

Proposers Incorporation Information

(Submittal Page)

The following section should be completed by all bidders and submitted with their bid submittal:

Company Name: The Lunz Group

DBA/Fictitious Name (if applicable): _____

TIN #: 87-4155040

Address: 58 Lake Morton Drive

City: Lakeland

State: FL

Zip Code: 33801

County: Polk

Note: Company name must match legal name assigned to the TIN number. A current W9 should be submitted with your bid submittal.

Contact Person: Bradley Lunz

Phone Number: 863-682-1882

Cell Phone Number: 863-682-1882

Email Address: marketing@lunz.com

Type of Organization (select one type)

- Sole Proprietorship
- Partnership
- Non-Profit
- Sub Chapter
- Joint Venture
- Corporation
- LLC
- LLP
- Publicly Traded
- Employee Owned

State of Incorporation: Florida

The Successful vendor must complete and submit this form prior to award. The Successful vendor must invoice using the company name listed above.

PREPARED FOR
POLK COUNTY

ARCHITECTURAL & ENGINEERING SERVICES FOR THE POLK
COUNTY AGRICULTURAL CENTER COMPLEX

RFP 24-642

PREPARED BY

THE
LUNZ
GROUP

Architecture | Interior Design

COVER LETTER

January 13, 2025
Polk County Procurement Division
330 West Church Street, Room 150
Bartow, Florida 33830

RE: RFP 24-642 Architectural & Engineering Services for the Polk County Agricultural Center Complex

Dear Selection Committee,

The Lunz Group is excited to collaborate with Polk County to provide Architectural and Engineering Services for RFP 24-642 Architectural & Engineering Services for the Polk County Agricultural Center Complex. In understanding how we can best serve Polk County, we have assembled a team that brings intimate knowledge and expertise.

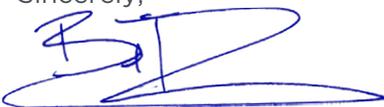
WHO WE ARE | The Lunz Group is a full-service architectural firm. We have a vested interest in building a better community starting with the built environment. We are passionate about seeing our community flourish, and we hope to provide you with design solutions that best fit your needs. We continue to grow and innovate by creating a distinct, client-centered experience, focused on delivering the best of our institution's talents, solutions and processes. Our firm is comprised of more than 24 experienced personnel, including licensed architects, project managers, designers, and an administrative team. Polk County has been our home base for more than 37 years, and we look forward to continuing to serve our community.

OUR PHILOSOPHY | At The Lunz Group, we approach every project the same way: by listening. We listen to your vision, goals, and challenges. We ask the pivotal questions to ensure your investment meets you at a higher value. We recognize values beyond the mere built environment, emphasizing the importance of your vision. Prior to the design process, we work closely with you to identify and address any anticipated or existing obstacles. The Lunz Group is comprised of design thinkers; we integrate our passion and technical expertise in everything we do. Our team focuses on innovative problem-solving by leveraging technology and providing a human-centered design approach. We provide full-service design, documentation, and quality control services driven by our unwavering commitment to our work and our clients. Our success is defined by exceeding our client's expectations, delivering designs that create solutions and buildings that last beyond our lifetime.

OUR COMMITMENT TO THIS PROJECT | Through our method of approach and best practices, The Lunz Group is positively committed to perform the services on a consistent and timely basis. We believe our team is not solely us - it also includes Polk County staff, key stakeholders, and our community. Our team has intimate knowledge of this project's evolution, from early beginnings in Fort Meade to working with the City of Bartow, to now; continuing to create an opportunity for our community to thrive with Polk County. We have intentionally crafted a team of experts that are familiar with this site, Polk County and have similar project experience, including: **TLC Engineering, Kimley-Horn & Associates, Rayl Engineering & Surveying, CMTA, 30South Surveying & Mapping, Blue Cord, Equestrian Services International (ESI), and Catalyst Design Group.**

We do not foresee any potential conflicts of interest for these projects. We acknowledge Addendas 1 and 2. Thank you for considering The Lunz Group, and we are committed to perform the specified work and look forward to the opportunity to be a part of your team once again.

Sincerely,



Bradley T. Lunz, AIA, NCARB
President & CEO, The Lunz Group

Phone 863.682.1882 | Email marketing@lunz.com | 58 Lake Morton Dr, Lakeland, FL 33801 | lunz.com | LIC: AR94778

VISION

Cultivating our communities.

MISSION

Building relationships through design.

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TAB 1

EXECUTIVE SUMMARY

EXECUTIVE SUMMARY

WE ARE **THE LUNZ GROUP.**

The Lunz Group is a client-oriented, Florida based, award-winning architectural firm. At The Lunz Group, we approach every design as a collaborative experience where we listen to your vision and project goals. Our team of architects, designers and planners are in sync with the evolving demands of a modern civic work environment where municipalities want to develop state-of-the-art facilities while still meeting budgetary requirements.

Our municipal team has experience dealing with a multitude of public and civic projects, from fire and police stations, to administrative facilities, parks and recreation and more. Our designers are experienced with nearly every project type including interior/exterior renovations, code compliance, new construction, building assessments, studies, visualizations, and rehabilitation needs that enhance the quality of life for the community. The Lunz Group has partnered with Polk County on various projects throughout the last three decades, including projects such as fire stations, administrative department facilities, training centers, recreation projects, and more.

170+

PROJECTS
COMPLETED IN
POLK COUNTY

37

YEARS IN
BUSINESS

90%

OF OUR SERVICES
PROVIDED TO
REPEAT CLIENTS



OUR PROFESSIONAL SERVICES

- ARCHITECTURAL DESIGN
- SCHEMATIC DESIGN
- BID & CONTRACT DOCUMENTS
- MASTER PLANNING
- SPACE PLANNING
- ANIMATION
- SITE ANALYSIS
- INSPECTIONS & PERMITTING
- PROGRAMMING
- PROGRAM MANAGEMENT
- CONSTRUCTION ADMINISTRATION
- VALUE ENGINEERING
- HISTORIC PRESERVATION
- GRAPHICS
- BUILDING COMMISSIONING
- INTERIOR DESIGN
- VISUALIZATION

EXECUTIVE SUMMARY

FIRM OVERVIEW

THE LUNZ GROUP.

PRIMARY CONTACT

Bradley T. Lunz, AIA, NCARB
President & CEO, The Lunz Group
58 Lake Morton Drive
Lakeland, FL 33801
marketing@lunz.com
863-682-1882
www.lunz.com

OFFICE LOCATIONS

Headquarters/Proposing Office - Lakeland, FL
58 Lake Morton Drive, Lakeland, FL 33801

Branch Office - Celebration, FL
615 Celebration Avenue, Kissimmee, FL 34747

PERSONNEL RESOURCES

24 total employees, of which includes:

- Six (6) Licensed Architects
- Eleven (11) Designers
- Two (2) Project Managers
- Five (5) Administrative Staff
- One (1) Green Globes Professional
- One (1) Registered Residential Contractor

FIRM INFORMATION

The Lunz Group LLC

Parent Company | S Corp.
Little Blue Heron Holdings, Inc.

Incorporated in Florida, 1987 | 37 Years in Business

State of Florida Department of State

I certify from the records of this office that THE LUNZ GROUP, LLC is a limited liability company organized under the laws of the State of Florida, filed on January 12, 2022, effective November 5, 1987.

The document number of this limited liability company is L22000015399.

I further certify that said limited liability company has paid all fees due this office through December 31, 2024 and that its status is active.

Given under my hand and the
Great Seal of the State of Florida
at Tallahassee, the Capital, this
the Twenty-first day of October,
2024

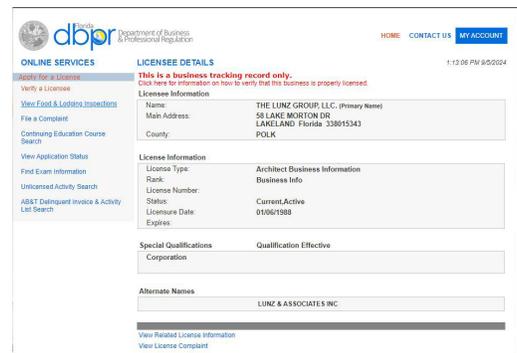



Secretary of State

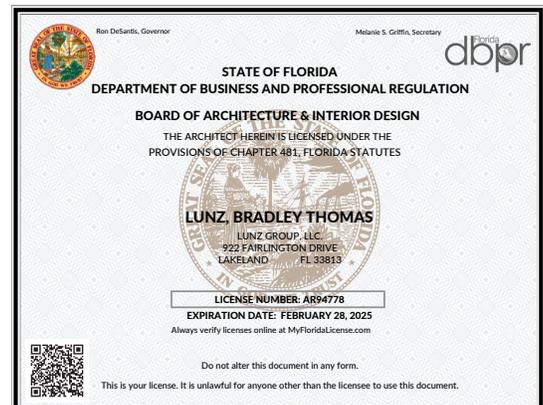
Tracking Number: 8783141720CU

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

<https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication>



The screenshot shows the 'LICENSEE DETAILS' page for THE LUNZ GROUP, LLC. The license information includes: Licensee Name: THE LUNZ GROUP, LLC (Primary Name); Main Address: 58 LAKE MORTON DR, LAKELAND, Florida 338015343; County: POLK. The license type is Architect Business Information, and the status is Current/Active. The license expires on 01/06/2026. The corporation name is LUNZ & ASSOCIATES INC.



EXECUTIVE SUMMARY

TEAM LICENSES + CERTIFICATIONS

STATE OF FLORIDA
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION
BOARD OF ARCHITECTURE & INTERIOR DESIGN
THE ARCHITECT HEREIN IS LICENSED UNDER THE PROVISIONS OF CHAPTER 481, FLORIDA STATUTES

LUNZ, BRADLEY THOMAS
LUNZ GROUP, LLC
922 FARLINGTON DRIVE
LAKELAND, FL 33813

LICENSE NUMBER: AR04778
EXPIRATION DATE: FEBRUARY 28, 2025
Always verify licenses online at MyFloridaLicense.com

Do not alter this document in any form.
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GREEN GLOBES PROFESSIONAL

THE GREEN BUILDING INITIATIVE RECOGNIZES THAT
BRADLEY LUNZ
HAS ATTAINED THE DESIGNATION OF
CERTIFIED GREEN GLOBES PROFESSIONAL

THROUGH SUCCESSFUL COMPLETION OF THE GREEN GLOBES PROFESSIONAL TRAINING PROGRAM
AIA COURSE NUMBER: CEG03PTN019
AIA APPROVED FOR 5 LUY/HSW HOURS

CERTIFIED ON
JANUARY 31st, 2019

STATE OF FLORIDA
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION
BOARD OF ARCHITECTURE & INTERIOR DESIGN
THE ARCHITECT HEREIN IS LICENSED UNDER THE PROVISIONS OF CHAPTER 481, FLORIDA STATUTES

CHAMBERLAIN, DEVAN TRENT
31 LAKE MORTON DRIVE
LAKELAND, FL 33809

LICENSE NUMBER: AR0015550
EXPIRATION DATE: FEBRUARY 28, 2025
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STATE OF FLORIDA
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION
BOARD OF ARCHITECTURE & INTERIOR DESIGN
THE ARCHITECT HEREIN IS LICENSED UNDER THE PROVISIONS OF CHAPTER 481, FLORIDA STATUTES

BREHENY, EMILY JUNE
2254 HONEYCOMB LANE
LAKELAND, FL 33801

LICENSE NUMBER: AR102495
EXPIRATION DATE: FEBRUARY 28, 2027
ISSUED: 12/13/2024
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STATE OF FLORIDA
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION
BOARD OF LANDSCAPE ARCHITECTURE
THE LANDSCAPE ARCHITECT HEREIN IS REGISTERED UNDER THE PROVISIONS OF CHAPTER 481, FLORIDA STATUTES

HALL, BRUCE CHRISTOPHER
1951 BRANCHWATER TRAIL
ORLANDO, FL 32825

LICENSE NUMBER: L00201367
EXPIRATION DATE: NOVEMBER 30, 2025
ISSUED: 01/15/2024
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STATE OF FLORIDA
BOARD OF PROFESSIONAL ENGINEERS
THE PROFESSIONAL ENGINEER HEREIN IS LICENSED UNDER THE PROVISIONS OF CHAPTER 471, FLORIDA STATUTES

SPEARS, JAMES F.
11918 STEPPINGSTONE BLVD.
TAMPA, FL 33635

LICENSE NUMBER: PE02786
EXPIRATION DATE: FEBRUARY 28, 2025
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STATE OF FLORIDA
BOARD OF PROFESSIONAL ENGINEERS
THE PROFESSIONAL ENGINEER HEREIN IS LICENSED UNDER THE PROVISIONS OF CHAPTER 471, FLORIDA STATUTES

LIATSOS, KYRIAKOS GEORGE
600 SOUTH ORLANDO AVENUE
#100
MAITLAND, FL 32751

LICENSE NUMBER: PE26402
EXPIRATION DATE: FEBRUARY 28, 2025
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STATE OF FLORIDA
BOARD OF PROFESSIONAL ENGINEERS
THE PROFESSIONAL ENGINEER HEREIN IS LICENSED UNDER THE PROVISIONS OF CHAPTER 471, FLORIDA STATUTES

HANS, ROBERT A.
1011 BREWSTER STREET
PROSPECT, FL 30059

LICENSE NUMBER: PE26800
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STATE OF FLORIDA
BOARD OF PROFESSIONAL ENGINEERS
THE PROFESSIONAL ENGINEER HEREIN IS LICENSED UNDER THE PROVISIONS OF CHAPTER 471, FLORIDA STATUTES

SMITH, JASON L.
753 DENNING DRIVE
WINTER PARK, FL 32789

LICENSE NUMBER: PE37743
EXPIRATION DATE: FEBRUARY 28, 2025
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LEED AP BD+C

GREEN BUSINESS CERTIFICATION INC. CERTIFIES THAT
Jason Smith
HAS ATTAINED THE DESIGNATION OF
LEED AP® Building Design + Construction

by demonstrating the knowledge and understanding of green building practices and principles needed to support the use of the LEED® green building program.

ISSUED: 06/12/2024
EXPIRES: 08/31/2026

CEE® The Association of Energy Engineers CEM®

certifies that
Jason L. Smith
has completed the prescribed standards for certification, has demonstrated a high level of competence and ethical fitness for energy management, and is hereby granted the title of
CERTIFIED ENERGY MANAGER®

Valid
January 1, 2022 to December 31, 2024
CEM
1973

Better Buildings RECOGNIZED PROGRAM
ANSI ACCREDITED

STATE OF FLORIDA
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION
CONSTRUCTION INDUSTRY LICENSING BOARD
THE GENERAL CONTRACTOR HEREIN IS CERTIFIED UNDER THE PROVISIONS OF CHAPTER 489, FLORIDA STATUTES

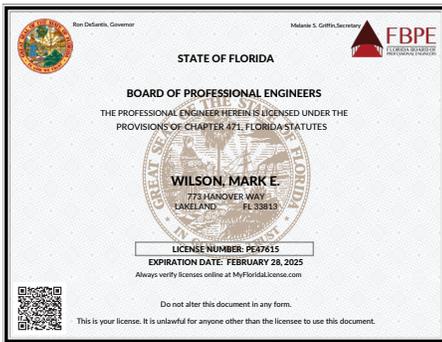
HOIBRATEN, JOHN H JR
INDIVIDUAL
13638 CYGNUS DRIVE
ORLANDO, FL 32838

LICENSE NUMBER: C00152723
EXPIRATION DATE: AUGUST 31, 2026
ISSUED: 06/12/2024
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EXECUTIVE SUMMARY

TEAM LICENSES + CERTIFICATIONS CONTINUED



CERTIFICATE OF COMPLETION

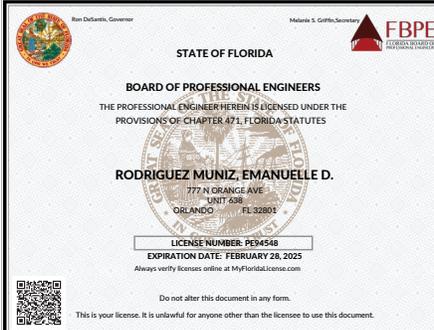
Emanuelle Rodriguez Muniz

Has Completed a FDOT Approved Temporary Traffic Control (TTC) Advanced Course

Training Provider: myTTConline
 40 Geneva Dr. Ste 421394
 Ocala, FL 32762
 Phone: 407 901 8226

Verify this Certificate by visiting www.mtadotfl.com

12/14/2022 Issue Date | 12/08/2027 Expiration Date | M.E. Instructor | #18223 Certificate No. | **FDOT**



National Registry of Environmental Professionals

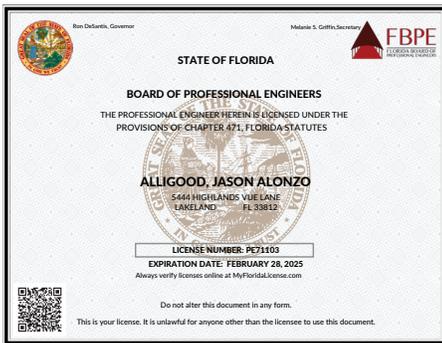
For Environmental Certifications

This is to Certify that **Jefferson Demphill** having successfully demonstrated to the Academic Board of this organization the required level of knowledge and ability, is here by awarded the distinction of **Certified Natural Resources Professional** together with all rights, benefits and privileges attached thereto and that the name and title of the aforementioned registrant is today placed upon the register of the organization. Others under our hands on this 2nd day of March, 2023.

Jefferson Demphill
 Executive Director

10123027380230302
 Registrant Number

This Certificate is the property of the National Registry of Environmental Professionals and must, upon demand, be returned.



REQUIRED FORMS

Affidavit Certification Immigration Laws

POLK COUNTY WILL NOT INTENTIONALLY AWARD COUNTY CONTRACTS TO ANY CONSULTANT WHO KNOWINGLY EMPLOYS UNAUTHORIZED ALIEN WORKERS, CONSTITUTING A VIOLATION OF THE EMPLOYMENT PROVISIONS CONTAINED IN 8 U.S.C. SECTION 1324 A(E) {SECTION 274A(E) OF THE IMMIGRATION AND NATIONALITY ACT ("INA")}.

POLK COUNTY MAY CONSIDER THE EMPLOYMENT BY ANY CONSULTANT OF UNAUTHORIZED ALIENS A VIOLATION OF SECTION 274A(E) OF THE INA. **SUCH VIOLATION OF THE RECIPIENT OF THE EMPLOYMENT PROVISIONS CONTAINED IN 274A(E) OF THE INA SHALL BE GROUNDS FOR UNILATERAL CANCELLATION OF THE CONTRACT BY POLK COUNTY.**

BIDDER ATTEST THAT THEY ARE FULLY COMPLIANT WITH ALL APPLICABLE IMMIGRATION LAWS (SPECIFICALLY TO THE 1986 IMMIGRATION ACT AND SUBSEQUENT AMENDMENTS).

Company Name: The Lunz Group

Signature: _____

Title: Bradley T. Lunz, President and CEO

Date: December 24, 2024

State of: Florida

County of: Polk

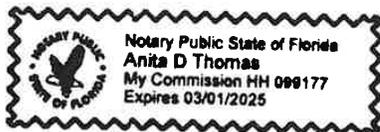
The foregoing instrument was acknowledged before me by means of physical presence or online notarization, this 24th day of December, 2024 by Bradley T. Lunz (name) as President/CEO (title of officer) of The Lunz Group (entity name), on behalf of the company, who is personally known to me or has produced _____ as identification.

Notary Public Signature: Anita D. Thomas

Printed Name of Notary Public: Anita D. Thomas

Notary Commission Number and Expiration: 3/1/2025

(AFFIX NOTARY SEAL)



REQUIRED FORMS

Affidavit Regarding the Use of Coercion for Labor or Services

In compliance with Section 787.06(13), Florida Statutes, this attestation must be completed by an officer or representative of a nongovernmental entity that is executing, renewing, or extending a contract with Polk County, a political subdivision of the State of Florida.

The undersigned, on behalf of the entity listed below (the "Nongovernmental Entity"), hereby attests under penalty of perjury as follows:

1. I am over the age of 18 and I have personal knowledge of the matters set forth herein.
2. I currently serve as an officer or representative of the Nongovernmental Entity.
3. The Nongovernmental Entity does **not** use coercion for labor or services, as those underlined terms are defined in Section 787.06, Florida Statutes.
4. This declaration is made pursuant to Section 92.525, Fla. Stat. and Section 787.06, Fla. Stat. I understand that making a false statement in this declaration may subject me to criminal penalties.

Under penalties of perjury, I Bradley T. Lunz, President and CEO (Signatory Name and Title), declare that I have read the foregoing Affidavit Regarding the Use of Coercion for Labor and Services and that the facts stated in it are true.

Further Affiant sayeth naught.

The Lunz Group

NONGOVERNMENTAL AGENCY

SIGNATURE

Bradley T. Lunz

PRINT NAME

President and CEO

TITLE

December 23, 2024

DATE

EXECUTIVE SUMMARY

December 31, 2024

POLK COUNTY, A POLITICAL SUBDIVISION OF THE STATE OF FLORIDA

ADDENDUM #1

RFP 24-642, Architectural and Engineering Services for the Polk County Agricultural Center Complex

This addendum is issued to clarify, add to, revise and/or delete items of the RFP Documents for this work. This Addendum is a part of the RFP Documents and acknowledgment of its receipt should be noted on the Addendum.

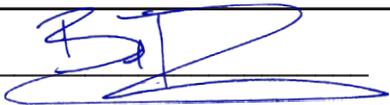
Contained within this addendum: Receiving date extension, Questions and answers.

The Proposal Receiving Date has been extended one (1) week. The revised Proposal Receiving Date is Wednesday, January 15, 2025, prior to 2:00 p.m.

Tabatha Shirah

Tabatha Shirah
Procurement Analyst
Procurement Division

This Addendum sheet should be signed and returned with your submittal. This is the only acknowledgment required.

Signature: 

Printed Name: Bradley T. Lunz

Title: President and CEO

Company: The Lunz Group

EXECUTIVE SUMMARY

RFP 24-642, Architectural and Engineering Services for the Polk County Agricultural Center Complex

Addendum #1

Question 1: Can you confirm we have additional business days after the January 8th proposal deadline to receive the Survey Questionnaire back from previous clients?

