# MASTER CONSULTING AGREEMENT FOR APPRIASAL SERVICES – EMINET DOMAIN

THIS AGREEMENT is entered into as of the Effective Date (defined in Section 1.1 below) by and between Polk County (the "County"), a political subdivision of the State of Florida, situated at 330 W. Church Street, Bartow, Florida 33830, and Lee Pallardy, Inc. (the "Firm") a Florida corporation, located at 609 East Jackson Street, Suite 200, Tampa, FL, 33602, and whose Federal Employer Identification Number is 59-2552672.

**WHEREAS**, the Firm has considerable expertise in providing professional services in connection with certain appraisal and appraisal review services; and,

**WHEREAS**, the County desires to employ the Firm to provide professional eminent domain services in connection with certain appraisal and appraisal review services to the County; and

**WHEREAS**, the County has solicited for these services via RFP 22-602, an advertised request for proposals (the "RFP"), and has received numerous responsive proposals thereto; and

**WHEREAS**, the Firm is able and agreeable to providing the County the firm services and represents that it is competent, qualified, capable and prepared to do so according to the terms and conditions stated herein.

**NOW, THEREFORE**, in consideration of the mutual understandings and covenants set forth herein, the County and the Firm hereby agree, as follows:

### **1.0** Term

- 1.1 This Agreement shall take effect on the date of its execution by the County (the "Effective Date").
- 1.2 The term of this Agreement shall be for a five (5) year time period, commencing upon the Effective Date and remaining in full force and effect thereafter, unless otherwise sooner terminated as provided herein.

# 2.0 Services to Be Performed by Firm

2.1 The Firm shall perform those services (collectively, the "Services") as generally described in (i) the County's Request for Proposals RFP 22-602, to include all attachments and addenda, and (ii) the Firm's responsive proposal thereto (collectively, (i) and (ii) are "RFP 22-602") all of which

are incorporated into this Agreement by this reference, attached hereto as a composite Exhibit "A" and made a part of this Agreement.

- 2.2 When the County requires the Firm to perform Services for a particular project (a "Project"), the County will issue a Notice to Proceed ("Work Authorization") to the Firm stating the specific scope of services and budget for the Project. All provisions of this Agreement shall apply to the Work Authorization with full force and effect as if appearing in full within each Work Authorization. Each Work Authorization will also state the following Project information: the maximum amount of the Firm's compensation, and completion date, and shall become effective upon due execution.
- 2.3 The Firm is not authorized to undertake any Project without a duly executed Work Authorization and corresponding Purchase Order. Firm recognizes and acknowledges that the County may employ several different firms to perform the same or similar Services for the County and that the Firm has not been employed as the exclusive agent to perform any such Services.
- 2.4 If the Firm and the County enter into a Work Authorization whose term expires on a date that is later than the date that this Agreement expires, then the terms of this Agreement and any amendments, attachments or provisions thereof shall automatically extend through and until the Firm has fully performed all requirements of the Work Authorization. Cancellation by the County of any remaining work prior to the Firm's full completion of the requirements of any such Work Authorization shall cause the terms of this Agreement to terminate at the same time. This Section 2.4 applies only when the expiration of the Work Authorization extends beyond the expiration of this Agreement. This section does not apply when a Work Authorization expires or is cancelled prior to the expiration of the Agreement.

# 3.0 Compensation

- 3.1.1 The County and the Firm will negotiate a lump sum amount on a per-project basis, on each individual Work Authorization.
- 3.1.2 At its option the County may choose to engage the Firm to perform additional, related consulting services beyond the scope of the Services for which the County will negotiate a lump sum amount per-project basis with the Firm.
- 3.1.3 All the Firm's invoices for work performed must reference the applicable Work Authorization number and Purchase Order number and must be submitted using a form approved by the County Auditor.
  - 3.1.4 Each individual invoice shall be due and payable forty-five (45) days after

receipt by the County of correct, fully documented, invoice, in form and substance satisfactory to the County with all appropriate cost substantiations attached. All invoices shall be delivered, as applicable based on the particular project:

Real Estate Services Division 515 E. Boulevard St., Bartow, FL 33830 Attention: Administrator

- 3.1.5 In order for both parties herein to close their books and records, the Firm will clearly state "Final Invoice" on the Firm's final/last billing to the County. This certifies that all services have been properly performed and all charges and costs have been invoiced to the County. Since this account will thereupon be closed, any and other further charges if not properly included on this final invoice are waived by the Firm.
- 3.1.6 Payment of the final invoice shall not constitute evidence of the County's acceptance of the work
- 3.1.7 By submission of an invoice, the project manager or designated payroll officer is deemed to be attesting to the correctness and accuracy of time charges and requested reimbursements.
- 3.1.8 Pursuant to Section 3.1.4, if a not to exceed fee is negotiated, invoices shall be accompanied by time and task records for all billable hours appearing on the invoice. Alternatively, if a lump sum amount is negotiated, invoices shall be made upon the completion of each phase of the work in proportion to the Services performed, as specifically set forth in the applicable Work Authorization. Additional documentation may be requested by the County and, if so requested, shall be furnished by the Firm to the County Auditor's satisfaction.

### 4.0 Firm's Responsibilities

- 4.1 The Firm shall be responsible for the professional quality, accuracy, competence, methodology, and the coordination of all Services performed pursuant to this Agreement.
- 4.2 The County's review, approval, acceptance, or payment for any of the Firm's Services shall not be construed to: (i) operate as a waiver of any rights the County possesses under this Agreement; or (ii) waive or release any claim or cause of action arising out of the Firm's performance or nonperformance of this Agreement. The Firm shall be and will always remain liable to the County in

accordance with applicable law for any and all damages to the County caused by the Firm's negligent or wrongful performance or nonperformance of any of the Services to be furnished under this Agreement.

# 5.0 Ownership of Documents

All analyses, reference data, bills, completed reports, or any other form of written instrument or document created or resulting from the Firm's performance of the Services pursuant to this Agreement shall become the property of the County after payment is made to the Firm for such instruments or documents.

### 6.0 Termination

- 6.1 The County may terminate this Agreement, in whole or in part, at any time, either for the County's convenience or because of the failure of the Firm to fulfill its obligations under this Agreement, subject to the cure period provided in Section 26.0, by delivering written notice to the Firm. Upon receipt of such notice, the Firm shall:
- 6.1.1 Immediately discontinue all affected Services unless the notice directs otherwise, and
- 6.1.2 Deliver to the County all data, reports, summaries, and any and all such other information and materials of whatever type or nature as may have been accumulated by the Firm in performing this Agreement, whether completed or in process.
- 6.2 Unless in dispute or subject to the County's right of set-off or other remedy, the Firm shall be paid for Services actually rendered to the date of termination.
- 6.3 The rights and remedies of the County provided for in this Section 6 are in addition and supplemental to any and all other rights and remedies provided by law or under this Agreement.

### 7.0 No Contingent Fees

The Firm warrants that it has not employed or retained any company or person, other than a bona fide employee working solely for the Firm to solicit or secure this Agreement and that it has not paid or agreed to pay any person, company, corporation, individual or firm, other than a bona fide employee working solely for the Firm, any fee, commission, percentage, gift, or other consideration contingent upon or resulting from award of or making of the Agreement. For the breach or violation of this provision, the County shall have the right to terminate the Agreement at its sole discretion, without liability and to deduct from the Agreement price, or otherwise recover, the full amount of such fee, commission, percentage, gift, or consideration.

# 8.0 Assignment

The Firm shall not assign, transfer, or encumber this Agreement, or any interest herein, under any circumstances, without obtaining the prior written consent of the County, which consent may be withheld in the County's exercise of its reasonable discretion.

### 9.0 Professional Associates and Subconsultants

If the Firm requires the assistance of any professional associates or subconsultants in connection with its providing the Services the Firm must obtain the prior express written approval of the County, which the County may withhold in its discretion, before any such professional associate or subconsultant may perform any work for the County. If after obtaining the County's approval the Firm utilizes any professional associates or subconsultants in the delivery of the Services then the Firm shall remain solely and fully liable to the County for the performance or nonperformance of all such professional associates and subconsultants. The failure of a professional associate or subconsultant to timely or properly perform any of its obligations to the Firm shall not relieve the Firm of its obligations to the County under this Agreement.

### 10.0 Indemnification of County

Firm, to the maximum extent permitted by law, shall indemnify, defend (by counsel reasonably acceptable to County) protect and hold the County, and its officers, employees and agents harmless from and against any and all, claims, actions, causes of action, liabilities, penalties, forfeitures, damages, losses, and expenses (including, without limitation, attorneys' fees costs and expenses incurred during negotiation, through litigation and all appeals therefrom) whatsoever including, but not limited, to those pertaining to the death of or injury to any person, or damage to any property, arising out of or resulting from (i) the failure of Firm to comply with applicable laws, rules or regulations, (ii) the breach by Firm of its obligations under this Agreement, (iii) any claim for trademark, patent or copyright infringement arising out of the scope of Firm's performance or nonperformance of this Agreement, or (iv) the negligent acts, errors or omissions, or intentional or willful misconduct, of Firm, its professional associates, subconsultants, agents, and employees provided, however, that Firm shall not be obligated to defend or indemnify the County with respect to any such claims or damages arising out of the County's sole negligence.

# 11.0 Insurance Requirements

The Firm shall maintain at all times the following minimum levels of insurance and shall, without in any way altering its liability, obtain, pay for and maintain insurance for the coverage and amounts of coverage not less than those set forth below. The Firm shall provide the County original Certificates of

Insurance satisfactory to the County to evidence such coverage before any work commences. The County shall be named as an additional insured on General and Automobile Liability policies. General Liability and Workers' Compensation policies shall contain a waiver of subrogation in favor of Polk County. The commercial General Liability Policy shall (by endorsement if necessary) provide contractual liability coverage for the contractual indemnity stated in Section 10, above. All insurance coverage shall be written with a company having an A.M. Best rating of at least the "A" category and size category of VIII. The Firm's self-insured retention or deductible per line of coverage shall not exceed \$25,000 without the permission of the County. In the event of any failure by the Firm to comply with the provisions of this Section 11, the County may, at its option, upon notice to the Firm suspend Firm's performance of the Services for cause until there is full compliance. Alternatively, the County may purchase such insurance at the Firm's expense, provided that the County shall have no obligation to do so and if the County shall do so, the Firm shall not be relieved of or excused from the obligation to obtain and maintain such insurance amounts and coverage.

<u>Comprehensive Automobile Liability Insurance</u>. \$1,000,000.00 combined single limit of liability for bodily injuries, death and property damage resulting from any one occurrence, including all owned, hired, and non-owned vehicles.

Employers Liability Insurance: \$1,000,000 for non-exempt firms, including the following coverages:

Each Accident - \$1,000,000,

Disease – Each Employee \$1,000,000,

Disease – Policy Limit \$1,000,000.

<u>Professional Lability (Errors and Omissions):</u> \$1,000,000 combined single limit of liability.

<u>Commercial General Liability</u>. \$1,000,000.00 combined single limit of liability for bodily injuries, death and property damage, and personal injury resulting from any one occurrence, including the following coverages:

Products / Completed Operations – 1,000,000

Personal and Advertising Injury – \$1,000,000

Medical Expenses – \$10,000

<u>Workers Compensation.</u> The Firm shall provide, pay for, and maintain workers compensation insurance on all employees, its agents or subconsultants as required by Florida Statutes.

# 12.0 Public Entity Crimes

The Firm understands and acknowledges that this Agreement will be voidable by the County in the event the conditions stated in Florida Statutes, Section 287.133 relating to conviction for a public entity crime apply to the Firm.

### 13.0 Non-Discrimination

The Firm warrants and represents that all of its employees are treated equally during employment without regard to race, color, religion, gender, age or national origin.

# 14.0 Designation of Party Representatives

- 14.1 Upon receipt of a request from the Firm, the County shall designate in writing one or more of its employees who are authorized to act by and on behalf of the County to transmit instructions, receive information and interpret and define the County's policy and decisions with respect to the Services to be provided pursuant to this Agreement.
- 14.2 The Firm shall designate or appoint one or more Firm representatives who are authorized to act on behalf of and to bind the Firm regarding all matters involving the conduct of its performance pursuant to this Agreement.

# 15.0 All Prior Agreements Superseded

This document incorporates and includes all prior negotiations, correspondence, conversations, agreements or understandings applicable to the matters contained herein and the parties agree that there are no commitments, agreements or understandings concerning the subject matter of this Agreement that are not contained in this document or its designated exhibits. Accordingly, it is agreed that no deviation from the terms hereof shall be predicated upon any prior representations or agreements, whether oral or written.

### 16.0 Modifications, Amendments or Alterations

No modification, amendment or alteration in the terms or conditions contained herein shall be effective unless agreed to and executed in writing by both parties to this Agreement in a form acceptable to the County.

### 17.0 Independent Contractor

Nothing stated in this Agreement is intended or should be construed in any manner as creating or establishing a relationship of co-partners between the parties, or as constituting the Firm (including its officers, employees, and agents) as the agent, representative, or employee of the County for any purpose, or in any manner, whatsoever. The Firm is to be and shall remain forever an independent contractor with respect to all Services performed under this Agreement. The Firm shall not pledge the County's credit or

make the County a guarantor of payment or surety for any contract, debt, obligation, judgment, lien or any form of indebtedness and the Firm shall have no right to speak for or bind the County in any manner.

#### 18.0 Public Records Law

- (a) The Firm acknowledges the County's obligations under Article I, Section 24, of the Florida Constitution and under Chapter 119, Florida Statutes, to release public records to members of the public upon request and comply in the handling of the materials created under this Agreement. The Firm further acknowledges that the constitutional and statutory provisions control over the terms of this Agreement. In association with its performance pursuant to this Agreement, the Firm shall not release or otherwise disclose the content of any documents or information that is specifically exempt from disclosure pursuant to all applicable laws.
- (b) Without in any manner limiting the generality of the foregoing, to the extent applicable, the Firm acknowledges its obligations to comply with Section 119.0701, Florida Statutes, with regard to public records, and shall:
- (1) keep and maintain public records required by the County to perform the services required under this Agreement;
- (2) upon request from the County's Custodian of Public Records or his/her designee, provide the County with a copy of the requested records or allow the records to be inspected or copied within a reasonable time at a cost that does not exceed the cost provided in Chapter 119, Florida Statutes, or as otherwise provided by law;
- (3) ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law for the duration of the term of this Agreement and following completion of this Agreement if the Firm does not transfer the records to the County; and
- (4) upon completion of this Agreement, transfer, at no cost, to the County all public records in possession of the Firm or keep and maintain public records required by the County to perform the service. If the Firm transfers all public records to the County upon completion of this Agreement, the Firm shall destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. If the Firm keeps and maintains public records upon completion of this Agreement, the Firm shall meet all applicable requirements for retaining public records. All records stored electronically must be provided to the County, upon request from the County's Custodian of Public Records, in a format that is compatible with the information technology systems of the County.
- (c) IF THE FIRM HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO THE FIRM'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS AGREEMENT, CONTACT THE COUNTY'S CUSTODIAN OF PUBLIC RECORDS AT:

RECORDS MANAGEMENT LIAISON OFFICER POLK COUNTY 330 WEST CHURCH ST. BARTOW, FL 33830

TELEPHONE: (863) 534-7527

EMAIL: RLMO@POLK-COUNTY.NET

# 19.0 Compliance with Laws and Regulations

In providing all Services pursuant to this Agreement, the Firm shall abide by all statutes, ordinances, rules, and regulations pertaining to or regulating the provisions of such Services, including those now in effect and hereafter adopted. Any violation of said statutes, ordinances, rules, or regulations shall constitute a material breach of this Agreement and shall entitle the County to terminate this Agreement immediately upon delivery of written notice of termination to the Firm.

### 20.0 Governing Law and Venue

This Agreement shall be governed in all respects by the laws of the State of Florida and any litigation with respect thereto shall be brought only in the courts of Polk County, Florida or in the United States District Court, Middle District of Florida, located in Hillsborough County, Florida. Each party shall be responsible for its own attorneys' fees and other legal costs and expenses.

### 21.0 Notices

Whenever either party desires to give notice unto the other, it must be given by written notice, delivered (i) in person, (ii) via registered or certified United States mail, postage prepaid with return receipt requested, or (iii) via nationally recognized overnight delivery service, and addressed to the party for whom it is intended at the place last specified by each party. The place for giving of notice shall remain such until it is changed by written notice delivered in compliance with the provisions of this Section 21. For the present, the parties designate the following as the respective places for giving of notice, to wit:

**For County:** Real Estate Services Division

515 E. Boulevard St. Bartow, Florida 33830 Attention: Administrator

**For Firm:** Lee Pallardy, Inc.

609 East Jackson Street, Suite 200

Tampa, FL 33602

Attention: Lee F. Pallardy, III

### 22.0 Severability

The invalidity, illegality, or unenforceability of any provision of this Agreement, or the occurrence of any event rendering any portion or provision of this Agreement void, shall in no way affect the validity or enforceability of any other portion or provision of the Agreement; any void provision shall be deemed severed from the Agreement and the balance of the Agreement shall be construed and enforced as if the Agreement did not contain the particular portion or provision held to be void. The parties further agree to reform the Agreement to replace any stricken provision with a valid provision that comes as close as

possible to the intent of the stricken provision. The provisions of this section shall not prevent the entire Agreement from being void should a provision which is of the essence of the Agreement be determined to be void.

# 23.0 Annual Appropriations

Firm acknowledges that during any fiscal year the County shall not expend money, incur any liability, or enter into any agreement which by its terms involves the expenditure of money in excess of the amounts budgeted as available for expenditure during such fiscal year. Accordingly, any agreement, verbal or written, the County may make in violation of this fiscal limitation is null and void, and no money may be paid on such agreement. The County may enter into agreements whose duration exceeds one year; however, any such agreement shall be executory only for the value of the services to be rendered which the County agrees to pay as allocated in its annual budget for each succeeding fiscal year. Accordingly, the County's performance and obligation to pay the Firm under this Agreement is contingent upon annual appropriations being made for that purpose.

