

DR. ANDY T. OGUNTOLA

CAREER OBJECTIVE

Visionary with versatile leadership abilities dedicated to creating and maintaining relationships at levels throughout an organization. Detail-oriented with a great ability to uniquely solve complex problems to enhance the student experience. With over 16 years of experience, a highly enthusiastic and motivated professional with proven abilities in conflict resolution, project completion, and working with diverse populations while delivering great results.

EXPERIENCE

ASSISTANT VICE PRESIDENT OF ENROLLMENT MANAGEMENT

Florida Polytechnic University, Lakeland, FL Nov. 2025 – Present

- Provide leadership and oversight for admissions, recruitment, and outreach operations (undergraduate, graduate, and/or professional programs, as assigned). Maintains ownership of the College's Strategic Enrollment Management (SEM) Plan and supervises college-wide recruitment and outreach efforts.
- Support scholarship strategy, tuition modeling, and yield optimization within public university constraints. Develops and maintains student services staff mentoring and ongoing development activities.
- Develop and maintain enrollment-related policies and procedures consistent with public accountability requirements.
- Collaborate with academic leadership to align enrollment planning with program capacity, workforce needs, and student demand.

ASSOCIATE VICE PRESIDENT OF STUDENT SERVICES

Polk State College, Winter Haven, FL Nov. 2022 – Nov. 2025

- Provides oversight of campus-based advising services, District services such as Career Services, First-Year Experience, online advising, collegewide Advising and Success Coaches, First Year experience, LSAMP, Recruitment, Welcome Centers, and Dual Enrollment.
- Maintains ownership of the College's Strategic Enrollment Management (SEM) Plan and supervises college-wide recruitment and outreach efforts.
- Supports the Senior Vice President of Student Services in overseeing the certification of student enrollments, student completions, and graduations.

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📍 Lake Wales, FL 33853

EDUCATION

NOVA SOUTHEASTERN UNIVERSITY

Fort Lauderdale, FL

Doctor of Education (Ed.D.)

Educational Leadership (May 2019)

WEBBER INTERNATIONAL UNIVERSITY

Babson Park, FL

Master of Business Administration Management (May 2011)

WEBBER INTERNATIONAL UNIVERSITY

Babson Park, FL

Bachelor of Science Business Administration, Pre-Law (May 2008)

ADDITIONAL SKILLS

Knowledge of Florida Statutes

Academic Advising

Community Relations

Student Achievement

Fundraising

Data Driven

Student-Centered

Adaptive Leadership

Conflict Resolution

Relationship Building

Strategic Planning

- Develops and maintains student services staff mentoring and ongoing development activities.
- Oversees the coordination of student recruitment, course registration activities, graduation, and related activities. Provide for coordination of these activities with other organizational units.

DEAN OF WORKFORCE EDUCATION & ECONOMIC DEVELOPMENT

Polk State College, Lake Wales, FL / Jun 2020 – Nov. 2022

- Providing oversight for assigned technical programs which currently includes EMS, Fire Science, OTA, PTA, Respiratory Care, Radiography, Cardiovascular Technology, Diagnostic Medical Sonography, Engineering Technology, Supply Chain Management & Medical Coding, Computer Science, Digital Media, and Networking.
- Supporting Program Directors and faculty initiatives that promote innovation and enhanced learning as appropriate.
- Participating in SACS-COC accreditation process for Workforce Development Programs as assigned.
- Remaining well versed in Florida education laws related to workforce and education requirements for public institutions.
- Facilitating avenues of communication between assigned Workforce programs, Academic Affairs and Student Services on campus and throughout the district.
- Working with the Office of Student of Disabilities to ensure student success.
- Assisting and supporting the multiple high performing collegiate high schools through Dual Enrollment opportunities.
- Supervising and working collaboratively with Program Directors to hire, evaluate, and schedule, full-time and adjunct faculty and staff for academic programs in a manner consistent with collegewide policies and procedures.
- Developing, reviewing, and complying with all Polk State College policies and procedures to reflect the practices of the division and the institution.
- Maintaining fiscal and budgeting responsibility over millions
- Working closely with the Vice President of Workforce Education and Economic Development and assigned Program Directors to implement and monitor continuous program reviews and evaluation including new program development and course initiatives.
- Working with other administrators and district staff to analyze data that affects program expansion and course offerings to enhance enrollment, retention, completion and continuing education or employment after graduation.

ADJUNCT PROFESSOR

Polk State College Aug 2018 - Present

AWARDS

2021 Polk County Emerging Leader Award

2019 City of Lake Wales Community Leadership Award

2012 Lend-A-Hand Recipient

2012 GEM Award "Going the Extra Mile"

PROFESSIONAL DEVELOPMENT

2019 Leadership Polk Class XIII

2017 Leadership Lake Wales Class XXI

2016 SACRAO Member (Southern Association of Collegiate Registrars and Admissions Officers)

2015 SACRAO Executive Committee Member

2015 FCRAO Chair (Florida College Registrars & Admissions Officers)

2014 FCRAO State Residency Committee Member

2014 FCRAO Vice Chair

2014 Valencia College Pivot 360

2014 Valencia College Pivot 180 Facilitator

2014 Valencia College Pivot 180

- Designing lectures and discussion topics to focus on current trends regarding practices.
- Communicating with students through Blackboard to ensure effective course outcomes.
- Providing effective innovations tools regarding new research techniques.
- Organizing class activities and assignments, relating them to the overall learning outcomes of the course.
- Providing input and work with other faculty and staff to review, produce and/or select course-related materials.
- Preparing and submitting timely grade reports and other reports on student performance as may be scheduled or required.