Answer 1: Proposers do not receive additional business days to submit their proposals. If a Survey Questionnaire is missing or missing information Procurement will contact proposer and allow up to 3 business days for appropriate information to be submitted.

Question 2: What Tab should Submittal Documents and Signed Addendums be put under?

Answer 2: Please place these items in “Tab 1, Executive Summary,” after item “e.”

Question 3: When will the Pre-Submittal sign-in sheet be dispersed?

Answer 3: Yes, attendance can be found on the RFP Webpage:
<https://www.polk-county.net/bid-form/rfp-24-642/>

Question 4: All on the Pre-Submittal meeting sign-in sheet will receive Addenda?

Answer 4: Yes, all proposers that provided an email address on the pre-proposal meeting sign-in sheet were added to the registration list for addenda notifications. Additionally, all addendums are posted on the RFP webpage: <https://www.polk-county.net/bid-form/rfp-24-642/>.

Question 5: Currently, the County has multiple A/E RFP’s open that take this approach, and it appears that these forms are identical for each RFP beyond the County’s RFP title. Our clients have found the repetitive process of us asking them to complete the same survey for Polk County for the same project frustrating.

- 1) Can the County please allow us to submit Polk County Survey Questionnaires that were solicited and completed by our clients for previous Polk County RFP’s? For example, if we have a survey for a project that we submitted last month with RFP 24-643 (or any previous Polk County RFP), can we submit the same form for RFP 24-642 (assuming we’re using the same past project as a reference for both RFP’s)?
- 2) In the future, can Polk County please standardize this form so that they can be completed one time by our clients for completed projects?

EXECUTIVE SUMMARY

- Answer 5:** 1) Yes, surveys from prior RFP submittals may be used if they meet the following criteria.
- i. The survey questions are the same
 - ii. The scope of work of the prior RFP survey you are submitting is similar to the scope of the work of this RFP.
 - iii. The survey submitted is for one of the projects identified under Tab 3.
 - iv. If submitting a survey from a prior RFP, please manually strike through the RFP number and name on the top of the survey and write in the appropriate RFP number and name that matches the RFP you are submitting a proposal for.
- 2) Process is being reviewed.

Question 6: As written in the Sample Services Agreement, in Section 14.2.1, the indemnification provision is not in compliance with F.S. 725.08 for design professionals in a professional services contract with a public agency. Would the County replace Section 14.2.1 and insert the following (shown below), which is F.S. 725.08 compliant for a professional services contract?

“the Consultant shall indemnify and hold harmless the County and its officers and employees from liabilities, damages, losses, and costs, including but not limited to, reasonable attorneys' fees, to the extent caused by the negligence, recklessness, or intentionally wrongful conduct of the Consultant and other persons employed or utilized by the Consultant, in the performance of the Agreement.”

Answer 6: Changes to the agreement will be during negotiations with the awarded architectural firm.

EXECUTIVE SUMMARY

January 2, 2025

POLK COUNTY, A POLITICAL SUBDIVISION OF THE STATE OF FLORIDA

ADDENDUM #2

RFP 24-642, Architectural and Engineering Services for the Polk County Agricultural Center Complex

This addendum is issued to clarify, add to, revise and/or delete items of the RFP Documents for this work. This Addendum is a part of the RFP Documents and acknowledgment of its receipt should be noted on the Addendum.

Contained within this addendum: Question and answer.

Tabatha Shirah

Tabatha Shirah
Procurement Analyst
Procurement Division

This Addendum sheet should be signed and returned with your submittal. This is the only acknowledgment required.

Signature: 
Printed Name: Bradley T. Lunz
Title: President and CEO
Company: The Lunz Group

RFP 24-642, Architectural and Engineering Services for the Polk County Agricultural Center Complex

Addendum #2

Question 1: Please confirm there will be no curb cut and entrance to the site from US Hwy. 98?

Answer 1: There will be no access point from the site across the railroad tracks to Highway 17/98.



TAB 2

APPROACH TO PROJECT

APPROACH TO PROJECT

PROJECT UNDERSTANDING | It is our understanding that Polk County is seeking professional A&E services to design and build an agricultural center complex that celebrates Polk County's heritage as an agricultural community, while embracing future generations by planning for the future development of the site. Our team understands the estimated construction cost of the project is currently \$21 million, with \$11 million currently available and the remaining contingent upon funding. We understand Polk County's intent is for the selected firm to develop a master plan for the Polk County Agricultural Center Complex and design those elements adopted from the master plan in future phases (contingent upon funding availability). The site is on County owned property located at 2200 Homeland-Garfield Road in Bartow, and the project would include an event arena, livestock barn(s), paddock area(s), trailer parking and a maintenance and operations building. The project will follow a phased approach, with the first phase including the development of a master plan, design of the project based upon the master plan; developing a cost estimate for construction, bid the project, and construction administration.

OUR METHOD OF APPROACH | The Lunz Group begins each project by fostering a dynamic working relationship between our clients and our project team. We work with you to identify your vision and mission, establish clear lines of communication, and work to become an invaluable partner working as an extension of your internal team. We work to understand your standards and your preferred working style to ensure effective communication, quick problem solving, and the delivery of designs that far surpass your needs and expectations.

The Lunz Group uses our proven method for project management and adapts to each individual project. We have established a reputation of delivering successful projects on-time and on-budget. Our conformance rate is very high due to this approach. In fact, 90 percent of our services are provided to repeat clients.

The Lunz Group's approach to this project will be broken into six (6) phases running some phases concurrently. We have made the assumption that this project would be delivered via CMAR. The schedule and deliverables would remain the same from the design side if another delivery system is chosen. The changes would be in the level of preconstruction services provided and coordination with early start packages.

**PROGRAMMING
SITE ANALYSIS
SCHEMATIC DESIGN
DESIGN DEVELOPMENT
CONSTRUCTION DOCUMENTS
CONSTRUCTION ADMINISTRATION**

PHASE 1 | PROGRAMMING

The program, or architectural program, is the term used to define the required functions of the project. Our team will consult with Polk County to determine project goals, vision, anticipated challenges and requirements. Key questions we'll be looking to address during this time will relate to spatial needs and wants, identifying adjacencies between program spaces/ buildings that maximize efficiency and operational flow, and anticipated approach to accounting for future growth and flexibility of the program. Our team will synthesize this data and create a programming document that will be used as a baseline for the team that will assist in decision making throughout the project.

Anticipated Phase Duration: Three (3) weeks anticipated for analyzing the collected data and creating the programming document.

Active Personnel: Bradley Lunz, Emily Breheny, Matt Lukens

Back of House/Review Personnel: Craig Fennig, Trent Chamberlain, Consultant team, BIM Manager

Programming Deliverables: Meetings/Interviews with stakeholders and user groups, Programming document, and public meeting as needed.

PHASE 2 | SITE ANALYSIS

Given our prior experience with the site for a different client with different goals, we are able to quickly begin as our larger and longer history with the site. During this phase, we will review existing site conditions (survey, topo, geotech, wetlands, transportation, etc.) and work to develop strategies for site utilization that are cost effective and meet the goals of the County. Graphics will be produced conveying the conditions and optimization based on program. Our team will also begin communication with the Utilities (water/power/data/etc) as well as the different regulatory agencies (AHJs).

Anticipated Phase Duration: Three (3) weeks, runs concurrently with Phase 1.

Active Personnel: Emily Breheny, Matt Lukens, Alan Rayl, Jason Alligood

Back of House/Review Personnel: Bradley Lunz, Craig Fennig, Trent Chamberlain, Consultant team

Site Analysis Deliverables: Communication with Utilities and AHJs, Site Analysis graphic package, conceptual master plan.

APPROACH TO PROJECT

PHASE 3 | SCHEMATIC DESIGN

During schematic design (SD), our team develops drawings, documents, renderings, etc., to illustrate the concepts of the design based on the items discussed in programming. This phase helps understand spatial relationships, scale, and form for the Polk County to review. During this phase, our team will conduct a one-day charrette with all stakeholders and consultants. This charrette will be an active design process. The intention is to provide rapid ideation and inclusion. At the outcome of the meeting, a very rough masterplan, floorplan and design aesthetic will be defined. The goal is to develop a clear vision of the project, addressing both aesthetic and functional aspects while incorporating client needs and site constraints. After the charrette, iterative refinements will be done to create a design that balances creativity with practicality and cost, setting the stage for more detailed design development in subsequent phases.

Anticipated Phase Duration: Four (4) Weeks + two (2) week Owner Review Period.

Active Personnel: Bradley Lutz, Emily Breheny, Matt Lukens

Back of House/Review Personnel: Craig Fennig, Trent Chamberlain, Consultant team

Schematic Design Deliverables: Floor plans, Elevations/Renderings, Statement of probably cost by square foot. Massing may occur concurrently. The result of these iterative deliverables will lead to final renderings and schematic floor plan.

- Floor Plan/Site Plan Development
 - 2-3 Schemes
 - Client Review Period
 - Refinement of 1-2 Schemes
 - Client Review/Approval
- Conceptual Massing
 - 2-3 Schemes
 - Client Review Period
 - Refinement of 1-2 Schemes
 - Client Review/Approval
- Final Rendered site plan, aerial view renderings

PHASE 4 | DESIGN DEVELOPMENT

Prior to the start of the DD Phase, the County, The Lutz Group, and the CMAR will compare and contrast the statement of probable cost prepared by the design team and the CMAR. This comparison will serve as a way to set expectations and start early with cost control of the project. Key areas and assumptions will inform the building system design in this next phase. In Design Development (DD), we'll use the documents from the schematic design phase, and take it one step further. The DD phase will lay out the mechanical, electrical, plumbing, structural, and architectural details. This results in drawings that often specify design elements (material types, door and window placement, etc.). Our team will work with the selected Construction Manager at Risk (CMAR) to establish any pull-forward or special pricing packages (electrical, mechanical, or structural). Polk County will review a DD set in this phase. An initial Guaranteed Maximum Price (GMP) for the project will be established and page turn meetings will occur.

Anticipated Phase Duration: Four (4) Weeks + two (2) week Owner Review Period.

Active Personnel: Bradley Lutz, Emily Breheny, Matt Lukens

Back of House/Review Personnel: Craig Fennig, Trent Chamberlain, Consultant team

Design Development Deliverables:

- Anticipated presentation to City Commission (to occur between DD & CD phases)
- DD set, issued for GMP (revised renderings, interior renderings, page turn meeting, two (2) weeks owner review period)
- Cost Estimate to be provided independently from GMP

PHASE 5 | CONSTRUCTION DOCUMENTS

Prior to the start of the CD production, the County, The Lutz Group, and the CMAR will compare and contrast the GMP with the cost estimate. The budget will be resolved and differences discussed to ensure accuracy on pricing and maintain cost control. Once Polk County and our team are satisfied with the resolution of the budget and the documents produced during DD, our team will move forward and produce drawings with greater detail to include specifications for construction materials and details that are aligned with the discussions of budget while maintaining design integrity. The level of detail included in the drawings will be dependent upon delivery method of the project (CMAR or Design Bid Build).

Anticipated Phase Duration: Four (4) Weeks (90% Issued or GMP)

Active Personnel: Bradley Lutz, Emily Breheny, Matt Lukens

Back of House/Review Personnel: Craig Fennig, Trent Chamberlain, Consultant team

Construction Documents Deliverables:

- 50% CD set (Civil Engineering SWFMD permitting submitted, issued for permit set, page turn meeting)
- Anticipated presentation to County Commission (to occur between DD & CD phases)
- Issued for GMP (revised renderings, interior renderings, page turn meeting, two (2) weeks owner review period)

APPROACH TO PROJECT

PHASE 6 | CONSTRUCTION ADMINISTRATION

In Construction Administration (CA), our design team's role is to support the contractor, but also act as eyes and ears for Polk County. After the final set of permits, bid, and construction documents have been delivered, the project is ready to be constructed. The architectural team's core responsibility is to help the contractor build the project as specified in the CDs as approved by the owner. On-site biweekly meetings, shop drawing review, and any additional support or clarification through ASIs or RFIs will be provided by the design team. We have an excellent record of providing contractors with thoroughly coordinated drawings and specifications on all of our projects. Our attention to detail and ability to fast-track submissions often means much less time in the permitting process, meaning a quicker project start-up for construction.

Anticipated Phase Duration: +/- 12 Months

Active Personnel: Emily Breheny, Matt Lukens

Back of House/Review Personnel: Bradley Lunz, Craig Fennig, Trent Chamberlain, Consultant team

Construction Administration Deliverables:

- Biweekly on-site meetings
- Shop drawing review
- Additional support or clarification through ASIs or RFIs

COST CONTROL | This year we have implemented a new process to assist in cost control measures. In a new partnership with Autodesk, The Lunz Group is the first Architecture firm to implement ProEst. This is part of a preconstruction module that has been typically used by contractors for estimating. During SD, a statement of probable cost will be developed utilizing a large database that considers current market conditions, bidding climate and inflationary cost indexes to account for many of the variables in pricing projects. If a CMAR is under contract, we develop these statement of probable costs independently and then compare and contrast, so early cost expectations can be set. We are creating a transparent system with open accountability on cost control.

During Design Development and concurrently with the Initial GMP, The Lunz Group can prepare a cost estimate. The level of detail can vary by project and owner's needs. At minimum a cost estimate that is broken out by division will be created independently. Again, the cost estimate and the GMP and compared. Differences are discussed, resolved, and a cost expectation is set. This then sets the course for the documentation phase, moving towards permitting and final GMP.

This level of transparency and sharing of knowledge provides the owner the highest yield and certainty in costs.

The Lunz Group is offering this method of cost and timeline control for all our projects. We have established a reputation of delivering successful projects on-time and on-budget. Our conformance rate is very high due to this approach. In fact, 90 percent of our work is with repeat clients.

AUTODESK PRECONSTRUCTION | The Lunz Group is proud to be a partner with Autodesk on the Autodesk Preconstruction Bundle. Autodesk will be collaborating with our firm to better tailor their features to address our specific project needs and workflows. As the first architectural firm in Florida to adopt these new software tools, we are at the forefront of innovative and effective approaches to project management and planning. By prioritizing this technology, it enables our team to deliver highly accurate cost takeoffs directly from BIM models. With real-time updates, any adjustments made to the BIM Model are immediately reflected in the project budget and schedule. This level of precision allows our clients to stay within budget, by minimizing cost and optimizing resource allocation. With this software and partnership, our clients gain unparalleled transparency, ensuring construction cost estimates and schedule updates are available at every phase of the project. By utilizing this technology in our projects, this ensures informed decision-making and streamlined project delivery.

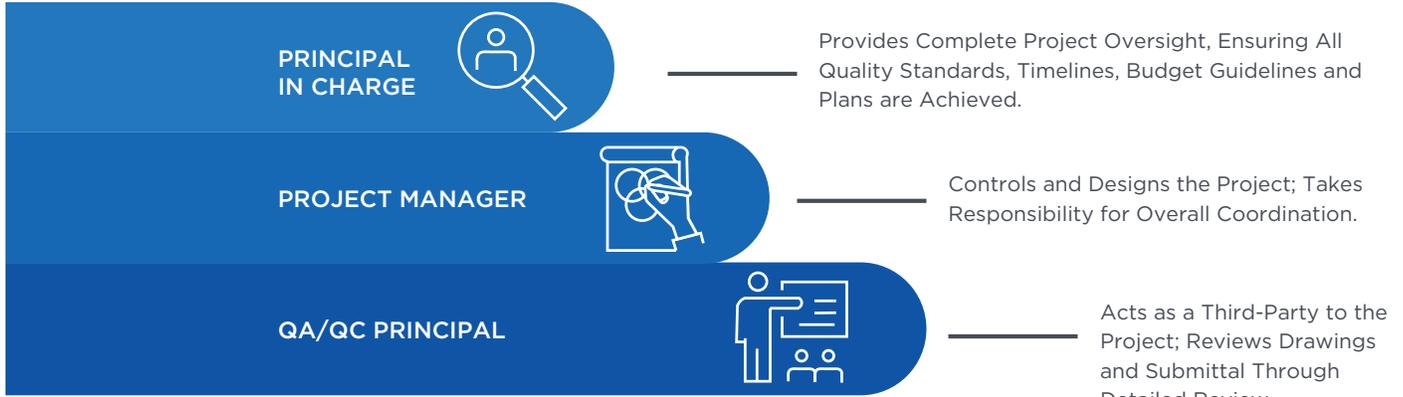
QUALITY ASSURANCE & QUALITY CONTROL (QA/QC) | The Lunz Group relies on our Quality Assurance & Quality Control (QA/QC) plan to assure work plan compliance. Our project quality assurance plan ensures that regular project review meetings occur to update information and verify schedule and budget targets. **Our quality control structure consists of: Principal in Charge, Project Manager & QA/QC Principal** (see diagram on next page).

The Lunz Group has found that by instilling our three-tier QA/QC process in every project, our team is able to produce accurate and detailed drawings for permit, meaning less back-and-forth with department for approvals and a quicker turn around for construction kick-off. It also allows for us to remain on schedule, even during accelerated schedule projects.

All plans are reviewed at each milestone (30%, 60%, 90% and 100%) by QA/QC principals who are not involved in the project. At the 30% submittal, we confirm our consultant's understanding of scope and budget. As the project progresses, we seek insight from the Polk County team as they determine the adequacy of the work, design, costs and adherence to project criteria.

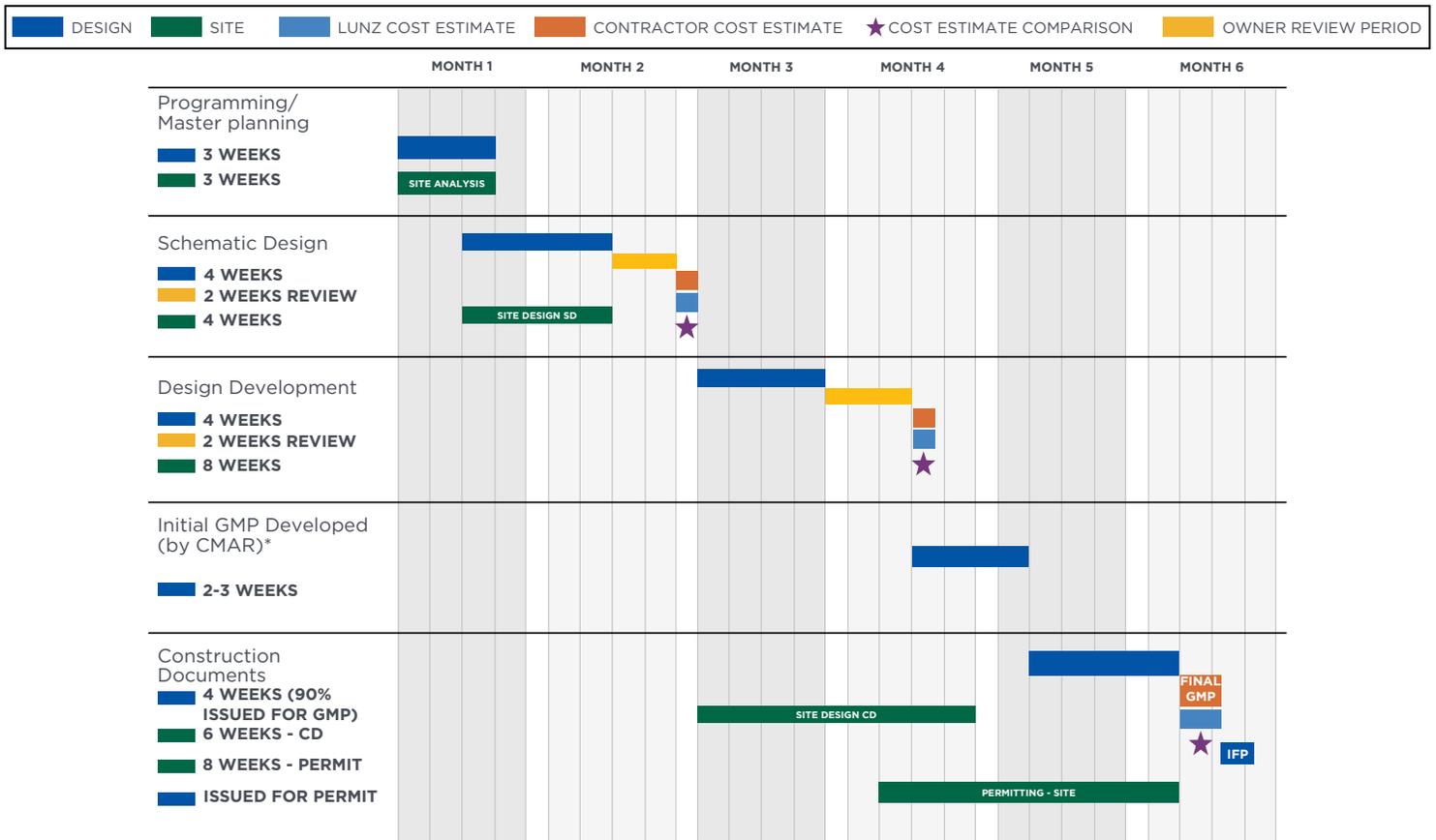
APPROACH TO PROJECT

Regular meetings are held with our consultants to discuss the status of the project. Timeline schedule charts and budget analysis are discussed; near-term deliverables are defined. This process alerts the team to tasks that are pending or falling behind schedule so that steps can be planned to bring those tasks back to schedule compliance. During all phases of the project, our team tracks budget adherence and assures quality, to ensure Polk County is receiving exceptional services.



ANTICIPATED DESIGN SCHEDULE

We will work with our design team and the Polk County team to deliver a comprehensive schedule for the Agricultural Center Complex. At this time, we anticipate the following tentative design schedule*:



*Schedule above is estimated and based on current projects; this is subject to change. Phases can occur simultaneously to accelerate schedules or further collaboration with multiple departments as needed. When the project is awarded, The Lunz Group will collaborate with Polk County on a detailed project schedule.

A photograph of the World Equestrian Center building at night, with a blue color overlay. The building features a large circular logo on the roof and the name "WORLD EQUESTRIAN CENTER" in illuminated letters along the roofline. The building has several large windows and a balcony area.