# **24.0** Employment Eligibility Verification (E-VERIFY)

- A. Unless otherwise defined herein, terms used in this Section which are defined in Section 448.095, Florida Statutes, as may be amended from time to time, shall have the meaning ascribed in said statute.
- B. Pursuant to Section 448.095(2)(a), Florida Statutes, effective January 1, 2021, public employers, contractors and subcontractors shall register with and use the E-verify system in order to verify the work authorization status of all newly hired employees. The Firm acknowledges and agrees that use of the U.S. Department of Homeland Security's E-Verify System and compliance with all other terms of this Certification and Section 448.095, Fla. Stat., is an express condition of this Agreement, and the County may treat a failure to comply as a material breach of this Agreement.
- C. By entering into this Agreement, the Firm becomes obligated to comply with the provisions of Section 448.095, Fla. Stat., "Employment Eligibility," as amended from time to time. This includes but is not limited to utilization of the E-Verify System to verify the work authorization status of all newly hired employees and requiring all subcontractors to provide an affidavit attesting that the subcontractor does not employ, contract with, or subcontract with, an unauthorized alien. The Firm shall maintain a copy of such affidavit for the duration of the contract. Failure to comply will lead to termination of this Agreement, or if a subcontractor knowingly violates the statute or Section 448.09(1), Fla. Stat., the subcontract must be terminated immediately. Any challenge to termination under this provision must be filed in the Tenth Judicial Circuit Court of Florida no later than 20 calendar days after the date of termination. If this Agreement is terminated for a violation of the statute by the Firm, the Firm may not be awarded a public contract for a period of 1 year after the date of termination. The Firm shall be liable for any additional costs incurred by the County as a result of the termination of this Agreement. Nothing in this Section shall be construed to allow intentional discrimination of any class protected by law.

### 25.0 Firm Representations

25.1 The Firm hereby represents and warrants the following to the County:

- 25.1.1 Firm is a corporation that is duly organized and existing in good standing under the laws of the State of Florida with full right and authority to do business within the State of Florida.
- 25.1.2 Firm's performance under this Agreement will not violate or breach any contract or agreement to which the Firm is a party or is otherwise bound, and will not violate any governmental statute, ordinance, rule, or regulation.
- 25.1.3 Firm has the full right and authority to enter into this Agreement and to perform its obligations in accordance with its terms.
- 25.1.4 Firm now has and will continue to maintain all licenses and approvals required to conduct its business, and that it will at all times conduct its business activities in a reputable manner.
- 25.1.5 Firm has no obligation or indebtedness that would impair its ability to fulfill the terms of this Agreement.
- 25.1.6 Firm has the personnel and experience necessary to perform all Services in a professional and workmanlike manner.
- 25.1.7 Firm shall exercise the same degree of care, skill, and diligence in the performance of the Services as provided by a professional of like experience, knowledge and resources, under similar circumstances.
- 25.1.8 Firm shall, at no additional cost to County, re-perform those Services which fail to satisfy the foregoing standard of care or which otherwise fail to meet the requirements of this Agreement.
- 25.1.9 Each individual executing this Agreement on behalf of the Firm is authorized to do so.

### 26.0 Default and Remedy

If the Firm materially defaults in its obligations under this Agreement and fails to cure the same within fifteen (15) days after the date the Firm receives written notice of the default from the County, then the County shall have the right to (i) immediately terminate this Agreement by delivering written notice to the Firm, and (ii) pursue any and all remedies available in law, equity, and under this Agreement. If the County materially defaults in its obligations under this Agreement and fails to cure the same within fifteen (15) days after the date the County receives written notice of the default from the Firm, then the Firm shall have the right to immediately terminate this Agreement by delivering written notice to the County. Upon any such termination, the County shall pay the Firm the full amount due and owing for all Services performed through the date of Agreement termination.

### 27.0 Limitation of Liability

IN NO EVENT, SHALL THE COUNTY BE LIABLE TO THE FIRM FOR INDIRECT, INCIDENTAL, CONSEQUENTIAL, SPECIAL, EXEMPLARY, OR PUNITIVE DAMAGES OF ANY KIND OR NATURE, INCLUDING LOSS OF PROFIT, WHETHER FORESEEABLE OR NOT, ARISING OUT OF OR RESULTING FROM THE NONPERFORMANCE OR BREACH OF THIS CONTRACT BY THE COUNTY WHETHER BASED IN CONTRACT, COMMON LAW, WARRANTY, TORT, STRICT LIABILITY, CONTRIBUTION, INDEMNITY OR OTHERWISE.

### 28.0 Waiver

A waiver by either County or Firm of any breach of this Agreement shall not be binding upon the waiving party unless such waiver is in writing. In the event of a written waiver, such a waiver shall not affect the waiving party's rights with respect to any other or further breach of this Agreement. The making or acceptance of a payment by either party with the knowledge of the other party's existing default or breach of the Agreement shall not waive such default or breach, or any subsequent default or breach of this Agreement, and shall not be construed as doing so.

### 29.0 Attorneys' Fees and Costs

Each party shall be responsible for its own legal and attorneys' fees, costs and expenses incurred in connection with any dispute or any litigation arising out of, or relating to this Agreement, including attorneys' fees, costs, and expenses incurred for any appellate or bankruptcy proceedings.

### 30.0 Force Majeure

Either party hereunder may be temporarily excused from performance if an Event of Force Majeure directly or indirectly causes its nonperformance. An "Event of Force Majeure" is defined as any event which results in the prevention or delay of performance by a party of its obligations under this Agreement and which is beyond the reasonable control of the nonperforming party. It includes, but is not limited to fire, flood, earthquakes, storms, lightning, epidemic, war, riot, civil disturbance, sabotage, and governmental actions. Neither party shall be excused from performance if non-performance is due to forces which are reasonably preventable, removable, or remediable and which the non-performing party could have, with the exercise of reasonable diligence, prevented, removed, or remediad prior to, during, or immediately after their occurrence. Within five (5) days after the occurrence of an Event of Force Majeure, the non-performing party shall deliver written notice to the other party describing the event in reasonably sufficient detail, along with proof of how the event has precluded the non-performing party from performing its obligations hereunder, and a good faith estimate as to the anticipated duration of the

delay and the means and methods for correcting the delay. The non-performing party's obligations, so far as those obligations are affected by the Event of Force Majeure, shall be temporarily suspended during, but no longer than, the continuance of the Event of Force Majeure and for a reasonable time thereafter as may be required for the non-performing party to return to normal business operations. If excused from performing any obligations under this Agreement due to the occurrence of an Event of Force Majeure, the non-performing party shall promptly, diligently, and in good faith take all reasonable action required for it to be able to commence or resume performance of its obligations under this Agreement. During any such time period, the non-performing party shall keep the other party duly notified of all such actions required for it to be able to commence or resume performance of its obligations under this Agreement.

# 31.0 Key Personnel

The Firm shall notify the County if any of the Firm's Key Personnel (as defined, below) change during the Term of the Agreement. To the extent possible, the Firm shall notify the County at least ten (10) days prior to any proposed change in its Key Personnel. At the County's request the Firm shall remove without consequence to the County any of the Firm's contractors, sub-contractors, subconsultants, agents or employees and replace the same with an appropriate substitute having the required skill and experience necessary to perform the Services. The County shall have the right to reject the Firm's proposed changes in Key Personnel. The following individuals shall be considered "Key Personnel:"

Name: Jamie M. Myers, Appraiser - Chairman & President

Name: Lee F. Pallardy, III, MAI – President

Name: <u>David M. Taulbee</u>, <u>MAI – Vice President</u>

Name: James M. Talley, Jr., MAI, SRA – Vice President

Name: Amanda Wynne – Bookkeeper

Name: Rachel Albert – Administrative Secretary

Name: Teresa K. Hager – Administrative Secretary

# 32.0 Scrutinized Companies and Business Operations Certification; Termination

# A. Certification(s).

(i) By its execution of this Agreement, the Firm hereby certifies to the County that the Firm is not on the Scrutinized Companies that Boycott Israel List, created pursuant to Section 215.4725, Florida Statutes, nor is the Firm engaged in a boycott of Israel, nor was the Firm on

- such List or engaged in such a boycott at the time it submitted its bid, proposal, quote, or other form of offer, as applicable, to the County with respect to this Agreement.
- (ii) Additionally, if the value of the goods or services acquired under this Agreement are greater than or equal to One Million Dollars (\$1,000,000), then the Firm further certifies to the County as follows:
  - (a) the Firm is not on the Scrutinized Companies with Activities in Sudan List, created pursuant to Section 215.473, Florida Statutes; and
  - (b) the Firm is not on the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, created pursuant to Section 215.473, Florida Statutes; and
  - (c) the Firm is not engaged in business operations (as that term is defined in Florida Statutes, Section 287.135) in Cuba or Syria; and
  - (d) the Firm was not on any of the Lists referenced in this subsection A(ii), nor engaged in business operations in Cuba or Syria when it submitted its proposal to the County concerning the subject of this Agreement.
- (iii) The Firm hereby acknowledges that it is fully aware of the penalties that may be imposed upon the Firm for submitting a false certification to the County regarding the foregoing matters.
- B. <u>Termination</u>. In addition to any other termination rights stated herein, the County may immediately terminate this Agreement upon the occurrence of any of the following events:
  - (i) The Firm is found to have submitted a false certification to the County with respect to any of the matters set forth in subsection A(i) above, or the Firm is found to have been placed on the Scrutinized Companies that Boycott Israel List or is engaged in a boycott of Israel.
  - (ii) The Firm is found to have submitted a false certification to the County with respect to any of the matters set forth in subsection A(ii) above, or the Firm is found to have been placed on the Scrutinized Companies with Activities in Sudan List, or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or has been engaged in business operations in Cuba or Syria, and the value of the goods or services acquired under this Agreement are greater than or equal to One Million Dollars (\$1,000,000).

### 33. No Construction Against Drafter

The Parties acknowledge that this Agreement and all the terms and conditions contained herein have been fully reviewed and negotiated by the Parties. Accordingly, any rule of construction to the effect that ambiguities are to be resolved against the drafting party shall not apply in interpreting this Agreement.

### 34. Unauthorized Alien(s)

The Firm shall not employ or utilize unauthorized aliens in the performance of the Services provided pursuant to this Agreement. The County shall consider the employment or utilization of unauthorized aliens a violation of Section 274A(e) of the Immigration and Naturalization Act (8 U.S.C. 1324a) and a cause for the County's unilateral termination of this Agreement. When delivering executed counterparts of this Agreement to the County, the Firm shall also deliver a completed and executed counterpart of the attached "AFFIDAVIT CERTIFICATION IMMIGRATION LAWS" form.

(THE REMAINDER OF THE PAGE LEFT INTENTIONALLY BLANK)

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the Effective Date.

ATTEST:	
STACY M. BUTTERFIELD	<b>Polk County</b> , a political subdivision of the State of Florida
By: Deputy Clerk	By: George Lindsey III, Chairman Board of County Commissioners
Date Signed by County:	
Review as to form and legal sufficiency	
County Attorney's Office Date	
ATTEST:	Lee Pallardy, Inc. a Florida corporation
By: Corporate Secretary	By: Dentraul
DAVID M. TAVLBEE [Print Name]	[Print Name]
DATE: 2-27-2013	[Title]
	DATE: 2.23-7073

SEAL

STATE OF Forda County OF Hilsbordugh		
The foregoing instrument was acknowledged before me by means of physical presence or		
online notarization this (Date) by David M. Joy bee (Name of		
online notarization this (Date) by <u>David M. Jay bee</u> (Name of officer or agent) as <u>vice President Secretory</u> (title of officer or agent) of the Corporation		
on behalf of the Corporation, pursuant to the powers conferred upon him/her by the Corporation.		
He/she personally appeared before me at the time of notarization, and is personally known to		
me or has produced as identification and did certify to have knowledge of the matters stated in the foregoing instrument and certified the same to be true in		
knowledge of the matters stated in the foregoing instrument and certified the same to be true in		
all respects. Subscribed and sworn to (or affirmed) before me this tehnang 27, 2023 (Date)		
(Official Notary Signature and Notary Seal)		
(Name of Notary typed, printed or stamped)		
Commission Number H17214306 Commission Expiration Date 01/10/2026		
ACVNOWIEDCEMENT OF FIRM IF AN INDIVIDUAL		
ACKNOWLEDGEMENT OF FIRM, IF AN INDIVIDUAL STATE OF County OF		
STATE OF County OF The foregoing instrument was acknowledged before me by means of physical presence or		
online notarization this(Date) By		
(Name of acknowledging) who personally appeared before me at the time of notarization, and		
is personally known to me or has produced as identification and did certify to		
have knowledge of the matters in the foregoing instrument and certified the same to be true in all		
have knowledge of the matters in the foregoing instrument and certified the same to be true in all respects. Subscribed and sworn to (or affirmed) before me this (Date)		
respects. Subscribed and sworn to (or affirmed) before me this(Date)		
respects. Subscribed and sworn to (or affirmed) before me this(Date)(Official Notary Signature and Notary Seal)		
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# Exhibit "Ai"

# **RFP NOTICE**

Polk County, a political subdivision of the State of Florida, requests the submittal of proposals from firms that are interested in providing *Eminent Domain Appraisal and Appraisal Review Services* as described herein. Sealed proposals must be received in the Procurement Division, prior to the due date and time listed below.

**RFP Number and Title:** 22-602, Appraisal and Appraisal Review Services – Eminent Domain

**Description:** Provide appraisal and/or appraisal review services for various Polk County Divisions including, but not limited to, Real Estate Services, Parks and Natural Resources, and Roads & Drainage Division.

Receiving Period: Prior to 2:00 p.m., Wednesday, November 16, 2022

Bid Opening: Wednesday, November 16, 2022, at 2:00 p.m. or soon thereafter.

This form is for RFP registration only. Please scroll down for additional information.

Special Instructions: N/A

**Questions** regarding this RFP must be in writing and must be sent to Danielle Rose, Sr. Procurement Analyst, via email at daniellerose@polk-county.net or via fax at (863) 534-6789. All questions must be received by, **Monday, November 7, 2022, 4:00 p.m.** 

### **RFP REGISTRATION**

You must register using this form to receive notice of any addenda to these documents. Please fax the completed form to the Procurement Division as soon as possible. It is the firm's responsibility to verify if addenda have been issued.

RFP Number: 22-602

RFP Title: Appraisal and Appraisal Review Services – Eminent Domain

This form is for bid registration only. Please scroll down for additional information.

Carefully complete this form and return it to the Procurement Division via e-mail to procurement@polk-county.net or fax (863) 534-6789. You must submit one form for each solicitation that you are registering for.

Company Name:
Contact Name:
Mailing Address:
City:
State:
Zip Code:
Phone Number:
=mail·

# **Bid Label**

Cut along the outer border and affix this label to your sealed bid envelope to identify it as a "Sealed RFP". Be sure to include the name of the company submitting the proposal where requested.

Sealed Bid. DO NOT OPEN	
Sealed RFP Number	22-602
RFP Title	Appraisal and Appraisal Review Services – Eminent Domain
Due Date/Time:	November 16, 2022, prior to 2:00 pm
Submitted by (Company Name):	
Deliver To:	Polk County Procurement Division 330 West Church Street, Room 150, Bartow, Florida 33830

Proposals may be mailed, express mailed or hand delivered. It is the Proposers responsibility to ensure their package is delivered to the Procurement Division prior to 2:00 p.m. on the Receiving date and time referenced above. Proposals delivered at 2:00 p.m. or later will not be accepted.

### **POLK COUNTY**

# **Procurement Division**

### Fran McAskill

# Procurement Director REQUEST FOR PROPOSAL 22-602

# APPRAISAL AND APPRAISAL REVIEW SERVICES - EMINENT DOMAIN

Sealed proposals will be received in the Procurement Division, **Wednesday, November 16, 2022, prior to 2:00 p.m.** 

Attached are important instructions and specifications regarding responses to this Request for Proposal (the "RFP"). The failure of a responding proposer (a "Proposer") to follow these instructions could result in Proposer disqualification from consideration for a contract to be awarded pursuant to this RFP.

This document is issued by Polk County (the "County") which is the sole distributor of this RFP and all addenda and changes to the RFP documents. The County shall record its responses to inquiries and provide any supplemental instructions or additional documents pertaining to this RFP in the form of written addenda to the RFP. The County shall post all such addenda, together with any other information pertaining to this RFP, on the County's website at https://www.polk-county.net/procurement/bids. It is the sole responsibility of each Proposer to review the website prior to submitting a responsive proposal (a "Proposal") to this RFP to ensure that that the Proposer has obtained all available instructions, addenda, changes, supporting documents, and any other information pertaining to this RFP.

The County is not responsible for any solicitations issued through subscriber, publications, or other sources not connected with the County and the Proposer should not rely on such sources for information regarding the RFP solicitation.

Questions regarding this RFP must be in writing and must be sent to Danielle Rose, Sr. Procurement Analyst, via email at Danielle Rose or via fax at (863) 534-6789. **All questions must be received by Monday, November 7, 2022, 4:00 p.m.** 

Proposers and any prospective proposers shall not contact, communicate with or discuss any matter relating in any way to this RFP with any member of the Polk County Board of County Commissioners or any employee of Polk County other than the County Procurement Director or the individual designated above. This prohibition begins with the issuance of the Request for Proposal and ends upon execution of the final contract. Any such communication initiated by a Proposer or prospective proposer shall be grounds for disqualifying the offender from consideration for a contract to be awarded pursuant to this RFP and for contracts to be awarded pursuant to RFPs or Requests for Bid that the County may issue in the future.

A Proposer's responsive Proposal to this RFP may be mailed, express mailed, or hand delivered to:

Polk County Procurement Division 330 West Church Street, Room 150 Bartow, Florida 33830 (863)534-6757

# Introduction/Background

Polk County, a political subdivision of the State of Florida, is soliciting proposals from qualified appraisal firms to provide appraisal and/or appraisal review services related to eminent domain for various Polk County Divisions.

The firms selected shall be equally qualified to provide a wide variety of appraisal related services. The County may employ several different firms to perform appraisal services, appraisal review services, or a combination of both services, as required. No firm shall be employed as the exclusive firm. Selection as a qualified firm under this RFP is no guarantee of work.

Since project budgets are generally limited, the appraisers must be willing and able to negotiate the most cost-effective solutions to achieve the work. The appraisers must be willing to provide reasonable proposals within short time frames and be prepared to commence and complete work in a timely fashion.

It is the intent of the County to enter into an agreement with five or more firms.

