



KISINGER CAMPO & ASSOCIATES, CORP.

Exhibit B

POLK COUNTY, FLORIDA
Professional Engineering Services for Roads and Drainage
RFQ #22-242

ITEM #1 - SCHEDULE OF RATES & ITEM #2 - MULTIPLIER CALCULATIONS

Item #1 - Schedule of Labor Rates and Billing Rates

Position / Titles	Labor Rate Ranges by Position / Title				
	Raw Labor Rates		Multiplier	Hourly Billing Rates	
	Minimum	Maximum		Minimum	Maximum
PROJECT MANAGER	\$ 73.00	\$ 113.00	3.082	\$ 225.00	\$ 348.00
CHIEF ENGINEER	\$ 82.00	\$ 103.00	3.082	\$ 253.00	\$ 317.00
SENIOR ENGINEER	\$ 70.00	\$ 86.00	3.082	\$ 216.00	\$ 265.00
SENIOR PROJECT ENGINEER	\$ 59.00	\$ 74.00	3.082	\$ 182.00	\$ 228.00
PROJECT ENGINEER	\$ 46.00	\$ 58.00	3.082	\$ 142.00	\$ 179.00
ENGINEER	\$ 39.00	\$ 46.00	3.082	\$ 120.00	\$ 142.00
ENGINEERING INTERN	\$ 32.00	\$ 42.00	3.082	\$ 99.00	\$ 129.00
SENIOR DESIGNER	\$ 41.00	\$ 52.00	3.082	\$ 126.00	\$ 160.00
DESIGNER	\$ 35.00	\$ 47.00	3.082	\$ 108.00	\$ 145.00
SENIOR ENGINEERING TECHNICIAN	\$ 36.00	\$ 59.00	3.082	\$ 111.00	\$ 182.00
ENGINEERING TECHNICIAN	\$ 28.00	\$ 35.00	3.082	\$ 86.00	\$ 108.00
CHIEF SCIENTIST	\$ 67.00	\$ 78.00	3.082	\$ 206.00	\$ 240.00
SENIOR SCIENTIST	\$ 50.00	\$ 58.00	3.082	\$ 154.00	\$ 179.00
ENVIRONMENTAL SPECIALIST	\$ 29.00	\$ 29.00	3.082	\$ 89.00	\$ 89.00
GIS SPECIALIST	\$ 36.00	\$ 58.00	3.082	\$ 111.00	\$ 179.00
INSPECTOR-TECHNICIAN / ASSET MANAGEMENT	\$ 25.00	\$ 32.00	3.082	\$ 77.00	\$ 99.00
CERTIFIED BRIDGE INSPECTOR	\$ 30.00	\$ 46.00	3.082	\$ 92.00	\$ 142.00
BRIDGE INSPECTOR-ASSISTANT	\$ 21.00	\$ 26.00	3.082	\$ 65.00	\$ 80.00
CEI-SENIOR PROJECT ENGINEER	\$ 80.00	\$ 94.00	2.908	\$ 233.00	\$ 273.00
CEI-PROJECT ADMINISTRATOR	\$ 50.00	\$ 81.00	2.908	\$ 145.00	\$ 236.00
CEI-SENIOR INSPECTOR	\$ 30.00	\$ 39.00	2.908	\$ 87.00	\$ 113.00
CEI-INSPECTOR	\$ 25.00	\$ 29.00	2.908	\$ 73.00	\$ 84.00

Item #2 - Standard Multiplier:

Billing Rate comprised of:	Multiplier Calculations-HOME	Multiplier Calculations-FIELD
a. Personnel		
Direct Labor	1.0000	1.0000
Fringe Benefits/Overhead/Administrative/General	0.7866	0.7560
Overhead/General/Administrative	0.9649	0.8407
Sub-total:	2.7515	2.5967
b. Profit @ 12%	0.3302	0.3116
Standard Multiplier:	3.082	2.908

Notes: (a) Rates are rounded to nearest whole dollar. (b) Billing rates do not include expenses.