WORLD EQUESTRIAN CENTER

TAB 3

EXPERIENCE, EXPERTISE,
PERSONNEL AND TECHNICAL
RESOURCES

EXPERIENCE, EXPERTISE, **PERSONNEL & TECHNICAL RESOURCES**

BARTOW AGRI-CIVIC CENTER CONCEPT + MASTER PLAN

BARTOW, FL



SIZE: +/- 400 ACRES | START DATE: 2023 | COMPLETION DATE: 2024

ORIGINAL BUDGET: WITHHELD | FINAL COST: WITHHELD

PROJECT REPRESENTATIVE: Mike Herr, City Manager | mherr@cityofbartow.net | 863.534.0100
450 N. Wilson Avenue, Bartow, FL 33830

PROJECT DESCRIPTION

The Lunz Group collaborated closely with the City of Bartow on a conceptual study and master plan for a new Agri-Civic Center. Our team evaluated the existing conditions of the proposed site in order to provide the City of Bartow with a clear picture of the potential for this multi-faceted area. It is anticipated that this area will include an agri-research center, expo hall, entertainment hall, hotel, 20-acre fairgrounds, campground/RV sites, trails, retail, an amphitheater, equestrian/livestock paddock/practice areas, event areas, livestock barns, and much more.

KEY PERSONNEL: Bradley T. Lunz, Principal In Charge; Emily Breheny, Project Architect; Matt Lukens, Lead Architectural Designer

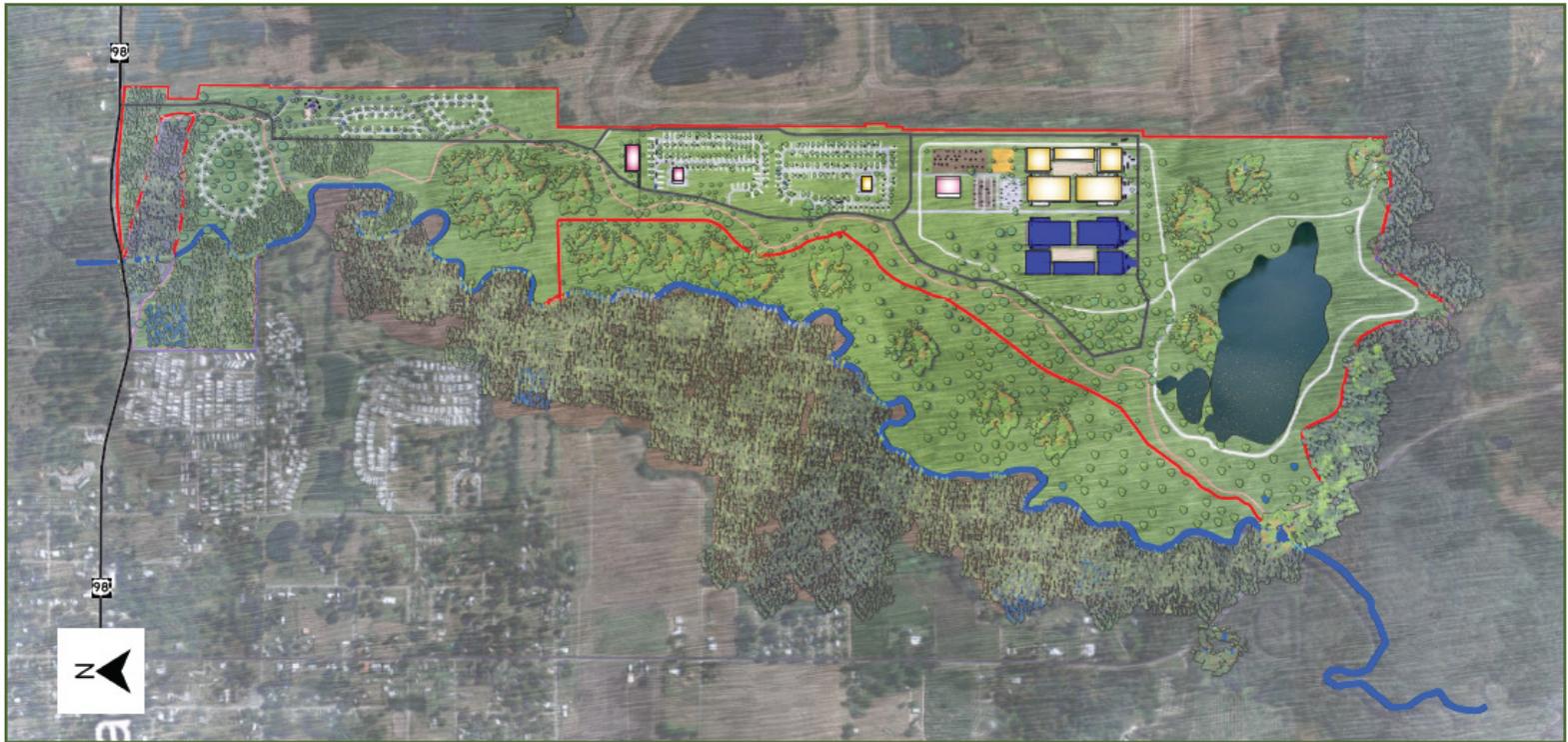
PROJECT-RELEVANT CONSULTANTS FOR THIS RFP: N/A

BUDGET + SCHEDULE VARIATIONS: N/A

FIRM RESPONSIBILITY: Architect of Record

FORT MEADE HISTORIC OUTPOST MASTER PLAN

FORT MEADE, FL



SIZE: 230 ACRES | START DATE: 2018 | COMPLETION DATE: 2022

ORIGINAL BUDGET: WITHHELD | FINAL COST: WITHHELD

PROJECT REPRESENTATIVE: Carlton Taylor, Key Stakeholder, Central Florida Youth & Agriculture
l2brangus@aol.com | 863.781.1146

PROJECT DESCRIPTION

The Lunz Group provided master planning services to the development team for the Fort Meade Historic Outpost. This project entailed replacing the existing Fort Meade Outdoor Recreation Complex with items such as: a 95,000 SF barn and exhibit area, several arenas and exercise pens, equestrian trails, boarding stables, a half-mile track with a grandstand, camping areas, a hotel, restaurants, and an RV park surrounding a lake. It was proposed to have a 10-acre solar energy farm on site to provide electricity for the park as well. The goal of this project was to provide tourists and Polk County citizens with authentic Florida experiences and provide a unique perspective on “Old Florida” and the history of Fort Meade.

KEY PERSONNEL: Bradley T. Lunz, Principal In Charge; Matt Lukens, Lead Architectural Designer; Emily Breheny, Project Architect

PROJECT-RELEVANT CONSULTANTS FOR THIS RFP: Rayl Engineering & Surveying

BUDGET + SCHEDULE VARIATIONS: Project commenced in 2018 and then was put on a brief hold; it was revisited in 2022.

FIRM RESPONSIBILITY: Architect of Record

EXPERIENCE, EXPERTISE, PERSONNEL & TECHNICAL RESOURCES

LAKE ARIANA PARK

AUBURNDALE, FL



SIZE: 7 ACRES; 28,000 SF CIVIC CENTER | **START DATE:** 2023 | **COMPLETION DATE:** EST. 2025

ORIGINAL BUDGET: \$16M | **FINAL COST:** EST. \$18.6M

PROJECT REPRESENTATIVE: Jeremy Voss, President - Springer Voss Construction | 863.225.5606
jeremy@springervoss.com | 26222 Longhorn Ave, Lakeland, FL 33801

PROJECT DESCRIPTION

The Lunz Group is working with Springer Voss Construction on the redevelopment of the 7-acre Lake Ariana Park in Auburndale, FL. When revitalized, this lake-front park will include a new 28,000 SF civic center, a boat house, kayak launch, pavilions, a boat ramp, pier, playground, great lawn, volleyball courts, and more. The new civic center will include two (2) large event spaces, with the largest holding 300 capacity, two (2) conference sized spaces, and a two-story lakeside event patio. This design-build is currently in progress. The Lunz Group leads the design team of engineers, and is working closely with multiple stakeholder that split the share of the land.

KEY PERSONNEL: Bradley T. Lunz, Principal In Charge; Matt Lukens, Lead Architectural Designer

PROJECT-RELEVANT CONSULTANTS FOR THIS RFP: Catalyst Design Group

BUDGET + SCHEDULE VARIATIONS: Client increased scope to future proof and add larger spaces; schedule is currently on track.

FIRM RESPONSIBILITY: Architect of Record

EXPERIENCE, EXPERTISE, **PERSONNEL & TECHNICAL RESOURCES**

AEROSPACE CENTER FOR EXCELLENCE MASTER PLAN

LAKELAND, FL



SIZE: TBD | START DATE: 2024 | COMPLETION DATE: TBD, IN PROGRESS

ORIGINAL BUDGET: TBD | FINAL COST: TBD

PROJECT REPRESENTATIVE: Gene Conrad, President & CEO | gconrad@flysfnf.org | 863-644-2431
4075 James C. Ray Dr, Lakeland, FL 33811

PROJECT DESCRIPTION

The Aerospace Center for Excellence (ACE) currently utilizes their museum as a “flex” space, which results in the ACE team constantly rearranging exhibits and their space for events at the museum. ACE sought out The Lunz Group to provide a vision and master plan to account for event space and enhance the building to be a world-class air museum. The Lunz Group provided a master plan and visioning for the Aerospace Center for Excellence (ACE) at Lakeland Linder International Airport. Our team is collaborating with ACE to provide space efficiencies to renovate the current Museum space and create an indoor event space, enclosing the current outdoor pavilion, and providing improvements to current museum exhibits and museum layout.

KEY PERSONNEL: Bradley T. Lunz, Principal In Charge; Matt Lukens; Project Manager/Lead Architectural Designer

PROJECT-RELEVANT CONSULTANTS FOR THIS RFP: N/A

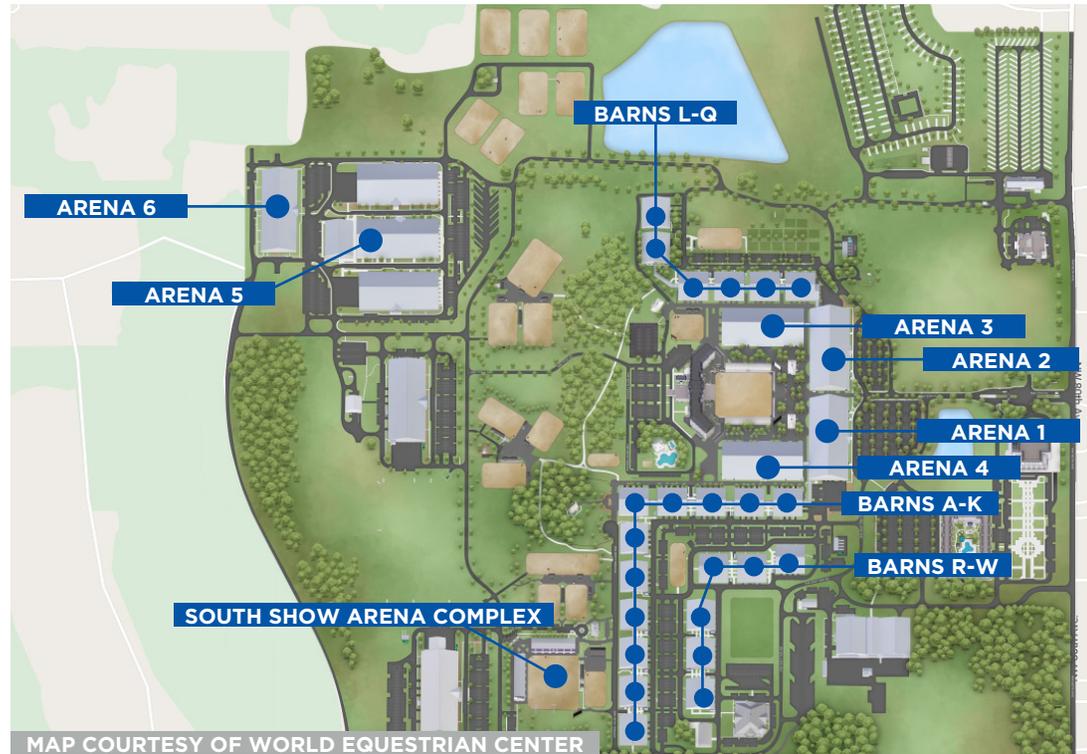
BUDGET + SCHEDULE VARIATIONS: On schedule, Client is increasing scope + budget for project.

FIRM RESPONSIBILITY: Architect of Record

EXPERIENCE, EXPERTISE, PERSONNEL & TECHNICAL RESOURCES

WORLD EQUESTRIAN CENTER (WEC) ARENA 6

OCALA, FL



SIZE: 138,432 SF | START DATE: 2023 | COMPLETION DATE: 2024

ORIGINAL BUDGET: WITHHELD | FINAL COST: WITHHELD

PROJECT REPRESENTATIVE: Stan Richards (R+L Carriers; Key Stakeholder) | 937-603-3900
srichards@rlcarriers.com

PROJECT DESCRIPTION

The Lunz Group provided engineering and design services for the latest Arena 6 at the World Equestrian Center (WEC) in Ocala, FL. The design was a reuse of the Flex Building 4 (Arena 4). The design for Arena 6 include modifications such as utilizing masonry construction for all interior walls, and updating to Florida Building Code standards. Indoor Arena 6 is a one-story pre-engineered metal building (PEMB) purpose-built for dressage and offers a spacious, climate-controlled environment with ideal dressage footing, plus grandstand spectator seating, all located close to dedicated dressage stabling.

The Lunz Group has partnered with WEC on multiple projects over the years, including (see detailed map):

- Outdoor Arena Canopy
- South Show Arena Complex
- Arena 1 (Flex) Barn + Support Facilities
- Arena 1 (Flex) Commercial Kitchen Addition
- Arena 2 (Flex)
- Arena 3 (Flex) Barn + Support Facilities
- Arena 4 (Flex)
- Arena 4 (Flex) Judge's Booth Addition
- Arena 5 (Flex) Barn + Support Facilities
- Barns A-K
- Barns L-Q
- Barns R-W

KEY PERSONNEL: Bradley T. Lunz, Principal In Charge; Emily Breheny, Project Architect; Trent Chamberlain, Senior Project Architect/QC

PROJECT-RELEVANT CONSULTANTS FOR THIS RFP: N/A

BUDGET + SCHEDULE VARIATIONS: N/A

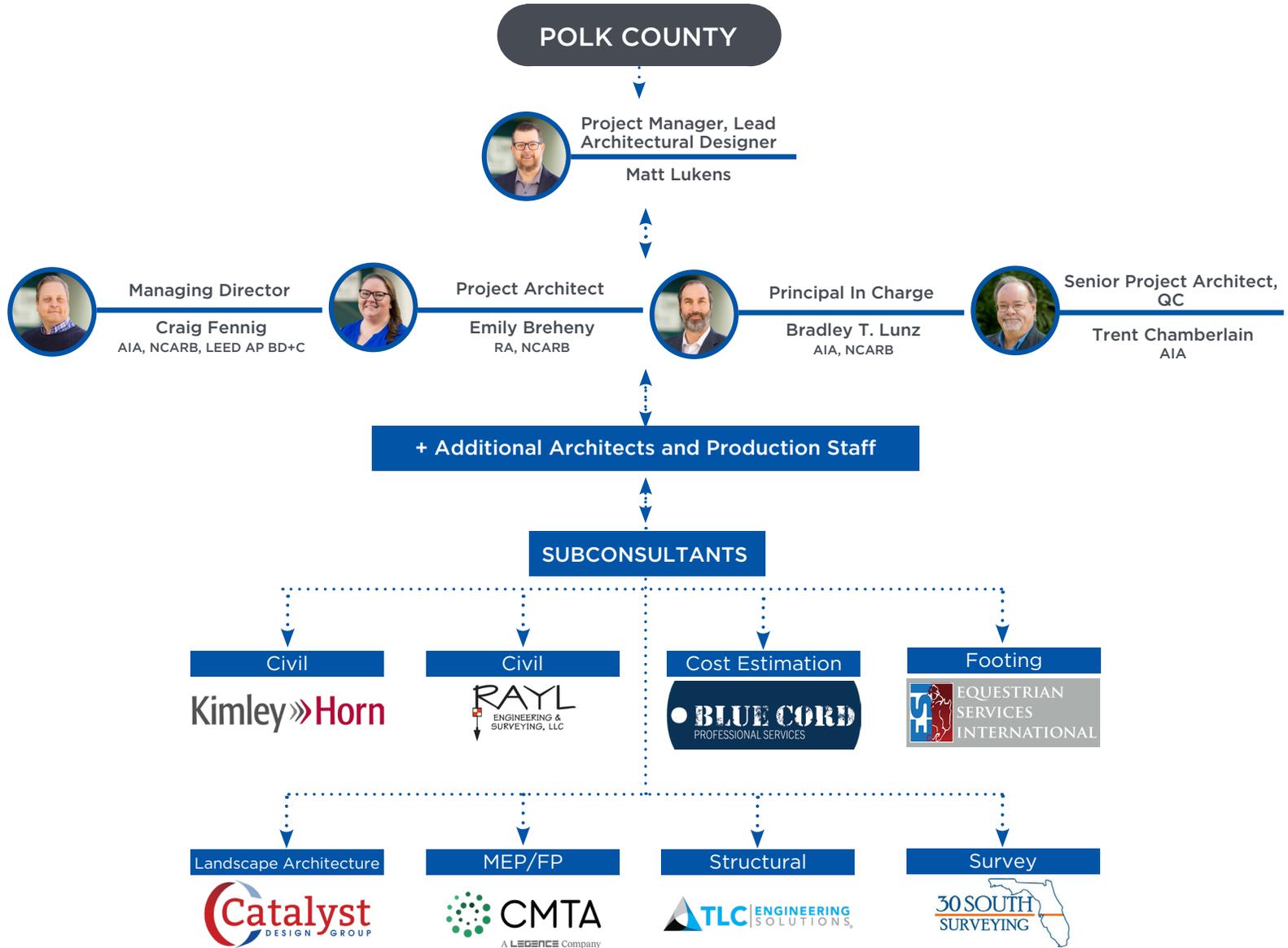
FIRM RESPONSIBILITY: Architect of Record

POLK COUNTY

RFQ 24-642 | A&E SERVICES FOR THE POLK COUNTY AGRICULTURAL CENTER COMPLEX

EXPERIENCE, EXPERTISE, PERSONNEL & TECHNICAL RESOURCES

ORGANIZATIONAL CHART



EXPERIENCE, EXPERTISE, PERSONNEL & TECHNICAL RESOURCES

DETAILED SUBCONSULTANT ORGANIZATIONAL CHART

SUBCONSULTANTS

Civil



- Principal-in-Charge**
Mark Wilson
PE
- Project Manager**
Jason Alligood
PE
- Environmental Scientist**
Briana Hazel
GTAA
- Environmental Scientist**
Jefferson Hemphill
CNRP
- Traffic/Transportation Engineer**
Emanuelle Rodriguez Muñiz
PE, IMSA I

Civil



- President, Owner**
Alan L. Rayl
PE, PSM
- VP of Engineering, Project Engineer**
Garrett Posten
PE
- Senior Design Technician**
Janet Taylor
- Senior Design Technician**
Maura Torres
- Senior Design Technician**
Viviana Rosado

Footing



- President & CEO**
Brett Raflowitz
- Vice President & CFO**
Tracy Raflowitz
- Brand Ambassador**
Brittni Raflowitz
- Supervisor & Horse Show Footing Manager**
Garrett Raflowitz
- Project Manager, Estimator**
Jessica Nichols
- Office Administrator**
Leanne Franzel
- Superintendent**
Chris Saballos

Cost Estimation



- Cost Estimating, QA/QC, President**
John Hoibraten, Jr.
LEED AP, CGC

Survey



- Professional Surveyor**
John M. Clyatt
PSM
- Professional Surveyor + Mapper**
Eric M. Presnell
- Professional Surveyor**
Sherry Kirkland
PSM, MS
- Survey Technician**
Kyle Royer
- Aerial Survey Tech**
Rut Patel

MEP/FP



- Partner, Senior Mechanical Engineer**
Jason Smith
PE, LEED AP BD+C, CEM
- Partner, Senior Electrical Engineer**
Keith Liatsos
PE
- Partner, Plumbing & Fire Protection**
Kaz Kazeminia
NICET

Structural



- Principal, Structural Project Manager**
James Spears
PE

Landscape Architecture



- Principal Landscape Architect**
Bruce Hall
PLA, ASLA

EXPERIENCE, EXPERTISE, PERSONNEL & TECHNICAL RESOURCES



BRADLEY T. LUNZ AIA, NCARB

Principal In Charge

Brad serves as the President and CEO of The Lunz Group. He is an internationally published thought leader, renowned entrepreneur, and registered architect with more than 25 years of architectural experience, and 30 years of construction experience. He has worked on a variety of building typologies including fire stations, aviation facilities, county and state government buildings, public safety facilities, and correctional facilities. Brad strives to provide clients solutions through sustainable designs that last beyond a lifetime. He also strives to engage local manufacturers and suppliers by locally sourcing materials. Brad brings a breadth of experience in resolving a client's spatial and budgetary requirements while delivering a quality design exceeding expectations.