# **Scope of Services**

The County desires to enter into appraisal services contracts with qualified appraisal firms for appraisal and/or appraisal review services related to the valuation of parcels of land to be acquired by the County through negotiation or condemnation in conjunction with Community Investment Program (CIP) projects and other projects authorized by the Polk County Board of County Commissioners, including but not limited to projects requiring parcels for right-of-way, drainage, storm water facilities, utilities, and parcels needed for community development, recreation, parks, or any other land acquisition projects. A typical project might consist of the following tasks:

# **Appraisal Services:**

Appraisal Services may include the preparation right-of-way cost estimates for project and studies; preparation of comparable sales data books; estimating the market value of all real estate interests pertinent to the project; preparation of written appraisal reports and updates which shall conform to Uniform Standards of Professional Appraisal Practices as recognized by the Florida Department of Transportation (FDOT) and the minimum standard as set forth in the Florida Statutes for property being acquired through eminent domain. In addition, appraisals and appraisers must be in compliance with county guidelines; and litigation services including, but not limited to, providing expert testimony in court proceedings (e.g. order of taking hearings,

mediations, depositions and consultations), if requested by the Real Estate Services

Administrator, County Attorney's Office or by assigned outside counsel. The Firm's designated

Appraiser of Record shall be responsible for all work necessary and incidental to the completion

of said items for the project unless otherwise specified. Such work may require services beyond
the professional expertise of the appraiser of record, thus necessitating the use of
subconsultants.

The Appraiser of Record/Principal Appraiser for the firm shall hold a State Certified General License from the State of Florida, as well as, hold a Member of the Appraisal Institute (MAI) designation and have extensive experience in eminent domain appraisal work with the following minimum years of experience:

- Fifteen (15) years of condemning authority (condemnor) experience within the State of Florida.
- 10 years of condemning authority (condemnor) experience within Polk County
- 10 years of condemnee (landowner) experience within the State of Florida.

# **Appraisal Review Services:**

Appraisal Review Services shall include the review of comparable sales data sheets and/or project data books, market studies, appraisal reports, etc., for accuracy and compliance with the Uniform Standards of Professional Appraisal Practices as recognized by the Florida Department of Transportation (FDOT) and the minimum standard as set forth in the Florida Statutes for property being acquired through eminent domain, requesting and obtaining necessary corrections and/or additional data for appraisal reports, writing Review Appraisal Statements that recommend compensation due the landowner, which is based on market data, and, when requested by the Real Estate Services Administrator or other designated County staff, preparing Review Appraiser Reports (Value Determinations) which reflect recommended compensation. The review appraiser will be responsible for all work necessary and incidental to the completion of said items for assigned projects unless otherwise noted therein.

The review appraiser/principal appraiser for the firm shall have a minimum of fifteen (15) years of experience in reviewing condemning authority (condemnor) appraisals in the State of Florida.

### **DISTRIBUTION OF WORK**

The Real Estate Services or the user division requiring said services will use the following process to distribute the projects amongst the successful firms:

- 1. List Current Master Agreements, identify if local
- 2. Identify firms with appropriate expertise, experience, and personnel
- 3. 12-month contract value

### a. Provide justification for selecting the firm to perform the work

Next, the division will issue a purchase order to the selected firm along with a specific scope of Services, not to exceed amount, project schedule and completion date for each Project and a Notice to Proceed (collectively a "Work Authorization").

The County shall request the services on an as-needed basis. There is no guarantee that any or all of the services described in the agreement will be assigned during the term of the agreement. Further, the Firm is providing these services on a nonexclusive basis. The County, at its option, may elect to have any of the services set forth herein performed by other firms or County staff.

### **AGREEMENT**

The term of this agreement will be for 5 years, unless otherwise terminated in accordance with the Agreement.

### **SUBMITTAL**

Submittals should not contain information in excess of that requested, must be concise, and must specifically address the issues of this RFP. The responses should be in the same order as the selection and evaluation procedures. Proposals are to be printed double-sided.

Unnecessarily elaborate brochures or other presentations beyond those sufficient to present a complete and effective submittal to this solicitation are not desired and may be construed as an indication of the proposer's lack of cost consciousness. Elaborate artwork, expensive visual aids, and other presentation aids are neither necessary nor desired, unless specifically requested. The proposal submittals should be contained within a three (3) ring binder (original and each copy in separate binders). Each submittal should contain:

### Tab 1, Introduction:

Introduction letter describing your firm, experience, number of years in business, contact name, company address, phone number and email address of contact person. (One page, single or double sided)

# Tab 2, Experience and Expertise (50 Points)

Provide a maximum of five (5) examples of past work product on eminent domain
assignments, including three (3) previous public sector project, during the past five (5)
years, to indicate proficiency and timely completion of similar work. Past work product
should include, if applicable, examples of "Land and Improvements with major cost to
cure (Commercial Property)", "Land and Affected Improvements" and "Review
Appraiser's Statement and/or Report For each project identified please include (2 pages
for each project, single or doubled sided):

- Client name
- Contact person
- Contact's phone number and email address
- Cost of the services
- Start and end date of project
- Brief description of the services provided.
- Provide a summary of any Order of Taking Hearings or Trials (within the previous five (5) years) in which the principal or key personnel provided expert valuation testimony. Identify the project and year including the names of the condemning authority's attorney and the landowner's attorney. (Limit response to one page maximum).
- Provide a list all Eminent Domain appraisal and appraisal review contracts within the
  previous five (5) years, (including information identifying the project(s) and number of
  Parcels), both in progress and awarded-not yet started, for Polk County and/or other
  government agencies or entities. Provide information regarding dates of notice to proceed
  and anticipated completion dates. (Limit response to three pages maximum).
- Briefly describe firm's quality assurance/quality control program which demonstrates the
  policies and procedures followed, evaluation criteria, and instruction to its organization to
  assure conformance to USPAP, and the requirements of the contract. The Plan shall
  demonstrate the Appraisal firm's internal Quality Control Review of reports submitted.
- Describe the firm's current workload, daily ability to handle the scope of work and experience with providing similar size and scope of work as outlined in this RFP. (1 page, single or double sided)
- Provide a copy of the firm's certificate of registration (license) as a State Certified Appraiser in the State of Florida.
- The Appraiser of Record/Principal Appraiser for the firm shall provide documentation to support eminent domain appraisal work for the following:
  - 15 years of condemning authority (condemnor) experience within the State of Florida.
  - Copy of current Appraisal Institute Membership
  - 10 years of condemning authority (condemnor) experience within Polk County.
  - 10 years of landowner (condemnee) experience within the State of Florida.
  - Copy of current State Certified General License
- The Review Appraiser/Principal Appraiser for the firm shall provide documentation to support a minimum of fifteen (15) years of experience in reviewing condemning authority (condemnor) eminent domain appraisals in the State of Florida.

# Tab 3, Technical & Personnel Resources (40 points)

- Please describe the specific abilities of the firm/team to be assigned to these services in regard to this approach. Include any innovative approaches to providing the services, and include any additional information not directly cited in the scope of services.
- Provide your firm's organization structure. Identify each principal of the firm, including
  the "appraiser of record", and any other "key personnel" who will be professionally
  associated with the development, preparation, and/or presentation of an appraisal report
  or appraisal review report.
- Provide resumes (limited to one page per resume) of all personnel that will be assigned to the project and identify the location of these personnel. Resumes shall include experience in eminent domain appraisal preparation, appraisal review services, court testimony including order of taking hearings and trials in which the appraiser was qualified as an expert witness, professional organization designations and memberships, courses and training in the area of eminent domain, Designation Certificates and Re-Certification Certificates, proof of Florida State Certification in appraisal, and, as applicable, Florida Real Estate Brokerage License and Florida Real Estate Salesman License. (1 page single or double sided for each resume)

# **Tab 4, Surveys of Past Performance (10 Points)**

- Provide reference surveys from past clients for the projects identified under Tab 2.
- Completed surveys. (See Exhibit 1) Procurement will take the average of all surveys and score as follows:
  - Average Score between 9-10 (10 Points)
  - Average Score between 7-8 (8 Points)
  - Average Score between 5-6 (6 Points)
  - Average Score between 3-4 (4 Points)
  - Average Score between 1-2 (2 Points)
  - Average Score of 0 (0 Points)

### SUBMITTAL OF PROPOSALS

Interested parties are invited to submit one (1) original marked ORIGINAL and five (5) copies marked COPY of their proposal in a sealed envelope to the Procurement Division. The envelope should be labeled "RFP #22-602, Appraisal and Appraisal Review Services – Eminent Domain" and marked with the proposer's name and address. The Proposals may be mailed or delivered to:

# Polk County Procurement Division 330 West Church Street, Room 150 Bartow, FL 33830

The response shall be received by the County only at the above address prior to 2:00 p.m., Wednesday, November 16, 2022.

The delivery of the response on the above date and prior to the specified time is solely the responsibility of the proposer.

The submittal may be withdrawn either by written notice to the Procurement Director or in person, if properly identified, at any time prior to the above submittal deadline.

### **BID OPENING**

Proposers may attend the Bid Opening via conference call by dialing (646) 558-8656 and enter Meeting ID: 327 647 2818. Proposers that want to attend in person may do so in compliance with safe COVID 19 practices. A listing of all proposers will be posted to Procurement's website as soon as possible after bid opening.

### **EVALUATION CRITERIA AND SELECTION PROCESS**

Proposals will be evaluated in accordance with this section and all applicable County procurement policies and procedures.

The County shall appoint a selection committee (the "Selection Committee") that will be responsible for evaluating and scoring/ranking the Proposals in accordance with this Section.

The County will use a competitive selection process based on the Elevation Levels described in this Section. At Elevation Levels 2 and 3, the Selection Committee will score and/or rank the Proposals as applicable.

Selection of a final Proposal will be based upon the following steps and factors:

# **Elevation Level 1 (Procurement Requirements Assessment)**

The County Procurement Division shall review all Proposals for conformance with RFP guidelines and detailed submittal requirements. At the County's discretion, non-conforming Proposals may be eliminated from further consideration and conforming Proposals shall be elevated to Elevation Level 2.

Procurement will distribute Proposals and evaluation criteria to the Selection Committee.

The Selection Committee may convene to review questions that arise during individual member review of submitted Proposals before Elevation Level 2 to allow for questions, clarifications, explanations, or other discussion to be held before the review of Proposals is completed.

# **Elevation Level 2 (Selection Committee Evaluation)**

Procurement shall score each Proposal on the following evaluation criteria:

• Surveys of Past Performance (Tab 5) -10 points

Subtotal Points - 10 Points

by the process stated under each corresponding Tab description

Each Selection Committee member shall score each Proposal on the following

evaluation criteria:

- Experience and Expertise (Tap 2) 50 points
- Approach and Methodology (Tab 3) 40 points

Subtotal Points - 90 points

by the following process:

Each Selection Committee member shall determine which of the following descriptions applies to each of the foregoing evaluation criteria:

**EXCELLENT (1.0):** Of the highest or finest quality; exceptional; superior; superb; exquisite; peerless. The Proposer provided information for a given criteria that satisfied the requirements and described specifically how and what will be accomplished in such a manner that exhibited an exceptional and superior degree of understanding, skill, and competency, both qualitatively and quantitatively. The facts included in the narrative (including all supporting documentation, diagrams, drawings, charts, and schedules, etc.) demonstrate the Proposer's ability to perform and deliver far beyond expectation. **VERY GOOD (0.8):** To a high degree; better than or above competent and/or skillful. The Proposer provided information for a given criteria that satisfied the requirements and described specifically how and what will be accomplished in such a manner that exhibited a very high degree of understanding, skill, and competency, both qualitatively and quantitatively. The facts included in the narrative (including all supporting documentation, diagrams, drawings, charts, and schedules, etc.) demonstrate the Proposer's ability to perform and deliver beyond expectation.

**GOOD (0.6):** Having positive or desirable qualities; competent; skilled; above average.

The Proposer provided information for a given criteria that satisfied the requirements and described specifically how and what will be accomplished in such a manner that exhibited a skillful and above-average degree of understanding, skill, and competency, both qualitatively and quantitatively. The facts included in the narrative (including all supporting documentation, diagrams, drawings, charts, and schedules, etc.) demonstrate the Proposer's ability to perform and deliver at the expected level.

**FAIR (0.4):** Average; moderate; mediocre; adequate; sufficient; satisfactory; standard. The Proposer provided information for a given criteria that satisfied the requirements and described sufficiently how and what will be accomplished in a manner that exhibited an adequate and average degree of understanding, skill, and competency, both qualitatively and quantitatively. The facts included in the narrative (including all supporting documentation, diagrams, drawings, charts, and schedules, etc.) demonstrate the Proposer's ability to perform and deliver at a level slightly below expectation.

**POOR (0.2):** Inadequate; lacking; inferior in quality; of little or less merit; substandard; marginal.

The Proposer provided information for a given criteria that did not satisfy the requirements and described in an inadequate manner how and what will be accomplished. The information provided simply reiterated a requirement, contained inaccurate statements or references, lacked adequate information, or was of inferior quality. The facts included in the narrative (including all supporting documentation, diagrams, drawings, charts, and schedules, etc.) demonstrate the Proposer's ability to perform and deliver at a substandard and inferior level.

# **UNACCEPTABLE (0.0):**

The Proposer failed to provide any information for a given criteria, provided information that could not be understood, or did not provide the information for a given category as requested.

After a Selection Committee member has determined the description applicable for each evaluation criterion, the total points available for such criterion shall be multiplied by the factor associated with the applicable description to produce the number of points allocated for that evaluation criterion. For example, a Selection Committee member classifies the "Experience and Expertise" criterion (which shall be worth 25 points for the

purpose of this example) as "Very Good" (which is a description factor multiplier of 0.8). The points that Selection Committee member allocated for that evaluation criterion would be 20, calculated as follows: 25 available points x 0.8 applicable description factor multiplier = 20 points.

A Selection Committee member's total score for each Proposal shall equal the sum of the total points allocated for each evaluation criteria.

When all Selection Committee members have completed their Proposal evaluations, the individual Selection Committee member's total scores for each Proposal will be added together to produce a final score for each Proposal.

Procurement will confirm the calculations for the final score for each Proposal. Then, Procurement shall publish a rank-ordered listing of the Proposals to the Selection Committee with the Proposal receiving the highest point as the highest-ranked Proposal.

If the Selection Committee decides to interview Proposers based on the final scores, then at a minimum the Selection Committee shall elevate the two highest-ranked Proposers to Elevation Level 3 for interviews. If the Selection Committee decides not to interview Proposers, they will collectively decide if they would like to recommend the Board, or if applicable the County Manager authorize staff to enter into Contract Negotiations with all Proposers, starting with the highest scoring Proposer. After Board or County Manager approval, as applicable, to authorize staff to negotiate a contract, the Proposers will then be elevated to Elevation Level 4 for contract negotiations.

The determination of whether the County Manager may authorize negotiations, without further approval of the Board, is contingent upon whether the anticipated cost of the agreement exceeds \$100,000. The County Manager may authorize contract negotiations for contracts which are not anticipated to exceed \$100,000 in total.

# **Elevation Level 3 (Proposer Interviews)**

The Selection Committee shall conduct interviews of the Proposers that it has elevated from Elevation Level 2 to Elevation Level 3. During an interview, elevated Proposers shall make a presentation describing the key elements of their Proposal and/or address any specific topics the Selection Committee may determine necessary. The Selection Committee members will have an opportunity to inquire about any aspect of the RFP

and the Proposer's Proposal. After all elevated Proposer interviews, each Selection Committee member shall evaluate each Proposer with emphasis on the following:

Proposer interview and presentation focusing on the key elements of their presentation and answers to questions of the Selection Committee.

After the interviews, each Selection Committee member will individually rank the Proposers in numerical order beginning at number 1 for the highest-ranked Proposer. Procurement shall receive and compile each Selection Committee member's ranking of each Proposer, and then publish a rank-ordered listing of Proposers to the Selection Committee, based on the combined average rankings given each Proposer. The Selection Committee members will then collectively decide if they would like to recommend the Board, or if applicable the County manager, authorize staff to enter into Contract Negotiations with all Proposers elevated to Proposer Interviews, starting with the highest-ranked Proposer. After Board or County Manager approval, as applicable, to authorize staff to negotiate a contract, the highest-ranked Proposer will then be elevated to Elevation Level 4, Contract Negotiations.

The determination of whether the County Manager may authorize negotiations, without further approval of the Board, is contingent upon whether the anticipated cost of the agreement exceeds \$100,000. The County Manager may authorize contract negotiations for contracts which are not anticipated to exceed \$100,000 in total.

# **Elevation Level 4 (Contract Negotiations)**

If a Proposer is elevated to this level, Procurement, with the assistance of the County Attorney's Office, shall negotiate an Agreement with the elevated Proposer.

If after negotiating for a reasonable time period the parties cannot agree on a contract, the County shall, in its sole discretion, terminate further contract negotiations with that Proposer. Procurement shall notify the Selection Committee that contract negotiations with the elevated Proposer have terminated. The Selection Committee shall then determine whether to enter into contract negotiations with the next-highest-ranked Proposer, and so on. If the Selection Committee decides not to recommend contract negotiations with the next-highest-ranked Proposer, and so on, or if the County determines there is no other Proposer with whom the County can successfully negotiate a contract, then the RFP Selection Process shall terminate.

After contract negotiations with a Proposer are successfully completed pursuant to Elevation Level 4, the Selection Committee shall recommend to the Board of County Commissioners or County Manager, as applicable, that it selects such Proposer to provide the services as outlined in the Agreement. The Board of County Commissioners or County Manager, as applicable, shall make the final decision whether the County shall enter into an Agreement with a Proposer.

The determination of whether the County Manager may execute a contract, without further Board approval, is contingent upon whether the cost of the agreement exceeds \$100,000. The County Manager may execute contracts that do not exceed \$100,000 in total.

### **GENERAL CONDITIONS**

### COMMUNICATIONS

After the issuance of any Request for Proposal, prospective proposers shall not contact, communicate with or discuss any matter relating in any way to the Request for Proposal with the Board of County Commissioners, the County Manager, or any employee of Polk County other than the Procurement Director or as directed in the cover page of the Request for Proposal. This prohibition begins with the issuance of any Request for Proposal and ends upon execution of the final contract. Such communications initiated by a proposer shall be grounds for disqualifying the offending proposer from consideration for award of the proposal and/or any future proposal.

