

RFP 25-191, Polk County South & Central County Jail Security Upgrades

Interviews/Ranking Meeting Minutes

July 29, 2025

Selection Committee Members:

Mark Kithcart, Facilities Management
Josh Hutton, Facilities Management
Kyle Holland, Facilities Management
Darrell Johnson, Equal Opportunity
Grant Ewert, Information Technology
Christopher Calabro, PCSO
Michael Allen, PCSO
Kevin McGraw, PSCO
Michael Kennon, PSCO

Staff: Tabatha Shirah, Procurement Analyst
Mike Baselice, Procurement Analyst
Noah Milov, County Attorney's Office

Others (Ranking Meeting):

Seth Mercer, Black Creek
Shea Pope, Driven Security
Adam Birdwell, Driven Security
Scott Moyer, Securitas Technology
Terry Ottinger, Geutebruck USA
Steve McDonald, Stark Tech
Liam Carmona, Geutebruck USA

Interviews convened at approximately 9:00 a.m. on Tuesday, July 29, 2025. All Selection Committee members were present. Presentations were made in alphabetical order followed by questions of the Committee. The interviews ended at approximately 4:35 p.m.

After the Presentation/Interviews, the Selection Committee meeting became open to the public at 4:45 p.m. The Selection Committee ranked the firms from one to three with a ranking of one for the Proposer deemed to be the most highly qualified to perform the required services. The following are the firms interviewed and their final ranking by the Selection Committee.

Proposer	Rank
Driven Security	1
Black Creek Integrated Systems Corp.	2
Production & Process Technologies	3
Securitas Technology Corp.	4

In accordance with the RFP's Selection Process, Elevation Level 3, Proposer Interviews, the Selection Committee collectively decided to recommend the Board authorize staff to enter into contract negotiations with the highest-ranked Proposer, Driven Security. Should negotiations fail with Driven Security, negotiations will be terminated, and staff will begin negotiations with the 2nd highest-ranked Proposer, Black Creek Integrated Systems Corp. Should negotiations fail with Black Creek Integrated Systems Corp., negotiations will be terminated, and staff will begin negotiations with the 3rd highest-ranked Proposer, Production & Process Technologies. Should negotiations fail with Production & Process Technologies, negotiations will be terminated, and staff will begin negotiations with the 4th highest-ranked Proposer, Securitas Technology Corp.

Meeting was adjourned at approximately 5:00 p.m.

Respectfully submitted,

Tabatha Shirah

Chairperson / Procurement Analyst