EDUCATION

Bachelor of Architecture, Savannah College of Art and Design

Master of Architecture, Savannah College of Art and Design

CREDENTIALS

Florida Registered Architect, AR94778

YEARS OF EXPERIENCE

25

YEARS WITH THE LUNZ GROUP

16

OFFICE LOCATION

Lakeland, FL

AVAILABILITY FOR PROJECT

10%

RELATED EXPERIENCE

- Bartow Agri-Civic Center Concept + Master Plan; Bartow, FL
- Fort Meade Historic Outpost Master Plan; Fort Meade, FL
- World Equestrian Center (WEC) Arena 6; Ocala, FL
- Lake Ariana Park; Auburndale, FL
- Aerospace Center for Excellence Master Plan; Lakeland, FL
- Vaughn Road Master Plan; Polk County, FL
- Lake Myrtle Sports Development Complex; Auburndale, FL
- World Equestrian Center (WEC) Outdoor Arena Canopy; Ocala, FL
- World Equestrian Center (WEC) Flex Buildings; Ocala, FL
- World Equestrian Center (WEC) South Show Arena Complex; Ocala, FL
- Bonnet Springs Park Visualization; Lakeland, FL
- Bonnet Springs Park Special Structures; Lakeland, FL
- Sumter County Fairgrounds Study + Master Plan; Bushnell, FL
- Polk County Events Storage & Operations Center; Polk County, FL

ADDITIONAL EXPERIENCE

- NOAA Aircraft Operations Center Phase I; Lakeland, FL
- NOAA Aircraft Operations Center Phase II; Lakeland, FL
- Lakeland Fire Station No. 7/ARFF (Two Globe Rating)*; Lakeland, FL
- City of Lakeland Fire Training Facility; Lakeland, FL
- Lakeland Regional Health I-4 & Kathleen Road Medical Office Building; Lakeland, FL
- Summit Consulting Headquarters & Parking Garage; Lakeland, FL
- Polk County Fire Station Prototype Design; Polk County, FL
- Polk County Fire Training Center Master Plan; Polk County, FL
- Polk County Fire Training Center; Polk County, FL
- Polk County Utilities Operations; Winter Haven, FL
- Polk County Roads & Drainage Office Annex; Winter Haven, FL
- Polk County Sheriff's Ridge District Station at Poinciana; Poinciana, FL
- Polk County Sheriff's Burnham-McCall Training Center; Bartow, FL
- Polk Regional Water Cooperative Water Processing Facility; Polk County, FL
- Polk County Sheriff's Office Northeast District Command Center; Davenport, FL



EXPERIENCE, EXPERTISE, PERSONNEL & TECHNICAL RESOURCES



CRAIG FENNIG AIA, NCARB, LEED AP BD+C *Managing Director*

Craig is the Managing Director at The Lunz Group. He manages the day-to-day operations and acts as a liaison between leadership and production staff. He brings a broad range and depth of experience throughout his architectural and consulting career. He has been a part of a variety of domestic and award-winning international architectural and consulting firms, serving in a multitude of capacities. Craig excels in project management, corporate management, and operations. He has managed projects domestically and internationally at all levels of complex design, construction, and delivery.

EDUCATION

Bachelor of Architecture, Lawrence Technological University

Master of Architecture dual degree in Management, Lawrence Technological University

CREDENTIALS

Registered Architect in the states of Michigan, New York, Connecticut, New Jersey, Ohio, Indiana, Illinois, Arizona, Utah, Kentucky, and Pennsylvania

MEMBERSHIPS

United States Green Building Council (USGBC) Member

International Council of Shopping Centers (ICSC) Member

Urban Land Institute (ULI) Member

YEARS OF EXPERIENCE

30

YEARS WITH THE LUNZ GROUP

1

OFFICE LOCATION

Lakeland, FL

AVAILABILITY FOR PROJECT

5%

EXPERIENCE PRIOR TO JOINING THE LUNZ GROUP

- Mall of Saud, Riyadh, Saudi Arabia - (CRTKL)
- Mall of Saudi (ULO) - Ski, Riyadh, Saudi Arabia - (CRTKL)
- Mall of Emirates ULO -Ski, Dubai, UAE - (CRTKL)
- Lalaport Mall, Taipei Taiwan - (CRTKL)
- MXD Nanjing Jiangbei New District, Namjing Jiangsu, China - (CRTKL)
- SCE Shanghai Zhongjun Huacao Town, Shanghai, China - (CRTKL)
- Centralcon Shenzhen Xixiang, Shenzhen, China - (CRTKL)
- Fulton Market, Chicago - (CRTKL)
- Rose and Loon Makers Market, Roseville, MN - (CRTKL)
- Stony Point Fashion Park, Richmond, VA - (CRTKL)
- La Plaza, McAllen, TX - (CRTKL)
- Cityplace, Dallas, TX - (CRTKL)
- Corinth Square Shops, Prairie Village, KS - (CRTKL)
- Rosedale Center, Roseville, MN - (CRTKL)
- Roosevelt Field Mall Expansion & Renovation, Long Island, NY - (CRTKL)
- Dadeland Mall Expansion & Renovation, Miami, FL - (CRTKL)
- Frisco Station Hub Mixed Use Development, Frisco, TX - (CRTKL)
- Northfield Shops Mixed Use Development, Northfield, CO - (CRTKL)
- Victory Park Retail, Dallas, TX - (CRTKL)
- YH Global Headquarters, Shanghai, China - (CRTKL)
- DFW China Town Mixed Use Development, Richardson, TX - (CRTKL)
- Village on the Parkway Office Tower, Dallas, TX - (CRTKL)
- Cleburne Station Retail Development, Cleburne, TX - (CRTKL)
- Rice Village Retail Renovation, Houston, TX - (CRTKL)
- Cottonwood Mixed Use Development, Salt Lake City, UT - (CRTKL)
- Bonofico High Street Mixed-Use Development, Manila, Philippines - (A3)
- BCG East Block Mixed Use Development, Makati, Philippines - (A3)
- Sapporo Office Building, Sapporo, Japan - (A3)
- Arbor Hills Crossing Retail Development, Ann Arbor, MI - (A3)
- Delphi World Headquarters Renovation, Auburn Hills, MI - (A3)



EXPERIENCE, EXPERTISE, PERSONNEL & TECHNICAL RESOURCES



MATT LUKENS

Project Manager, Lead Architectural Designer

As the Lead Architectural Designer at The Lunz Group, Matt leads the design process for our projects. **Matt will serve as the Project Manager and will be the main point of contact on this project.** He maintains the design collaboration between our clients and consultants, effectively identifying needs and managing expectations. Matt leads the team in creating compelling models, renderings, sketches, and more, to ensure programming and layouts meet the aesthetic goals of the project. On each project, he leverages his knowledge and experience of materials, sustainable design strategies, and industry trends to recommend innovative solutions. Matt combines his expertise as a data analyst and designer to produce vibrant visualizations that are both responsive and flexible to their realistic context. His multidisciplinary background in both fine art and architecture gives clients the freedom to explore their project's boundaries while pinpointing the value of their investment.

EDUCATION

Bachelor of Fine Arts, University of South Florida

CREDENTIALS

Actively working toward AICP Certification

YEARS OF EXPERIENCE

21

YEARS WITH THE LUNZ GROUP

21

OFFICE LOCATION

Lakeland, FL

SELECT EXPERIENCE

- Bartow Agri-Civic Center Concept + Master Plan; Bartow, FL
- Fort Meade Historic Outpost Master Plan; Fort Meade, FL
- Lake Ariana Park; Auburndale, FL
- Aerospace Center for Excellence Master Plan; Lakeland, FL
- Vaughn Road Master Plan; Polk County, FL
- LEGOLAND® Florida Resort Master Plan Visualization; Winter Haven, FL
- LEGOLAND® California Master Planning; Carlsbad, CA
- Bowling Green Downtown Conceptual Design; Bowling Green, FL
- Summit Consulting Headquarters and Parking Garage; Lakeland, FL
- Central Florida Development Council Innovation District; Bartow, FL
- Bonnet Springs Park Visualization; Lakeland, FL
- Mulberry Government Conceptual Design; Mulberry, FL
- City of Winter Haven Master Plan; Winter Haven, FL
- Lakeland CRA Catalyst Planning and Visualization; Lakeland, FL

ADDITIONAL EXPERIENCE

- Polk County Fire Training Center Master Plan; Polk County, FL
- Lakeland Regional Health I-4 & Kathleen Road Medical Office Building; Lakeland, FL
- Fort Meade Community Center Concept; Fort Meade, FL
- City of St. Cloud Hopkins Park; St. Cloud, FL
- Plant City Tournament Management Facility; Plant City, FL
- The Mission Conceptual Design; Winter Haven, FL
- Alpha/Omega Multifamily Study and Visualization; Wauchula, FL
- Haven Coffee Concept Prototype; Winter Haven, FL
- Ridgecrest Development Visualization; Lakeland, FL
- Wauchula Hotel Study/Viability; Wauchula, FL
- Downtown Lafayette Master Plan; Lafayette, GA
- Ledger Site Master Plan; Lakeland, FL
- JESA Technologies Study and Conceptual Plan; Lakeland, FL
- Lakeland Police PALS Complex; Lakeland, FL

EXPERIENCE, EXPERTISE, PERSONNEL & TECHNICAL RESOURCES



EMILY BREHENY RA, NCARB

Project Architect

Emily joined The Lunz Group in 2016 upon graduating with her Master's in Architecture from the University of South Florida. She has a strong background in various levels of design development, programming, master planning, and schematic design, specializing in municipal projects. In the last three years, Emily has worked on more than 10 public safety facilities, including fire stations, Sheriff operation centers, and more, throughout the Central Florida region. She has a strong background in various levels of design development, programming, master planning, and schematic design, specializing in municipal projects.

EDUCATION

Master of Architecture, University of South Florida

CREDENTIALS

Florida Registered Architect, AR102495

MEMBERSHIPS

Lakeland Zoning Board of Adjustments & Appeals (ZBAA), Member

Polk County ACE Mentor Program, Board Member

YEARS OF EXPERIENCE

9

YEARS WITH THE LUNZ GROUP

8

OFFICE LOCATION

Lakeland, FL

AVAILABILITY FOR PROJECT

70%

SELECT EXPERIENCE

- Bartow Agri-Civic Center Concept + Master Plan; Bartow, FL
- Fort Meade Historic Outpost Master Plan; Fort Meade, FL
- World Equestrian Center (WEC) Arena 6; Ocala, FL
- World Equestrian Center (WEC) Flex 1 Barn + Support Facilities; Ocala, FL
- World Equestrian Center (WEC) Flex 1 Commercial Kitchen Addition; Ocala, FL
- World Equestrian Center (WEC) Flex 3 Barn + Support Facilities; Ocala, FL
- World Equestrian Center (WEC) Flex Arena 4; Ocala, FL
- World Equestrian Center (WEC) Flex Arena 4 Judge's Booth Addition; Ocala, FL
- World Equestrian Center (WEC) Flex 5 Barn + Support Facilities; Ocala, FL
- World Equestrian Center (WEC) South Show Arena Complex; Ocala, FL
- Lake Myrtle Sports Development Complex; Auburndale, FL
- Bonnet Springs Park Special Structures; Lakeland, FL

ADDITIONAL EXPERIENCE

- NOAA Operations Center Phase I; Lakeland, FL
- NOAA Operations Center Phase II; Lakeland, FL
- Summit Consulting Headquarters and Parking Garage; Lakeland, FL
- Marion Creek Fire Rescue; Polk County, FL
- Mulberry Fire Station; Mulberry, FL
- Blue Line Aviation Facility; Winter Haven, FL
- Kingsky Flight Academy Programming and Conceptual Design; Lakeland, FL
- Winter Haven Fire Station No. 4; Winter Haven, FL
- Winter Haven Fire Station No. 5; Winter Haven, FL
- GMF Steel Group Office and Warehouse Renovation; Lakeland, FL
- Plant City Tournament Management Facility; Plant City, FL
- Plant City Methvin Tennis Center; Plant City, FL
- Marion County Sheriff's Office Remodel; Ocala, FL
- Pasco County Fleet McKendree Expansion; Pasco County, FL
- Polk Correctional Institution Administration Remodel; Polk City, FL



EXPERIENCE, EXPERTISE, PERSONNEL & TECHNICAL RESOURCES



TRENT CHAMBERLAIN AIA

Senior Project Architect, QC

Trent is a Senior Project Architect, QC (Quality Control) at The Lunz Group. He acts as a third-party to the project to check drawings through a detailed review. Trent specializes in municipal, transportation, and correctional facility design. He has experience working with local city, county, and state and federal agencies including municipalities, the Florida Department of Corrections and the United States Postal Service. He has experience working on a variety of project typologies, including academic buildings, fire stations, correctional facilities, public and civic facilities, and more. Trent has a strong technical background from experience gained working as a Project Manager at several engineering firms and from more than 30 years with The Lunz Group.

EDUCATION

Bachelor of Architecture, Florida Agricultural & Mechanical University

CREDENTIALS

Florida Registered Architect, AR0015550

YEARS OF EXPERIENCE

36

YEARS WITH THE LUNZ GROUP

32

OFFICE LOCATION

Lakeland, FL

AVAILABILITY FOR PROJECT

5%

RELATED EXPERIENCE

- World Equestrian Center (WEC) Arena 6; Ocala, FL
- World Equestrian Center (WEC) Flex 1 Barn + Support Facilities; Ocala, FL
- World Equestrian Center (WEC) Flex 1 Commercial Kitchen Addition; Ocala, FL
- World Equestrian Center (WEC) Flex 3 Barn + Support Facilities; Ocala, FL
- World Equestrian Center (WEC) Flex Arena 4; Ocala, FL
- World Equestrian Center (WEC) Flex Arena 4 Judge's Booth Addition; Ocala, FL
- World Equestrian Center (WEC) Flex 5 Barn + Support Facilities; Ocala, FL
- World Equestrian Center (WEC) South Show Arena Complex; Ocala, FL
- Lake Myrtle Sports Development Complex; Auburndale, FL
- Bonnet Springs Park Special Structures; Lakeland, FL
- Austin-Tindall Regional Park Expansion; Kissimmee, FL

ADDITIONAL EXPERIENCE

- NOAA Aircraft Operations Center Phase I; Lakeland, FL
- NOAA Aircraft Operations Center Phase II; Lakeland, FL
- Florida Department of Corrections Continuing Services; Statewide, FL
- United States Postal Service Design Standards; Nationwide
- Summit Consulting Headquarters and Parking Garage; Lakeland, FL
- Lakeland Fire Station No. 7/ARFF (Two Globe Rating)*; Lakeland, FL
- Northeast Regional Park Baseball Complex; Davenport, FL
- Polk County Sheriff's Office Boot Camp; Bartow, FL
- Polk County Utilities Operations; Winter Haven, FL
- Polk County Roads & Drainage Office Annex; Winter Haven, FL
- Polk County Sheriff's Ridge District Station at Poinciana; Poinciana, FL
- Polk County Sheriff's Burnham-McCall Training Center; Bartow, FL
- Watkins Road Fire Rescue Station; Haines City, FL
- Masterpiece Road Fire Rescue Station; Polk County, FL



EXPERIENCE, EXPERTISE, PERSONNEL & TECHNICAL RESOURCES

THE LUNZ GROUP has intentionally selected this team of experts to provide Subject Matter Expertise and Engineering services for this Polk County project. Our firm has held long standing relationships with each consultant, with almost all consultants participating in Polk County projects alongside The Lunz Group. *We present to you our highly-qualified team of experts:*



30SOUTH will provide surveying services. 30 South is a Surveying & Mapping Firm located in Bartow, FL. Partners John Clyatt, Eric Presnell and Sherry Grymko have in combination over 80 years of experience in the surveying & mapping field. 30 South provides a wide range of surveying and mapping services to suit their clients needs such as traditional large tract boundary surveys, topographic surveys, platting, as-builts and beyond.

BLUE CORD, a Service Disabled Veteran Owner Small Business,, will provide Cost Estimation Services for this project. Blue Cord completes general contractor and subconsultant work throughout the southeastern United States. As a licensed general contractor, they complete construction projects for the VA in their clinics and facilities. They utilize this experience and construction knowledge to assist design teams create accurate budgets and cost estimates for clients to properly plan for future and current development needs.

CATALYST DESIGN GROUP will provide Landscape Architecture services. Their team of landscape architects bring unique design experience from across the country, on a variety of project types. They take pride in understanding the client's goals and vision for the finished product, and remain responsive throughout the project to ensure solutions that work. Catalyst Design Group has worked on a variety of projects within Polk County as well.

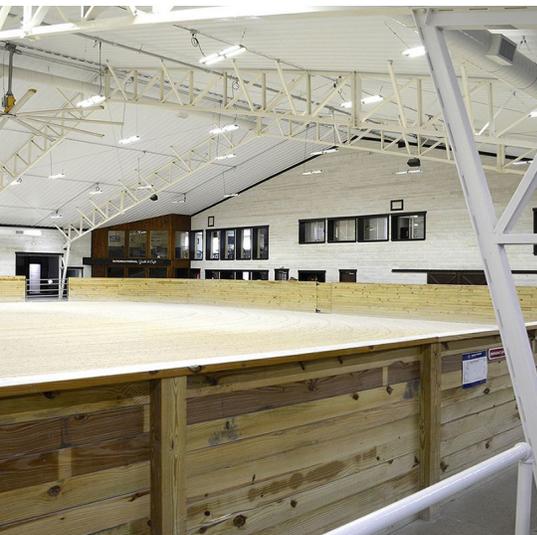
CMTA (formerly OCI & Associates) will be providing Mechanical Engineering, Electrical Engineering, Plumbing Engineering and Fire Protection services for this project. CMTA designs high performing MEP systems, but to be the industry leader, they challenge themselves to engage projects in a greater role. CMTA has worked on a variety of projects within Polk County as well.

ESI will provide Footing services. Established in 2008, ESI is a family business co-owned and operated by Brett & Tracy Raflowitz. Having previously operated a successful lawn and landscape company, they found themselves drawn to the enchanting world of equestrian site development & arena construction.

KIMLEY-HORN & ASSOCIATES will be providing Civil Engineering services for this project. Kimley-Horn has worked on a variety of Polk County projects throughout the years. Kimley-Horn is familiar with Polk County processes and best practices. Kimley-Horn's Lakeland, St. Petersburg, and Orlando office can be utilized to expedite a deliverable, if required.

RAYL ENGINEERING & SURVEYING, LLC will provide Civil Engineering services. Rayl Engineering office provides general civil engineering and land surveying services, such as: Private sector land development engineering design and permitting across Central Florida, as well as public sector consulting for Polk County municipalities. Since their founding, the firm has provided professional services to numerous public and private sector clients across Central Florida and the Midwest.

TLC ENGINEERING will be providing Structural Engineering Services for this project. TLC has experience in Polk County on projects such as the Burnham-McCall Training Center, as well as the Polk County Northeast Government Center in Lake Alfred. TLC's Tampa, Orlando, Melbourne, and Miami offices that can be utilized to expedite a deliverable, if required.



EXPERIENCE, EXPERTISE, PERSONNEL & TECHNICAL RESOURCES



Mark Wilson, PE

Principal-in-Charge

Mark has 36 years of experience in land development and civil engineering. His project experience includes institutional, civic, commercial retail, and residential land development projects throughout Central Florida. Mark has designed stormwater improvements, utility line extensions, sanitary sewer pump stations and associated modeling, roadway improvements relating to private developments, and developed master plan designs for mixed-use developments.

PROJECT EXPERIENCE

Streamsong Resort (includes Streamsong WTP and WWTP, flood study and FEMA map revisions), Polk County, FL — Principal-in-Charge. Kimley-Horn has provided site civil engineering services for this 16,000-acre, resource-based destination development in southwest Polk County, Florida. Streamsong includes two golf courses and an accompanying Clubhouse. In addition to golf, the resort caters to sporting and outdoor activities, including sporting clays, fishing, bird watching, kayaking, and canoeing, with numerous multi-purpose trails for hiking, running, and biking.

Government Center, Polk City, FL — QC/QA Reviewer. Kimley-Horn provided planning and civil engineering services for an 8,400-square-foot government building located on Broadway Boulevard (SR 559) and North Bougainvillea Avenue in Polk City. The project consisted of design and evaluation of the site layout, parking configurations, site grading, stormwater management, potable water distribution, and sanitary sewer collections systems. Kimley-Horn provided construction observation for the City throughout the construction process.

Victor Posner City Center DRI, Davenport, FL — Project Engineer. This 365-acre, mixed-use, multi-phase DRI project involves the redevelopment of the area formerly known as Boardwalk and Baseball. Kimley-Horn is providing traffic engineering and planning (including intersection, corridor, and diversion analysis), land development (including preliminary design, construction documents, and permitting with Florida Department of Transportation), and post-DRI services to the Victor Posner City Center located at the southeast corner of US 27 and I-4. The DRI entitlements include 2,000 residential units, 2.6-million square feet of commercial development, and 2,600 hotel rooms.

Polk State College A/E Services for The Center for Public Safety, Polk County, FL — Project Engineer. Kimley-Horn provided professional engineering services for a new 100,000-square-foot, two-story building and a one-mile-long pedestrian path for the Center for Public Safety at Polk State College. The pedestrian path is located on the bank of a 26-acre retention pond owned by Polk County, with a physical training course. The project included stormwater management, parking lot design, an underground tank for rainwater irrigation and water storage, a new sanitary sewer lift station, new fire lines and a new potable water line, and environmental studies.

Engineering and Related Services (includes potable water master plan, Whispering Ridge, Southside Elevated Water Storage Tower), Lake Wales, FL — Principal-in-Charge. Kimley-Horn provided civil engineering, planning, landscape architecture, parks and trails planning and design, and a variety of other consulting services.

Florida Southern College Barnett Athletic Complex, Lakeland, FL — Project Manager. Kimley-Horn provided professional civil engineering and planning services for this approximately five-acre redevelopment of an NCAA standard compliant Softball complex and Soccer complex. Kimley-Horn's civil engineering services included due diligence; preliminary site plan design; stormwater drainage design; utility design and coordination, and traffic design services for the adjacent parking lot.

Availability: 25%

Home Location: Lakeland, FL

Office Location: 109
South Kentucky Avenue,
Lakeland, FL 33801

Professional Credentials

- Bachelors, Engineering, University of Central Florida
- Professional Engineer in Florida, 47615

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EXPERIENCE, EXPERTISE, PERSONNEL & TECHNICAL RESOURCES



Jason Alligood, PE

Project Manager

Jason has more than 23 years of multi-discipline engineering experience working for both municipal and private-sector clients in the areas of civil engineering, geotechnical engineering, and environmental engineering. His project experience includes project management, design, permitting, and construction services for residential developments, commercial developments, water distribution and wastewater collection, industrial developments, streetscape projects, parks, and landfills. Jason is familiar with all aspects of the site development process from the earliest stages of due diligence and entitlements to inspection and final punch lists.

PROJECT EXPERIENCE

***Florida Polytechnic University Applied Research Center (ARC), Lakeland, FL** — Project Manager/Engineer of Record (EoR). Civil site design, permitting and construction services for the approximate 57,000-square-foot ARC building, which included challenging grading and utility configurations. Provided design and planning support for the design drawing through construction plan phase to support the University's need to design within construction budget.