### **INSURANCE REQUIREMENTS**

The selected Firm, if any, shall maintain, at all times, in force during the contract period the insurance as specified with an insurer licensed to do business in the State of Florida; rated "A VIII" or better by A.M. Best Rating Company for Class VIII financial size category. Polk County, a political subdivision of the State of Florida, must be named as an additional insured with respect to liability arising from all work being performed for Polk County, for Automobile and General Liability policies of insurance. The certificate holder must be Polk County, a political subdivision of the State of Florida, 330 W Church St, Rm 150, Bartow, Florida 33830. Workers' Compensation Insurance is required to provide statutory benefits, including those that may be required by any applicable federal statute. Any sole proprietor or partner actively engaged in the construction industry, and any corporate officer of a construction or non-construction industry corporation who elects to be exempt from the provisions of the workers' compensation law must provide either a workers' compensation exemption certificate (construction industry) or a letter stating the exemption status and number of employees (non-construction industry). For non-exempt vendors, Employers Liability in the amount of \$1,000,000. Commercial General Liability Insurance \$1,000,000 combined single limit of liability for bodily injuries, death, and property damage, and personal injury resulting from any one occurrence, including the following coverages: Products / Completed Operations \$1,000,000, Personal and Advertising Injury \$1,000,000 and Medical Expenses \$10,000, Broad Form CG. Comprehensive Automobile Liability Insurance

\$1,000,000; combined single limit of liability for bodily injuries, death and property damage resulting from any one occurrence, including all owned, hired and non-owned vehicles. Employers Liability Insurance to include the following coverages: Each Accident \$1,000,000, Disease – Each Employee \$1,000,000, and Disease – Policy Limit \$1,000,000. Professional Lability (Errors and Omissions): \$1,000,000 combined single limit of liability. The general liability and worker's compensation policies shall contain a waiver of subrogation in favor of Polk County. An original certificate of insurance must be on file in the Procurement Division before a purchase order will be issued.

### INDEMNIFICATION

Firm, to the extent permitted by law, shall indemnify, defend (by counsel reasonably acceptable to County), protect and hold the County, and its officers, employees and agents, harmless from and against any and all, claims, actions, causes of action, liabilities, penalties, forfeitures, damages, losses, and expenses whatsoever (including, without limitation, attorneys' fees, costs, and expenses incurred during negotiation, through litigation and all appeals therefrom) including, without limitation, those pertaining to the death of or injury to any person, or damage to any property, arising out of or resulting from (i) the failure of Firm to comply with applicable laws, rules or regulations, (ii) the breach by Firm of its obligations under any Agreement with the County entered into pursuant to this solicitation, (iii) any claim for trademark, patent, or copyright infringement arising out of the scope of Firm's performance or nonperformance of the Agreement, or (iv) the negligent acts, errors or omissions, or intentional or willful misconduct, of Firm, its professional associates, subconsultants, agents, and employees; provided, however, that Firm shall not be obligated to defend or indemnify the County with respect to any such claims or damages arising out of the County's sole negligence. The obligations imposed by this Section shall survive the expiration or earlier termination of the Agreement.

### **PUBLIC ENTITY CRIMES STATEMENT**

A person or affiliate who has been placed on the convicted vendor list following a conviction for a public entity crime may not submit a bid/proposal on a contract to provide any goods or services to a public entity; may not submit a bid on a contract with

a public entity for the construction or repair of a public building or public work; may not submit bids on leases of real property to a public entity; may not be awarded or perform work as a firm, supplier, subconsultant, or consultant under a contract with any public entity; and may not transact business with any public entity in excess of the threshold amount provided in Section 287.017, for CATEGORY TWO for a period of 36 months from the date of being placed on the convicted vendor list. By submitting this proposal, the proposer hereby certifies that they have complied with said statute.

### **EQUAL OPPORTUNITY/AFFIRMATIVE ACTION**

The County is an equal opportunity/affirmative action employer. The County is committed to equal opportunity employment effort; and expects Firms that do business with the County to have a vigorous affirmative action program.

### WOMEN/MINORITY BUSINESS ENTERPRISE OUTREACH

The County hereby notifies all Proposers that W/MBE's are to be afforded a full opportunity to participate in any request for proposal by the County and will not be subject to discrimination on the basis of race, color, sex or national origin.

### **AFFIRMATION**

By submitting their proposal, the Proposer affirms that the proposal is genuine and not made in the interest of or on behalf of any undisclosed person, Firm or corporation and is not submitted in conformity with any agreement or rules of any group, association, organization or corporation; the Proposer has not directly or indirectly induced or solicited any other person to submit a false or sham proposal; the Proposer has not solicited or induced any person, Firm or corporation to refrain from submitting a proposal; and the Proposer has not sought by collusion to obtain for him/herself any advantage over other persons or over the County.

### **DEVELOPMENT COSTS**

Neither the County nor its representative(s) shall be liable for any expenses incurred in connection with preparation of a submittal to the RFP. Proposers should prepare their proposals simply and economically, providing a straightforward and concise description of the proposer's ability to meet the requirements of the RFP.

### **ADDENDA**

The County may record its responses to inquiries and any supplemental instructions in the form of written addenda. The addenda will be posted on the County's website at https://www.polk-county.net/procurement-bids. It is the sole responsibility of the proposers to check the website to ensure that all available information has been received prior to submitting a proposal.

### **CODE OF ETHICS**

If any proposer violates or is a party to a violation of the code of ethics of Polk County or the State of Florida, with respect to this proposal, such proposer may be disqualified from performing the work described in this proposal or from furnishing the goods or services for which the proposal is submitted and shall be further disqualified from bidding on any future proposals for work, goods, or services for the County.

### DRUG FREE WORKPLACE

Preference shall be given to businesses with Drug Free Workplace (DFW) programs. Whenever two or more proposals, which are equal with respect to price, quality and service, are received by the County for the procurement of commodities or contractual services, a proposal received from a business that has provided a statement that it is a DFW shall be given preference in the award process.

### APPLICABLE LAWS AND COURTS

This RFP and any resulting agreements shall be governed in all respects by the laws of the State of Florida and any litigation with respect thereto shall be brought only in the courts of Polk County, State of Florida or the Middle District of Florida, Hillsborough County, Florida. The proposer shall comply with all applicable federal, state and local laws and regulations.

#### CONTRACT

All contracts are subject to final approval of the Polk County Board of County Commissioners or County Manager, as applicable. Persons or Firms which incur expenses or change position in anticipation of a contract prior to the Board's approval do so at their own risk.

#### PROPOSAL ACCEPTANCE PERIOD

A proposal shall be binding upon the offeror and irrevocable by it for one hundred and twenty (120) calendar days following the proposal opening date. Any proposal in which offeror shortens the acceptance period may be rejected.

#### ADDITION/DELETION

The County reserves the right to add to or delete any item from this proposal or resulting agreements when deemed to be in the best interest of the County.

**INVOICING AND PAYMENT:** The successful proposer shall submit a properly certified invoice to the County at the contract prices. **An original invoice shall be submitted to the appropriate User Division.** The proposer shall include the contract number and/or the purchase order number on all invoices. By submitting an invoice, the proposer's Project Manager or any authorized officer is attesting to the correctness and accuracy of all charges. Invoices will be processed for payment when approved by the appropriate Division's Project Manager or designee. The County's payment of an invoice shall not constitute evidence of the County's acceptance of the Proposers performance of the Service or the County's acceptance of any work.

#### PROPRIETARY INFORMATION

In accordance with Chapter 119 of the Florida Statutes (Public Records Law) and except as may be provided by other applicable State and Federal Law, all proposers should be aware that Request for Proposals and the submittals thereto are in the public domain. However, the proposers are required to identify specifically any information contained in their proposals which they consider confidential and/or proprietary and which they believe to be exempt from disclosure, citing specifically the applicable exempting law. Proposers should provide a redacted copy of proposal with submittal, or must provide within thirty (30) days from the Proposal due date.

All proposals received from proposers in response to this Request for Proposal will become the property of the County and will not be returned to the proposers. In the event of contract award, all documentation produced as part of the contract will become the exclusive property of the County.

#### **REVIEW OF PROPOSAL FILES**

In accordance with Chapter 119.071 of the Florida Statutes, the submittals received for this Request for Proposal are exempt from review for thirty (30) days after the Bid Opening Date or at Recommendation of Award, whichever event occurs first.

Should the RFP be cancelled and re-solicited for any reason, proposal submittals shall remain exempt from disclosure for a period not to exceed twelve (12) months or at Recommendation of Award of the subsequent solicitation.

**RFP PROTEST**: Any proposer desiring to file a protest, with respect to a recommended award of any RFP, shall do so by filing a written protest. The written protest must be in the possession of the Procurement Division within three (3) working days of the Notice of Recommended Award mailing date. All proposers who submitted a proposal will be sent a Notice of Recommended Award, unless only one proposal was received.

A copy of the protest procedures may be obtained from the Polk County Procurement Division or can be downloaded from the County's website at https://www.polk-county.net/procurement/protest-procedures.

FAILURE TO FOLLOW PROTEST PROCEDURE REQUIREMENTS WITHIN THE TIME FRAMES PRESCRIBED HEREIN AS ESTABLISHED BY POLK COUNTY, FLORIDA, SHALL CONSTITUTE A WAIVER OF THE PROPOSER'S RIGHT TO PROTEST AND ANY RESULTING CLAIM.

#### **UNAUTHORIZED ALIEN(S)**

The vendor agrees that unauthorized aliens shall not be employed nor utilized in the performance of the requirements of this solicitation. The County shall consider the employment or utilization of unauthorized aliens a violation of Section 274A(e) of the Immigration and Naturalization Act (8 U.S.C. 1324a). Such violation shall be cause for unilateral termination of this Agreement by the County. As part of the response to this solicitation, the successful Firm will complete and submit the attached form "AFFIDAVIT CERTIFICATION IMMIGRATION LAWS."

#### **EMPLOYMENT ELIGIBILITY VERIFICATION (E-Verify)**

- A. For purposes of this section, the following terms shall have the meanings ascribed to them below, or as may otherwise be defined in Section 448.095, Florida Statutes, as amended from time to time:
- (i) "Consultant" means a person or entity that has entered or is attempting to enter into a contract with a public employer to provide labor, supplies, or services to such employer in exchange for salary, wages, or other remuneration; and
- (ii) "E-Verify system" means an Internet-based system operated by the United States Department of Homeland Security that allows participating employers to electronically verify the employment eligibility of newly hired employees; and
- (iii) "Subconsultant" means a person or entity that provides labor, supplies, or services to or for a consultant or another subconsultant in exchange for salary, wages, or other remuneration.
- B. Pursuant to Section 448.095(2)(a), Florida Statutes, effective January 1, 2021, public employers, consultants and subconsultants shall register with and use the E-verify system in order to verify the work authorization status of all newly hired employees. The Consultant acknowledges and agrees to utilize the U.S. Department of Homeland Security's E-Verify System to verify the employment eligibility of:
- (i) All persons employed by the Consultant to perform employment duties during the term of this contract; and
- (ii) All persons (including sub-vendors/subconsultants/subcontractors) assigned by the Consultant to perform work pursuant to this contract.
- C. The Consultant acknowledges and agrees that use of the U.S. Department of Homeland Security's E-Verify System and compliance with all other terms of this section is an express condition of this contract, and the County may treat a failure to comply as a material breach of this contract. By entering into this contract, the Consultant becomes obligated to comply with the provisions of Section 448.095, Fla. Stat., "Employment Eligibility," as amended from time to time. This includes but is not limited to utilization of the E-Verify System to verify the work authorization status of all newly hired employees and requiring all subconsultants to provide an affidavit attesting that the subconsultant does not employ, contract with, or subcontract with, an unauthorized alien. The *Consultant* shall maintain a copy of such affidavit for the duration of the contract. Failure to comply will lead to termination of this contract, or if a subconsultant knowingly violates the statute, the subcontract must be terminated immediately. Any challenge to termination under this provision must be filed in the Tenth Judicial Circuit Court of Florida no later than 20 calendar days after the date of

termination. If this contract is terminated for a violation of the statute by the Consultant, the Consultant may not be awarded a public contract for a period of 1 year after the date of termination. The Consultant shall be liable for any additional costs incurred by the County as a result of the termination of this contract. Nothing in this section shall be construed to allow intentional discrimination of any class protected by law.

#### **LIMITATIONS**

The County reserves the right to revise, amend or withdraw this proposal at any time to protect its interest. Proposers will not be compensated by the County for costs incurred in preparation of responses to this RFP.

**ATTORNEY'S FEES AND COSTS**: Each party shall be responsible for its own legal and attorney's fees, costs and expenses incurred in connection with any dispute or any litigation arising out of, or relating to this Agreement, including attorney's fees, costs and expenses incurred for any appellate or bankruptcy proceedings.

#### **PUBLIC RECORD LAWS**

- (a)The Consultant acknowledges the County's obligations under Article I, Section 24, of the Florida Constitution and under Chapter 119, Florida Statutes, to release public records to members of the public upon request and comply in the handling of the materials created under this Agreement. The Consultant further acknowledges that the constitutional and statutory provisions control over the terms of this Agreement. In association with its performance pursuant to this Agreement, the Consultant shall not release or otherwise disclose the content of any documents or information that is specifically exempt from disclosure pursuant to all applicable laws.
- (b) Without in any manner limiting the generality of the foregoing, to the extent applicable, the Consultant acknowledges its obligations to comply with Section 119.0701, Florida Statutes, with regard to public records, and shall:
- (1) keep and maintain public records required by the County to perform the services required under this Agreement;
- (2) upon request from the County's Custodian of Public Records or his/her designee, provide the County with a copy of the requested records or allow the records to be inspected or copied within a reasonable time at a cost that does not exceed the cost provided in Chapter 119, Florida Statutes, or as otherwise provided by law;
- (3) ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law for the duration of the term of this Agreement and following completion of this Agreement if the Consultant does not transfer the records to the County; and

- (4) upon completion of this Agreement, transfer, at no cost, to the County all public records in possession of the Consultant or keep and maintain public records required by the County to perform the service. If the Consultant transfers all public records to the County upon completion of this Agreement, the Consultant shall destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. If the Consultant keeps and maintains public records upon completion of this Agreement, the Consultant shall meet all applicable requirements for retaining public records. All records stored electronically must be provided to the County, upon request from the County's Custodian of Public Records, in a format that is compatible with the information technology systems of the County.
- (c) IF THE FIRM HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO THE FIRM'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS AGREEMENT, CONTACT THE COUNTY'S CUSTODIAN OF PUBLIC RECORDS AT:

RECORDS MANAGEMENT LIAISON OFFICER POLK COUNTY 330 WEST CHURCH ST BARTOW, FL 33830 TELEPHONE: (863) 534-7527

EMAIL: RMLO@POLK-COUNTY.NET

### Scrutinized Companies and Business Operations Certification; Termination.

A. Certification(s)

- (I) By its execution of this Agreement, the Firm hereby certifies to the County that the Firm is not on the Scrutinized Companies that Boycott Israel List, created pursuant to Section 215.4725, Florida Statutes, nor is the Firm engaged in a boycott of Israel, nor was the Firm on such List or engaged in such a boycott at the time it submitted its bid, proposal, quote, or other form of offer, as applicable, to the County with respect to this Agreement.
- (II) Additionally, if the value of the goods or services acquired under this Agreement are greater than or equal to One Million Dollars (\$1,000,000), then the Firm further certifies to the County as follows:
  - (a) the Firm is not on the Scrutinized Companies with Activities in Sudan List, created pursuant to Section 215.473, Florida Statutes; and (b) the Firm is not on the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, created pursuant to Section 215.473, Florida Statutes; and

- (c) the Firm is not engaged in business operations (as that term is defined in Florida Statutes, Section 287.135) in Cuba or Syria; and
- (d) the Firm was not on any of the Lists referenced in this subsection A(ii), nor engaged in business operations in Cuba or Syria when it submitted its proposal to the County concerning the subject of this Agreement.
- (iii) The Firm hereby acknowledges that it is fully aware of the penalties that may be imposed upon the Firm for submitting a false certification to the County regarding the foregoing matters.
- B. Termination. In addition to any other termination rights stated herein, the County may immediately terminate this Agreement upon the occurrence of any of the following events:
  - (i) The Firm is found to have submitted a false certification to the County with respect to any of the matters set forth in subsection A(i) above, or the Firm is found to have been placed on the Scrutinized Companies that Boycott Israel List or is engaged in a boycott of Israel.
  - (ii) The Firm is found to have submitted a false certification to the County with respect to any of the matters set forth in subsection A(ii) above, or the Firm is found to have been placed on the Scrutinized Companies with Activities in Sudan List, or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or has been engaged in business operations in Cuba or Syria, and the value of the goods or services acquired under this Agreement are greater than or equal to One Million Dollars (\$1,000,000).

### **Proposers Incorporation Information**

(Submittal Page)

The f	ollowing section should be completed by all bidders and submitted with their bid submitta
Com	pany Name:
DBA	Fictitious Name (if applicable):
TIN #	t:
	ess:
	;
	code:
	ıty:
Note	Company name must match legal name assigned to the TIN number. A current W9 ld be submitted with your bid submittal.
Cont	act Person:
Phon	e Number:
Cell F	Phone Number:
	I Address:
	of Organization (select one type)
	Sole Proprietorship
	Partnership
	Non-Profit
	Sub Chapter
	Joint Venture
	Corporation
	LLC
	LLP
	Publicly Traded
	Employee Owned
State	of Incorporation:

The Successful firm must complete and submit this form prior to award. The Successful firm must invoice using the company name listed above.

# EXHIBIT 1 DETAILED INSTRUCTIONS ON HOW TO PREPARE AND SEND PERFORMANCE SURVEYS

The objective of this process is to identify the past performance of the Firm submitting a proposal package. This is accomplished by sending survey forms to past customers. The customers should return the forms directly to the Firm. The Firm is to include all surveys in their proposal package.

#### **Sending the Survey**

The surveys shall be sent to all clients for whom the Firm has identified under Tab 2. Surveys should correlate to all projects identified under Tab 2.

If more surveys are included, Procurement will only use those identified under Tab 2.

1. The Firm shall complete the following information for each customer that a survey will be sent

CLIENT NAME	Name of the company that the work was performed for
	(i.e. Hillsborough County).
FIRST NAME	First name of the person who will answer customer
	satisfaction questions.
LAST NAME	Last name of the person who will answer customer
	satisfaction questions.
PHONE NUMBER	Current phone number for the reference (including area
	code).
EMAIL ADDRESS	Current email address for the reference.
PROJECT NAME	Name of the project (Eminent Domain Appraisal Services
	for Hillsborough County ROW), Etc.
COST OF SERVICES	Cost of services (\$50,000)
DATE COMPLETE	Date when the services were completed. (i.e. 6/31/2017)

- 2. The Firm is responsible for verifying that their information is accurate prior to submission for references.
- 3. The survey must contain different services/projects. You cannot have multiple people evaluating the same job. However, one person may evaluate several different jobs.
- 4. The past projects can be either completed or on-going.
- 5. The past client/owner must evaluate and complete the survey.

#### **Preparing the Surveys**

- 1. The Firm is responsible for sending out a performance survey to the clients that have been identified under Tab 2. The survey can be found on the next page.
- The Firm should enter the past clients' contact information, and project information on each survey form for each reference. The Firm should also enter their name as the Firm being surveyed.
- 3. The Firm is responsible for ensuring all references/surveys are included in their submittal under Tab 4
- 4. Polk County Procurement may contact the reference for additional information or to clarify survey data. If the reference cannot be contacted, there will be no credit given for that reference.