JD ALEXANDER CENTER DIRECTOR

Polk State College, Lake Wales, FL / Dec 2016 – Jan. 2023

- Developing and maintaining relationships with community leaders and educational institutions.
- Collaborating with Department Chairs, Dean of Academic Affairs, faculty, and outside affiliate organizations in developing course schedules for the center.
- Adhering to, recommending, and implementing college policies, guidelines, and procedures.
- Supervising the center's business office functions including but not limited to inventory management, purchasing, travel, and all financial, operational and employee time records.
- Overseeing budgets, reallocations, and expenditures for the center.
- Providing programs and services which are responsive to the needs of students, faculty and staff or other business partners.
- Coordinating services for students with disabilities which are in accordance with college policies and procedures.
- Supervising and managing the daily operations of a college academic Center.
- Collaborating with the Deans, Associate Deans, and other college administration, directing the development and management of academic support services, information literacy, testing, and tutoring programs for students or other customers as necessary.

DIRECTOR OF ADMISSIONS & REGISTRATION

Valencia College, Orlando, FL / Aug 2013 - Dec 2016

- Supervised Admissions/Records Assistant Directors college-wide in addition to 25+ staff members, providing support and direction for the regional campuses.
- Developed procedures to comply with regulatory changes, trains staff regarding the implementation of these

TEACHING EXPERIENCE

Spring 2021-2022

Human Relations in Business & Industry INP 1390 (Polk State College)

Student Success SLS 1122 (Polk State College)

Leadership & Management Practices MAN 3303 (Polk State College)

Social Studies Standards & The State EDU 3252 (Webber International University)

Fall 2021-2022

Organizational Behavior MAN 3240 (Polk State College)

Student Success SLS 1122 (Polk State College)

Education, Diversity, Culture EDU 2502 (Webber International University)

Education Technology EDU 2362 (Webber International University)

Summer 2020-2021

Student Success SLS 1122 (Polk State College)

Spring 2020-2021

Organizational Behavior MAN 3240 (Polk State College)

Student Success SLS 1122 (Polk State College)

procedures; monitor through audit reports and assess the need for additional training or procedural changes.

- Designed and disseminates all forms and publications (paper and electronic) and ensured they are updated in accordance with specified calendar events.
- Provided analysis and interpretation of federal and state regulations related to college admission, residency, and registration for domestic and foreign nationals.
- Designed student appeals process, grievances, and resolutions for the Registration office while working closely with the Office of Student code of conduct.

ASSISTANT DIRECTOR OF ADMISSIONS & REGISTRATION

Valencia College, Orlando, FL / Jun 2012 - Aug 2013

- Served as campus-based Admissions and Records liaison for other Student Affairs offices to provide communications, training, and assistance with student related challenges.
- Supported academics and career counselors collegewide.
- Provided accurate reports regarding calculation towards determining the amount of aid earned by the students, Return of Title IV calculations(R2T4), documenting any discrepancies.

COORDINATOR OF ADMISSIONS & REGISTRATION

Valencia College, Orlando, FL / Sep 2011 - Jun 2012

- Supervised Home Office, District, and bachelor's Admissions and Records Admissions Specialists on the West Campus which included full and part-time staff.
- Managed day-to-day operations for Admissions and Records by distributing daily assignments to the team and monitoring productivity to ensure that student records are processed within the established timelines.
- Designated School Official (DSO) for the West Campus at Valencia College and created new immigration tools campus-wide to enhance staff knowledge.
- Assisted with end-of-term process and procedures for graduation by withdrawing students.
- Collaborated with departments such as Financial Aid, Bridges, Enrollment Services, and Office of Students with Disabilities to make sure students' needs were responded to as needed.
- Provided innovative leadership in developing processes that served prospective and current students.
- Designed the processing procedures of admission-related documents and updates to ensure smooth workflow in line with college policy and regulatory requirements.
- Supervised and was responsible for the ongoing analysis of the District and Home Admissions/Records Office operations and personnel, including staffing and workload distribution to

Human Relations in Business & Industry INP 1390 (Polk State College)

K-6 Healthful Living & PE Methods EDU 2321 (Webber International University)

Social Studies Standards & The State EDU 3252 (Webber International University)

Fall 2020-2021

Student Success SLS 1122 (Polk State College)

Introduction to Entrepreneurship ENT 1000 (Polk State College)

Organizational Behavior MAN 3240 (Polk State College)

Education, Diversity, Culture EDU 2502 (Webber International University)

Education Technology EDU 2362 (Webber International University)

Summer 2019-2020

Organizational Behavior MAN 3240 (Polk State College)

Student Success SLS 1122 (Polk State College)

Spring 2019-2020

Human Relations in Business & Industry INP 1390 (Polk State College)

Student Success SLS 1122 (Polk State College)

K-6 Healthful Living & PE Methods EDU 2321 (Webber International University)

ensure student records were processed within established timeframes.