Winston Creek Fire Rescue Station, Polk County, FL — Project Manager/Engineer of Record (EoR). Civil site design, environmental, permitting services, and construction phase services for the Winston Creek Fire Rescue Station. The project included a 12,000-square-foot building with associated paved parking, drive, stormwater areas, and utility connections. The site included adjacent wetlands and floodplains that required strategic site planning. In addition, the property was within an area considered to be a distressed basin by Polk County requiring more stringent stormwater design.

Eaton Fire Rescue Station, Polk County, FL — Project Manager/Engineer of Record (EoR). Civil site design, permitting services, and construction phase services for the Eaton Park Fire Rescue Station. The project included a 12,000-square-foot building with associated paved parking, drive, stormwater areas, and utility connections.

Moore Road Fire Rescue Station, Polk County, FL — Project Manager/Engineer of Record (EoR). Civil site design, environmental, permitting services, and construction phase services for the Moore Road Fire Rescue Station. The project included a 12,000-square-foot building with associated paved parking, drive, stormwater areas, and utility connections. The site included adjacent wetlands and floodplains that required strategic site planning. In addition, the property was within Green Swamp Protection Area requiring more stringent stormwater design.

***Lakeland Fire Training Center, Polk County, FL** — Served as Project Engineer/Engineer of Record for civil site design, environmental, permitting services, and construction phase services for the Lakeland Fire Training Center. The project included a 5,000-square-foot classroom building and 8,400 square-foot equipment storage building with associated paved parking, drive, stormwater areas, and utility connections. The site included adjacent wetlands that required strategic site planning.

***PK Avenue Complete Streets and Stormwater Improvements, Auburndale, FL** — Served as Civil Project Engineer/Engineer of Record responsible for roadway design of an urban roadway (PK Avenue) in Auburndale. The project extends along a portion of residential area that transitions to downtown Auburndale. The project consists of rehabilitation of an existing four lane paved roadway, approximately 3,500 lineal feet, that currently has no drainage infrastructure causing chronic flooding and poor water quality runoff. The design includes reducing the pavement width down to two lanes, with turn lanes, and implementation of bio-swales to reduce and improve the quality of runoff. The design also included permeable paver, on-street parking in the downtown area.

*Projects completed prior to joining Kimley-Horn

Availability: 30%

Home Location: Lakeland, FL

Office Location: 109
South Kentucky Avenue,
Lakeland, FL 33801

Professional Credentials

- Master of Engineering, Environmental Engineering, University of Florida
- Bachelor of Science, Civil Engineering, Florida State University
- Professional Engineer in Florida, 71103

Professional Affiliations

- American Society of Civil Engineers (ASCE), Member

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Kimley»Horn

EXPERIENCE, EXPERTISE, PERSONNEL & TECHNICAL RESOURCES



Briana Hazel, GTAA

Environmental Scientist

Briana is an environmental scientist with 5 years of experience in wetland delineation, habitat mapping and assessment, protected species surveys, environmental permitting, and wetland mitigation monitoring. She identifies vegetation and hydric soils, and has surveyed various species, including gopher tortoises, Florida scrub-jays, sand skinks, caracaras and bald eagles. Briana is proficient in GIS software (ESRI, ArcGIS). She also has experience in contamination work and Phase I/II site assessments, including soil, air, and groundwater sampling.

PROJECT EXPERIENCE

Bridgewater Business Park, Lakeland, FL — Project Environmental Scientist. Kimley-Horn is providing ongoing wetland monitoring and maintenance and engineering services for three warehouse/distribution buildings. Additional services include wetland permitting, wetland delineation, and gopher tortoise surveys.

Streamsong Resort, Bowling Green, FL — Environmental Scientist. Kimley-Horn has provided site civil engineering services for this 16,000-acre, resource-based destination development in southwest Polk County, Florida. The resort caters to sporting and outdoor activities, including sporting clays, fishing, bird watching, kayaking, and canoeing, with numerous multi-purpose trails for hiking, running, and biking. Natural and man-made reclamation created the towering sand dunes, expansive lakes, and dramatic shifts in elevation that have seamlessly been incorporated into the project's drainage, grading, and stormwater plans.

Pace Road Industrial Park, Auburndale, FL — Environmental Scientist. Kimley-Horn is providing preliminary design services for the construction of a warehouse/distribution park. Briana conducted a site reconnaissance; interviewed current and past owners, operators, and occupants for Recognized Environmental Conditions (RECs); and prepared a summary report of the results of the ESA. Kimley-Horn submitted and received both the Southwest Florida Water Management District (SWFWMD) and FWC gopher tortoise relocation permit. These permits included conducting a 100% gopher tortoise survey, permit application submittal, and conducting the excavation of 40 gopher tortoise burrows.

County Line Farms Mixed Use Development, Plant City, FL — Environmental Scientist. Kimley-Horn is providing professional engineering consulting services and environmental services for this commercial warehouse project in Hillsborough County. Specific services for this project include natural resource assessment, design and permitting of on-site created wetlands, gopher tortoise survey and relocation, coordination with U.S. Fish and Wildlife Service and the Florida Wildlife Conservation Commission, site due diligence, subconsultant coordination, and permitting services with the Florida Department of Environmental Resource, Southwest Florida Water Management District, and Hillsborough County's Environmental Protection Committee.

Baker Dairy Road Sand Skink Survey aka Baker Ranch, Haines City, FL — Environmental Scientist. Kimley-Horn is designing a 134-lot single-family residential community with associated infrastructure and providing engineering and environmental consulting services. This includes sand skink and gopher tortoise surveys, coordination with Florida Wildlife Conservation Commission and the U.S. Fish and Wildlife Service for permitting, and ongoing design services.

Northeast Regional Park Phase 2, Polk County, FL — Environmental Scientist. This project consisted of a new 3-acre dog park, 250 new paved parking spaces with connections to the existing roadway, a new restroom facility, and a new eight-foot-wide pedestrian path around the north and eastern perimeter of the park to close a walk loop. Kimley-Horn conducted tortoise relocation activities, as authorized under an existing Florida Fish and Wildlife Conservation Commission (FWC) permit.

Availability: 35%

Home Location: Tampa, FL

Office Location: 109
South Kentucky Avenue,
Lakeland, FL 33801

Professional Credentials

- Bachelors, Geology, University of Florida
- Bachelors, Spanish, University of Florida
- Burrowing Owl Agent in Florida, RAG-23-00052
- Gopher Tortoise Agent in Florida, GTA-22-00006C

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EXPERIENCE, EXPERTISE, PERSONNEL & TECHNICAL RESOURCES



Emanuelle “Mani” Rodríguez Muñiz, PE, IMSA I

Traffic/Transportation Engineer

Mani has seven years of experience as a transportation engineer, managing over 100 traffic studies, including concurrency management, traffic impact mitigation, and parking determination. He is skilled in traffic impact analysis, traffic operations, travel demand modeling, GIS, CAD, access management, and microsimulation. Mani has worked on private and public projects, providing parking demand analysis, signal warrant analysis, safety analysis, and traffic studies. He has experience in master planning for multimodal networks and has provided design, permitting, and construction services for bus shelters in Central Florida.

Availability: 35%

Home Location: Lake Mary, FL

Office Location: 109 South Kentucky Avenue, Lakeland, FL 33801

Professional Credentials

- Bachelors, Civil Engineering, University of Puerto Rico, Mayagüez
- Professional Engineer in Florida, 94548
- Professional Engineer in Puerto Rico, 27884
- Traffic Signals I in Florida, #AA_143730
- Maintenance of Traffic in Florida, 618123, FDOT

PROJECT EXPERIENCE

Science Drive Student Housing, Orlando, FL — Project Traffic Engineer. Kimley-Horn provided professional engineering services for the development of a 764-bed student housing facility, with six-story parking garage on 3.82 acres. Our services included surveying, site planning, rezoning assistance, mobility planning, traffic impact analysis (TIA), concurrency analysis, utility design including 0.5-mile off-site forcemain, shuttle stop design, and construction phase services.

Apopka Transportation Planning and Traffic Engineering Continuing Services, Apopka, FL — Project Engineer. Kimley-Horn provided continuing planning and traffic engineering services. Example projects include Kelly Park Road Multimodal Corridor Study; Drainage Assessment at Tanglewilde and Ustler; Jason Dwelley Road at Kelly Park Road (signal warrant analysis, signal design, and minor roadway modifications); and other miscellaneous including all-way stop control analyses at two locations, truck route signage, and analyses of school impacts with project recommendations.

Continuing Transportation Planning (aka Orange Avenue Master Plan, aka Orange Avenue Corridor Study), Winter Park, FL — Project Engineer. Kimley-Horn has provided a variety of transportation planning and transportation engineering services, including updates to the City's Transportation Element, the development of a Mobility Plan, and more. Example projects include Orange Avenue Master Plan and Winter Park Signal Retiming.

Continuing Traffic Engineering Services on a Task Authorization Basis, Osceola County, FL — Project Engineer. Kimley-Horn is providing a variety of traffic engineering services under this continuing contract. Assistance has included signal warrant analyses; multi-way stop-controlled analyses; traffic signal design; complete streets analyses; subarea studies; arterial operational assessments; TIA reviews; and miscellaneous support. Sample projects include the Celebration Avenue Complete Streets Corridor Study; Osceola Parkway Arterial Analysis; speed zoning on Goodman Road; signal designs such as at Oak Street at Central Avenue; TIA reviews; and miscellaneous support.

LYNX Bus Shelter Program Management, Orlando, FL — Project Engineer providing design, permitting, and construction administration services for bus shelter sites throughout Central Florida. This project includes multiple shelter types and manufacturers with site visits, structural, drainage, site design, roadway design, and construction tasks. The shelter sites are designed for roads with and without curb and gutter, with and without drainage swales, and on state or local roads. Primary design challenges are associated with drainage and utility alignments.

Space Coast Trail PD&E Study & Final Design, FDOT District Five, Orlando, FL — Project Analyst. Kimley-Horn conducted a PD&E study for three segments of the Space Coast Trail, evaluating shared-use trails, regional connections, and buffered bike lanes for crossing the Haulover Canal. They designed and prepared construction plans for the first 11-mile section, including pavement, structural design, signage, ADA accommodations, drainage, intersections, utilities, and environmental permitting. This project is part of a coast-to-coast bike/ped trail system across Florida.

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EXPERIENCE, EXPERTISE, PERSONNEL & TECHNICAL RESOURCES



Jefferson Hemphill, CNRP

Environmental Scientist

Jeff has seven years of experience in environmental regulatory compliance. As a wildlife biologist, he has conducted wildlife surveys, habitat analyses, and species evaluations, and served as an environmental monitor for numerous projects. He has performed natural resource assessments, jurisdictional determinations, wetland delineations, and regulatory permit applications. His NEPA experience includes categorical exclusions, environmental assessments, and natural resource evaluation reports. Jeff is also skilled in GIS, including data collection, analysis, and cartographic display.

PROJECT EXPERIENCE

Streamsong Resort, Bowling Green, FL — Environmental Scientist. Kimley-Horn has provided site civil engineering services for this 16,000-acre, resource-based destination development in southwest Polk County, Florida. The resort caters to sporting and outdoor activities, including sporting clays, fishing, bird watching, kayaking, and canoeing, with numerous multi-purpose trails for hiking, running, and biking. Natural and man-made reclamation created the towering sand dunes, expansive lakes, and dramatic shifts in elevation that have seamlessly been incorporated into the project's drainage, grading, and stormwater plans.

Hercules Park, Zephyrhills, FL — Environmental Scientist. Kimley-Horn provided master planning, civil engineering, and landscape architecture services for the 11.92-acre Hercules Park. The vision for the master plan was to create a new passive community park featuring a playground, splash pad, nature trails, picnic pavilions, and restrooms that would enhance the existing landscape through site furnishing, pedestrian circulation and access, wayfinding and signage, walking trails and open space, and a conceptual fountain highlighting a stormwater pond as a central feature.

Larry Kiker Preserve Planning, Design, and Permitting Phase 1, Fort Myers, FL — Environmental Analyst. The Larry Kiker Preserve and Hidden Cypress Preserve are a combined 4,100+ acres and consists of ecologically significant property east of Interstate 75. Kimley-Horn's scope of work included developing regional water management features, public access, trails, campgrounds, educational center, and associated amenities.

Engineering Services for Grand National Drive and Greenbriar Parkway Widening, Orlando, FL — Environmental Analyst. Kimley-Horn provided preliminary engineering, design, and preparation of construction plans for Grand National Drive from Oak Ridge Road to Sand Lake Road. The project involved widening the roadway to four lanes, drainage upgrades, access management features, enhancing pedestrian features, multiuse trails, other bicycling facilities, landscape architecture, water and wastewater main improvements.

Harmon on the Lake, Apopka, FL — Environmental Scientist. Kimley-Horn is providing professional engineering services for the development of the 12.7-acre, 180-unit apartment complex. Our services consist of due diligence, conceptual site planning, performing a boundary and topographic survey of the property, an environmental site assessment (ESA) for the development, civil engineering, landscape architecture, and hardscape and amenity design.

Collier to Polk Regional Trail Master Plan, Bartow, FL — Environmental Scientist. Kimley-Horn was selected to define the initial vision for a connected multi-use trail through Collier, Hendry, Glades, Highlands, Hardee, and Polk counties. The planning process includes extensive stakeholder and public outreach, analysis of study area existing conditions, review of current trail planning and programming, identification of communities and destinations the trail could connect, definition of high-level concepts and alternatives, and an action plan for a clear path forward for project development.

Availability: 35%

Home Location: Apollo Beach, FL

Office Location: 109 South Kentucky Avenue, Lakeland, FL 33801

Professional Credentials

- Bachelors, Environmental Science, Florida State University
- Certified Natural Resources Professional, 16123027360230302, NAT
- Gopher Tortoise Agent in Florida, GTA-22-00093

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BRUCE HALL, PLA, ASLA Principal Landscape Architect

Bruce has over 35 years of experience with site design and landscape architecture. Areas of specialty include active/passive recreation, residential/mixed-use community master planning and design, streetscape design, and multipurpose pedestrian/bicycle facilities.

EXPERIENCE

36 years

EDUCATION

Bachelor of Landscape Architecture
University of Florida,
1988

REGISTRATIONS

Registered Landscape Architect: FL

MEMBERSHIPS

American Society of Landscape Architects;
Florida Recreation and Park Association

AVAILABILITY

70%

LOCATION

Winter Park, FL (Work)
Orlando, FL (Home)

Lake County Fairgrounds, Tavares, FL

Principal landscape architect for the first phase of the new Lake County Fairgrounds site, which will feature a 30,000 SF enclosed exhibition hall, open event areas, restroom buildings and turf parking areas on the 64-acre site. Future programming is anticipated to include an additional 20,000 SF enclosed arena, 15,000 SF of open pavilions, a carnival area, livestock loading areas, and vendor parking with overnight RV spaces.

Hi Oaks Preserve, Seminole County, FL

Principal landscape architect for the master planning of a 669-acre former ranchland, featuring a centralized trailhead and interpretive building on a constructed 20-acre fishing lake with equestrian, hiking and biking, and multipurpose building facilities. The equestrian facility program includes three show rings, a training ring, a 40-stall stable, a shower/restroom building, and two miles of trails, as well as open pastures. The hiking and biking area includes a large gathering pavilion for group rides or events.

Seminole Wekiva Trail, Seminole County, FL

Senior designer for the master planning of the 14-mile Seminole Wekiva Trail. The trail's northern segment accommodates equestrian users in the surrounding riding community by providing a route to the Markham Trailhead. The trailhead features amenities and pathways for riders.

Shane Kelly Park, Oviedo, FL

Project manager and senior designer for the park's master-planned 188-acre facility design with a six-plex ballfield complex, "infield" playground, three soccer fields, three football fields, and an extensive wetland and upland conservation system. The site's heritage as an equestrian facility was included with a new paddock area and event rings. Led the construction design effort for the three soccer fields, a flexible field area, and a maintenance facility.

Seminole County Trail System Master Plan, Seminole County, FL

Principal landscape architect for the Trail System Master Plan update. By creating a hierarchy and updated nomenclature, 35 individual trail and connector segments were reduced to 15 Pathways, which link the County's primary showcase trails. The planning effort included connections to and through wilderness areas on public wilderness lands for equestrian users and hikers on five significant sites.

City of Tallahassee - Welaunee Greenway Master Plan, Tallahassee, FL

Senior designer for the master planning of a 17-mile greenway around the perimeter of the 14,000-acre Welaunee Plantation. The trail system includes the 6.4-mile Miccosukee Canopy Road Greenway. The master planned loop continues the paved trail and unpaved riding shoulder and includes trailheads with accommodations for trailered horses.

Polk County TPO Trails Master Planning, Polk County, FL

Principal project manager and planner for the master planning of four trails for the Polk TPO. Assisted the tour of the 33 miles of trail corridors with staff members from the TPO, County, Cities, and State to identify natural and historical features and potential alignments for the 12-ft-wide trails. The longest trail was the 15-mile Bartow to Fort Meade Trail, linking the Peace River and Fort Fraser Trails.

Se7en Wetlands Park & Trail Master Plan, Lakeland, FL

Project manager and principal landscape architect for the master planning and three phases. The 1,600-acre wastewater treatment facility features seven basins to treat wastewater before it flows out to the Alafia River or TECO's nearby powerplant. The wetland's levees include three perimeter trailheads that provide access to 22 miles of trails, interpretive facilities, restroom buildings, shade structures, and boardwalks.

EXPERIENCE, EXPERTISE, PERSONNEL & TECHNICAL RESOURCES

E. RESUMES OF KEY PERSONNEL PROPOSED FOR THIS CONTRACT <i>(Complete one Section E for each key person.)</i>			
12. NAME		13. ROLE IN THIS CONTRACT	
Eric M. Presnell, PSM		Professional Surveyor & Mapper	
		a. Total	b. With This Firm
		33	3
15. FIRM NAME AND LOCATION <i>(City and State)</i>			
30 South, LLC Bartow, FL.			
16. EDUCATION <i>(Degree and Specialization)</i>		17. CURRENT PROFESSIONAL REGISTRATION <i>(State and Discipline)</i>	
B.S. in Surveying & Mapping 1990 University of Florida		Professional Surveyor & Mapper - State of Florida, # 5568	
18. OTHER PROFESSIONAL QUALIFICATIONS <i>(Publications, Organizations, Training, Awards, etc.)</i>			
Mr. Presnell has been actively involved in the surveying and mapping field since 1990 serving as a Project Surveyor for hundreds of different survey projects. His experience includes boundary surveys, topographic surveys, quantity surveys, ALTA Land Title Surveys, wetland surveys, multi-jurisdiction plat preparation, construction staking, mine reclamation, control surveys, large tract governmental acquisitions, Plat preparation and plat review services for various State, County and City entities.			
19. RELEVANT PROJECTS			
a.	(1) Title and Location <i>(City and State)</i>		(2) Year Completed
	Survey Review Services	Winter Haven, Florida	Professional Services
			2008 – 2019
	(3) Brief Description <i>(Brief Scope, Size, Cost, etc.)</i> and Specific Role		Check if project performed with current firm
Served as the City Surveyor consultant providing plat reviews for the City of Winter Haven. In this role, he provided subject matter expertise to the City, reviews and comments on the plats. Mr. Presnell also has provided similar services for the NRCS, FDEP and Hillsborough County. Size: varies / Cost: varies / Specific Role: Project Surveyor			
b.	(1) Title and Location <i>(City and State)</i>		(2) Year Completed
	Cigar Factory Property	Bartow, Florida	Professional Services
			2023
	(3) Brief Description <i>(Brief Scope, Size, Cost, etc.)</i> and Specific Role		X Check if project performed with current firm
Conducted research of deeds, plats, R/W maps and prepared boundary and topographic survey of Cigar Factory and surrounding parcels. Size: 4.91ac / Cost: \$7,200 / Specific Role: Project Surveyor			
c.	(1) Title and Location <i>(City and State)</i>		(2) Year Completed
	Fort Meade Outpost	Fort Meade, Florida	Professional Services
			2023
	(3) Brief Description <i>(Brief Scope, Size, Cost, etc.)</i> and Specific Role		X Check if project performed with current firm
Prepared multiple boundary/specific purpose surveys for the proposed Fort Meade Outpost on Peace River. Prepared legals and sketches for City annexation and for grant applications. Size 435 acres / Cost \$62K / Specific Role: Project Surveyor			
d.	(1) Title and Location <i>(City and State)</i>		(2) Year Completed
	Fort Meade Streetscape	Fort Meade, Florida	Professional Services
			2023
	(3) Brief Description <i>(Brief Scope, Size, Cost, etc.)</i> and Specific Role		X Check if project performed with current firm
Research of deeds, plats, R/W maps and historical surveys for Broadway Street in historic commercial downtown Fort Meade in support of streetscape improvements. Prepared boundary survey illustrating relationship of right of way line to face of commercial buildings. Size 1320 feet / Cost \$13K / Specific Role: Project Surveyor			
e.	(1) Title and Location <i>(City and State)</i>		(2) Year Completed
	Bartow Retail	Bartow, Florida	Professional Services
			2022
	(3) Brief Description <i>(Brief Scope, Size, Cost, etc.)</i> and Specific Role		X Check if project performed with current firm
Research of deeds, plats, R/W maps, railroad maps and historical surveys parcels west of Walmart on the SR 60 bypass slated for future retail development. Services included boundary, topography and wetlands mapping. Size 20 acres / Cost \$27.6 / Specific Role: Project Surveyor			