### Survey Questionnaire – Polk County

### RFP 22-602, Appraisal and Appraisal Review Services – Eminent Domain

To:		(Name of Person completing s (Name of Client Company/Firm		
Phone	e Number:	•	')	
	Annual Budget of Entity			
	ct: Past Performance Survey of Similar w			
•	et name:			
	of Firm being surveyed:			
	of Services: Original Cost:			
	act Start Date:			
satisfi very ι criteri	each of the criteria on a scale of 1 to 1 ied (and would hire the Firm /individual unsatisfied (and would never hire the l a to the best of your knowledge. If yo rmance in a particular area, leave it bl	al again) and 1 representing Firm /individual again). Pleas u do not have sufficient kno	that you se rate e	were ach of the
NO	CRITERIA		UNIT	SCORE
1	Ability to manage cost		(1-10)	
2	Ability to maintain project schedule (comple	(1-10)		
3	Quality of workmanship		(1-10)	
4	Professionalism and ability to manage		(1-10)	
5	Close out process		(1-10)	
6	Ability to communicate with Client's staff		(1-10)	
7	Ability to resolve issues promptly		(1-10)	
8	Ability to follow protocol		(1-10)	
9	Ability to maintain proper documentation		(1-10)	
10	Appropriate application of technology		(1-10)	
11	Overall Client satisfaction and comfort leve	l in hiring	(1-10)	
12	Ability to offer solid recommendations	(1-10)		
13	Ability to facilitate consensus and commitm staff	nent to the plan of action among	(1-10)	
	d Name of Evaluatorture of Evaluator:			

#### **AFFIDAVIT CERTIFICATION IMMIGRATION LAWS**

SOLICITATION NO.: RFP 22-602, APPRAISAL AND APPRAISAL REVIEW SERVICES – EMINENT DOMAIN

POLK COUNTY WILL NOT INTENTIONALLY AWARD COUNTY CONTRACTS TO ANY FIRM WHO KNOWINGLY EMPLOYS UNAUTHORIZED ALIEN WORKERS, CONSTITUTING A VIOLATION OF THE EMPLOYMENT PROVISIONS CONTAINED IN 8 U.S.C. SECTION 1324 a(e) {SECTION 274A(e) OF THE IMMIGRATION AND NATIONALITY ACT ("INA").

POLK COUNTY MAY CONSIDER THE EMPLOYMENT BY ANY FIRM OF UNAUTHORIZED ALIENS A VIOLATION OF SECTION 274A(e) OF THE INA. SUCH VIOLATION BY THE RECIPIENT OF THE EMPLOYMENT PROVISIONS CONTAINED IN SECTION 274A(e) OF THE INA SHALL BE GROUNDS FOR UNILATERAL CANCELLATION OF THE CONTRACT BY POLK COUNTY.

PROPOSER ATTESTS THAT THEY ARE FULLY COMPLIANT WITH ALL APPLICABLE IMMIGRATION LAWS (SPECIFICALLY TO THE 1986 IMMIGRATION ACT AND SUBSEQUENT AMENDMENTS).

Company Name:
Signature:
Title:
Date:
State of:
County of:
The foregoing instrument was acknowledged before me by means of $\square$ physical
presence oronline notarization, this day of, 2022, by
(name) as (title of officer) of
( <i>entity name</i> ), on behalf of the company, who [] is
personally known to me or $\square$ has produced as
identification.
Notary Public Signature:
Printed Name of Notary Public:
Notary Commission Number and Expiration:
(AFFIX NOTARY SEAL)

### POLK COUNTY, A POLITICAL SUBDIVISION OF THE STATE OF FLORIDA

# ADDENDUM #1 RFP 22-602, Appraisal and Appraisal Review Services – Eminent Domain

This addendum is issued to clarify, add to, revise and/or delete items of the RFP Documents for this work. This Addendum is a part of the RFP Documents and acknowledgment of its receipt should be noted on the Addendum.

should be noted on the Addendum.
Contained within this addendum: Clarification and Questions & Answers
<u>Danielle Rose</u>
Procurement Analyst Procurement Division
Procurement division
This Addendum sheet should be signed and returned with your submittal. This is the only acknowledgment required.
Signature:
Printed Name:
Title:
Company:

#### RFP 22-602

### Appraisal and Appraisal Review Services – Eminent Domain Addendum #1(Continued)

#### Clarification: (Tab 2, bullet point 1)

#### **Currently states in its entirety:**

"Provide a maximum of five (5) examples of past work product on eminent domain assignments, including three (3) previous public sector project, during the past five (5) years, to indicate proficiency and timely completion of similar work. Past work product should include, if applicable, examples of "Land and Improvements with major cost to cure (Commercial Property)", "Land and Affected Improvements" and "Review Appraiser's Statement and/or Report For each project identified please include (2 pages for each project, single or doubled sided).

- o Client name
- o Contact person
- o Contact's phone number and email address
- o Cost of the services
- o Start and end date of project
- o Brief description of the services provided."

#### Replace with in its entirety:

"Provide a minimum of three (3) and a maximum of five (5) examples of past work product on eminent domain assignments, including three (3) previous public sector projects, during the past five (5) years, to indicate proficiency and timely completion of similar work. Past work product should include, if applicable, examples of "Land and Improvements with major cost to cure (Commercial Property)", "Land and Affected Improvements" and "Review Appraiser's Statement and/or Report."

For each project identified please include:

- Client name
- Contact person
- Contact's phone number and email address
- · Cost of the services
- Start and end date of project
- · Brief description of the services provided
- Copy of full appraisal report. This full report can also be submitted on a USB thumb drive. If submitted on USB, please provide six (6) USBs.

(Please limit the first six items from Client name to Brief description of the services to 2 pages for each project, single or double sided.)

#### **Questions and Answers:**

Question 1: Does "past work product" mean that you want us to submit one **full appraisal report** for each project, to a maximum of five projects? If so, do you want copies of
appraisal reports to be included in the 3-ring binder with the other information?

Answer 1: Please see revised Tab 2, bullet point 1, above.

Question 2: Will applications with less than 15 years' experience be considered at all?

Answer 2: The firm itself isn't required to have 15 years of experience, however, the Appraiser of Record/ Principal Appraiser as detailed in Tab 2, is required to provided documentation as proof that they have at a minimum 15 years' experience.

# EXHIBIT "Aii" LEE PALLARDY, INC.

Real Estate - Appraiser, Broker & Consultant

LEE PALLARDY, MAI (1892-1967)
LEE PALLARDY, JR., MAI (1920-1987)
LEE F. PALLARDY, III, MAI STATE CERT. GEN. REA 0000121
JAMIE M. MYERS, MAI STATE CERT. GEN. REA 0000221
JAMES M. TALLEY, JR., MAI, SRA STATE CERT. GEN. REA 0001649
DAVID M. TAULBEE, MAI STATE CERT. GEN. REA 0001435



609 E. JACKSON STREET, SUITE 200 TAMPA, FLORIDA 33602-4933 TELEPHONE (813) 221-3700 FAX (813) 223-4140

leepallardyinc.com

November 15, 2022

Polk County Procurement Division 330 West Church Street, Room 150 Bartow, Florida 33830

To Whom It May Concern:

Lee Pallardy, Inc. is pleased to provide this registration and application in accordance with the procurement requirements outlined in the RFP. Please be advised that David M. Taulbee, MAI and Jay Talley, Jr., MAI can both bind the company.

Lee Pallardy, Inc.
David M. Taulbee, MAI
609 East Jackson Street, Suite 200
Tampa, Florida 33602
(813) 221-3700 x 303
dtaulbee@leepallardyinc.com

Lee Pallardy, Inc.
Jay M. Talley, Jr., MAI, SRA
609 East Jackson Street, Suite 200
Tampa, Florida 33602
(813) 221-3700 x 306
italley@leepallardyinc.com

Lee Pallardy, Inc. is a general appraisal and real estate brokerage firm that is the successor operating company of an appraisal/brokerage firm known as Pallardy-Watrous that was incorporated in 1919. Lee Pallardy, Inc. is comprised of four partners, all of whom are State Certified Appraisers and each has the MAI designation. The president of the firm is Jamie M. Myers, a Tampa native, who has been in the real estate and appraising profession since graduating from college in 1979. David M. Taulbee and James M. Talley, Jr. are both vice presidents of the firm. Lee Pallardy is past chairman and president. The balance of the staff consists of two executive secretaries and a bookkeeper.

The principals of Lee Pallardy, Inc. have created a diversified real estate appraisal and brokerage firm, with a heavy concentration of work preparing a wide variety of real estate appraisals. The client base is diverse, as represented by the client list included in the resumes and the appraisal experience references. The firm continuously monitors the regulatory environment that affects real estate values and is oftentimes an active participant. The monitoring is to the extent to allow us to be in a position to anticipate changes in the regulatory environment and to predict their effect on real estate values. We make a concerted effort to keep abreast of the trends in the residential and commercial real estate markets, and the case law concerning real estate valuation,

particularly as it relates to the valuation of real estate for the purpose of filing estate and gift tax returns, and for appraising properties involved in condemnation proceedings.

The primary sources of our appraisal work include individual landowners, municipalities, state and local agencies, financial institutions, title insurance companies, condemnation agencies, attorneys representing property owners in condemnation proceedings, and attorneys representing clients in estate planning and other matters. Lee Pallardy, Inc. is an approved appraiser for most lenders.

The company provides unparalleled market research and independent value conclusions. The appraisals provide well-documented value estimates. The appraisals are presented in either standardized residential form, or in well written and documented narrative appraisals. Each appraisal is prepared for the individual client and tailored to suit the individual client's needs. The appraisals are written in a clear and convincing manner to lead the reader to the same value conclusion and will withstand the scrutiny of any interested party, including loan underwriters, the legal system, or the IRS.

As a well established appraisal and real estate brokerage firm, with extensive experience in appraising all types of properties, we are very well qualified to provide complete and accurate appraisals no matter the purpose of the appraisal. The appraisal experience serves as a platform for our real estate consulting, brokerage, mortgage, and development services.

The four principals of Lee Pallardy, Inc. are all MAIs and have worked together for 25+ years, and have extensive appraisal and appraisal review experience. Talley also holds the SRA designation. Lee Pallardy, Inc. is staffed with four (4) MAI's and over 140± years of combined appraisal experience.

Lee Pallardy, Inc. has been involved with multiple right-of-way projects and sensitive time frames, and has never missed a delivery date, most recently including seven (7) parcels for the Central Polk Parkway (CPP) extension in Winter Haven, one of which went to a jury trial regarding property owner compensation. We understand the importance of communication and teamwork between the County, appraisers, sub-consultants, and the review appraiser. We do not see the review appraiser as an adversarial relationship as it has become in many situations. We see the review as a quality control ally between the County and the appraiser.

We have the experienced staff that can work with multiple sub-consultants during the appraisal process in delivering the appraisal reports on time. We have demonstrated this through the Suncoast 2 Project, to which we were the primary review appraiser on over 150 parcels, and more recently the CPP project.

Lee Pallardy, Inc. has provided appraisal services for the Turnpike Authority on the Suncoast Parkway in Citrus County, Suncoast Parkway in Hernando and Pasco Counties, State Road 429 in Osceola County, and Suncoast 2 in Citrus County. Lee Pallardy, Inc. has also provided review appraisals and appraisal reports for the Turnpike Authority for the Suntrax Project in Auburndale.

- Client name: Florida's Turnpike Enterprise
- Contact person: Beth Morse
- Contact's phone number and email address: (407) 264-3204; Beth.Morse@dot.state.fl.us
- Cost of the services N/A
- Start and end date of project March 2020 Still Ongoing
- Brief description of the services provided:

Expansion of the Central Polk Parkway, south/southeast from Polk Parkway at Highway 540 in Winter Haven. This project consists of 7 parcels, including a proposed single family subdivision, ranchette, commercial land, and large mixed-use acreage parcels.

The specific *Appraisal Report* being provided is for **Parcel 148**, a single-family estate residence, pastureland, woods, and wetlands totaling 159.942 gross acres. This parcel recently went through a jury trial in Bartow.

- Client name: Florida's Turnpike Enterprise
- · Contact person: Barbara Strouse
- Contact's phone number and email address: (863) 412-7983; Barbara.Strouse@dot.state.fl.us
- Cost of the services N/A
- Start and end date of project March 2021 to ongoing
- Brief description of the services provided

SunTrax – Polk Parkway. This project consists of three parcels within two separate appraisal assignments, representing whole takes for future expansion of SunTrax. Both properties are in agricultural uses, but the highest and best use is assemblage for future business park/light industrial distribution-type uses.

Lee Pallardy, Inc. has also appraised three other properties within the SunTrax Project, all located on Braddock Road; one to the east of the Polk Parkway; and two to the west of and fronting the Polk Parkway. Lee Pallardy, Inc. reviewed several appraisal reports for improved residential properties along Braddock Road.

The specific Appraisal Report I am providing is for Parcels 108 and 109 (Singletary Property), located east of the Polk County Parkway, south of Pace Road. The irregular-configured property is owned by Jack B. Singletary and consists of two (2) adjoining parcels totaling 21.46 acres. This was a partial taking for a new Polk Parkway access interchange.

- Client name: Florida's Turnpike Enterprise
- Contact person: Beth Morse
- Contact's phone number and email address (407) 264-3204; Beth.Morse@dot.state.fl.us
- Cost of the services: N/A
- Start and end date of project: April 2021 to Still Open
- Brief description of the services provided

Review – Suncoast 2 Extension. Lee Pallardy, Inc. was the project reviewer for the Suncoast 2 Extension in Citrus and Hernando Counties. We reviewed 150± appraisal reports conducted by three other appraisers. The review also consisted of a Damage Study.

As an example, I conducted a review of the ReTech *Report* and prepared a Review Appraiser Statements (RAS) on **Parcel 244** (Heirs of Albert Maxwell), which is comprised of six (6) different and separate areas of unimproved lands located in various sections of N. Knoll Road, W. Ziggy Street, N. Millington Park Terrace, and N. Pleasant Hollow Terrace. These individual acquisition areas are identified as Parcel 244, Parts A, B, C, D, G, and H encompassing 2.658 acres, and ranging from 914 square feet to 1.559 acres.

- Client name: Florida's Turnpike Enterprise
- Contact person: Beth Morse
- Contact's phone number and email address: (407) 264-3204; Beth.Morse@dot.state.fl.us
- Cost of the services: N/A
- Start and end date of project: April 2021 to Still Open
- Brief description of the services provided

Review – Suncoast 2 Extension. Lee Pallardy, Inc. was the project reviewer for the Suncoast 2 Extension. We reviewed 150± appraisal reports conducted by three other appraisers. The review also consisted of a Damage Study.

As an example, I conducted a review of the ReTech Report and prepared a Review Appraiser Report (RAR) – Market Rent Study on **Parcel 188** (Vasquez), a 5.063-acre Partial Take situated on the east side of N. Carney Avenue, north of Sanction Road, Lecanto/Crystal River, Citrus County. The Parent Tract consists of a rectangular-configured, 5.275-acre tract of residential land improved with a single-family dwelling.

- Client name: FDOT District 7
- Contact person Phil Hobby
- Contact's phone number and email address: (813) 975-6749 (Direct) Philip.Hobby@dot.state.fl.us
- Cost of the services N/A
- Start and end date of project June 10, 2016 to October 2019
- Brief description of the services provided

Widening of SR 574 (MLK) from east of Kingsway Road to east of Mcintosh Road. This project included 16 parcels consisting of residential and waterfront residential parcels, an automotive sales facility, retail sales facilities, and commercial/industrial facilities.

The specific Appraisal Report I am providing is for Parcel 159 (McDaniel). The Report provided an opinion of the fee simple market value of the Subject Property/Parent Tract, together with opinions of value for an acquisition or Partial Taking off the south side of the Parent Tract for future right-of-way improvements (Parcels 159A-F), five (5) Temporary Construction Easements (Parcels 723,726A-C, & 728) and Parcel 802, a Perpetual Easement. The purpose was to also provide an opinion of value for any severance damages to the Remainder, resulting from the Partial Taking and Perpetual Easement.