- Reviewed reports and reconciled discrepant data; utilized technology for daily operational reporting and administrative planning.

DIRECTOR OF MBA & ADULT ADMISSIONS

Webber International University, Babson Park, FL / Jan 2011 - Sep 2011

- Participated in appropriate recruitment and enrollment activities including open houses, regional presentations, training sessions, orientation programs, career days, etc.
- Developed promotional materials, workshops, and informational sessions.
- Created marketing plans and event communication for all prospective students.
- Advised all potential and current students in the program on course selection.
- Monitored budget for the admissions department.

ASSISTANT DIRECTOR OF ADMISSIONS

Webber International University, Babson Park, FL / Dec 2009 - Jan 2011

- Managed inquiries to achieve prompt contact and performance activity weekly goals; utilized approved recruitment policies/formats; made prompt and effective contact with inquiries and redirected unqualified candidates based upon incompatible career goals.
- Conducted follow-up meetings, at minimum monthly, with all applicants to ensure successful matriculation.
- Supervised admissions counselors, roadrunners, and federal work study students.
- Participated in appropriate recruitment and enrollment activities including open houses, regional presentations, training sessions, orientation programs, career days, etc.
- Developed promotional materials, workshops, and informational sessions.
- Worked closely to ensure department budget and goals were achieved.
- Developed and maintained knowledge of undergraduate programs to support recruitment enrollment of undergraduate freshmen and transfer students.
- Reviewed and made admission decisions on applicants for admissions in undergraduate programs.
- Participated in all recruitment and enrollment activities as related to the admissions department.

ADMISSIONS COUNSELOR

Webber International University, Babson Park, FL / May 2008 - Dec 2009

- Represented the university both on and off campus to a prospective student and their parents.

Social Studies Standards & The State EDU 3252 (Webber International University)

PRESENTATIONS

Oguntola, A. (2021, June) Turning a Crisis into a Catalyst for Transformative Change. Virtual Panel Discussion at FAMU Mentor Collective

Oguntola, A (2019, June) What's Your Real Name? Presentation at New Bethel Male Conference

Oguntola, A (2017, July) Your Purpose Towards Your Calling. Presentation at Men's Empowerment Conference

Oguntola, A (2016, September) The Locker Room Series "Who Do You Find, When Nobody Is Around?" Presentation at Valencia College Brother 2 Brothers Male Mentoring Program.

CERTIFICATIONS

FLDOE Official Statement of Eligibility

Core Education Program for F-1 Student Advising

- Planned and implemented recruitment activities for assigned high schools and territories, including traveling to distant sites in the State of Florida and nationally.
- Reviewed application essays and other materials submitted by the applicants for the purposes of making admissions decisions.
- Assisted admissions department in meeting departmental goals for the fall and spring semesters.
- Entered data and made folders for admissions counselors.
- Presented prospects tours around campus.
- Traveled to local high school events for college nights.

COMMUNITY ENGAGEMENT

- 2023- Inside PCPS Leadership Class II
- 2022- Present Advent Health Lake Wales Council
- 2022- 2023 Polk Sheriff Grady Judd's Advisory Committee
- 2021- Present Haines City Economic Development Council Board Member
- 2021- Present Lakeland Economic Development Council Board Member
- 2021- 2022 Vanguard School Board Member
- 2021- Present United Way of Central Florida Board Director
- 2021- 2023 Polk County Pace Board Member
- 2020- Present Chair City of Lake Wales Police Advisory Committee
- 2020- 2022 Chair of Lake Wales Area Chamber
- 2020- 2022 Chair of Lake Wales Economic Development Council
- 2019- 2022 Vice Chair Lake Wales Arts Council
- 2016- 2022 Lake Wales Family Literacy Board of Directors
- 2020- 2021 Chair Lake Wales Charter School Board of Trustees
- 2020- 2021 Vice Chair City of Lake Wales Charter Review
- 2020- 2021 Vice Chair Lake Wales Main Street
- 2019- 2020 Vice Chair Lake Wales Economic Development Council
- 2019- 2020 Vice Chair of Lake Wales Area Chamber
- 2019- 2020 Vice Chair Lake Wales Charter Schools Board of Trustee
- 2019- 2020 United Way Loan Ambassador
- 2018- 2019 Lake Wales Arts Council Board of Directors
- 2017- 2018 Lake Wales Charter Schools Board of Trustee
- 2017- 2019 McLaughlin Middle SAC Committee Member
- 2017- 2018 Lake Wales Main Street Board of Director
- 2016- 2019 Independent Living Community Advisory Council Member
- 2016- 2018 Board of Director Lake Wales Area Chamber
- 2016- 2018 Board Director of Lake Wales Area Economic Development Council
- 2015- 2016 Program Director for Brother 2 Brothers
- 2015- 2017 Annual Lake Wales College Fair Committee Member