STANDARD FORM 330

EXPERIENCE, EXPERTISE, PERSONNEL & TECHNICAL RESOURCES

E. RESUMES OF KEY PERSONNEL PROPOSED FOR THIS CONTRACT			
12. NAME		13. ROLE IN THIS CONTRACT	
John M. Clyatt, PSM		Professional Surveyor	
		a. Total	b. With This Firm
		47	3
15. FIRM NAME AND LOCATION (City and State)			
30 South, LLC. Bartow, FL.			
16. EDUCATION (Degree and Specialization)		17. CURRENT PROFESSIONAL REGISTRATION (State and Discipline)	
B.S. of Land Surveying – 1983– University of Florida		Professional Surveyor & Mapper - Florida, # 4092, Alabama # 33534	
18. OTHER PROFESSIONAL QUALIFICATIONS (Publications, Organizations, Training, Awards, etc.)			
Mr. Clyatt is a third-generation surveyor from Fort Meade, Florida and has been involved in the surveying and mapping field since 1976. He graduated from the University of Florida in 1983, stays involved with his Alma Mater and is a member of UF's School of Forest, Fisheries & Geomatics Advisory Board. He is an active member of the Florida Surveying & Mapping Society where he served as President in 2002/2003. His experience includes boundary and topographic surveys, PLSS retracement surveys, quantity surveys (materials and payment), land acquisition appraisal mapping, wetland surveys, construction as-built surveys, baseline/route surveys and coordination with government agencies.			
19. RELEVANT PROJECTS			
a.	(1) Title and Location (City and State)		(2) Year Completed
	Fort Meade Outpost	Ft Meade, Florida	Professional Services
			Construction (If applicable)
			2023
		NA	
(3) Brief Description (Brief Scope, Size, Cost, etc.) and Specific Role		<input checked="" type="checkbox"/> Check if project performed with current firm	
Research of deeds, plats, R/W maps and historical surveys for Fort Meade's Peace River Park in support of an overall boundary and wetlands survey in preparation of plans for the Fort Meade Outpost renovation and development. Work also included mapping, legals and sketches for parcels to be Annexed by City and preparation of a partial boundary in support of a grant to improve existing facilities. Size 435 acres / Cost \$62K / Specific Role: Project Surveyor/Manager			
b.	(1) Title and Location (City and State)		(2) Year Completed
	Sunny South	Arcadia, Florida	Professional Services
			Construction (If applicable)
			2023
		NA	
(3) Brief Description (Brief Scope, Size, Cost, etc.) and Specific Role		<input checked="" type="checkbox"/> Check if project performed with current firm	
Surveys of 20 tracts containing approximately 2,700 acres located throughout rural DeSoto County and downtown Arcadia. Work included extensive deed research, research of previous surveys and right of way maps, title review, determination and mapping of maintained right of ways. Size: 2700+ acres / Cost: 200K / Specific Role: Contract Manager and Project Surveyor			
c.	(1) Title and Location (City and State)		(2) Year Completed
	FDEP Statewide Surveying & Mapping	Florida	Professional Services
			Construction (If applicable)
			2024
		NA	
(3) Brief Description (Brief Scope, Size, Cost, etc.) and Specific Role		<input checked="" type="checkbox"/> Check if project performed with current firm	
Contract Manager and Project Surveyor for over 200 successfully completed tasks for the Florida Department of Environmental Protection statewide surveying and mapping contract since 1992 involving PLSS retracement surveys, Mean High Water surveys, ordinary high-water surveys, LiDAR mapping, ortho imagery and mapping, County wide control networks and conservation easements. Currently acting as a consultant to site tide gauges in various part of the State as part of a Statewide tide monitoring project. Size: varied / Cost: varied / Specific Role: Contract Manager and Project Surveyor			
d.	(1) Title and Location (City and State)		(2) Year Completed
	U.S. Fish & Wildlife Service	Polk County, FL	Professional Services
			Construction (If applicable)
			2023
		NA	
(3) Brief Description (Brief Scope, Size, Cost, etc.) and Specific Role		<input checked="" type="checkbox"/> Check if project performed with current firm	
Boundary Survey for management of Tract 711 of the Lake Wales Ridge National Wildlife refuge. Work included research of previous surveys, right of way maps and certified corner records, recovering and verifying section and property corners, marking and posting 2.3 miles of line through native Florida pine and scrub lands. Size: 140ac / Cost: 17.1K / Specific Role: Contract Manager and Project Surveyor			

STANDARD FORM 330

EXPERIENCE, EXPERTISE, PERSONNEL & TECHNICAL RESOURCES

E. RESUMES OF KEY PERSONNEL PROPOSED FOR THIS CONTRACT			
12. NAME	13. ROLE IN THIS CONTRACT	14. YEARS EXPERIENCE	
		a. Total	b. With This Firm
Kyle Royer	Survey Technician	27	3
15. FIRM NAME AND LOCATION (City and State)			
30 South, LLC. Bartow, FL			
18. OTHER PROFESSIONAL QUALIFICATIONS (Publications, Organizations, Training, Awards, etc.)			
<p>Mr. Royer has been involved in surveying since 1998. His experience includes hydrographic surveys, boundary and topographic surveys, wetland surveys, utility surveys, construction staking, mine reclamation (material and payment), flood elevation surveys, and as-built surveys. Mr. Royer has the following certifications and training:</p> <ul style="list-style-type: none"> • Hypack / Hysweep Training • Occupational Safety and Health Administration (OSHA) • Mine Safety and Health Administration (MSHA) • First Aid & CPR Training • Transportation Worker Identification Credential (TWIC) • Coalition for Construction Safety (CCS) Card Holder • Site Specific Safety Training • Water Safety Awareness Training • Power Safe Utility Training 			
19. RELEVANT PROJECTS			
a.	(1) Title and Location (City and State)		(2) Year Completed
	Buckeye Loop Road	Winter Haven, Florida	Professional Services
			2024
	(3) Brief Description (Brief Scope, Size, Cost, etc.) and Specific Role		<input checked="" type="checkbox"/> Check if project performed with current firm
<p>Directed survey to determine R/W and collect topographic survey along 6000 feet of Buckeye Loop Road in support of the design of a water main extension under contract with Carter-Kaye Engineering for the City of Winter Haven.</p> <p style="text-align: center;">Size: 6000 ft / Cost: 12.5K / Specific Role: Survey Tech</p>			
b.	(1) Title and Location (City and State)		(2) Year Completed
	Fawcett Memorial Free Standing Emergency Room	Charlotte County, Florida	Professional Services
			2023
	(3) Brief Description (Brief Scope, Size, Cost, etc.) and Specific Role		<input checked="" type="checkbox"/> Check if project performed with current firm
<p>Construction and as-built support for DS Contracting Services, LLC. during construction of 10,860 square foot free standing emergency room, parking lot, drainage, and utilities.</p> <p style="text-align: center;">Size 3.5 acres / Cost: 30K Specific Role: Survey Tech</p>			
c.	(1) Title and Location (City and State)		(2) Year Completed
	Lake Howard Park	Winter Haven, Florida	Professional Services
			2024
	(3) Brief Description (Brief Scope, Size, Cost, etc.) and Specific Role		<input checked="" type="checkbox"/> Check if project performed with current firm
<p>Provide spot elevations and topography across project by combining aerial lidar data with field collected survey ground data, inclusive of visible improvements, culverts, structures, manholes, etc.</p> <p style="text-align: center;">Size 30 acres / Cost: 34K Specific Role: Survey Tech</p>			
d.	(1) Title and Location (City and State)		(2) Year Completed
	Carter's Contracting Services Bluehead Ranch	Highlands, Florida	Professional Services
			2024
	(3) Brief Description (Brief Scope, Size, Cost, etc.) and Specific Role		<input checked="" type="checkbox"/> Check if project performed with current firm
<p>Provided horizontal and vertical control verification and construction as-built services as independent check on contractor for payment purposes as part of Wetlands restoration project</p> <p style="text-align: center;">Size Approximately 18,500 acres / Cost: 143K Specific Role: Survey Tech</p>			

STANDARD FORM 330

EXPERIENCE, EXPERTISE, PERSONNEL & TECHNICAL RESOURCES

E. RESUMES OF KEY PERSONNEL PROPOSED FOR THIS CONTRACT <i>(Complete one Section E for each key person.)</i>			
12. NAME	13. ROLE IN THIS CONTRACT	14. YEARS EXPERIENCE	
		a. Total	b. With This Firm
Rut Patel	Aerial Survey Tech	8	1
15. FIRM NAME AND LOCATION <i>(City and State)</i>			
30 South, LLC. Bartow, FL.			
16. EDUCATION <i>(Degree and Specialization)</i>		17. CURRENT PROFESSIONAL REGISTRATION <i>(State and Discipline)</i>	
High School			
18. OTHER PROFESSIONAL QUALIFICATIONS <i>(Publications, Organizations, Training, Awards, etc.)</i>			
<p>Rut Patel is an expert in the integration of drone technology, digital twin technology, and aerial analytics into industrial asset management across various sectors. His work has pushed the boundaries of the Fourth Industrial Revolution, enhancing efficiency, safety, and sustainability in industries such as maritime, utilities, mining, and urban planning.</p> <p>Certifications</p> <ul style="list-style-type: none"> • FAA Part 107 Certified Remote Pilot • Occupational Safety and Health Administration (OSHA) Certification • Mine Safety and Health Administration (MSHA) <p>Training</p> <ul style="list-style-type: none"> • AutoCAD - Pix4D - Reality Capture - Context Capture - LiDAR Photogrammetry - Aerial Analytics - Digital Twin 			
19. RELEVANT PROJECTS			
a.	(1) Title and Location <i>(City and State)</i>		(2) Year Completed
	Cell Tower 3D Modeling and Inspection	Cleveland, Ohio	Professional Services 2017
	(3) Brief Description <i>(Brief Scope, Size, Cost, etc.)</i> and Specific Role		Check if project performed with current firm
	<p>Conducted 3D modeling and inspections of cell towers using drones, improving accuracy and safety while reducing downtime for telecom operations.</p> <p align="center">Size: NA / Cost: \$210K / Specific Role: Project Lead</p>		
b.	(1) Title and Location <i>(City and State)</i>		(2) Year Completed
	Se7en Wetlands Surveys	Lakeland, Florida	Professional Services 2018
	(3) Brief Description <i>(Brief Scope, Size, Cost, etc.)</i> and Specific Role		Check if project performed with current firm
	<p>Led comprehensive 3500 acre drone-based surveys of Se7en Wetlands to assess environmental conditions and aid in conservation efforts.</p> <p align="center">Size: 3500 Acres / Cost: \$10K / Specific Role: Project Lead</p>		
c.	(1) Title and Location <i>(City and State)</i>		(2) Year Completed
	TECO Solar Farm Inspection Using Thermal Drones	Tampa, Florida	Professional Services 2019
	(3) Brief Description <i>(Brief Scope, Size, Cost, etc.)</i> and Specific Role		Check if project performed with current firm
	<p>Managed the inspection of a 600-acre solar farm using thermal drone technology to detect malfunctioning panels, increasing the farm's operational efficiency.</p> <p align="center">Size: 600 Acres/ Cost: \$220K/ Specific Role: Project Lead</p>		
d.	(1) Title and Location <i>(City and State)</i>		(2) Year Completed
	Powerline Inspections and Utility Surveys	California	Professional Services 2020
	(3) Brief Description <i>(Brief Scope, Size, Cost, etc.)</i> and Specific Role		Check if project performed with current firm
	<p>Conducted drone-based inspections of powerlines and utility surveys, significantly reducing inspection times and ensuring regulatory compliance.</p> <p align="center">Size: NA/ Cost: 350K / Specific Role: Project Lead</p>		

STANDARD FORM 330

EXPERIENCE, EXPERTISE, PERSONNEL & TECHNICAL RESOURCES

E. RESUMES OF KEY PERSONNEL PROPOSED FOR THIS CONTRACT (Complete one Section E for each key person.)			
12. NAME		13. ROLE IN THIS CONTRACT	
Sherry A. Kirkland, PSM, MS		Professional Surveyor	
		14. YEARS EXPERIENCE	
		a. Total	b. With This Firm
		23	3
15. FIRM NAME AND LOCATION (City and State)			
30 South, LLC. Bartow, FL.			
16. EDUCATION (Degree and Specialization)		17. CURRENT PROFESSIONAL REGISTRATION (State and Discipline)	
M.S. in Geomatics 2004 University of Florida		Professional Surveyor & Mapper - State of Florida # 6648	
B.S. in Land Surveying 2001 Penn State University		Professional Land Surveyor - State of GA # LS003290	
18. OTHER PROFESSIONAL QUALIFICATIONS (Publications, Organizations, Training, Awards, etc.)			
Florida Surveying and Mapping Society – Member Ridge Chapter – President 2009-2010, 2013-2014			
Hydrographic Society of America – Member GPS Users Group – Member			
UAS Remote Pilot Certification Bartow Rotary Club President			
Training: Hypack Multi-Beam Sonar; Hypack Single Beam Sonar; AutoCAD Civil 3D; Trimble Business Center; Pix4D			
19. RELEVANT PROJECTS			
a.	(1) Title and Location (City and State)		(2) Year Completed
	Hydrographic Surveys of Multiple Gyp Stacks	Florida	Professional Services
			Construction (If applicable)
			2008 - 2021
(3) Brief Description (Brief Scope, Size, Cost, etc.) and Specific Role		Check if project performed with current firm	
In support of Mosaic, conducted hydrographic surveys of the ponds located atop eight gypsum stacks on a quarterly basis. The completed hydrographic survey and photogrammetric mapping of the surrounding gypsum stack are merged to create a comprehensive map of the entire stack.			
Specific Role: Project Surveyor			
b.	(1) Title and Location (City and State)		(2) Year Completed
	Cigar Factory Property	Bartow, Florida	Professional Services
			Construction (If applicable)
			2022
(3) Brief Description (Brief Scope, Size, Cost, etc.) and Specific Role		X Check if project performed with current firm	
In support of the boundary and topographic survey, Ms. Kirkland provided planning, control, acquisition, and processing of high precision color ortho-imagery collected by 30 South's UAV. Imagery served as a background for the survey and as a base for mapping to collect topographic spot elevations across the site.			
Size: 4.91 / Cost: \$7.2K / Specific Role: Professional Mapper/Surveyor			
c.	(1) Title and Location (City and State)		(2) Year Completed
	Mulberry Utility Route Survey	Mulberry, Florida	Professional Services
			Construction (If applicable)
			2022
(3) Brief Description (Brief Scope, Size, Cost, etc.) and Specific Role		X Check if project performed with current firm	
Project surveyor for 1.3 miles of corridor along existing roadway and railroad corridor. Coordinated horizontal and vertical control, aerial LiDAR topographic data collection and mapping to create seamless topographic surface with planimetric features. Reduced and added field measure inverts and pipe sizes for a complete topographic map.			
Cost: \$32.5K/ Specific Role: Project Surveyor			
d.	(1) Title and Location (City and State)		(2) Year Completed
	C-43 STA	Hendry County, Florida	Professional Services
			Construction (If applicable)
			2021
(3) Brief Description (Brief Scope, Size, Cost, etc.) and Specific Role		Check if project performed with current firm	
Caloosahatchee River (C-43) West Basin Storage Reservoir Monitoring Surveys – Work included recovery and verification of NGS control, setting up a UAV mapping program to fly, map and track the progress of the reservoir dam base construction. Approximately 16.3 miles of perimeter dam and 3 miles of separator dam was monitored, and survey reports were generated for 500 foot segments as the contractor's prep work for the base was completed. Coordinated with SFWMD staff, District consulting staff, UAV subcontractor on sections to be flown and monitored. On a quarterly basis, the overall project area was flown with fixed wing aerial LiDAR and volumes were computed relative to the base topography collected during the monitoring flights by the UAV.			
Size: 9,000 +/- acres / Cost: \$685K / Specific Role: Project Surveyor			



JOHN HOIBRATEN, JR., LEED AP

PRESIDENT, BLUE CORD PROFESSIONAL SERVICES

ROLE IN CONTRACT

Cost Estimating / QA/QC

YEARS EXPERIENCE

7 Years with Blue Cord
20 Years with Other Firms

EDUCATION

Brevard Community College
Florida Community
College of Jacksonville 1995-
1997

CERTIFICATIONS

CGC (FL #1522733)
LEED Accredited Professional
SWPPP

John has more than 27 years' relevant knowledge of the construction industry, spanning from construction management of hard bid projects to design-build projects as a project manager. He has been with Blue Cord since 2018 as the Vice President of Construction and the President of our Professional Services Division. Mr. Hoibraten is certified as a LEED-Accredited Professional and is licensed as a General Contractor.

John's role in Professional Services include attending design meetings and providing cost and construction input, providing cost estimates, providing construction narratives, QA/QC of construction documents, providing construction schedule and schedule reviews, submittal reviews and on-site inspections.

RELEVANT EXPERIENCE

- Orange County Public Schools, Continuing Contract (2017-2021): Provide qualified assistance in pricing and complete of projects within OCPS. Annual contract that was renewed for multiple years. Blue Cord canceled in April 2021 to pursue other opportunities through Capital Planning.
- Orange County Public Schools, 5-Site HVAC - Matern Engineering
- University of Central Florida
- Orange County Convention Center, Meeting Room Renovations, Orlando, FL: As consultant to ADC International, Blue Cord is providing project schedules and cost estimates, as well as construction narrative, plan reviews, and onsite construction reviews.
- Orange County Utilities Operations Center East, Orlando, FL: As consultant to Rhodes + Brito Architects, Blue Cord is performing cost estimating services, constructability reviews at each design phase, and quality control efforts for this \$20 million, 82,000 SF project.
- Camping World Stadium Renovation, Orange County, Orlando, FL: As a consultant to HNTB, Blue Cord provided QA/QC of construction documents and ongoing site inspection of the construction progress.

EXPERIENCE, EXPERTISE, PERSONNEL & TECHNICAL RESOURCES



JAMESE SPEARS, PE

Principal | Structural Project Manager

BACKGROUND

Jamese brings unparalleled expertise to guide and elevate the success of complex structural projects. She has a successful background in structural design coordination, and construction administration of building structures. She is proficient in utilizing engineering software, such as BIM, to create cost-effective and sustainable solutions. Jamese is a driven professional known for fostering collaboration and exceeding clients' expectations.

EXPERIENCE

Polk County Sheriff Training Facility, Bartow, Florida

New administration and classroom single-story sheriff training facility. Design and construction consists of new PEMB building, various site improvements including storm water pond construction, new utility connections, drives, landscaping, and parking areas. Post construction removal and disposal of existing modular building structures, site cleanup, grading, and sodding are included in scope. \$3.5 million / 22,000 sf

***Locust Trace AgriScience Center, Lexington, Kentucky**

New career and technical high school designed to be Net Zero. The school focuses on agriculture education offering programs such as Agricultural Engineering, Animal Science Environmental Science and Natural Resources, and Plant Science. Students and faculty also maintain a farm featuring a garden, livestock, and various learning labs. \$16 million / 70,000 sf

IMG Academy Operations and Maintenance Building, Bradenton, Florida

New operations and maintenance building that included structural design of a slab for the premanufactured metal building. \$750,000 / 8,422 sf

City of Winter Park Library, Events Center and Tiedtke Amphitheater, Winter Park, Florida

New civic and cultural hub includes a library, events center and outdoor amphitheater. This thoughtfully designed project creates a community asset with a common area for reading, education spaces, a business center, auditorium, a grand ballroom for large celebrations, assembly space, rooftop terrace, and an open outdoor plaza. 2022, ENR Southeast, Best Project, Cultural/Worship. 2022, American Architecture Award, Library. \$42 million / 49,146 sf

St. Petersburg Pier Park, St. Petersburg, Florida

New iconic 26-acre pier park featuring a 1,400 foot pier, tram stop, welcome and event plazas, cultural grove, interactive water play, coastal thicket walk, playground, changing rooms, sea grass habitat, tilted lawn and lawn bowl, kayak and paddle boathouse, environmental centers, overlook bar and grill, water lounge, fishing pier and bait shack. Includes coordination and energy code compliance of extensive site, landscape, facility and specialty lighting. ENR Southeast 2020 Best Project, Landscape/Urban Development. \$92 million / 26,065 sf



EDUCATION

University of Louisville
M.S., Structural Engineering
2009

University of Louisville
B.S., Civil Engineering
2008

YEARS OF EXPERIENCE

TLC: 9 years
Prior: 9 years

REGISTRATIONS

PE FL 82786
PE AL 53112
PE DE 27703
PE KS PE28279
PE KY 29138
PE MS 31854

AVAILABILITY

15%

LOCATION

Tampa, Florida (Office & Home)

*PREVIOUS EXPERIENCE



Jason Smith

PE, LEED AP BD+C, CEM

Partner, Senior Mechanical Engineer

Role

Mechanical Engineer of Record

Bio

As the Mechanical Engineer of Record (MEOR), Jason plays a critical role in the development of mechanical scopes, conducting meticulous Quality Assurance/Quality Control (QA/QC) of construction documents, and providing innovative design solutions. As a LEED Accredited Professional and Certified Energy Manager, he brings a wealth of expertise, ensuring sustainable and energy-efficient practices in all projects. His diverse portfolio spans across various sectors including K-12 and higher education, local and federal government, healthcare facilities, and commercial structures.

Education

B.S., Electrical Engineering, University of Central Florida, 1997

Registrations

Licensed Professional Engineer: FL #55743

Certification

- LEED® AP: 10197282-AP-BD+C
- Certified Energy Manager®: CEM19073

31 Years with firm

35 Years experience

Office Location

600 S. Orlando Avenue, Maitland, FL 32751

Availability

35%

Home Location

Winter Park, FL

Select Project Examples

Polk County

- New Fire Training Center, Winter Haven, Florida
- 15,000 SF | \$24.7 Mil | MEP/LV/Cx | New | Fire Training Center

- Nine (9) New Fire Stations, Polk County, Florida
- 11,600 SF | \$3.5 Mil | MEP/FP/LV | New | Fire Stations

Okeechobee County

- Agriculture Center Maintenance & Operations Building, Okeechobee, Florida
- 8,220 SF | Mechanical + Electrical | New | Agriculture Center

Manatee County Sheriff's Office

- New Fleet Maintenance Complex, Lakewood Ranch, Florida
- 27,500 SF | Est. \$10 Mil | MEP/FP/LV | New | Fleet Maintenance Complex

City of Tampa

- East Tampa Recreational Complex, Tampa, Florida
- Est. \$40-60 Mil | MP/FP | Pursuing LEED Silver | New | Outdoor Recreational Complex

Florida Gulf Coast University

- Bower School of Music & the Arts, Fort Myers, Florida
- 23,000 SF | \$8 Mil | MEP/FP | LEED® Gold | New | 200-seat Recital Hall

Pasco-Hernando State College

- Instructional Performing Arts Center, Wesley Chapel, Florida
- 35,947 SF | \$15.5 Mil | MEP/FP/LV | Green Globes III | New | Event Space

Valencia College

- School of Arts and Entertainment Building, East Campus, Orlando, Florida
- 31,000 SF | \$9.3 Mil | MEP/FP/LV | Green Globes III | AIA Orlando Built Award of Merit | New | 120-seat Screening Theater Auditorium

Hilton Hotels & Resorts® + Park Hotel and Resorts

- Casa Marina Key West – Curio Collection by Hilton, Key West, Florida
- 450,000 SF | \$50 Mil | MEP/FP | Renovation + Conversion | Indoor Event Space

Westin Resorts

- Cocoa Beach Resort, Cocoa Beach, Florida
- 534,644 SF | \$250 Mil | MEP/FP/Lighting | New | Indoor Event Space



Keith Liatsos

PE

Partner, Senior Electrical Engineer

Role

Electrical Engineer of Record

Bio

Keith is a seasoned electrical engineer with principal areas of design that encompass lighting, power distribution (both low voltage and medium voltage), emergency systems, and fire alarm systems. As the Electrical Engineer of Record (EEOR), he has been instrumental in a wide range of projects, from facility studies and assessments to system replacements, comprehensive renovations, and new construction. Notably, Keith engineers innovative solutions aimed at enhancing building performance and reducing energy consumption. His deep understanding of energy dynamics and commitment to sustainability result in the creation of environmentally friendly, functional, and safe structures.