SUMMARY OF ORDER OF TAKING HEARINGS OR TRIALS (WITHIN PREVIOUS 5 YEARS									
DATE	CASE	TESTIMONY TYPE							
10/16	Carrington Capital Management, LLC v. Josie V. Wallace — Case No. 8:15-cv-01406-CEH-AAS — United States District Court Middle District of Florida Tampa Division — 5040 Porpoise Lane, New Port Richey, Pasco County, FL (James K. Hickman, Esq., Attorney for Defendant; C. Lance Gould, Esq. & Larry A. Golston, Jr., Esq., Beasley Allen Crow Methvin Portis & Miles, P.C., Attorneys for Plaintiff)	Deposition							
01/19	Clark v. KB Homes, Willowbrook Stigma Analysis and Valuation — Case No. 2016-CA-1687, Lakewood Ranch, Manatee County, FL — (Paul Ullom, Carlton Fields, Attorney)  (Paul Ullom, Carlton Fields, Attorney)	Deposition							
12/19	Tony's Roasted Pepper, LLC v. Hillsborough County — Case 16-CA-008690 — Hillsborough County, Florida Civil Division (Stephen M. Todd, Esq., Senior Assistant County Attorney, Hillsborough County Attorney's Office, Attorney for Defendant)	Deposition							
02/21	Beazer Homes Corp et al v. Paramount Stucco LLC et al – 25± parcels in lawsuit – Case No. 15-CA-000267 –Lee County, FL Civil Action (Haley Maple, Dalan Katz & Siegel, P.L., Attorney)	Preparation for Deposition, but settled							
04/21	City of Tampa v. Polo Development II – Parcels 5A/5B; Case No. 19-CA-004648 - Armenia Ave./Busch Blvd. Widening Project, Hillsborough County, FL (Brian Bolves, Manson Bolves Donaldson Varn, P.A. Attorney)	Deposition							
12/21	Bethany J. Hinson and Michael L. Hinson, v. Judith A. Graves, Paul T. Graves, and Future Home Realty, Inc. — Case No. 20-1298-CI-7 — Pinellas County Civil Division (Stephen O. Cole, Esq., MacFarlene Ferguson & McMullen, P.A., Attorneys for Plaintiffs; Lori A. Heim, Esq., Bush Ross, P.A., Attorneys for Defendant).	Deposition & Expert Witness Testimony							
10/22	State of Florida Department of Transportation v. Faith in Action, Inc., a Florida Corporation, La Palma Hampton Estate, LLC, and Joe G. Tedder, Polk County Tax Collector – Case No. 2021CA-000895-0148 – Parcel 148 - Central Polk Parkway from SR 570 (Polk Parkway) to SR 35 (US 17), Polk County, FL (George Gaskell, Esq., Jackie Kinker, Assistant General Counsel for Petitioner; Kurtis T. Bauerle, Esq., Harris Harris Bauerle & Lopez, Attorney for Respondent)	Deposition & Expert Witness Testimony							

1				erninent L	Joniain Appraisal and	Appraisal Revie	w Contracts within Past Five Years		Month 7	
ct/Contract No.	TWO	NTP	Completion	County	Segment No.	Type of Work	Project Name/Description	Location	Number of Parcels	Client
DNU83		Jun-20	Jun-20							FDOT - Florida's Tumpike Enterprise
	011	Dec-18	1/7/2019	Hemando	190708-1-48-01	Review	2264 - Florida Department of Transportation (Surplus Property No. RWMS 2264	Drew Street, Brooksville	1	
	012, A-1	Feb-19	4/26/2019	Polk	440897-2-44-01	Reviews	US Hwy 17 CSX - Central Polk Parkway (Parcels 108, 108b, and 108C)	N/of U.S. Hwy 17, s/of Old Bartow Eagle Lake Rd., SW/of Thomas Street, Bartow	3	
	013, A-1	May-19	5/18/2020	Polk	437300-4	Appraisal Reports	Suntrax - Singletary Property (P. 108 & 109) and Thompson Property (P. 110)	Bryan Lane, Aubumdale	3	
	010	Feb-18	6/28/2019	Citrus	442764-1-4B-01	Reviews	Suncoast 2 Extension - Reports	Carney Avenue, Maylen Avenue, West Ziggy Street, North Knoll Road, Lecanto	20	
	010, A-1	Aug-18	8/15/2018 - 6/28/2019	Citrus	442764-1-4B-01	Reviews	Suncoast 2 Extension - Reports	Shady Knoll Place, Lecanto	6	
	014, A-1, A-2	Mar-20	9/8/2020 & 9/14/2020	Polk	440897-2-44-01	Appraisal Reports	Central Polk Parkway from SR 570 (Polk Parkway) to SR 35 (US 17) - Parcels 137, 141, 142, 146, 147, 148, 151, and 800	Thomill Road & Winter Lake Road (Hwy 540 W), Winter Haven	7	
	009, A-2		9/5/2018 & 9/21/2018	Polk	438018-1-4B-01	Appraisal Reports	Polk Parkway/SR 570 - Parcels 102, 103, and 106	Berkley Road & Braddock Road, Auburndale	3	
DOK36		June 2020				12818		Audumate		FDOT - Florida's Tumpike Enterprise
	001, 003 (several amendments)		8/10/2020 - 4/18/2022	Polk	440897-2-48-01	Appraisal Reports	Central Polk Parkway from SR 570 (Polk Parkway) to SR 35 (US 17) - Parcels 137, 141, 142, 146, 147, 148, 151, and 800	Thomill Road & Winter Lake Road (Hwy 540 W), Winter Haven	7	rumpike Enterprise
			5/17/21 - 4/1/22	Citrus		Reviews	Suncoast 2 Extension (SR 44 to CR 486) - Review and provide review appraisal statements, including for Order of Takings	N. Knoll Road, West Ziggy Street, Millington Park Terrace, and N. Pleaant Hollow Terrace, etc. Lecanto	37	
			2/12/2021	Citrus	442764-1-48-01	Appraisal Report	Suncoast Parkway 2 Extension - Casesa (Parcel 190)	Ziggy Street, Lecanto	1	
			8/18/2021	Citrus	442764-1-4B-01	Appraisal Report	Suncoast Parkway 2 Extension - Bachschmidt (Parcel 182)	Maylen Avenue, Lecanto	1	
			1/7/2021	Citrus	442764-1-4B-01	Appraisal Report	Suncoast Parkway 2 Extension - Hipke (Parcel 267)	Ziggy Street, Lecanto	1	
			2/16/2021	Citrus	442764-1-48-01	Appraisal Report	Suncoast Parkway 2 Extension - Scrambling (Parcel 266)	Ziggy Street, Lecanto	1	
			1/7/2021	Citrus	442764-1-4B-01	Appraisal Report	Suncoast 2 Parkway 2 Extension/SR 589 - Nancy Hooks Galzerano (Parcel 247)	Knoll Road, Lecanto	1	
DNY18			E Noshi							FDOT District 7
	2016 through 2020 (numerous)	6/10/2016	05/17/2018 - 08/22/2019	Hillsborough	2558934	Appraisal Reports	SR 574 (MLK Blvd) From east of Kingsway Road to east of McIntosh Road (Parcels 103, 105, 106/702, 107/703, 118/711, 143, 144/725, 159, and 729)	SR 574 (MLK), Seffner	8	
	2018-1, #12; 2019-8, #30; & 2020-5, #36	l	5/18/2020	Hillsborough	2558934	Appraisal Report	SR 574 (MLK Blvd) From east of Kingsway Road to east of McIntosh Road - Elizabeth G. Hughes (Parcel 729)		1	
	2020-3, #34	11/5/2019	12/12/2019	Hillsborough	2558934	Appraisal Report	SR 574 (MLK Blvd) from east of Kingsway Road to east of McIntosh Road - S & S Directional Boring (Parcel 122)	1508 E. Dr. MLK Jr. Blvd, Seffner	1	
	2020-2, #33	8/15/2019	10/22/2019	Hillsborough	2545701	Appraisal Report	Right of Way Acquisition needs for property management - Surplus Property Appriasal - Charley's Steak House (Parcel 114)	4444 W. Cypress Street, Tampa	1	

DON80	3/25/2021	8 TH 154							FDOT - District
	6/23/2021	9/22/2021	Pinellas	424501-5	Appraisal Report	TBNext Segment 2 (I-275) - GB3 Partners, LLLP (Parcel 116)	2750 Eagle Avenue N., St. Petersburg	1	
	12/20/2021	11/2/2022	Hillsborough	4491321	Appraisal Report	Circle K Properties, Inc. (Parcel 100)	Hillsborough Ave. & 15th St.	1	
DOF62									FDOT - Office of the General Counsel
,	8/8/2019	10/23/2020	Hillsborough	2558934-4-4B-01	EW	FDOT v. Elizabeth Hughes, et al. SR 574 (MLK Blvd) From east of Kingsway Road to east of McIntosh Road - Elizabeth G. Hughes (Parcel 729) Expert Witness	I /12 F. Dr. MIKIT. I	1	
DOE18			HANGI						FDOT - Office of the General Counsel
	4/3/2019	6/18/2019	Seffner	2558934-4B-01	Review - EW	SR 574 (MLK Blvd) from east of Kingsway Road to east of McIntosh Road - 5 & 5 Directional Boring (Parcel 122) - review Spark's report for Expert Witness	1508 E. Dr. MLK Jr. Blvd, Seffner	1	
DOC99							11246472		FDOT - Office of the General Counsel
		1/13/2020	Hillsborough	255893-4	Review - EW	Review owner's appraisal report for Expert Witness - MLK - Seffner - The Car Store (Parcel 103)	804 E. Dr. MLK Jr. Blvd., Seffner	1	30,14,4, 304,100
roject No. 2018-115 R									City of Tampa
			Hillsborough		Appraisal Reports	Armenia at Busch Boulevard Intersection Improvements	Armenia Ave. & Busch Blvd., Tampa	7	
PO #221204820									Hillsborough County
			Hiillsborough		Appraisal Reports	Durant Rd. & Little Rd. Intersection	Durant Rd. & Little Rd.		
Bridge No. 154566									Pinellas Couri
	Jun-22	WIP	Pinellas	Beckett Bridge	Appraisal Reports & Review	Beckett Bridge Replacement	Beckett Bridge, Tarpon Springs	6 - Appraise 6 - Review	
RFP - DISTRICT 7		out a							FDOT District 7
		WIP	Hillsborough	435908-2	Appriasal Reports	SR 580 / West Busch Blvd. from N. Dale Mabry Hwy to N. Nebraska, Tampa	Busch Blvd. & A	8	

#### Quality Of Control Plan

Quality of Control Plan - The primary function of an in-house quality control plan (QCP) is to ensure conformance with USPAP, and requirements of the contract. The QCP should minimize potential errors in appraisal preparation, such as typographical errors, incomplete sentences, mathematical errors, and uninformative or incorrect exhibits. The QCP ensures and coordinates input from Polk County, the sub-consultants (if any), and the appraiser.

David M. Taulbee, MAI, and/or Jay Talley, Jr., MAI, will be the Appraiser of Record and will assume ultimate responsibility for the quality of each work product. Depending upon the type of property, Jamie M. Myers or Lee F. Pallardy, MAI may provide significant professional assistance. Taulbee, Pallardy, Myers, and Talley are partners. Collectively, the partners have over 140 years of appraisal experience. At least two appraisers and one executive secretary will be involved in the appraisal of each parcel, not only to assure quality, but also to improve communication between Polk County, the sub-consultants (if utilized), and Lee Pallardy, Inc.

Appraisals will be prepared in conformance with the *Uniform Standards of Professional Appraisal Practice* and *Code of Ethics* of the Appraisal Foundation. State certification and designation require periodic attendance, and successful completion of, the Standards of Professional Practice courses. Taulbee, Myers, Talley and Pallardy are all licensed real estate brokers, State-Certified General Real Estate Appraisers, and are current with continuing education for the real estate licensing board, as well as the State of Florida and the Appraisal Institute with regard to appraisal education.

One of the first steps in a quality control plan is to discuss the project and the due dates with all persons who will be involved in the project, including the personnel of Lee Pallardy, Inc., the subconsultants (if utilized), Polk County, and the Appraiser. A copy of the Polk County contract requirements will be provided to each individual, and especially the sub-consultants (if utilized), so that they are thoroughly familiar with the requirements pertaining to the cost to cures and exhibits. Following discussions, a timeline will be created in order to set completion goals and ensure timely delivery.

As the Appraiser of Record, Taulbee/Talley will be responsible for initially establishing the scope of work, including but not necessarily limited to, researching the project market data and accumulating and verifying sales data. All of the comparable market data information will be personally inspected and verified. Confirmation of sales will include detailed descriptions of the comparable properties and information concerning the motivation of the parties and marketing period. The sources of sales information will include direct research of the public records, as well as interviews with county property appraiser personnel and with active local real estate brokers.

Prior to the preparation of individual appraisals, the Appraiser of Record will discuss all relevant issues with the Polk County Project Manager. Lee Pallardy, Inc. will anticipate inspecting the properties with the project manager and any involved sub-consultants. A draft appraisal will be

#### Quality Control Program

#### (Continued)

prepared, which will be thoroughly reviewed and edited by the Appraiser of Record, an executive secretary, and possibly another principal appraiser of Lee Pallardy, Inc. The completed appraisals will be reviewed by the checklist developed by Lee Pallardy, Inc. A comparison of each appraisal with the checklist should result in the appraisal conforming to all USPAP and Supplemental Standards (if desired) requirements.

There will be active communication between the Appraiser of Record, the Lee Pallardy, Inc. staff, the Polk County project manager, and the sub-consultants (if utilized) during the entire appraisal project. A draft of the first appraisal and the more complicated appraisals will be e-mailed to Polk County in order to minimize and attempt to eliminate any additions or corrections to the final report submitted to Polk County. The purpose of this procedure is to eliminate the need for any corrections to the final report so that the appraisal contains the input of the entire team. This process results in the appraisal serving as a valuable asset as to the Scope of Work. After the delivery of the draft report, the lines of communication will remain open during the updating process, if needed.

The Lee Pallardy, Inc. Quality Control Program stresses coordination and communication between the Polk County staff (and other clients), our firm, and the sub-consultants (if utilized). Most importantly USPAP and the Supplemental Standards (if desired) appraisal guidelines will be thoroughly reviewed and implemented by the Appraiser of Record and any associate appraiser, and the secretarial staff, as well as the research assistant prior to the preparation of any appraisal. We are confident that our firm can provide Polk County with an appraisal product that meets or exceeds their expectations with regard to quality in a timely manner. Further, as exhibited by past experiences, the appraisal report and/or testimony will result in a high settlement rate and a high success rate if the taking has to be litigated.

#### Workload

Lee Pallardy, Inc. appraises numerous properties over the year, including eminent domain parcels, and is available to accept most work assignments. The typical turn-around delivery time for written Appraisal Reports is three to five weeks. Our staffing/ management plan will be tailored to the individual property/project and will vary depending on the type of property/properties in the project, the number of parcels, and the time constraints.

At any given time, Lee Pallardy, Inc. is in the process of working on 10 plus appraisal reports with another five to 10 assignments in the queue. Rarely, have we not been able to bid on an assignment due to workload, and as all of our clients will attest - we do not miss deadlines. It is our belief and mission that serving the client is of utmost importance, so often times you will find staff of Lee Pallardy, Inc. working on the weekends to meet deadlines and satisfy client's needs.

Ron DeSantis, Governor

Halsey Beshears, Secretary



# STATE OF FLORIDA DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

#### DIVISION OF REAL ESTATE

THE CORPORATION HEREIN HAS REGISTERED UNDER THE PROVISIONS OF CHAPTER 475, FLORIDA STATUTES

#### LEE PALLARDY INC

609 E JACKSON ST 200 TAMPA FL 33602-4906

LICENSE NUMBER: CQ240393

**EXPIRATION DATE: MARCH 31, 2023** 

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# Condemning Authority (Condemnor) Experience within the State of Florida (Within Past 15 years).

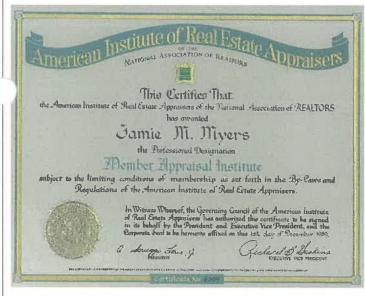
To name a few specific Projects (See Eminent Domain Chart of Contract Chart for more details)

- 1. FDOT District 7 State Road 574 (MLK) Road Widening Project
- 2. Hillsborough County Real Estate & Facilities Department Bell Shoals Road Road Widening Project
- 3. FDOT District 1 State Road 82 widening from Gator Slough Lane to State Road 29. This project included six (6) parcels consisting of agricultural parcels and wetland parcels. -
- 4. City of Tampa Armenia Avenue at Busch Boulevard Intersection Improvements. This project included seven (7) parcels consisting of improved office buildings, retail buildings, and an automotive repair facility.
- 5. Hillsborough County Facilities Management & Real Estate Services Durant Road and Dover Road/Little Road Intersection. Project No. 2018-137-R.
- 6. Hillsborough County Real Estate and Facilities Services Department Bell Shoals Road. Project No. 2013-046-R.
- 7. Florida's Turnpike Enterprise Suncoast 2 Extension (Reviewed 150± appraisal reports conducted by three other appraisers. The review also consisted of a Damage Study.)

#### Copy of current Appraisal Institute Membership









## Condemning Authority (Condemnor) Experience within Polk County (Within Past 10 years)

- 1. Florida's Turnpike Enterprise Expansion of Central Polk Parkway (7 parcels)
- 2. Florida's Turnpike Enterprise Expansion of Polk Parkway (SunTrax) (3 parcels)

# <u>Landowner (Condemnee) Experience within the State of Florida</u> (Within Past 10 years)

- 1. Estate of Maurice Wilder Wilder Corporation
- 2. Hillsborough County Properties owned by Robbins Real Estate, Inc. Robins Real Estate, Inc.
- 3. Fletcher Medical Center Florida Hospital

Below is a summary of appraisal work conducted in Polk County since 2012.

POLK COUNTY APPRAISALS										
FILE NUMBER	LOCATION	COUNTY	DATE PREPARED	CLIENT						
12-09-100	HARDEN BLVD., N. OF GRASSLANDS E	POLK	9/27/2012	SUNSHINE STATE FEDERAL S & I						
14-02-024	KING RD.	POLK	3/6/2014	BRIGHT HOUSE NETWORKS						
14-02-035	ROCKRIDGE ROAD	POLK	5/24/2014	SWFWMD						
14-08-137	HIGHWAY 27 NORTH 1190	POLK	10/29/2014	PARKER VENTURS, INC.						
14-08-138	N OF COUNTY ROAD 640	POLK	9/21/2014	GREENBERG TRAURIG						
14-08-138	E OF ANDERSON RD	POLK	9/21/2014	GREENBERG TRAURIG						
14-08-138	W OF SR 37	POLK	9/21/2014	GREENBERG TRAURIG						
14-09-156	HIGHWAY 98	POLK	12/22/2014	SWFWMD						
15-09-119	COUNTY LINE ROAD & GREAT OAK DR	POLK	10/12/2015	BARNETT BOLT						
16-12-113	MARCUM ROAD	POLK	3/8/2017	ROOD FAMILY PARTNERSHIP						
17-02-023	BORDEAUX BLVD	POLK	2/27/2017	COHEN RUIZ						
19-07-065-FDEP	HWY 630 E	POLK	9/5/2019	FDEP						
19-10-113	ESTATE OF LEON R SIKES, JR.	POLK	12/12/2019	VONYALANCE						
20-02-020	C FRED JONES BOULEVARD	POLK	4/8/2020	CHRISTOPHER SMART - CARLTON FIELDS						
20-09-070	HIGHWAY 98 NORTH	POLK	12/21/2020	IRWIN NOVACK - KANE'S FURNITURE CORPORATION						
20-11-088	HARDEN BOULEVARD	POLK	12/22/2020	ROGER LAPERNA						
20-11-084	DAUGHTERY RD. w. 1230	POLK	12/28/2020	ADVENTHEALTH						
21-06-043	ESTATE OF BETTY L. HOWARD	POLK	7/26/2021	NANCY HOWARD MCQUEEN						
22-03-020	US HWY 98 N	POLK	3/23/2022	DAVID L. KOCHE - BARNETT KIRKWOOD KOCHE LONG & FOSTER, P.A						

#### Copy of current State Certified General License





STATE OF FLORIDA

**DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION** 

FLORIDA REAL ESTATE APPRAISAL BD

THE CERTIFIED GENERAL APPRAISER HEREIN IS CERTIFIED UNDER THE PROVISIONS OF CHAPTER 475, FLORIDA STATUTES

TAULBEE, DAVID M

609 E JACKSON STREET #200 TAMPA FL 33602

LICENSE NUMBER: RZ1435

EXPIRATION DATE: NOVEMBER 30, 2022



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STATE OF FLORIDA DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

FLORIDA REAL ESTATE APPRAISAL BD

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TALLEY, JAMES M JR

609 E JACKSON ST STE 200 TAMPA FL 33602-4933

LICENSE NUMBER: RZ1649

EXPIRATION DATE: NOVEMBER 30, 2022



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STATE OF FLORIDA **DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION** 

FLORIDA REAL ESTATE APPRAISAL BD

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MYERS, JAMIE M

609 E JACKSON ST #200 TAMPA FL 33602

LICENSE NUMBER: RZ221

EXPIRATION DATE: NOVEMBER 30, 2022



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# Experience in Reviewing Condemning Authority (Condemnor) Eminent Domain Appraisals in the State of Florida Over Last Fifteen (15) years.

