued to clarify, add to, revise and/or delete items of the Bid Document for this work. This Addendum is a part of the Bid Document and acknowledgment of its receipt shall be noted on the Addendum.

Contained within this addendum: questions and answers

Respectfully,

Brad Howard

Brad Howard Sr. Procurement Analyst Procurement Division

Signature	hr
Printed Name:	Casey Reedus
Title:	Owner
Company:	Showdown ATV

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