Education

B.S., Electrical Engineering, University of Central Florida, 2001

Registrations

Licensed Professional Engineer: FL #66402

13 Years with firm

22 Years experience

Office Location

600 S. Orlando Avenue, Maitland, FL 32751

Availability

35%

Home Location

Sanford, FL

Select Project Examples

Polk County

New Fire Training Center, Winter Haven, Florida
– 15,000 SF | \$24.7 Mil | MEP/LV/Cx | New | Fire Training Center

Nine (9) New Fire Stations, Polk County, Florida
– 11,600 SF | \$3.5 Mil | MEP/FP/LV | New | Fire Stations

Okeechobee County

Agriculture Center Maintenance & Operations Building, Okeechobee, Florida
– 8,220 SF | Mechanical + Electrical | New | Agriculture Center

Manatee County Sheriff's Office

New Fleet Maintenance Complex, Lakewood Ranch, Florida
– 27,500 SF | Est. \$10 Mil | MEP/FP/LV | New | Fleet Maintenance Complex

City of Tampa

East Tampa Recreational Complex, Tampa, Florida
– Est. \$40-60 Mil | MP/FP | Pursuing LEED Silver | New | Outdoor Recreational Complex

Florida Gulf Coast University

Bower School of Music & the Arts, Fort Myers, Florida
– 23,000 SF | \$8 Mil | MEP/FP | LEED® Gold | 200-seat Recital Hall

Pasco-Hernando State College

Instructional Performing Arts Center, Wesley Chapel, Florida
– 35,947 SF | \$15.5 Mil | MEP/FP/LV | Green Globes III | New | Event Space

Valencia College

School of Arts and Entertainment Building, East Campus, Orlando, Florida
– 31,000 SF | \$9.3 Mil | MEP/FP/LV | Green Globes III | AIA Orlando Built Award of Merit | New | 120-seat Screening Theater Auditorium

Hilton Hotels & Resorts® + Park Hotel and Resorts

Casa Marina Key West – Curio Collection by Hilton, Key West, Florida
– 450,000 SF | \$50 Mil | MEP/FP | Renovation + Conversion | Indoor Event Space

Westin Resorts

Cocoa Beach Resort, Cocoa Beach, Florida
– 534,644 SF | \$250 Mil | MEP/FP/Lighting | New | Indoor Event Space



Kaz Kazeminia

NICET

Partner, Plumbing & Fire Protection

Role

Plumbing & Fire Protection Designer

Bio

Kaz leads the Plumbing and Fire Protection teams and specializes in automatic fire protection suppression systems per NFPA 13, sanitary sewer waste, domestic water distribution, hot water/hot water return, storm system, medical gas, compressed air, and vacuum. In this role, he supports the scope development, and quality control of the design drawings of his department at major milestones.

Education

American University, Washington DC

Certification

National Institute for Certification in Engineering Technologies (NICET):

- Fire Alarm Systems
- Inspection & Testing of Fire Alarm Systems
- Water-Based Systems Layout
- Inspection & Testing of Water-Based Systems
- Special Hazards Systems

27 Years with firm

27 Years experience

Office Location

600 S. Orlando Avenue, Maitland, FL 32751

Availability

35%

Home Location

Deltona, FL

Select Project Examples

Polk County

New Fire Training Center, Winter Haven, Florida

- 15,000 SF | \$24.7 Mil | MEP/LV/Cx | New | Fire Training Center

Nine (9) New Fire Stations, Polk County, Florida

- 11,600 SF | \$3.5 Mil | MEP/FP/LV | New | Fire Stations

Okeechobee County

Agriculture Center Maintenance & Operations Building, Okeechobee, Florida

- 8,220 SF | Mechanical + Electrical | New | Agriculture Center

Manatee County Sheriff's Office

New Fleet Maintenance Complex, Lakewood Ranch, Florida

- 27,500 SF | Est. \$10 Mil | MEP/FP/LV | New | Fleet Maintenance Complex

City of Tampa

East Tampa Recreational Complex, Tampa, Florida

- Est. \$40-60 Mil | MP/FP | Pursuing LEED Silver | New | Outdoor Recreational Complex

Florida Gulf Coast University

Bower School of Music & the Arts, Fort Myers, Florida

- 23,000 SF | \$8 Mil | MEP/FP | LEED® Gold | 200-seat Recital Hall

Pasco-Hernando State College

Instructional Performing Arts Center, Wesley Chapel, Florida

- 35,947 SF | \$15.5 Mil | MEP/FP/LV | Green Globes III | New | Event Space

Valencia College

School of Arts and Entertainment Building, East Campus, Orlando, Florida

- 31,000 SF | \$9.3 Mil | MEP/FP/LV | Green Globes III | AIA Orlando Built Award of Merit | New | 120-seat Screening Theater Auditorium

Hilton Hotels & Resorts® + Park Hotel and Resorts

Casa Marina Key West – Curio Collection by Hilton, Key West, Florida

- 450,000 SF | \$50 Mil | MEP/FP | Renovation + Conversion | Indoor Event Space

Westin Resorts

Cocoa Beach Resort, Cocoa Beach, Florida

- 534,644 SF | \$250 Mil | MEP/FP/Lighting | New | Indoor Event Space

EXPERIENCE, EXPERTISE, PERSONNEL & TECHNICAL RESOURCES



BRETT RAFLOWITZ, PRESIDENT + CEO | In the heart of the equestrian world, stands a visionary who has woven passion, hard work, and a zest for life into every thread of ESI. Brett is the driving force that has sculpted a legacy that echoes with resilience & determination etching a permanent mark on every hoofprint of our journey. As President & CEO, he is more than just a leader; He is the epitome of unwavering commitment. Equestrianism isn't just a business – it's a way of life for Brett. With a wealth of knowledge as both a rider and a visionary, he isn't just building sites; he is creating equestrian sanctuaries, guided by his unparalleled experience and passion. From his early days, Brett has embodied the essence of hard work, running his own pipe crew long before adulthood. Transitioning from that to a dynamic career as a firefighter and paramedic, he brings the spirit of teamwork from the fire department to the heart of our operations. Brett embodies a “where I go, we all go” philosophy that inspires every member of our team. As the head of ESI, he is more than just a boss but also a comrade, unafraid to roll up his sleeves and dive into the trenches alongside his team.



TRACY RAFLOWITZ, VICE PRESIDENT + CFO | Her journey, once defined by the classroom and sports coaching, has evolved into a vibrant tapestry of entrepreneurship and familial bonds. Before her role as Vice President & CFO, she stood in front of eager minds, nurturing and guiding them as both a teacher and coach of various sports teams. Little did she know that life had another adventure in store for her – one that would lead her to become an integral part of ESI. Tracy's approach to every endeavor has always been one of wholehearted dedication. To her, challenges are not obstacles; they're opportunities to showcase our resolve and creativity. This steadfast approach is the cornerstone of her role at ESI, where every decision is guided by meticulous attention to detail and a profound understanding of the team's needs. An embodiment of excellence and a true “mama bear” to the team, Tracy is a powerhouse of dedication, passion & unwavering commitment. With a unique ability to foster an environment where each team member's voice is valued, she's the catalyst that encourages the team to shine as individuals and as a collective force.

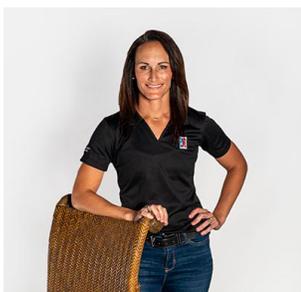


BRITJNI RAFLOWITZ, BRAND AMBASSADOR | Brittni has an appreciation for fast cars, fast men & even faster horses. Born into a family where horses and construction meet, Brittni prides herself in being the face of ESI and being ESI's brand ambassador. Beyond this role, her heart belongs to the world of show jumping. As a professional rider, she's had the privilege of experiencing the profound bond between horse and rider. This connection fuels her commitment in wanting to be a part of everything ESI has to offer. Her journey with horses began alongside her dad. She also echoes his passion for riding. From her earliest memories of being in the saddle, she has learned the true value of horsemanship and has developed a strong foundation that continues to shape her journey which will hopefully lead her to the Olympics. Those who work alongside Brittni describe her as sprinted, determined, & very passionate. This very essence infuses her role as a brand ambassador, which helps bridge the gap between the equestrian community and construction. ESI truly is a family business, whether Brittni is in the show ring or the barn her parents are always alongside for the journey.

EXPERIENCE, EXPERTISE, PERSONNEL & TECHNICAL RESOURCES



GARETT RAFLOWITZ, SUPERVISOR & HORSE SHOW FOOTING MANAGER | As ESI's most seasoned crew leader, Garrett brings a lifelong passion for operating heavy equipment and a wealth of experience to every project. From the earliest days of his upbringing, Garrett has been drawn to the power and precision of machinery, and this fascination has only grown stronger with time. His journey began long before his official role, as he grew up immersed in the world of equine & heavy equipment alongside his family. ESI isn't just a business venture – it's a labor of love that has been woven into the fabric of their family, hopefully for generations to come. For Garrett, operating heavy equipment isn't just a job – it's a way of life. There's an indescribable thrill that comes with maneuvering machines, sculpting the land, and turning raw potential into breathtaking equestrian backdrops. Every project is an opportunity for him to push boundaries, to learn, and to grow – both personally and professionally.



JESSICA NICHOLS, PROJECT MANAGER, ESTIMATOR | In the realm of precision and passion, ESI shines under the adept guidance of Jessica, ESI's versatile Project Manager and Estimator. With a journey that effortlessly weaves equestrian prowess, exceptional education, and boundless leadership, Jessica stands as the embodiment of proficiency and dedication. From the vibrant horse circuits of New York and New Jersey to being a riding instructor in Northern Virginia, Jessica's equestrian journey has been a testament to her enduring connection with horses. Armed with a robust educational foundation from an Ivy League institution, Jessica transitioned seamlessly into her role with ESI. Her background alongside her B.A. and M.S.W. highlight her ability to seamlessly merge academic dexterity and equestrian knowledge. Under her astute guidance, projects come to life with a meticulous attention to detail and a profound sense of purpose.



LEANNE FRANZEL, OFFICE ADMINISTRATOR | Leanne Franzel is ESI's spirited office administrator with over a decade's experience in the trade. Born and raised in sunny Florida, Leanne sharpened her management acumen in the beauty and skincare industry before setting her bag down for good with ESI, where she's proudly grown over the past 6 years. Leanne is known for her direct and transparent style of management. She appreciates clarity and values respect, making sure everyone on her team knows where they stand. Described by her colleagues as passionate and hardworking, she is committed to constant learning and continuous improvement. Leanne has a knack for taking on new roles, tasks, and projects with an ambition to continue to grow within the company further down the line. She's really big on professional development, continually expanding her knowledge base.



CHRIS SABALLOS, SUPERINTENDENT | With a passion for construction and a wealth of expertise, Chris serves as ESI's Superintendent. He plays a pivotal role in ensuring the successful execution of projects that cater to the unique requirements of the equine world. Chris' hands-on approach ensures that each project is completed seamlessly. His ability to collaborate ensures that every project transforms visions into a tangible equestrian haven. Chris tackles challenges head-on, armed with a positive outlook that's contagious among the teams he leads.



TAB 4

IS THE FIRM A “POLK COUNTY
ENTITY”?

IS THE FIRM A “POLK COUNTY ENTITY”?

LOCATION + CAPACITY

Our teams below are currently working on a multitude of projects within the state of Florida throughout various counties. The proposed personnel listed in the submittal shall be available and assigned to this project. We are able to begin working immediately on the project needs and the individuals in the submittal shall be available for tasks as assigned.

All elements of work will be provided in the state of Florida at each firms’ respective locations, listed below. Each firm will visit the site or attend meetings with the client as defined by the needs for this project.

The Lunz Group - HQ

58 Lake Morton Drive
Lakeland, Florida 33801
Years in Operation: 37
Employees: 23

The Lunz Group Celebration

615 Celebration Ave
Celebration, Florida 34747
Years in Operation: 7
Employees: 1

Kimley-Horn & Associates

109 South Kentucky Avenue
Lakeland, FL 33801
Years in Operation: 56 Years
Employees: 1,540 (FL) / 8,525 (Firmwide)

ESI Footing

1261 F Road
Loxahatchee, FL 33470
Years in Operation: 16
Employees: 7

TLC Engineering

4890 West Kennedy Blvd, #250
Tampa, FL 33609
Years in Operation: 69
Employees: 500

Rayl Engineering & Surveying LLC

810 E Main Street
Bartow, FL 33830
Years in Operation: 15
Employees: 9

Catalyst Design Group

1085 W. Morse Blvd.,
Winter Park, FL 32789
Years in Operation: 7+
Employees: 14 (FL) / 57 (Firmwide)

CMTA

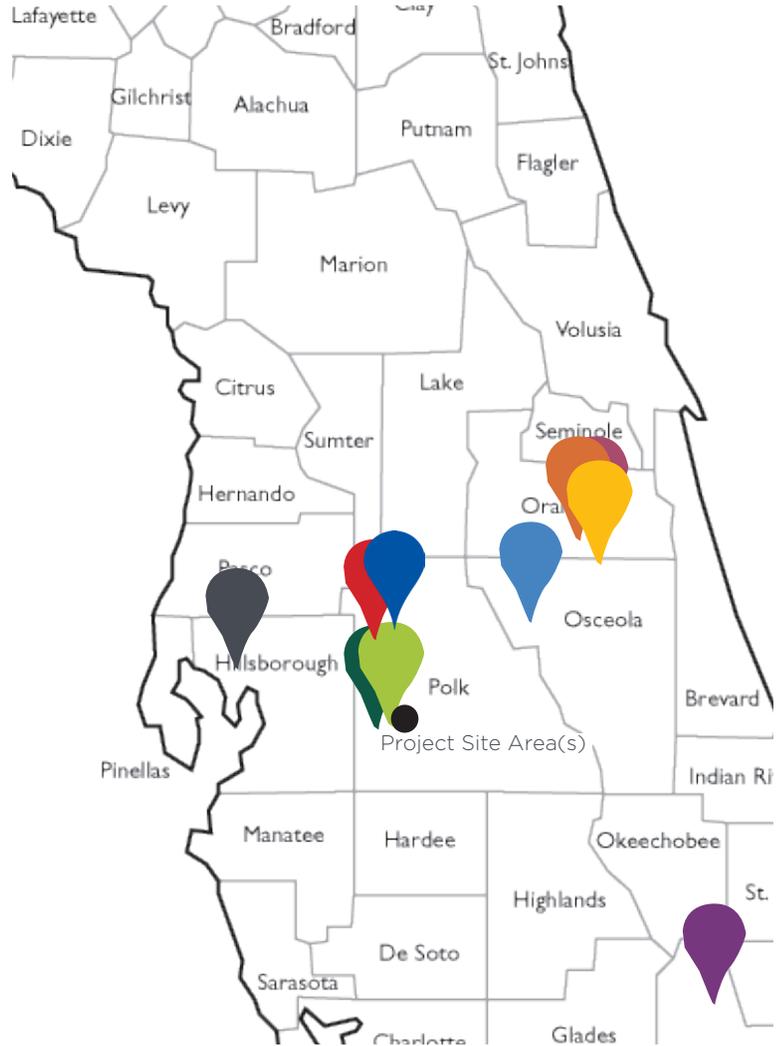
600 South Orlando Avenue
Maitland, FL 32751
Years in Operation: 57
Employees: 1,040+ (Firmwide)

30South

425 South 1st Avenue
Bartow, FL 33830
Years in Operation: 3
Employees: 9

Blue Cord

835 Bennett Road, Suite 100
Orlando, FL 32803
Years in Operation: 14
Employees: 40



POLK COUNTY LOCAL BUSINESS TAX RECEIPT		EXPIRES:	09/30/2024
ACCOUNT NO. 59	CLASS: B+		
OWNER NAME	LOCATION		
BRADLEY T LUNZ	58 LAKE MORTON DR LAKELAND		
BUSINESS NAME AND MAILING ADDRESS	CODE	ACTIVITY TYPE	
THE LUNZ GROUP 58 LAKE MORTON DR LAKELAND, FL 338013344	54010	ARCHITECT	
		PROFESSIONAL LICENSE (IF APPLICABLE)	
OFFICE OF JOE G. TEDDER, CFC * TAX COLLECTOR		THIS POLK COUNTY LOCAL BUSINESS TAX RECEIPT MUST BE PROMINENTLY DISPLAYED AT THE BUSINESS LOCATION	
PAID - 1695537 08/14/2023 OPY	O LP 57.75	THE LUNZ GROUP	

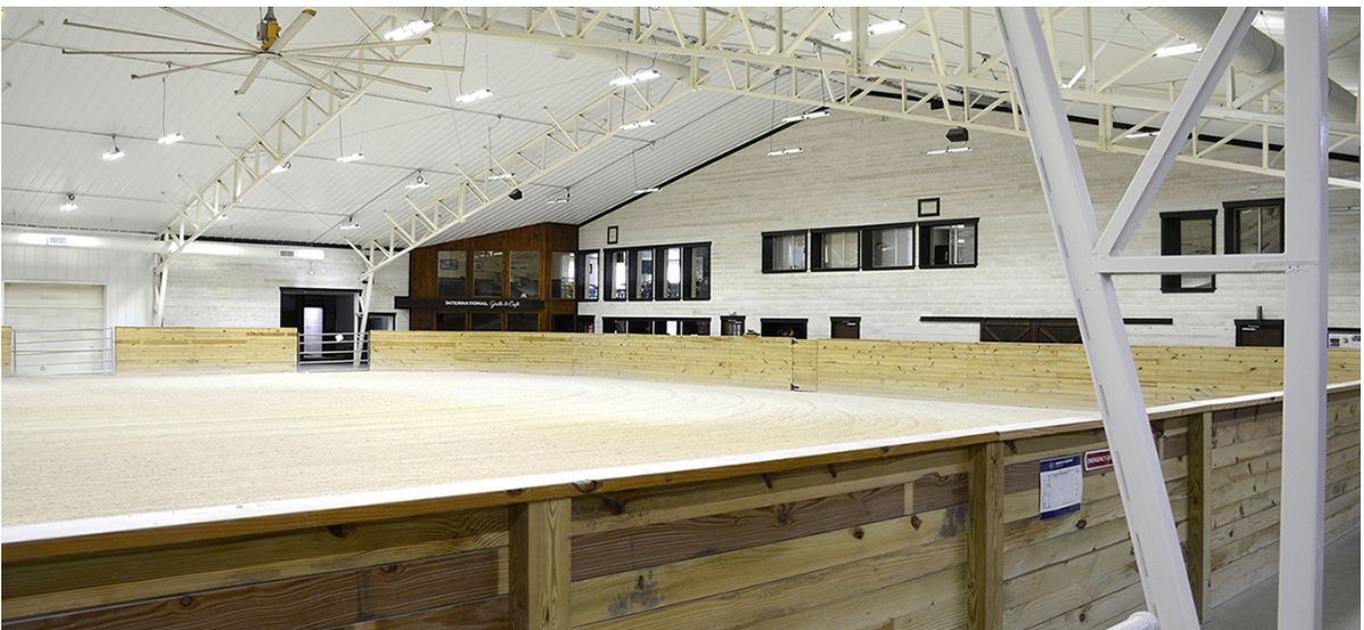


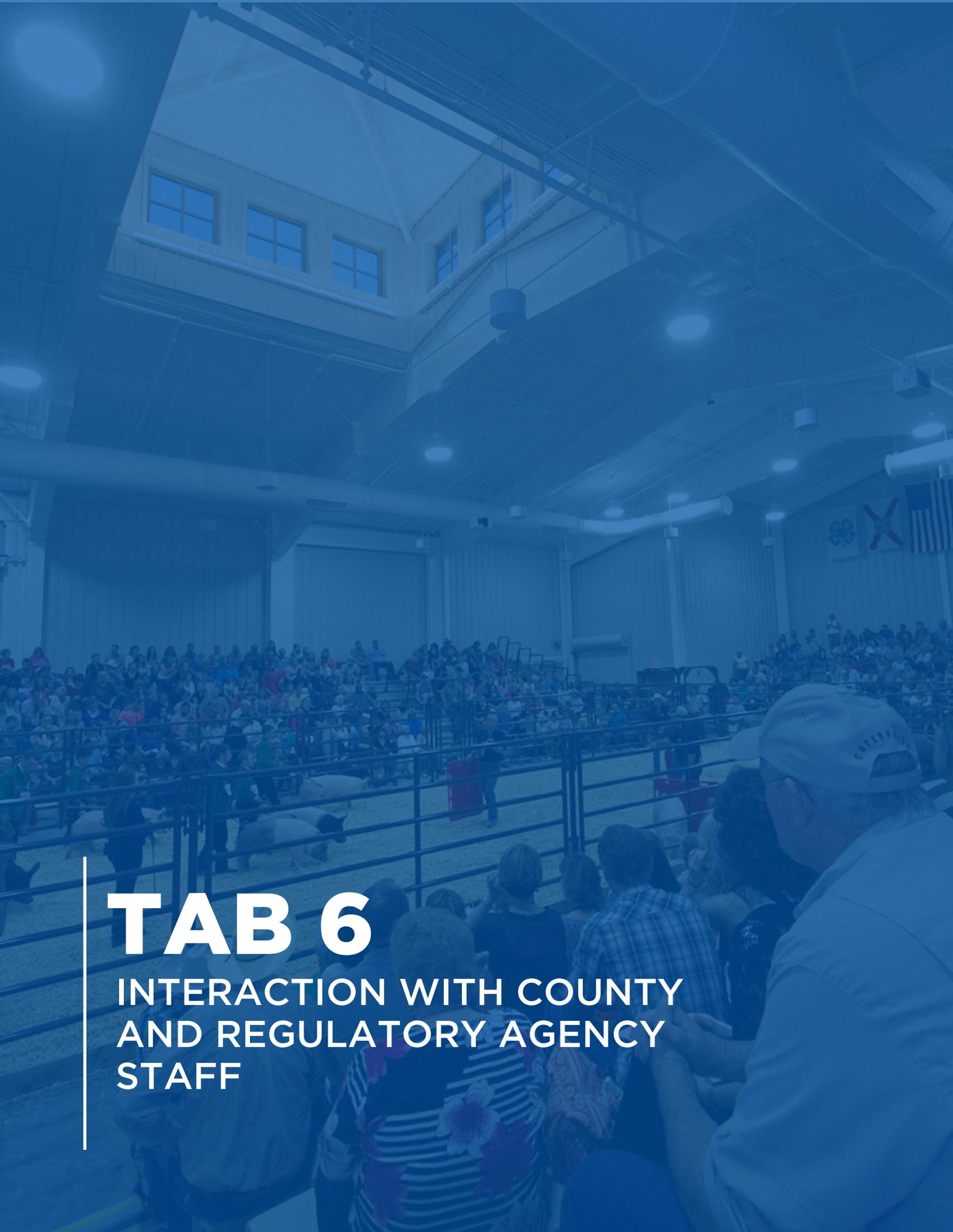
TAB 5

IS THE FIRM A “CERTIFIED
WOMAN OR MINORITY
BUSINESS ENTERPRISE”

IS THE FIRM A “CERTIFIED WOMAN OR MINORITY BUSINESS ENTERPRISE”

The Lunz Group and its proposed subconsultants listed in this submittal are not Certified Woman or Minority Business Enterprises. However, The Lunz Group recognizes the importance of diversity and inclusion in today’s business landscape and are dedicated to supporting and empowering underrepresented groups in our field. By embracing diversity in all its forms, we aim to contribute to a more equitable and inclusive economy, where every individual has the opportunity to thrive. We actively seek opportunities to collaborate with minority and women-owned businesses when possible; in this case, we would collaborate with Polk County to actively seek a MWBE certified GC/CMAR and/or work with the GC/CMAR to utilize local MWBE certified suppliers/vendors.