Lee Pallardy, Inc. is a diversified general real estate appraisal firm. We have accumulated substantial market data as a result of our ongoing appraisal practice including both private sector clients, as well as government agencies. Our daily appraisal practice involves not only condemnation appraisals, but also appraisals prepared for all of the local lending institutions, as well as regional lenders, and private clients. We have a database of over 8,000 comparable sales located in the Tampa Bay area and surrounding counties, which include Hillsborough, Pinellas, Pasco, Hernando, Citrus, Manatee, Sarasota, and Polk Counties.

We are extremely aware of the importance of thorough research and complete verification of all relevant market data needed to appraise properties within a specific market. We are also aware of the necessity of thoroughly reviewing the right-of-way maps and construction plans concerning the proposed road specifications, including grade changes, ingress/egress issues, and drainage problems. Our firm has developed a reputation for accumulating and correctly analyzing relevant market data so that the appraisals we prepare provide the reader a clear understanding of our analysis and conclusions. The feedback we have received from right-of-way acquisition agents during our work along U.S. Highway 41 in Pasco County, Suncoast 2, MLK corridor in Seffner, Interstate 275 in Hillsborough County, Interstate 4 in Hillsborough and Polk Counties, Tampa Road in Pinellas County, and State Road 50 in Hernando County, is that our appraisals are well written and the values properly supported, which helps them in the negotiation and settlement process.

We have testified before many of the judges in Hillsborough County. The judicial community categorizes appraisers. The appraisers with Lee Pallardy, Inc. have the reputation for providing high quality, market-oriented opinions. Over at least the last 10 years, we have accumulated extensive experience in the preparation of appraisals in anticipation of litigation. Our appraisals have been taken through the Order of Taking process.

#### Firm's Experience and Organization

Lee Pallardy, Inc. is comprised of four (4) partners, all of whom are state-certified appraisers and each has the MAI designation. There are two (2) administrative staff personnel and a bookkeeper.

Lee Pallardy, Inc. has appraised numerous properties and/or eminent domain projects over the years and is available to accept work assignments. The typical turn-around time to deliver written Appraisal Reports is three to four weeks. Our staffing/management plan will be tailored to the property/project and will vary depending on the type of property and or properties in the project, the number of parcels, and the time constraints of the project.

The following is a summary of the types of appraisal reports that we can provide, depending upon the client's needs. These types of appraisals are listed in the order from the shorter more simpler types, to the more lengthy and detailed appraisals. Generally, the appraisal fee increases according to the anticipated time needed to complete the appraisal, including the detail required or warranted, and are quoted on an individual job basis.

#### **Types of Appraisals**

Restricted Use one or more approaches; exclusively for client Appraisal Report one or more approaches; detailed narrative

Portions of work that Lee Pallardy, Inc. is not qualified to perform, such as engineering and contractor estimates, would be completed by one of our subcontractors. The subcontractors that would perform work is listed below:

Engineering: RaTec Engineering, Inc. – Randy Toth, P.E.

(813) 261-9477

Kelly Collins & Gentry (KCG) – Hal Collins

(407) 898-7858

General Contractor: F.M. Liner Construction – Oscar Liner

(813) 949-0428

Architect: Hafner – Ferlita Architects – Joseph C. Hafner, AIA, C.C.S

(813) 263-0421 x 116

Surveyor and

Land Planner: Cornerstone Surveying and Land Planning, Inc.

(727) 856-5511

David M. Taulbee has 35 years of experience in appraising in the Tampa Bay area. Taulbee is experienced in all facets of commercial real estate appraisal, including the appraisal of large planned unit developments and golf course communities. Taulbee has worked on the expansion of Tampa International Airport in Drew Park, eminent domain parcels in Pinellas, Polk, Citrus and Hillsborough Counties and provides appraisals for the Hillsborough County School District. Taulbee serves as the co-project manager for the FDOT project on Martin Luther King Jr. Boulevard. Most recently, Taulbee served as the project manager and primary appraisal reviewer for over 150 parcels for the Suncoast 2 project in Citrus County and the CPP project in Winter Haven.

Lee F. Pallardy, III has nearly 45 years in appraising in the Tampa Bay area. He has appraised numerous eminent domain parcels over the past 30± years, and has been the Appraiser of Record on numerous FDOT projects over the past three decades.

Jamie M. Myers has been a real estate appraiser on a full-time basis for the last 40 years, and as a result has gained extensive experience in valuing almost all property types typically found in a condemnation project. Furthermore, his condemnation appraisal experience over the last 25 years has involved working with a variety of sub-consultants, such as land planners for rezoning and highest and best use issues, general contractors for cost estimates, engineering consultants for cure plans, and surveyors for accurate parent tract and remainder descriptions. Jamie M. Myers has served as Special Project Manager on several FDOT projects for Lee Pallardy, Inc., including the Tampa Road project in Oldsmar and the U.S. Highway 41 project in Land O' Lakes. Myers was also the primary appraiser on the Drew Street project for District VII and has been the primary appraiser for several projects on Interstate 275. In addition, Myers has been project manager on several multiple parcel projects for Hillsborough County, including Bloomingdale Avenue.

James M. Talley, Jr. has been a real estate appraiser for the last 37 years. He has served as the primary appraiser on two of the Interstate 4 projects we completed for District VII; the Bell Avenue Extension project and Powerline Road/Christian Road project for Pasco County; the 40<sup>th</sup> Street project for the City of Tampa; and part of the Beckett Bridge project for Pinellas County. Talley has also worked for several property owners, including Florida Mining & Materials, and Florida Crushed Stone, which was a large industrial concern that was bisected by the Suncoast Parkway. Talley also served as Special Project Administrator, along with Lee F. Pallardy, III, on 55 parcels for the Turnpike Authority on the Suncoast Parkway.

David Taulbee and/or Jay Talley, Jr., will be the Appraiser of Record, responsible for initially establishing the scope of work and assuming ultimate responsibility for the quality of each work product. The Lee Pallardy, Inc. management plan will create a team concept to deliver high quality appraisals with sound and just market values.

An organizational staffing chart for Lee Pallardy, Inc. (LPI) is included on the following page. Following the LPI staffing chart is a staffing/management chart for a Turnpike Authority project.

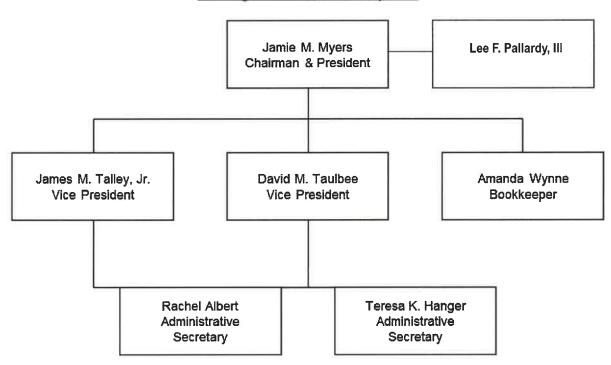
The lead appraiser for LPI would be David Taulbee, MAI. The work that will be performed by the LPI personnel and the partner appraisal firm's personnel would be discussed and agreed upon with the Turnpike Authority Project Manager and staff handling the project. David Taulbee would ultimately be responsible for the quality of each appraisal report and delivery of the reports. Others performing appraisals could include the other Appraiser of Record, Jay Talley, MAI, SRA or Jamie Myers, MAI, both partners in LPI, along with Mr. Taulbee.

David Taulbee, Jamie Myers, or Jay Talley would act as review appraisers, in addition to possibly appraising specific parcels. Each partner would be responsible for the quality and delivery of the individual parcels assigned to them. David Taulbee would be directly responsible to the Turnpike Authority for the delivery and quality of each of the reports.

The Turnpike Project Manager and Turnpike Attorney would determine in what manner support services would be provided on acquisition and litigation. We will provide high quality reports with unparalleled market research and with the most recent sales information. We will also consider current listings. The quality of the appraisals that we will deliver will be a valuable asset for the acquisition team in acquiring parcels. David Taulbee will be available by phone at any time to discuss matters regarding acquisition.

For litigation, I would recommend that an individual with LPI provide review appraisal services and litigation support for cross examination of the property owner's appraisals. In our experience, a judge and jury have been more receptive to a third party appraiser, pointing out the flaws in the property owner's appraisal than having the testifying appraiser for the condemning authority criticize or point out the faults in the property owner's appraisal. However, this decision is the Turnpike's and the Turnpike's attorneys. The support services would include an inspection of all the property owner's sales and confirmation of the sales. We would prepare both deposition questions and cross examination questions for the department's attorneys if they desire this service.

#### Staffing Chart – Lee Pallardy, Inc.



All personnel are located in our Tampa Office. Following are their resumes.

#### QUALIFICATIONS OF APPRAISER - DAVID M. TAULBEE, MAI

1987 - University of Florida - Bachelor of Science, Business Administration

1983 - Lake Howell High School, Winter Park, Florida

-Lee Pallardy, Inc., Tampa, Florida, March 2000 to Present, Vice President

-Lee Pallardy, Inc., Tampa, Florida, April 1995 to February, 2000, Senior Appraiser

-Keystone Consulting Group, Inc., Tampa, Florida, from May 1992 to April 1995, Senior Consultant and Manager -R/E Marketing Consultants, Inc., Tampa, Florida, from September 1987 to May 1992, Associate Appraiser

-Andrew Santangini, Jr., MAI, Gainesville, Florida from January 1986 to April 1986, College Internship

Analysis and appraisal of residential, commercial, industrial and special purpose properties, including golf courses and country clubs, marinas, subdivisions, multifamily developments, adult living facilities, shopping centers, office buildings, warehouses, mill buildings, and vacant land. Experience also includes discounted cash flow analysis, leasehold and leased fee interests, highest and best use studies, investment analysis, and other similar assignments.

Expert Witness: Qualified - Hillsborough, Pinellas, and Orange County Courts; Federal Bankruptcy Court

#### Licenses, Affiliations, and Appointments:

-Member, Appraisal Institute (MAI)

-Appraisal Institute Relief Foundation Board Member - 2006 to Current

-President - West Coast Florida Chapter - Appraisal Institute - 2006

-Secretary - West Coast Florida Chapter - Appraisal Institute - 2005

-Treasurer - West Coast Florida Chapter - Appraisal Institute - 2004

-Region X Representative - West Coast Florida Chapter - Appraisal Institute – (2000/2001)

-Leadership Development & Advisory Council (Appraisal Institute) 2000 - 2001 Washington D.C.

-Real Estate Broker - State of Florida

-State-Certified General Real Estate Appraiser #0001435

-Real Estate Investment Council (REIC)

-University of Florida - Real Estate Round Table

#### Appraisal Institute Courses:

Course 1A-1 - Principles of Real Estate Appraisal, by Exam

Course 1B-A - Capitalization Theory and Techniques Part A Course 1A-2 - Basic Valuation Procedures, by Exam

Course 2-1 - Case Studies in Real Estate Valuation

Course 2-3 - Standards of Professional Practice

Course 1B-B - Capitalization Theory and Techniques Part B

Course 2-2 - Report Writing and Valuation Analysis

Course 411 - Land Valuation Assignments

#### Continuing Education and Seminars:

Florida Appraisal Laws and Rules (9/2022)

7-Hour National USPAP 2022-2023 Update Course (12/2021)

Aerial Inspections for Real Estate (11/2021)

Inconsistency: It's Hiding in Plain Sight in Your Appraisal (10/2021)

Getting It Right from the Start: A Workout Plan for Your Scope of Work

A Dive into Houses with Labels & Style (11/2020)

3rd Quarter Chapter Meeting & Economic Market Real Estate Presentation (9/2020)

Florida Law Update 2020 (7/2020)

Valuation of Donated Real Estate, Including Conservation Easements (6/2020)

Business Practices and Ethics (10/2019)

Ignorance Isn't Bliss: Understanding an Investigation by a State Appraiser Regulatory Board or Agency (11/2018)

Online Forecasting Revenue (11/2018)

Real Estate Damages (04/2018)

National USPAP Update Course (06/2018), (05/2016), (09/2014), (09/2012), (3/2010), and (9/2008)

Parking and its Impact on Florida Properties (03/2018)

(Distance) Continuing Education for Florida Real Estate Professionals

The 50 Percent FEMA Rule Appraisal (11/2016)

Litigation Appraising: Specialized Topics and Applications (10/2016) 2016-2017 USPAP and Florida Law Course (09/2016) and (05/2016)

Florida Appraisal Law Update (05/2016)

National USPAP Update Course (05/2016)

Florida Appraisal Law Update (09/2014) National USPAP Update Course (09/2014)

The Dirty Dozen (09/2014)

Course ACE #0007086 - Rates & Ratios

Course 550 - Advanced Applications

Course 2-2 - Report Writing and Valuation Analysis

Course 400 - Standards and Ethics for Professionals

The Emerging Market: Valuation for Financial Reporting Purposes

Appraiser's Complete Review

Comprehensive Examination (February, 1996)

Disciplinary Cases - What Not To Do (09/2014)

Mortgage Fraud – Protect Yourself! (09/2014)

UAD - Up Close and Personal (09/2014)

Trial Components: Recipe for Success or Failure (02/2012)

Appraisal Curriculum Overview (11/2011)

Business Practices and Ethics (10/2011)

Office Building Valuation (10/2010)

National USPAP Update (9/2008) and (3/2010)

Florida State Law Update for Appraisers (3/2010), (2/2008), and (9/2005)

Florida Supervisor/Trainee Roles & Rules (3/2010) and (2/2008)

Subdivision Valuation (09/2009)

Appraisal of Residential Property Foreclosure

(02/2009)Appraisal Challenges: Declining Markets & Sales Concessions (11/2008) Summary Appraisal Report Residential (10/2008)

Condominiums, Co-ops, and PUD's (8/2007)

New Technologies for Real Estate Appraisers (11/2006)

Inverse Condemnation (8/2006)

Scope of Work and the New USPAP Requirements

Market Analysis and the Site to Do Business (6/2006)

Case Studies in Commercial Highest and Best Use (9/ 2005)

The Valuation of Wetlands (9/2004)

Mark-to-Market Valuation for Financial Reporting (9/2003)

Rates and Ratios (9/2003)

Land Valuation Assignments (2/2003)

Analyzing Commercial Lease Clauses (11/2002)

#### QUALIFICATIONS OF APPRAISER - DAVID M. TAULBEE, MAI







### QUALIFICATIONS OF APPRAISER - LEE F. PALLARDY, III, MAI

1973 - Honors Graduate, University of Notre Dame; Major - Finance.

Employed 2-1/2 years by Freedom Federal Savings & Loan Association of Florida. Participated in branch management, residential, commercial and construction lending. Last positions held -Vice President, Sunshine State Service Corp., a wholly owned subsidiary involved in real estate development; and Problem Loan Administrator for Freedom Federal in charge of liquidating foreclosure properties and working out delinquent loans.

Chairman of the Board

and Treasurer

Lee Pallardy, Inc.

Experience:

Real estate appraisals, brokerage, and development; also experienced in the valuation of closely held

corporations, small businesses and minority interests in corporations and partnerships.

Qualified as an expert witness in Alachua, Hernando, Hillsborough, Manatee, Pasco, Polk, Pinellas

and Sarasota County Courts and Federal Courts.

Member

Appraisal Institute (MAI)

Director, West Coast Florida Chapter (1993-1995)

Appraisal Institute, Region X Representative (1994)

Appraisal Institute, National Ethics and Counseling

Panel (1992-1999)

Florida Bar Grievance Committee (1990-1993)

Licensed

Registered Real Estate Broker,

State of Florida License #BK 0129880

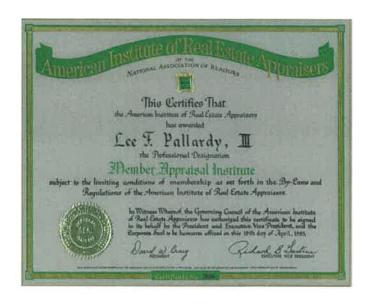
Certified Residential Contractor, State of Florida (Inactive)

Certified General Real Estate Appraiser,

State of Florida

Certification #RZ 0000121





## **OUALIFICATIONS OF APPRAISER - JAMIE M. MYERS, MAI**

Attended Jesuit High School, Tampa, Florida - graduated 1974; Attended Mercer University, Macon, Georgia - 1975; graduated from University of South Florida, Tampa, Florida - 1979 - Major - Finance.

Employed April 1979 to May, 1987 as an independent fee appraiser active in the appraising and analysis of single family, multi-family, industrial and other commercial properties within the West Coast Area of Florida.

Employed by Lee Pallardy, Inc. since June, 1987 as a real estate appraiser and salesman.

Extensive experience in appraising subdivision development, industrial/service center properties, office buildings, retail/shopping centers, apartment communities, hotels/motels, et al and a various assortment of developed and undeveloped land.

Member - Appraisal Institute

Expert Witness - Hillsborough County Courts, Middle District of Florida Bankruptcy Court, Hernando County Courts

Licensed Real Estate Broker - State of Florida

Certified General Real Estate Appraiser - State of Florida, Certification No. RZ0000221

#### Appraisal Institute Courses:

Course I-A-1/VIII-I - Real Estate Appraisal Principles Course I-A/II - Basic Valuation Procedures Course I-BA - Capitalization Theories & Techniques-A Course I-BB - Capitalization Theories & Techniques-B Course II-1 - Case Studies in Real Estate Valuation Course II-3/VII-3 - Standards of Professional Practice Exam 2-2 - Valuation Analysis & Report Writing - Comprehensive Exam Course #101 - Principles of Real Estate Course #201 - Applied Income Property Valuation

- Narrative Report Writing Seminar - R-2 Examination

- Real Estate Principles and Practices I

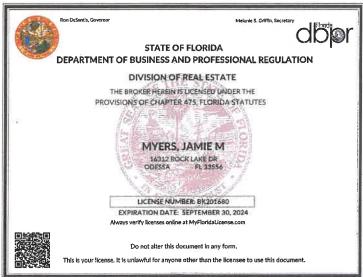
#### Continuing Education Courses and Seminars:

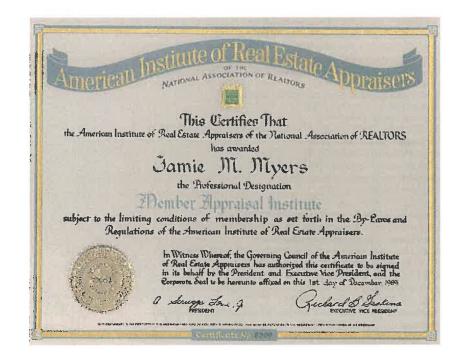
- A Dive into Houses with Labels & Style (November 2020)
- Business Practices and Ethics (October 2020)
- Florida Appraisal Law Update (July 2020)
   Valuation of Donated Real Estate, Including Conservation Easements (June 2020)
- National USPAP Update Course (June 2020)
- Online Subdivision Valuation (October 2018)
- Online Forecasting Revenue (September 2018)
- Appraising Automobile Dealerships (August 2018)
- Florida Appraisal Law Update (July 2018)
- National USPAP Update Course (July 2018)
- Impacts of Tax Reform on Real Estate and Appraisal (2017)
- Legal trends and Issues Impacting Appraisers and Appraisal Firms (2017)
- Online Analyzing Operating Expenses (November 2016)
- Online Cool Tools: New Technology for Real Estate Appraisers (October 2016)
- Using Your HP12C Financial Calculator (September 2016)
- Florida Appraisal Law Update (May 2016)
- National USPAP Update Course (May 2016)
- Business Practices and Ethics (September 2015)
- Review of Court Decisions on Valuations Lessons Learned (November 2014)
- Florida Appraisal Law Update (October 2014)
- National USPAP Update Course (October 2014)
- Online FHA and the Appraisal Process (October 2014)
- Appraising Cell Towers (December 2013)
- Valuation of Conservation Easements and Taxes (November 2013)
- Leasehold Valuations for the Appraisal Professional (November 2013
- Land Valuation Upping Your Game (November 2013)
- Carving Out Your Legal Niche (October 2013)
- Insurance Replacement Valuation (October 2013)
- Online Analyzing Operating Expenses (October 2013)
- Analyzing Distressed Real Estate (October 2012)
- Florida Appraisal Law Update (September 2012)
- National USPAP Update Course (September 2012)
- Appraisal Curriculum Overview (November 2011)
- Business Practices and Ethics (October 2011)
- Online Appraising from Blueprints and Specifications (November 2010)
- Office Building Valuation: A Contemporary Perspective (October 2010)

# QUALIFICATIONS OF APPRAISER JAMIE M. MYERS, MAI

(Continued)







#### QUALIFICATIONS OF APPRAISER - JAMES M. TALLEY, JR., MAI, SRA

Graduated from Plant High School, Tampa, Florida, in 1981.

Graduated from Florida State University, with Bachelor of Science Degrees in Finance and Real Estate.

Employed at Bay Area Appraisal Services from 1985 to April 1991.

Joined Lee Pallardy, Inc. in April 1991.

Vice-President of Lee Pallardy, Inc., since 2000.

Appraisal Institute Courses Completed:

1B-A Capitalization Theory and Techniques Part A

1B-B Capitalization Theory and Techniques Part B

1A-1 - Principles of Appraisal Theory

1A-2 Basic Valuation Procedures

Course 2-2 - Valuation Analysis and Report Writing

Course 550 - Advanced Applications

Appraisal of Complex Residential Properties

Course 720 - Condemnation Appraising - Advanced Topics and Applications

Standards of Professional Practice - Parts A & B - 1986, 1991 & 1996

Standards of Professional Practice, Part C - 2002

Florida State Law for Real Estate Appraisers - 2004, 2006, 2008, 2010, 2012, 2014, 2016, 2018, 2020

National USPAP Update Course - 2004, 2006, 2008, 2010, 2012, 2014, 2016, 2018, 2020, 2022

Online Analyzing Distressed Real Estate - 2004

Uniform Appraisal Standards for Federal Land Acquisitions – 2004

Scope of Work: Expanding Your Range of Services - 2006

Online Using Your HP12C Financial Calculator – 2006

Business Practices and Ethics - 2006, 2010, 2014, 2016, 2018

Residential Market Analysis and Highest & Best Use - 2007

Online Small Hotel/Motel Valuation - 2007

Introduction to GIS Applications for Real Estate Appraisers - 2007

Online Analyzing Operating Expenses – 2007

Florida Supervisor Trainee Roles and Rules - 2008, 2010

Valuation of Detrimental Conditions - 2010

Online Feasibility, Market Value, Investment Timing: Option Value - 2010

Appraisal Curriculum Overview - 2011

Residential Site Valuation and Cost Approach – 2012

Risky Business: Ways to Minimize Liability - 2012

REO and Foreclosures - 2012

The Dirty Dozen - 2014

Mortgage Fraud - Protect Yourself - 2014

Business Practices and Ethics - 2015

Litigation Appraising: Specialized Topics and Applications -2016

Uniform Appraisal Standards for Federal Land Acquisitions - 2017

Real Estate Damages Seminar - 2018

Valuation of Donated Real Estate, Including Conservation Easements – 2020

Business Practices and Ethics - 2020

A Dive into Houses with Labels & Styles – 2020

Inconsistency: It's Hiding in Plain Sight in Your Appraisal - 2021

Appraiser's Guide to Expert Witnessing - 2022

Florida Appraisal Laws and Rules - 2022

Fundamentals of Expert Witness Testimony - 2022

Learning From the Mistakes of Others: Appraisal Disciplinary Case Studies - 2022

Bifurcated and Hybrid Appraisals: A Practical Approach - 2022

The Fundamentals of Appraising Luxury Homes – 2022

Diversify Your Appraisal Practice with Estate Appraisals - 2022

Qualified: - Expert Witness, Hillsborough, Pasco, and Hernando County Circuit Courts

#### Affiliations:

- MAI Member and SRA Member of the Appraisal Institute
- Certified General Real Estate Appraiser, State of Florida Certification #RZ 0001649
- Registered Real Estate Broker/Salesman State of Florida

#### OUALIFICATIONS OF APPRAISER – JAMES M. TALLEY, JR., MAI, SRA

(Continued)







## RFP 22-602, Appraisal and Appraisal Review Services – Eminent Domain

lo: Beth Morse	_ (Name of Person completing survey)	
Florida's Turnpike Enterprise	(Name of Client Company/Firm)	
Phone Number: <u>(407) 264-3204</u>	Email: beth.morse@dot.state.fl.us	
Total Annual Budget of Entity <u>N/A</u>		
Subject: Past Performance Survey of Similar	work:	
Project name: <u>Central Polk Parkway (CPP)</u>	Parcel 148 (Faith in Action, Inc.)	
Name of Firm being surveyed: <u>Lee Pallardy</u>	, Inc.	
Cost of Services: Original Cost: Ongoing	Ending Cost: Ongoing	
Contract Start Date: <u>March 2020</u>	Contract End Date: Still open	

Rate each of the criteria on a scale of 1 to 10, with 10 representing that you were very satisfied (and would hire the Firm /individual again) and 1 representing that you were very unsatisfied (and would never hire the Firm /individual again). Please rate each of the criteria to the best of your knowledge. If you do not have sufficient knowledge of past performance in a particular area, leave it blank.

NO	CRITERIA	UNIT	SCORE
1	Ability to manage cost	(1-10)	10
2	Ability to maintain project schedule (complete on-time/early)	(1-10)	10
3	Quality of workmanship	(1-10)	10
4	Professionalism and ability to manage	(1-10)	10
5	Close out process	(1-10)	10
6	Ability to communicate with Client's staff	(1-10)	10
7	Ability to resolve issues promptly	(1-10)	10
8	Ability to follow protocol	(1-10)	10
9	Ability to maintain proper documentation	(1-10)	10
10	Appropriate application of technology	(1-10)	10
11	Overall Client satisfaction and comfort level in hiring	(1-10)	10
12	Ability to offer solid recommendations	(1-10)	10
13	Ability to facilitate consensus and commitment to the plan of action among staff	(1-10)	10

Printed Name of Evaluator _	Beth A Morse
Signature of Evaluator:	Beth Morse
Please fax or email the com	oleted survey to: <u>ralbert@leepallardyinc.com</u>

RFP 22-602, Appraisal and Appraisal Review Services - Eminent Domain

To:	Barbara Strouse	(Name of Person completing s	survey)	
Flor	da's Turnpike Enterprise	(Name of Client Company/Firr	n)	
Phone	Number: (863) 412-7983	Email: Barbara.Strouse@dot.s	tate.fl.us	
Total /	Annual Budget of Entity <u>N/A</u>			
Subje	ct: Past Performance Survey of Similar	work:		
Projec	t name: SR 570 (Polk Parkway Parkwa	y) / SunTrax - Parcels 108 & 10	9 (Single	etary)
Name	of Firm being surveyed: Lee Pallardy	, Inc.		
Cost	f Services: Original Cost: <u>N/A</u>	Ending Cost:	N/A	
Contra	ct Start Date: May 2019	Contract End Date:June	2020	
very u criteri	ed (and would hire the Firm /individunsatisfied (and would never hire the ato the best of your knowledge. If your knowledge it because it a particular area, leave it because it is a particular area.	Firm /individual again). Pleas ou do not have sufficient kno lank.	se rate e wledge c	ach of the of past
		<b>4</b>	UNIT	SCORE
1	Ability to manage cost		(1-10)	10
2	Ability to maintain project schedule (comp	lete on-time/early)	(1-10)	10
3	Quality of workmanship		(1-10)	10
4	Professionalism and ability to manage		(1-10)	10
5	Close out process		(1-10)	10
6	Ability to communicate with Client's staff		(1-10)	10
7	Ability to resolve issues promptly		(1-10)	10
8	Ability to follow protocol		(1-10)	10
9	Ability to maintain proper documentation		(1-10)	10
10	Appropriate application of technology		(1-10)	10
11	Overall Client satisfaction and comfort leve	el in hiring	(1-10)	10
12	Ability to offer solid recommendations		(1-10)	10
13	Ability to facilitate consensus and commitr staff	ment to the plan of action among	(1-10)	10

Printed Name of Evaluator

Signature of Evaluator:

Barbara Strouse

Signature of Evaluator:

Barbara Strouse

Talbert@leepallardyinc.com

## RFP 22-602, Appraisal and Appraisal Review Services – Eminent Domain

To: Beth Morse	(Name of Person completing survey)
Florida's Turnpike Enterprise	(Name of Client Company/Firm)
Phone Number: <u>(407) 264-3204</u>	Email: beth.morse@dot.state.fl.us
Total Annual Budget of Entity <u>N/A</u>	
Subject: Past Performance Survey of Similar	work:
Project name: Suncoast Parkway 2 Extension	- RAS - Parcel 244 (Heirs of Albert Maxwell)
Name of Firm being surveyed: <u>Lee Pallardy</u>	, Inc.
Cost of Services: Original Cost: Ongoing	Ending Cost: Ongoing
Contract Start Date: <u>April 2021</u>	Contract End Date: Still open

Rate each of the criteria on a scale of 1 to 10, with 10 representing that you were very satisfied (and would hire the Firm /individual again) and 1 representing that you were very unsatisfied (and would never hire the Firm /individual again). Please rate each of the criteria to the best of your knowledge. If you do not have sufficient knowledge of past performance in a particular area, leave it blank.

NO	CRITERIA	UNIT	SCORE
1	Ability to manage cost	(1-10)	10
2	Ability to maintain project schedule (complete on-time/early)	(1-10)	10
3	Quality of workmanship	(1-10)	10
4	Professionalism and ability to manage	(1-10)	10
5	Close out process	(1-10)	10
6	Ability to communicate with Client's staff	(1-10)	10
7	Ability to resolve issues promptly	(1-10)	10
8	Ability to follow protocol	(1-10)	10
9	Ability to maintain proper documentation	(1-10)	10
10	Appropriate application of technology	(1-10)	
11	Overall Client satisfaction and comfort level in hiring	(1-10)	10
12	Ability to offer solid recommendations	(1-10)	10
13	Ability to facilitate consensus and commitment to the plan of action among staff	(1-10)	10

Printed Name of Evaluator _	Beth An Morse	
Signature of Evaluator:	Beth Morse	
Please fax or email the comp	6E8C3BD6D2D1483 oleted survey to:	ralbert@leepallardvinc.com

## RFP 22-602, Appraisal and Appraisal Review Services - Eminent Domain

To: Beth Morse	(Name of Person completing survey)
Florida's Turnpike Enterprise	(Name of Client Company/Firm)
Phone Number: <u>(407) 264-3204</u>	Email: beth.morse@dot.state.fl.us
Total Annual Budget of Entity <u>N/A</u>	
Subject: Past Performance Survey of Similar	work:
Project name: Suncoast Parkway 2 Extension	- RAR - Parcel 188 (Vasquez)
Name of Firm being surveyed: <u>Lee Pallardy</u>	, Inc.
Cost of Services: Original Cost: Ongoing	Ending Cost: Ongoing
Contract Start Date: <u>April 2021</u>	Contract End Date: Still open

Rate each of the criteria on a scale of 1 to 10, with 10 representing that you were very satisfied (and would hire the Firm /individual again) and 1 representing that you were very unsatisfied (and would never hire the Firm /individual again). Please rate each of the criteria to the best of your knowledge. If you do not have sufficient knowledge of past performance in a particular area, leave it blank.

NO	CRITERIA	UNIT	SCORE
1	Ability to manage cost	(1-10)	10
2	Ability to maintain project schedule (complete on-time/early)	(1-10)	10
3	Quality of workmanship	(1-10)	10
4	Professionalism and ability to manage	(1-10)	10
5	Close out process	(1-10)	10
6	Ability to communicate with Client's staff	(1-10)	10
7	Ability to resolve issues promptly	(1-10)	10
8	Ability to follow protocol	(1-10)	10
9	Ability to maintain proper documentation	(1-10)	10
10	Appropriate application of technology	(1-10)	10
11	Overall Client satisfaction and comfort level in hiring	(1-10)	10
12	Ability to offer solid recommendations	(1-10)	10
13	Ability to facilitate consensus and commitment to the plan of action among staff	(1-10)	10

Printed Name of Evaluator _	Beth A Morse	
Signature of Evaluator:	Beth Morse	
Please fax or email the com	oleted survey to:	ralbert@leepallardyinc.com

	sal Review Services – Eminent Domain
To: Phil Hobby	(Name of Person completing survey)
FDOT District 7	(Name of Client Company/Firm)
Phone Number: <u>(813)</u> 975-6749	Email: Philip.Hobby@dot.state.fl.us
Total Annual Budget of Entity N/A	
Subject: Past Performance Survey of Similar	work:
Project name: SR 574 (MLK) from Kingsway	Road to east of McIntosh Road - Parcel 159 (McDaniel)
Name of Firm being surveyed: Lee Pallardy	, Inc.
Cost of Services: Original Cost: Ongoing	Ending Cost: Ongoing
Contract Start Date: June 2016	Contract End Date:June 2021
satisfied (and would hire the Firm /individu /ery unsatisfied (and would never hire the	10, with 10 representing that you were very leal again) and 1 representing that you were Firm /individual again). Please rate each of the bu do not have sufficient knowledge of past lank.

NO	CRITERIA	UNIT	SCORE
1	Ability to manage cost	(1-10)	10
2	Ability to maintain project schedule (complete on-time/early)	(1-10)	10
3	Quality of workmanship	(1-10)	10
4	Professionalism and ability to manage	(1-10)	10
5	Close out process	(1-10)	10
6	Ability to communicate with Client's staff	(1-10)	10
7	Ability to resolve issues promptly	(1-10)	10
8	Ability to follow protocol	(1-10)	10
9	Ability to maintain proper documentation	(1-10)	10
10	Appropriate application of technology	(1-10)	10
11	Overall Client satisfaction and comfort level in hiring	(1-10)	10
12	Ability to offer solid recommendations	(1-10)	10
13	Ability to facilitate consensus and commitment to the plan of action among staff	(1-10)	10

Printed Name of Evaluator Philip R. Hobby
Signature of Evaluator: Phy Re My
Please fax or email the completed survey to: _ralbert@leepallardvinc.com

#### **AFFIDAVIT CERTIFICATION IMMIGRATION LAWS**

SOLICITATION NO.: RFP 22-602, APPRAISAL AND APPRAISAL REVIEW SERVICES – EMINENT DOMAIN

POLK COUNTY WILL NOT INTENTIONALLY AWARD COUNTY CONTRACTS TO ANY FIRM WHO KNOWINGLY EMPLOYS UNAUTHORIZED ALIEN WORKERS, CONSTITUTING A VIOLATION OF THE EMPLOYMENT PROVISIONS CONTAINED IN 8 U.S.C. SECTION 1324 a(e) {SECTION 274A(e) OF THE IMMIGRATION AND NATIONALITY ACT ("INA").

POLK COUNTY MAY CONSIDER THE EMPLOYMENT BY ANY FIRM OF UNAUTHORIZED ALIENS A VIOLATION OF SECTION 274A(e) OF THE INA. SUCH VIOLATION BY THE RECIPIENT OF THE EMPLOYMENT PROVISIONS CONTAINED IN SECTION 274A(e) OF THE INA SHALL BE GROUNDS FOR UNILATERAL CANCELLATION OF THE CONTRACT BY POLK COUNTY.

PROPOSER ATTESTS THAT THEY ARE FULLY COMPLIANT WITH ALL APPLICABLE IMMIGRATION LAWS (SPECIFICALLY TO THE 1986 IMMIGRATION ACT AND SUBSEQUENT AMENDMENTS).

Company Name: Lee Pallardy, Inc.
Signature: Dunt Vulle
Title:Vice President
Date: November 11, 2022
State of:
County of: Hillsborough
The foregoing instrument was acknowledged before me by means of 🗵 physical
presence oronline notarization, this11thday ofNovember, 2022, by
David M. Taulbee(name) asVice President(title of officer) of
Lee Pallardy, Inc. (entity name), on behalf of the company, who x is
personally known to me or 🗌 has produced as
identification.
Notary Public Signature:
Printed Name of Notary Public: Teresa K. Hanger
Notary Commission Number and Expiration: #HH214306 / January 10, 2026
(AFFIX NOTARY SEAL)

TERESA K HANGER Notary Public - State of Fiorida Commission # HH 214306 My Comm. Expires Jan 10, 2026

Bonded through National Notary Assn.