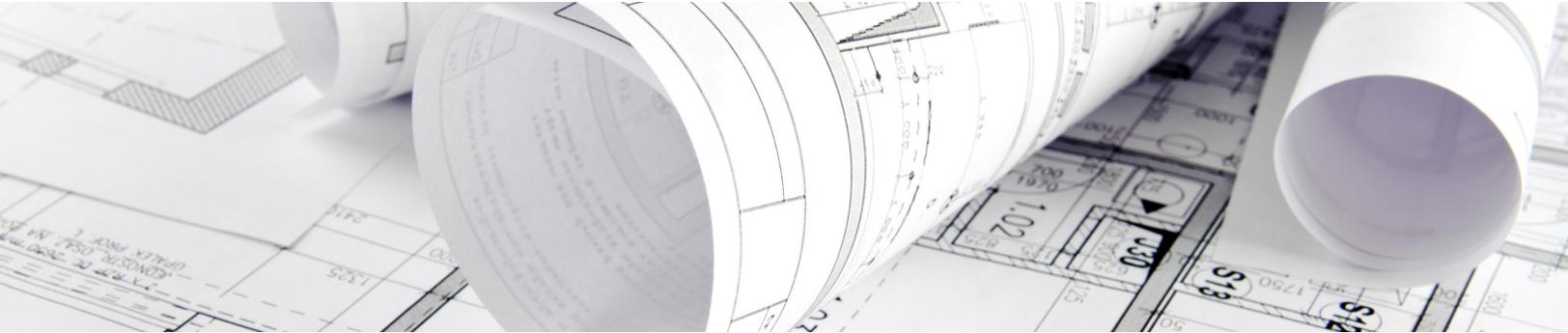


TAB 6

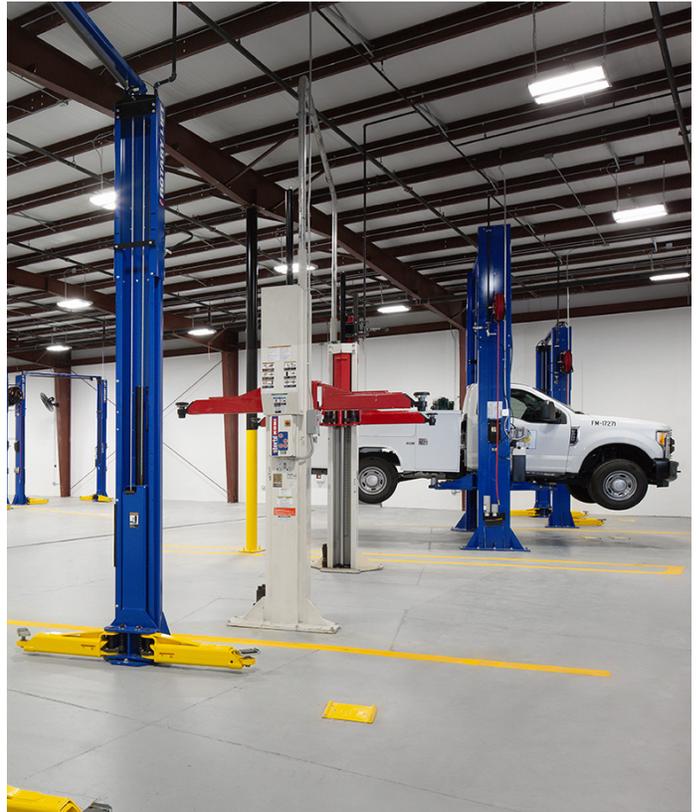
INTERACTION WITH COUNTY
AND REGULATORY AGENCY
STAFF

INTERACTION WITH COUNTY AND REGULATORY STAFF

INTERACTION WITH POLK COUNTY | Our team’s combined municipal experience in consultation, design, administration, permitting, governing regulations and construction phase services gives us the specific understanding of how to work with our regulatory agencies, facilities management, the sheriff’s office, department divisions, elected officials and stakeholders, as well as the local community. Our attention to detail and ability to fast-track submission often means much less time in the permitting process – meaning a quicker project start-up for construction. Our decades of experience working with the County have provided us with the knowledge and understanding of working with Polk County facilities, elected officials and stakeholders and regulatory agencies in the County.



EXPERIENCE WITH AGENCIES | The Lunz Group’s more than 30 year working relationship with Polk County has given us the knowledge and experience in working with our local regulatory agencies. Our team has the experience and working relationships within the County as it relates to the several aspects of a project, including permitting, construction, applications, consultation, governing regulations, SWFWMD and more. We consider ourselves to be an extension of the municipality’s staff and are committed to the success of the projects we take on.





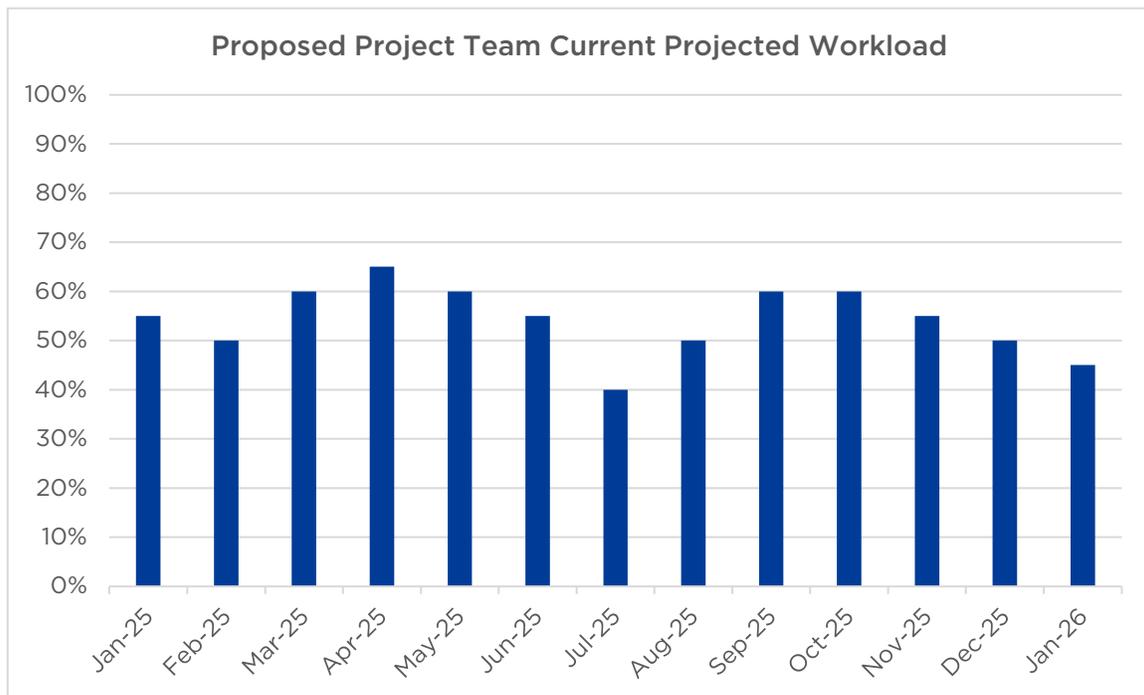
TAB 7

TIMELY COMPLETION OF
PROJECTS

TIMELY COMPLETION OF PROJECTS

CURRENT & FUTURE WORKLOAD

Built with a staff of more than 24 degreed professionals, The Lunz Group team includes six (6) licensed architects alongside additional staff composed of designers, technical personnel and a dedicated administrative staff. Our team also maintains additional certifications and professional affiliations beyond professional licensure including one (1) LEED AP and one (1) Registered Residential Contractor. Not only that, but our team members are invested in our communities as well, serving on various committees, community boards and chairing local organizations for numerous causes and community development efforts. With this level of staffing, we have the capability to successfully accommodate several projects simultaneously. Below is an estimated projected workload that is tentative and subject to change.



KEY PERSONNEL ANTICIPATED AVAILABILITY

- Matt Lukens, Project Manager/Lead Architectural Designer | Anticipated 50% Availability
- Emily Breheny, Project Architect | Anticipated 70% Availability
- Trent Chamberlain, Senior Project Architect, QC | Anticipated 5% Availability
- Bradley T. Lunz, Principal In Charge | Anticipated 10% Availability
- Craig Fennig, Managing Director | Anticipated 5% Availability
- Production Staff Design Support | Anticipated 100% Availability

Our team meets regularly with our consultants to discuss the status of the project. The Project Manager conducts a weekly walk-through of tasks to be completed for the following week to ensure tasks are being managed and completed on schedule. Specifically, timeline schedule charts and budget analysis are discussed; near-term deliverables are defined. This process alerts the team to tasks that are pending or falling behind schedule so that steps can be planned to bring those tasks back to schedule compliance. Our Leadership team meets weekly for resource planning. During all phases of the project, our team tracks budget adherence and assures quality, to ensure the county is receiving an exceptional attention and all efforts are made to ensure expectations are met and there is a timely completion.



TAB 8

SURVEYS OF PAST
PERFORMANCE

SURVEYS OF PAST PERFORMANCE

Survey Questionnaire – Polk County

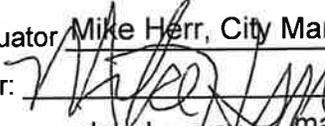
RFP 24-642, A & E Services for the Polk County Agricultural Center Complex

To: Mike Herr, City Manager (Name of Person completing survey)
City of Bartow (Name of Client Company/Consultant)
 Phone Number: 863-534-0100 Email: mherr@cityofbartow.net
 Total Annual Budget of Entity \$105,126,397
 Subject: Past Performance Survey of Similar work:
 Project name: Bartow Agri-Civic Center Complex Concept
 Name of Vendor being surveyed: The Lunz Group
 Cost of Services: Original Cost: N/A Ending Cost: N/A
 Contract Start Date: N/A Contract End Date: N/A

Rate each of the criteria on a scale of 1 to 10, with 10 representing that you were very satisfied (and would hire the Consultant /individual again) and 1 representing that you were very unsatisfied (and would never hire the Consultant /individual again). Please rate each of the criteria to the best of your knowledge. If you do not have sufficient knowledge of past performance in a particular area, leave it blank.

NO	CRITERIA	UNIT	SCORE
1	Ability to manage cost	(1-10)	10
2	Ability to maintain project schedule (complete on-time/early)	(1-10)	10
3	Quality of workmanship	(1-10)	10
4	Professionalism and ability to manage	(1-10)	10
5	<u>Close out process</u>	(1-10)	10
6	<u>Ability to communicate with Client's staff</u>	(1-10)	10
7	Ability to resolve issues promptly	(1-10)	10
8	Ability to follow protocol	(1-10)	10
9	Ability to maintain proper documentation	(1-10)	10
10	Appropriate application of technology	(1-10)	10
11	Overall Client satisfaction and comfort level in hiring	(1-10)	10
12	Ability to offer solid recommendations	(1-10)	10
13	Ability to facilitate consensus and commitment to the plan of action among staff	(1-10)	10

Printed Name of Evaluator Mike Herr, City Manager

Signature of Evaluator: 

Please fax or email the completed survey to: marketing@lunz.com

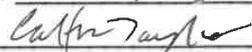
SURVEYS OF PAST PERFORMANCE

Survey Questionnaire – Polk County RFP 24-642, A & E Services for the Polk County Agricultural Center Complex

To: Carlton Taylor, Key Stakeholders (Name of Person completing survey)
Central Florida Youth & Agriculture (Name of Client Company/Consultant)
 Phone Number: 863-781-1146 Email: l2brangus@aol.com
 Total Annual Budget of Entity: ----
 Subject: Past Performance Survey of Similar work:
 Project name: Fort Meade Outpost
 Name of Vendor being surveyed: The Lunz Group
 Cost of Services: Original Cost: ---- Ending Cost: ----
 Contract Start Date: 2022 Contract End Date: ----

Rate each of the criteria on a scale of 1 to 10, with 10 representing that you were very satisfied (and would hire the Consultant /individual again) and 1 representing that you were very unsatisfied (and would never hire the Consultant /individual again). Please rate each of the criteria to the best of your knowledge. If you do not have sufficient knowledge of past performance in a particular area, leave it blank.

NO	CRITERIA	UNIT	SCORE
1	Ability to manage cost	(1-10)	10
2	Ability to maintain project schedule (complete on-time/early)	(1-10)	10
3	Quality of workmanship	(1-10)	10
4	Professionalism and ability to manage	(1-10)	10
5	Close out process	(1-10)	10
6	Ability to communicate with Client's staff	(1-10)	10
7	Ability to resolve issues promptly	(1-10)	10
8	Ability to follow protocol	(1-10)	10
9	Ability to maintain proper documentation	(1-10)	10
10	Appropriate application of technology	(1-10)	10
11	Overall Client satisfaction and comfort level in hiring	(1-10)	NA
12	Ability to offer solid recommendations	(1-10)	10
13	Ability to facilitate consensus and commitment to the plan of action among staff	(1-10)	10

Printed Name of Evaluator Carlton Taylor
 Signature of Evaluator: 
 Please fax or email the completed survey to: marketing@lunz.com

SURVEYS OF PAST PERFORMANCE

Survey Questionnaire – Polk County

RFP 24-642, A & E Services for the Polk County Agricultural Center Complex

To: Jeremy Voss, President/CEO (Name of Person completing survey)
Springer Voss Construction (Name of Client Company/Consultant)
 Phone Number: 863-225-5606 Email: jeremy@springervoss.com

Total Annual Budget of Entity _____

Subject: Past Performance Survey of Similar work:

Project name: Lake Ariana Park

Name of Vendor being surveyed: The Lunz Group

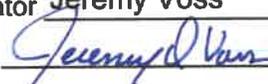
Cost of Services: Original Cost: \$1,159,840 Ending Cost: \$1,162,233.00

Contract Start Date: JUNE 28, 2023 Contract End Date: JULY 2024

Rate each of the criteria on a scale of 1 to 10, with 10 representing that you were very satisfied (and would hire the Consultant /individual again) and 1 representing that you were very unsatisfied (and would never hire the Consultant /individual again). Please rate each of the criteria to the best of your knowledge. If you do not have sufficient knowledge of past performance in a particular area, leave it blank.

NO	CRITERIA	UNIT	SCORE
1	Ability to manage cost	(1-10)	9
2	Ability to maintain project schedule (complete on-time/early)	(1-10)	10
3	Quality of workmanship	(1-10)	10
4	Professionalism and ability to manage	(1-10)	10
5	Close out process	(1-10)	9
6	Ability to communicate with Client's staff	(1-10)	10
7	Ability to resolve issues promptly	(1-10)	9
8	Ability to follow protocol	(1-10)	10
9	Ability to maintain proper documentation	(1-10)	10
10	Appropriate application of technology	(1-10)	10
11	Overall Client satisfaction and comfort level in hiring	(1-10)	10
12	Ability to offer solid recommendations	(1-10)	10
13	Ability to facilitate consensus and commitment to the plan of action among staff	(1-10)	10

Printed Name of Evaluator Jeremy Voss

Signature of Evaluator: 

Please fax or email the completed survey to: marketing@lunz.com

SURVEYS OF PAST PERFORMANCE

Survey Questionnaire – Polk County

RFP 24-642, A & E Services for the Polk County Agricultural Center Complex

To: Gene Conrad, President & CEO (Name of Person completing survey)

Aerospace Center for Excellence (Name of Client Company/Consultant)

Phone Number: 863-644-2431 Email: gconrad@flsynf.org

Total Annual Budget of Entity _____

Subject: Past Performance Survey of Similar work:

Project name: Aerospace Center for Excellence Master Plan

Name of Vendor being surveyed: The Lunz Group

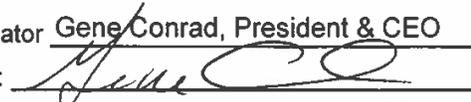
Cost of Services: Original Cost: _____ Ending Cost: _____

Contract Start Date: 2024 Contract End Date: _____

Rate each of the criteria on a scale of 1 to 10, with 10 representing that you were very satisfied (and would hire the Consultant /individual again) and 1 representing that you were very unsatisfied (and would never hire the Consultant /individual again). Please rate each of the criteria to the best of your knowledge. If you do not have sufficient knowledge of past performance in a particular area, leave it blank.

NO	CRITERIA	UNIT	SCORE
1	Ability to manage cost	(1-10)	10
2	Ability to maintain project schedule (complete on-time/early)	(1-10)	10
3	Quality of workmanship	(1-10)	10
4	Professionalism and ability to manage	(1-10)	10
5	Close out process	(1-10)	10
6	Ability to communicate with Client's staff	(1-10)	10
7	Ability to resolve issues promptly	(1-10)	10
8	Ability to follow protocol	(1-10)	10
9	Ability to maintain proper documentation	(1-10)	10
10	Appropriate application of technology	(1-10)	10
11	Overall Client satisfaction and comfort level in hiring	(1-10)	10
12	Ability to offer solid recommendations	(1-10)	10
13	Ability to facilitate consensus and commitment to the plan of action among staff	(1-10)	10

Printed Name of Evaluator Gene Conrad, President & CEO

Signature of Evaluator: 

Please fax or email the completed survey to: marketing@lunz.com

SURVEYS OF PAST PERFORMANCE

Survey Questionnaire – Polk County

RFP 24-642, A & E Services for the Polk County Agricultural Center Complex

To: Stan Richards (Name of Person completing survey)

Key Stakeholder at WEC (Name of Client Company/Consultant)

Phone Number: 937-603-3900 Email: srichards@rlcarriers.com

Total Annual Budget of Entity: _____

Subject: Past Performance Survey of Similar work:

Project name: World Equestrian Center Arena 6

Name of Vendor being surveyed: The Lunz Group

Cost of Services: Original Cost: _____ Ending Cost: _____

Contract Start Date: _____ Contract End Date: _____

Rate each of the criteria on a scale of 1 to 10, with 10 representing that you were very satisfied (and would hire the Consultant /individual again) and 1 representing that you were very unsatisfied (and would never hire the Consultant /individual again). Please rate each of the criteria to the best of your knowledge. If you do not have sufficient knowledge of past performance in a particular area, leave it blank.

NO	CRITERIA	UNIT	SCORE
1	Ability to manage cost	(1-10)	10
2	Ability to maintain project schedule (complete on-time/early)	(1-10)	10
3	Quality of workmanship	(1-10)	10
4	Professionalism and ability to manage	(1-10)	10
5	Close out process	(1-10)	10
6	Ability to communicate with Client's staff	(1-10)	10
7	Ability to resolve issues promptly	(1-10)	10
8	Ability to follow protocol	(1-10)	10
9	Ability to maintain proper documentation	(1-10)	10
10	Appropriate application of technology	(1-10)	10
11	Overall Client satisfaction and comfort level in hiring	(1-10)	10
12	Ability to offer solid recommendations	(1-10)	10
13	Ability to facilitate consensus and commitment to the plan of action among staff	(1-10)	10

Printed Name of Evaluator Stan Richards

Signature of Evaluator: 

Please fax or email the completed survey to: marketing@lunz.com

Cultivating Communities.

We are passionate about utilizing our highly-interactive design process to work with our clients to develop unique and effective design solutions for projects of all scales and complexities. As experts in designing projects for various market sectors, we combine our experience and problem-solving skills to provide our clients the best service and execute a successful final product.



THE
LUNZ
GROUP

PHONE

863.682.1882

WEBSITE

www.lunz.com

ADDRESS

58 Lake Morton Drive, Lakeland, FL 33801

LICENSE

AR94778